

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Engineering and Construction Management

AGENDA DATE: May 8, 2012

CONTACT PERSON/PHONE: R. Alan Shubert, P.E., City Engineer, 541-4423
Jay Banasiak – Sun Metro Director, 534-5810

DISTRICT(S) AFFECTED: 3

SUBJECT:

The award bid 2012-072 for Sun Metro Bus Terminals Remodeling and Addition Improvements (Eastside Terminal) to Blair-Hall Company, Inc. for a total amount of \$337,262.00.

BACKGROUND / DISCUSSION:

The objective of the Eastside Transit Terminal Improvements project consists of providing quality interior remodeling and outdoor construction for the above mentioned project, located at 1165 Sunmount Dr.

The total contract time is for a period of 120 consecutive calendar days, 90 calendar days for substantial completion and 30 calendar days for remaining work.

The Competitive Sealed Proposal method and criteria as noted in the bid documents allows for factors other than price be used to select the highest ranked contractor. These factors, in addition to price, include past offeror performance on City projects or references for work outside the City and the provision for company employee health insurance. The ranking was approved by the City Manager.

The Scope of Work, the Competitive Sealed Proposal Evaluation Sheet, Summary of Cost Proposals and Recommendation are attached as well as the Engineering and Construction Management's CSP Offeror certification. Although Blair-Hall Company, Inc. received the second highest ranked score (79.61) for the project. They were awarded the contract because the highest scoring firm could not extend bid prices and became non-responsive. Final negotiations have been completed and there are no changes to the scope or bid price.

PRIOR COUNCIL ACTION:

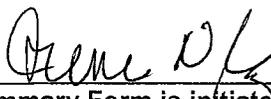
AMOUNT AND SOURCE OF FUNDING:

Base Bid \$337,262.00. Sun Metro

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: 

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

**CONSTRUCTION PROJECT FORM
Lump Sum**

DATE: April 25, 2012
PROJECT: Sun Metro Bus Terminals Remodeling and Addition Improvements (Eastside Terminal)
SOLICITATION NO: 2012-072
FUNDING SOURCE: Sun Metro
DEPARTMENT: Engineering & Construction Management
DISTRICT(S): 3 **LOCATION:** 1165 Sunmount Dr.

Competitive Sealed Proposal

AGENDA DATE: May 8, 2012 **CONTRACTOR:** Blair-Hall Company, Inc.
AMOUNT: \$337,262.00

RECOMMENDATION:

The award of Solicitation No. 2012-072 for Sun Metro Bus Terminals Remodeling and Addition Improvements (Eastside Terminal) to Blair-Hall Company, Inc. for an estimated total amount of \$337,262.00. Blair-Hall Company, Inc. has provided the highest ranked proposal (79.61).

It is requested that the City Manager of the City of El Paso be authorized to sign any contracts or other documents required to effectuate this award.

As a part of this award, upon the review of the City Attorney, the City Engineer may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

This is a lump-sum contract. The Engineering & Construction Management Department recommends award to the offeror who submitted the highest ranked proposal.

DESCRIPTION OR EXPLANATION:

Base Bid \$337,262.00

TOTAL RECOMMENDED AWARD: \$337,262.00

TIME FOR COMPLETION: 120 Consecutive Calendar Days

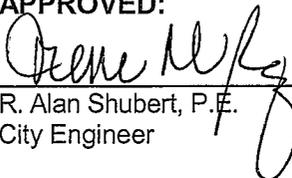
SUBSTANTIAL COMPLETION: 90 Consecutive Calendar Days

REMAINING WORK: 30 Consecutive Calendar Days

LIQUIDATED DAMAGES: \$540.00 - Consecutive work day after substantial completion date.

\$100.00 - Consecutive work day after expiration of contract time.

APPROVED:

for 

R. Alan Shubert, P.E.
City Engineer

Contractor Experience Reference Form

Contractor

Blair-Hall Co., Inc.

Project 1

Pat O'Rourke Recreation Center

Project 1 Scope

Renovation of an existing recreation center to include new meeting area, renovation of the basketball gym, and the swimming pool. New HVAC equipment and electrical upgrades. The project cost was \$5,000,000.00 and was completed Aug. 2010.

Project 1 Comments

The contractor completed the project in accordance with the contract documents. They were responsive and met the quality standards required in the contract.

Project 2

Clardy Fox Library Improvements

Project 2 Scope

Demolish existing interior wall to add 300 sq. ft. stage, add a new ADA accessible ramp with handrails., new outdoor reading garden. Modify existing lighting & mechanical in affected areas. The project cost was \$127,183.63 and was completed July 2011.

Project 2 Comments

The contractor completed the project in accordance with the contract documents. They were responsive and met the quality standards required in the contract.

Project 3

EPIA - Baggage Make-up Canopy

Project 3 Scope

Install the pre-fabricated canopy in the baggage area. The project cost was \$83,953.00 and was completed August 31, 2010.

Project 3 Comments

The contractor completed the project in accordance with the contract documents. They were responsive and met the quality standards required in the contract.

