

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: STREET DEPARTMENT

AGENDA DATE: MAY 9, 2006

CONTACT PERSON/PHONE: DARYL COLE, DIRECTOR

DISTRICT(S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award Bid 2006-066 Ground Maintenance-City Medians, to H. Repair Solutions, Items I, & IV. Estimated Award \$302,650,130.00, and Ledesma's, Item II, Estimated Award \$28,080.00, New Age Grass, LLC, Item III, Estimated Award \$16,999.99. They offered the Best Value for this services. Total Yearly Award \$347,729.99.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

See attached bid tabulation and criteria spread sheets.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

32010155-01101-502221 Groundkeeping/Horticultural Contracts. Total Estimated Award \$1,043,189.97

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: Daryl Cole

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: MAY 9, 2006

CITY MANAGER: _____

DATE: _____

Regular Agenda for May 9, 2006

BID NO.: 2006-066 Ground Maintenance - City Medians

Award to: H. Repair Solutions
El Paso, TX

Item(s): I, & IV \$302,650.00 Est./Yr

Award to: Ledesma's
El Paso, TX

Item(s): II \$28,080.00.00 Est./Yr

Award to: New Age Grass, LLC
El Paso, TX

Item(s): III \$16,999.99.00 Est./Yr

Total Yearly Award \$347,729.99 Est/Yr

This is a thirty-six (36) month contract with no option to extend the term of this contract.

Department: Streets

Funds available: 32010155-01101-502221

Funding source: Operating Funds, Groundkeeping/Horticultural Contracts

Total Award: \$1,043,189.97 Estimated

District(s): All

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

DARYL W. COLE
STREETS DIRECTOR



CITY COUNCIL

ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
J. ALEXANDRO LOZANO, DISTRICT 3
MELINA CASTRO, DISTRICT 4
PRESI ORTEGA, JR., DISTRICT 5
EDDIE HOLGUIN, JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

STREET DEPARTMENT

April 25, 2006

TO: Carmen Arrieta, Chief Financial Officer

ATTN: Ray Heredia, Procurement Analyst

FROM: Daryl W. Cole, Streets Director

SUBJECT: **Bid No. 2006-066 GROUNDS MAINTENANCE – CITY MEDIANS**

Regarding Bid No. 2006-066 for Grounds Maintenance of City Medians, the Street Department's review of all bids has resulted in the following award recommendations:

Award of Base Bid #1 – H. Repair
Award of Base Bid #2 – Ledesma's
Award of Base Bid #3 – New Age
Award of Base Bid #4 – H. Repair

The attached spreadsheet details the analysis of bid criteria and the points allotted for each responding bidder.

If you have any questions please call me at 621-6750.

DWC/en

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

DARYL W. COLE
STREETS DIRECTOR



CITY COUNCIL

ANN MORGAN LILLY, DISTRICT 1
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MELINA CASTRO, DISTRICT 4
PRESI ORTEGA, JR., DISTRICT 5
EDDIE HOLGUIN, JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

STREET DEPARTMENT

May 4, 2006

TO: Carmen Arrieta, Chief Financial Officer

ATTN: Ray Heredia, Procurement Analyst

FROM: Daryl W. Cole, Streets Director

SUBJECT: **Bid No. 2006-066 GROUNDS MAINTENANCE – CITY MEDIANS**

The attached spreadsheet summarizes the department's evaluation of the bid responses for the median maintenance contracts and our recommendations for award. The methodology of our evaluation is explained in this memorandum, and we request that the contract be awarded timely in order to meet our median maintenance obligations.

Evaluation of the pricing criteria of all bids received was based on the following formula: evaluation of the four lowest bids and using the lowest bid as the base and dividing each individual bid to get a percentage of the total bid price, applying that number to one hundred-less the percentage obtained from previous calculation, then divided by two to equal 1% per each amount of the base bid and then division by two based on the maximum credit for pricing being fifty points.

Evaluation of the second criteria (experience, background, qualifications - maximum 15 points), included a review of bid applications identifying previous work of each bidder that was similar to the department's requirements, all licensing information provided by each bidder relevant to the work requirements, and reference checks done by staff objectively evaluating vendor reliability, acceptability of vendor work, ability to complete tasks, and the vendors ability to resolve contractual concerns.

