

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: POLICE

AGENDA DATE: MAY 8, 2012

CONTACT PERSON/PHONE: ROBERT E. FEIDNER, ASSISTANT POLICE CHIEF, 564-7100
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Hewlett-Packard Company, a contractor under Department of Information Resources (DIR) Contract #DIR-SDD-1364 for the purchase and installation of additional storage and data management solution equipment for the El Paso Police Department Fusion Center. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

BACKGROUND / DISCUSSION:

The El Paso Police Department is requesting to purchase Hewlett-Packard servers, storage devices and installation services to create a backup system in the City and County's redundant data center. The additional support was not scoped out as an initial part of the data center project.

SELECTION SUMMARY:

Local vendors were contacted but Hewlett Packard is the lowest offer.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

22150024 – 508010 – 07192 – G221015 – Urban Area Security Initiative (UASI) FY 2009

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Name

Signature

Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*****POSTING LANGUAGE BELOW*****

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **MAY 8, 2012**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Hewlett-Packard Company, a contractor under Department of Information Resources (DIR) Contract #DIR-SDD-1364 for the purchase and installation of additional storage and data management solution equipment for the El Paso Police Department Fusion Center. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Department of Information Resource (DIR) Cooperative Purchasing Program was approved by Mayor and City Council on February 27, 2007.

Department: Police
Award to: Hewlett-Packard Company
Palo Alto, CA
Total Estimated Award: \$68,547.00
Account No.: 22150024 – 508010 – 07192 – G221015
Funding Source: Urban Area Security Initiative (UASI) FY 2009
District(s): All
Reference No.: 2012-220

This is a Cooperative, unit price contract.

*****ADDITIONAL INFO BELOW*****

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager
From: Gregory Allen, Chief of Police
Date: April 18, 2012
Re: HP Storage and Data Management Solution Equipment

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, the grant funding for this project will expire June 15, 2012.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, the equipment was recommended by Information Technologies as the server and storage standard for the City.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

Local vendors were contacted but Hewlett Packard is the lowest offer.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, the equipment and services for this project are provided by the same vendor the City and County are using for the backup center.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Yes, the prices were reviewed and determined to be reasonable and have been established through the States DIR contract services by using a competitive bidding process in the awarding of the contract. The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing Program were approved by City Council February 27, 2007.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

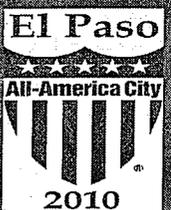
District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

Chief of Police
Gregory K. Allen



911 N. Raynor
El Paso, Texas 79903
(915) 564-7000 – www.eppd.org



All

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Hewlett-Packard Company

URL [Vendor Website](#)
 Vendor ID 1941081436211
 HUB Type Non HUB

DIR Contract Number DIR-SDD-1364
 Contract Term End Date 5/5/2013
 Contract Exp Date 5/5/2014

Hewlett-Packard Company

Contact [Joe Perugini](#)
 Phone (936) 689-0598
 Fax (800) 825-2329

DIR

Contact [Joan Scott](#)
 Phone (512) 475-3290
 Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the [Hewlett-Packard Company website](#) or contact [Debra Lee](#) at (847) 537-0344. Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contacts listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Hewlett-Packard Company or any Reseller Vendor listed below. You must reference Contract Number **DIR-SDD-1364** on your purchase order.
3. Email or fax your purchase order and quote form to Hewlett-Packard Company at (800) 825-2329 or [PSOrder Processing](#) or any Authorized Reseller listed below.
4. Orders submitted directly to Hewlett-Packard (HP) – Customers may submit orders directly to HP for processing and Invoicing. A Customer may use any of HP's authorized dealers in conjunction with HP's **Agent Program**. If doing so, the Customer must reference the dealer's company name and address on the purchase order that the Customer submits directly to HP. For more information on program contact HP contact above.

Contract Overview

DIR negotiates pricing for a quantity of one. Customers are encouraged to negotiate additional discounts based on volume.
 DIR maintains a default administrative fee of .50 percent. In some cases, the fee may be as low as .25 percent.

[Get Adobe Reader](#)

Contract: [DIR-SDD-1364](#)

Standard Terms and Conditions PDF - 243 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 656 KB | Updated 04/23/2012

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 267 KB | Updated 07/15/2011

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

Available Brands

- Doubletake Software
- Hewlett-Packard
- Microsoft
- Targus

Available Products & Services

- Computer Peripherals
- Computer, Thin Clients, and Terminals
- Computers
- Computers - Desktop
- Computers - Laptops
- Computers - Portable

Additional Contract Information

- [Appendix D...Customer Agreement for Vendor Software Licensing and Software and Hardware Support \(172 KB\)](#)
- [Appendix E...Master Lease Agreement \(251 KB\)](#)
- [Amendment 1 \(50 KB\)](#)
- [Amendment 2 \(81 KB\)](#)
- [Amendment 3 \(50 KB\)](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
3-C Technology	1263960464100	Black/Male	Gail Reeves	Phone: (972) 230-4300 Fax: (972) 230-4302	3200 W Pleasant Run Rd Ste 330 Lancaster, TX 75146
Abacus Computers, Inc.	1751844304300	Asian/Male	Mark Singh	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705
ACBM, Inc. Dba: Amarillo Computers	1752185718900	Asian/Female	Theresa Jubang	Phone: (806) 358-0404 Fax: (806) 352-3940	8005 Sw 34th Ave Amarillo, TX 79121
Advancetech Systems 2 Inc	1760366630000	Black/Male	Terry Gomes	Phone: 713-777-7878 Fax: (713) 777-7885	Po Box 771418 Houston, TX 77215
Agilet Solutions, Ltd.	1760625015100	Woman Owned	Shirdin Pourfathi	Phone: (832) 448-3200 , X-16 Fax: (832) 448-3206	3727 Greenbriar #405 Stafford, TX 77477