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S E R V I C E S O L U T I O N S S U C C E S S

**ENGINEERING AND CONSTRUCTION
MANAGEMENT DEPARTMENT**



MEMORANDUM

Date: April 16, 2012

To: Claudia Garcia, Project Compliance Specialist
Engineering and Construction Management Department

Through: Javier Reyes, P.E. – Engineering Division Manager *JR*

From: Carlos Adame,
Associate AIA, Project Manager *CA*

Cc: Julio Perez, El Paso Sun Metro

Subject: Sun Metro Bus Terminals Remodeling and Addition
Improvements (Eastside Terminal)
Solicitation No. 2012-072

Per the Competitive Sealed Proposal policy, we have met with the highest Ranked proposal (lowest price) to negotiate the final terms of the contract. It was agreed to proceed with the contract terms as bid out.

It is recommended that the contract be awarded to Blair-Hall Co., Inc. as follows:

Base Bid : \$337,262.00

If you have any questions please call me at 541-4200.

Sincerely,

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson

**CITY OF EL PASO
COMPETITIVE SEALED PROPOSAL
OFFEROR CERTIFICATION**

Sun Metro Bus Terminals Remodeling and Addition Improvements
(Eastside Terminal)
Solicitation No. 2012-072

The evaluation of offers for this Competitive Sealed Proposal has been completed.

The Offeror, **BLAIR-HALL COMPANY INC.**, has received the highest score, **79.61**, and is,
(Contractor's Name)
therefore, certified as offering the City of El Paso the Best Value for this project.

The amount of the award will be **\$337,262.00**

This amount includes the following proposal components, alternates and/or options with their corresponding amounts:

PROPOSAL COMPONENT	\$ AMOUNT
Base Bid	\$337,262.00

I, Javier Reyes (Name) JAVIER REYES, of City of El Paso - Engineering (Department or Firm),

Concur with this Certification on this the 16th day of April 2012.

I, Carlos Adame (Name) CARLOS ADAME, of City of El Paso - ENGINEERING (Department or Firm),

Concur with this Certification on this the 16th day of APRIL 2012.

I, Claudia Garcia (Name) [Signature], of City of El Paso - Engineering (Department or Firm),

Concur with this Certification on this the 16th day of April 2012.

I, _____ (Name), of _____ (Department or Firm),

Concur with this Certification on this the _____ day of _____ 20____.

Sun Metro Bus Terminals Remodeling and Addition Improvements
(Eastside Terminal)

SOLICITATION No. 2012 - 072

SCOPE OF WORK

Objective

The Objective of the Eastside Transit Terminal Improvements project consists of providing quality interior remodeling and outdoor construction for the above mentioned project, located at 1165 Sunmount Dr.

Base Bid

The Contractor shall provide all labor, equipment, materials and incidentals to improve the aesthetic look of the terminal by performing the following: Provide low pressure cleaning of existing metal roof with a dirt and grime removing detergent (metal roof cleaning to be done at beginning of project). Provide low pressure cleaning of existing soffit and ceiling with a dirt and grime removing detergent. Provide high pressure cleaning of existing concrete flooring and existing sidewalks. Provide a protective non-slip coating on concrete flooring directly under building canopy (excludes sidewalks). Cover existing exterior walls with cultured stone veneer on metal lath beginning from the finish floor up to 3 feet high (varies). Cover remainder of exterior walls (from 3' high and above) with stucco on metal lath, painted and textured with an elastomeric coating paint (color to be selected by owner). Exterior walls on towers are to be painted only (same as above). Cover interior walls (excluding glass walls and ceilings) with stucco on metal lath, painted and textured with an elastomeric coating paint (color to be selected by owner). Existing ceilings and soffit and metal trusses shall be cleaned and painted (same as above). Remove existing restroom fixtures and toilet partitions and replace with new fixtures and new toilet partitions. Restrooms are to be covered with 24 inch ceramic tile (to be selected by owner) from finish floor to a height of 5 feet and remaining wall to be stucco on metal lath and painted and textured with an elastomeric coating paint (same as above). Remove all existing red/orange benches and replace with new benches (color and style to be selected by owner). Remove all Pigeon Control devices found in the interior of the terminal. Existing trees in middle portion of terminal are to remain including single layer of standing rock around tree, the rock lying

horizontally is to be removed and area is to be prepared for landscaping (see Landscape drawings). Contractor shall modify existing screening, curb and gutter at westerly end of site to create a wider turning radius (see drawings). Contractor shall construct a new 22'-8" x 24' Driver's Lounge stand alone building as per drawings. Contractor to field verify all dimensions.

The project will be accomplished as shown below or as approved by the City of El Paso Engineering Department. All work shall begin at Notice to Proceed, and must be completed within the indicated time frame.

- A single Notice to Proceed shall be issued for each individual terminal.

Prior to commencement of any work contractor should submit and obtain approval from El Paso Engineering and Construction Management Department for the Sequence of Construction, Schedule of Work, and Haul/Waste Route to an approved disposal site. Contractor shall provide written approved documentation from the owner or operator of the waste site.