Evaluation of the third criteria (completion, 5 points), included a review of bid applications for completion to ensure all requested documents and information were included in bid packages. There were instances where staff requested follow up for documents not included in original bid responses.

Evaluation of the fourth criteria (prompt payment, 15 points) was based on awarding bidders offering the most favorable discount to the City maximum points and using a decreasing scale thereafter based on value of the discount.

Evaluation of the fifth criteria (past history, 15 points) was based on awarding points based on the department's past history with vendors with the focus being timely submission of invoices, correct invoice information, response to follow up inspections and correcting deficiencies, quality, accuracy and neatness of work performed. Bidders not having a past history with the City were evaluated based on reference checks.

If you have any questions please call me at 621-6750.

DWC/en

As of 5/4/2006

	Bid #	A Pack Svcs	Ch & JM Cons	H. Repair	Ledesma's	Mirador	New Age	One Touch	PDQ Svcs
	Bid 1	\$ 657,334.93	\$ 526,771.76	\$ 286,200.00	\$ 230,820.00	\$ 280,928.34	\$ 292,190.50	\$ -	\$ 433,940.00
	Bid 2	\$ 334,080.00	\$ 153,340.00	\$ 112,950.00	\$ 28,080.00	\$ 84,483.90	\$ 71,250.00	\$ 70,410.00	\$ 127,925.00
	Bid 3	\$ 935,171.64	\$ 78,182.00	\$ 25,480.00	\$ 46,800.00	\$ 23,815.48	\$ 16,999.00	\$ -	\$ 37,960.00
	Bid 4	\$ 170,750.00	\$ 155,250.00	\$ 16,450.00	\$ 31,250.00	\$ 96,250.00	\$ 22,250.00	\$ -	\$ 12,000.00
		\$ 2,097,336.57	\$ 913,543.76	\$ 441,080.00	\$ 336,950.00	\$ 485,477.72	\$ 402,689.50	\$ 70,410.00	\$ 611,825.00
terms		30/10,30/20,40/30	None	1/10	2/10	2/10	5/10,2.5/20	2/20	1/10,5/20

Bid 1

Price 50%				45.16	50	45.54	44.75	
Experience,Background, Qualifications 15%				13	15	15	15	
Completion 5%				5	5	5	5	
Prompt Payment 15%				13	14	14	15	
Past History 15%				15	0	5	5	
				91.16	84	84.54	84.75	

Bid 2

Price 50%					50	33.31	34.85	34.97
Experience,Background, Qualifications 15%					15	15	15	15
Completion 5%					5	5	5	5
Prompt Payment 15%					13	13	15	14
Past History 15%					0	5	5	5
					83	71.31	74.85	73.97

Bid 3

Price 50%				41.68		42.84	50		36.2
Experience,Background, Qualifications 15%				13		15	15		13
Completion 5%				5		5	5		5
Prompt Payment 15%				12		14	15		13
Past History 15%				15		5	5		5
				86.68		81.84	90		72.2

Bid 4

Price 50%				43.24	34.6		38.48		50
Experience,Background, Qualifications 15%				13	15		15		13
Completion 5%				5	5		5		5
Prompt Payment 15%				12	14		15		13
Past History 15%				15	0		5		5
Increments 1				88.24	68.6		78.48		86

BID TABULATIONS

Yellow=1

Green=2

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS BID DATE: JANUARY 11, 2006				BID # 2006-066 DEPARTMENT: STREET
	APACK SERVICES ARLINGTON, TX	CH & JM CONSTRUCTION, INC. EL PASO, TX	H. REPAIR SOLUTIONS EL PASO, TX	LEDESMA'S EL PASO, TX
BASE BID I: ANNUAL TOTALS XERISCAPED MEDIANS (See list of locations)	ANNUAL	ANNUAL	ANNUAL	ANNUAL
CENTRAL MEDIANS/TRIANGLES	<u>\$185,209.95</u>	<u>\$127,073.56</u>	<u>\$72,280.00</u>	<u>\$83,060.00</u>
NORTHEAST MEDIANS/TRIANGLES	<u>\$66,004.72</u>	<u>\$55,352.00</u>	<u>\$39,840.00</u>	<u>\$37,240.00</u>
EASTSIDE MEDIANS/TRIANGLES	<u>\$301,085.18</u>	<u>\$205,984.00</u>	<u>\$78,760.00</u>	<u>\$46,620.00</u>
LOWER VALLEY MEDIANS/TRIANGLES	<u>\$15,221.26</u>	<u>\$77,502.10</u>	<u>\$31,360.00</u>	<u>\$21,280.00</u>
WESTSIDE MEDIANS/TRIANGLES	<u>\$89,813.82</u>	<u>\$60,860.10</u>	<u>\$63,960.00</u>	<u>\$42,620.00</u>
BASE BID I TOTAL (1 - 5):	<u>\$657,334.93</u>	<u>\$526,771.76</u>	<u>\$286,200.00</u>	<u>\$230,820.00</u>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 1-11-06

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS		BID # 2006-066			
BID DATE: JANUARY 11, 2006		DEPARTMENT: STREET			
	APACK SERVICES ARLINGTON, TX	CH & JM CONSTRUCTION, INC. EL PASO, TX	H. REPAIR SOLUTIONS EL PASO, TX	LEDESMA'S EL PASO, TX	
BASE BID II: ANNUAL TOTALS TURF MEDIANS (See list of locations)	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	
CENTRAL CITY MEDIANS	\$131,712.00	\$55,722.20	\$55,500.00	\$10,640.00	
	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	
	\$94,080.00	\$65,135.78	\$19,360.00	\$6,000.00	
	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	
WESTSIDE CITY MEDIANS	\$63,168.00	\$1,153.50	\$27,750.00	\$7,315.00	
	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	
	\$45,120.00	\$31,329.80	\$10,340.00	\$4,125.00	
	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	
BASE BID II TOTAL (1 - 2):	\$194,880.00 /GROWING SEASON	\$56,875.70 /GROWING SEASON	\$83,250.00 /GROWING SEASON	\$17,955.00 /GROWING SEASON	
BASE BID II TOTAL (1 - 2):	\$139,200.00 /DORMANT SEASON	\$96,465.58 /DORMANT SEASON	\$29,700.00 /DORMANT SEASON	\$10,125.00 /DORMANT SEASON	
BASE BID III: ANNUAL TOTALS STREET TREES (See list of locations)	ANNUAL	ANNUAL	ANNUAL	ANNUAL	
BASE BID III TOTAL (a - I):	\$935,171.64	\$78,182.00	\$25,480.00	\$46,800.00	
	ANNUAL	ANNUAL	ANNUAL	ANNUAL	
	\$170,750.00	\$155,250.00	\$16,450.00	\$31,250.00	
BASE BID IV: MISCELLANEOUS ITEMS (1 - 5):					
PAYMENT TERMS	30% - 10 DAYS 30% - 20 DAYS 40% - 30 DAYS		1% - 10 DAYS	2% - 10 DAYS	

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APPROVED BY: 
 DATE: 1-11-06

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS BID DATE: JANUARY 11, 2006				BID # 2006-066 DEPARTMENT: STREET
	MIRADOR ENTERPRISES, INC. EL PASO, TX	NEW AGE GRASS, LLC EL PASO, TX	ONE TOUCH LANDSCAPING EL PASO, TX	PDQ SERVICES, LLC MESILLA PARK, NM
BASE BID I: ANNUAL TOTALS XERISCAPED MEDIANS (See list of locations)	ANNUAL	ANNUAL	ANNUAL	ANNUAL
CENTRAL MEDIANS/TRIANGLES	<u>\$99,776.12</u>	<u>\$108,700.00</u>	\$ _____	<u>\$128,180.00</u>
NORTHEAST MEDIANS/TRIANGLES	<u>\$27,494.92</u>	<u>\$45,790.00</u>	\$ _____	<u>\$57,720.00</u>
EASTSIDE MEDIANS/TRIANGLES	<u>\$111,448.22</u>	<u>\$72,860.00</u>	\$ _____	<u>\$163,800.00</u>
LOWER VALLEY MEDIANS/TRIANGLES	<u>\$6,687.30</u>	<u>\$23,140.00</u>	\$ _____	<u>\$16,380.00</u>
WESTSIDE MEDIANS/TRIANGLES	<u>\$35,521.78</u>	<u>\$41,700.00</u>	\$ _____	<u>\$67,860.00</u>
BASE BID I TOTAL (1 - 5):	<u>\$280,928.34</u>	<u>\$292,190.00</u>		<u>\$433,940.00</u>