The description of this scope of work, as shown above, is only a general overview of this project. Contractor shall refer to the project plans and specifications for further information.

This is a lump sum best value procurement bid.

END SCOPE OF WORK

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹

BID TITLE:		SUN METRO BUS TERMINALS REMODELING AND IMPROVEMENTS (EASTSIDE TERMINAL)						BID NO: 2012-072	
BID DATE:		February 8, 2012						DEPARTMENT: LIBRARY	
				BEACON SERVICES EL PASO, TX		BLAIR - HALL CO., INC. EL PASO, TX		MEDLOCK COMMERCIAL CONTRACTORS, LLC EL PASO, TX	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$288,853.00		\$337,262.00		\$347,000.00	
AMENDMENTS NO. 1 & NO. 2 ACKNOWLEDGED				YES		YES		YES	
BID BOND				YES		YES		YES	
¹ THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION									

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹

BID TITLE:		SUN METRO BUS TERMINALS REMODELING AND IMPROVEMENTS (EASTSIDE TERMINAL)						BID NO: 2012-072	
BID DATE:		February 8, 2012						DEPARTMENT: LIBRARY	
				MARTINEZ BROS. CONTRACTORS, LLC		ARROW BUILDING CORP. EL PASO, TX		LLOYD HAMILTON CONSTRUCTION EL PASO, TX	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$355,500.00		\$378,000.00		\$380,567.00	
AMENDMENTS NO. 1 & NO. 2 ACKNOWLEDGED				YES		YES		YES	
BID BOND				YES		YES		YES	
¹ THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION									

Edward [Signature] 2-13-2012

Approved By:

2012-072 SUN METRO TERMINALS REMODELING AND ADDITION IMPROVEMENTS-EASTSIDE TERMINAL

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹

BID TITLE: SUN METRO BUS TERMINALS REMODELING AND IMPROVEMENTS (EASTSIDE TERMINAL) BID NO: 2012-072
 BID DATE: February 8, 2012 DEPARTMENT: LIBRARY

				BANES GENERAL CONTRACTORS, INC EL PASO, TX		HRT ROOFING & CONSTRUCTION, INC EL PASO, TX		F. T. JAMES CONSTRUCTION, INC. EL PASO	
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
BASE BID				\$389,400.00		\$398,000.00		\$444,444.00	
AMENDMENTS NO. 1 & NO. 2 ACKNOWLEDGED				YES		YES		YES	
BID BOND				YES		YES		YES	

¹ THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION

CITY OF EL PASO SUMMARY OF COST PROPOSALS ¹

BID TITLE: SUN METRO BUS TERMINALS REMODELING AND IMPROVEMENTS (EASTSIDE TERMINAL) BID NO: 2012-072
 BID DATE: February 8, 2012 DEPARTMENT: LIBRARY

				BENNING CONSTRUCTION, INC EL PASO, TX					
ITEM #	EST. QTY	UNITS	DESCRIPTION	UNIT PRICE	TOTAL				
BASE BID				\$497,300.00					
AMENDMENTS NO. 1 & NO. 2 ACKNOWLEDGED				YES					
BID BOND				YES					

¹ THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION

Approved By: *Edward Huntz* 2/8/2012

BEACON SERVICES

April 4, 2012

City of El Paso, Engineering and Construction Management
Attn: Claudia Garcia
2 Civic Center Plaza, 4th Floor
El Paso, Texas 79901

Subject: Sun Metro Bus Terminals Remodeling and Addition Improvements Bid No. 2012-072

Dear Ms. Garcia,

Beacon Services has been in contact with all material suppliers for the above mentioned project and unfortunately we are not able to secure a commitment from them to extend material pricing for an additional 30 days. Rising fuel cost have already put profitability for this project at risk and we cannot further jeopardize covering overhead cost by extending are pricing.

Sincerely,



Monica Rodriguez-Gonzalez
President, Beacon Services

www.beaconelp.com

PH 915.598.8484 Fx 915.598.8431 Fx 915.599.0133

1460 Common Drive, El Paso, Texas 79936

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SERVICE SOLUTIONS SUCCESS

**ENGINEERING AND CONSTRUCTION
MANAGEMENT DEPARTMENT**



April 5, 2012.

Via Facsimile and Certified Mail

Beacon Information Technology & Staffing Services, Inc.
Attn: Monica Rodríguez-Gonzalez- President
1460 Common Drive
El Paso, Texas 79936

Re: Sun Metro Bus Terminals Remodeling and Addition Improvements
(Eastside Terminal) Solicitation No. 2012-072

Dear Ms. Rodriguez-Gonzalez,

With this letter please be informed that we are terminating negotiations with your company on the above mentioned Competitive Sealed Proposal. We are terminating negotiations because of your letter dated April 4, 2012 where you decide not to extend your bid proposal.

We wish to take this moment to thank you for submitting this bid and showing interest in this project.

If you have any questions or need additional information please contact me at 541-4630 or email me at javierrx@elpasotexas.gov.

Sincerely,



Javier Reyes, P.E.
Engineering Division Manager

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

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