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APPROVED BY: 

DATE: 1-11-06

CITY OF EL PASO BID TABULATION

BID ITEM: GROUNDS MAINTENANCE - CITY MEDIANS BID DATE: JANUARY 11, 2006		BID # 2006-066 DEPARTMENT: STREET		
	MIRADOR ENTERPRISES, INC. EL PASO, TX	NEW AGE GRASS, LLC EL PASO, TX	ONE TOUCH LANDSCAPING EL PASO, TX	PDQ SERVICES, LLC MESILLA PARK, NM
BASE BID II: ANNUAL TOTALS TURF MEDIANS (See list of locations)	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON
CENTRAL CITY MEDIANS	\$34,502.93	\$42,350.00	\$33,880.00	\$54,215.00
	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON
WESTSIDE CITY MEDIANS	\$21,571.51	\$9,000.00	\$11,150.00	\$28,000.00
	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON	ANNUAL GROWING SEASON
	\$17,419.01	\$14,400.00	\$18,880.00	\$26,460.00
	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON	ANNUAL DORMANT SEASON
	\$10,990.45	\$5,500.00	\$6,500.00	\$19,250.00
BASE BID II TOTAL (1 - 2):	\$51,921.94 /GROWING SEASON	\$56,750.00 /GROWING SEASON	\$52,760.00 /GROWING SEASON	\$80,675.00 /GROWING SEASON
BASE BID II TOTAL (1 - 2):	\$32,561.96 /DORMANT SEASON	\$14,500.00 /DORMANT SEASON	\$17,650.00 /DORMANT SEASON	\$47,250.00 /DORMANT SEASON
BASE BID III: ANNUAL TOTALS STREET TREES (See list of locations)	ANNUAL	ANNUAL	ANNUAL	ANNUAL
BASE BID III TOTAL (a - l):	\$23,815.48	\$16,999.00	\$ _____	\$37,960.00
	ANNUAL	ANNUAL	ANNUAL	ANNUAL
BASE BID IV: MISCELLANEOUS ITEMS (1 - 5):	\$96,250.00	\$22,250.00	\$ _____	\$12,000.00
PAYMENT TERMS	2% - 10 DAYS	5% - 10 DAYS 2.5% - 20 DAYS NET - 30 DAYS	3% - 20 DAYS	1% - 10 DAYS 1/2% - 20 DAYS 0% - 30 DAYS
BIDS SOLICITED: 43		BIDS RECEIVED: 8		BIDS LOCAL: 39
				NO BIDS: 0

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
DATE: 1-11-06

RICKY ENTERPRISES
ATTN: MR. RICKY NAVAR
1773 PALI DR.
EL PASO, TX 79936

GREEN PLANET LANDSCAPING
272 MULBERRY AVE.
EL PASO, TX 79932

JEL INTERPRISE
151 S. RESLER DR. #168
EL PASO, TX 79912

MARTINEZ IRRIGATION &
LANDSCAPING
ATTN: LALO MARTINEZ
7724 TOLTEC DRIVE
EL PASO, TX 79912

GREEN SCENE INC.
ATTN: TED BROWN
3719 SHELL ST.
EL PASO, TX 79925

BORDER TM INDUSTRIES INC.
ATTN: BARRY STEPHENS
P. O. BOX 9091
EL PASO, TX 79982

THE GROWING CONCERN
1918 BASSETT AVE.
EL PASO, TX 79901

SOTO'S LAWN SERVICE
208 GRAPHITE DR.
EL PASO, TX 79932

LIFE MANAGEMENT CENTER
FOR MH/MR SERVICES
ATTN: RICHARD T. GLENN
P. O. BOX 9997
EL PASO, TX 79990

ARRIBA MAINTENANCE
ATTN: SAM LUJAN
P. O. BOX 3960
FABENS, TX 79838

HUMPHREY LESTER
LANDSCAPING
160 MCCUTCHEON WAY
EL PASO, TX 79932

N.L.R. BUILDERS, INC.
9708 CARNEGIE AVE.
EL PASO, TX 79925

LEDESMA'S TREE & GARDEN
SERVICE
P. O. BOX 2585
WYLIE, TX 75098-2585

JOE'S TREE SERVICE
7183 CASA ROJA
EL PASO, TX 79935

JOE'S TREE SERVICE
ATTN: KEITH HENDERON
4855 N. MESA SUITE #102
EL PASO, TX 79912

LUBBOCK LAWN SERVICE
1500 ASHFORD #76
EL PASO, TX 79927

ACCENT LANDSCAPING &
SPRINKLER INC.
150 EASY WAY LN.
EL PASO, TX 79932

GEMCO CONSTRUCTION INC.
615 SCHUSTER AVE., #9-A
EL PASO, TX 79902

ARTS LANDSCAPING
8729 CATHEDRAL
EL PASO, TX 79907

SEAL-RITE CORP.
ATTN: TONY PONCE
160 TEXACO RD
EL PASO, TX 79905

MASTER CUTS LAWN &
TREE SERVICE
ATTN: SID STEDMAN
447 EXECUTIVE CENTER BLVD.
EL PASO, TX 79902

HMB SPECIALIST COMMERCIAL
& INDUSTRIAL CONTRACTOR
ATTN: HECTOR M. BRIONES
6237 CLEVELAND AVE.
EL PASO, TX 79905-3103

EL PASO DRAIN SERVICE
ATTN: MICHAEL GONZALEZ
P. O. BOX 640446
EL PASO, TX 79904-0446

EPDS
ATTN: MICHAEL GONZALEZ
P. O. BOX 640446
EL PASO, TX 79904-0446

LAWN SERVICE OF EL PASO
14572 ALAMEDA AVE
CLINT, TX 79836

F.W. DODGE REPORT
7500 VISCOUNT BLVD., SUITE C-40
EL PASO, TX 79925

RAFAEL MORALES
10916 LOMA DE COLOR
EL PASO, TX 79934

EPSON LAWN & TREE
817 E. MISSOURI AVE
EL PASO, TX 79902

ATTN: ARTURO ESCALANTE
H REPAIR SOLUTIONS
12243 DE LA CROIX
EL PASO, TX 79936-0948

TRUGREEN CHEMLAWN
ATTN: VERNON AUTREY JR.
1330 NORTHWESTERN DR.
EL PASO, TX 79912

LEDESMA'S TREE AND
GARDEN SERVICE
P. O. BOX 290480
EL PASO, TX 79929-0480

NATIVE LANDSCAPE
ATTN: ADAM NIETO
1713 GAMBLE QUAIL DR.
EL PASO, TX 79936

ATTN: MARIO GONZALEZ
EVERGREEN LAWN SERVICE
2637 CEYLON
EL PASO, TX 79925

MARIO GONZALEZ LAWN
SERVICE
ATTN: MARIO GONZALEZ
2915 TOWER KNOLL
EL PASO, TX 79936

ITS QUEST
ATTN: CYNTHIA CHAVEZ
6601 MONTANA SUITE E
EL PASO, TX 79925

PRIDE MAINTENANCE
ATTN: JAVIER NAVARRO
1918 E. YANDELL DR.
EL PASO, TX 79903

ATTN DESI SMITH
GOODWILL INDUSTRIES
7015 ALAMEDA AVE.
EL PASO TX 79915

MAHEIR JANITORIAL
ATTN: HECTOR RODRIGUEZ
12156 YVONNE RICHARDSON
EL PASO, TX 79936

RAINMAKER MAINTENANCE
ATTN: DOUGLAS GELO
2915 E WYOMING AVE
EL PASO, TX 79903

ATTN: TONY VILLEGAS
DOUBLE T CONSTRUCTION &
LA MACETA GARDEN CENTER
11410 MONTANA
EL PASO, TX 79936

ATTN: ADRIAN MENDOZA
BUILDING EXPRESSIONS
P. O. BOX 1247
CANUTILLO, TX 79835

ATTN: ANN WASHINGTON
TONEY'S MAINTENANCE
4620 ROLLING STONE AVENUE
EL PASO, TX 79924

ATTN: LOUIS CEPEDA
EL PASO, TRENCH SAFETY
P. O. BOX 370196
EL PASO, TX 79937

EAGLE CONSTRUCTION CO.
11863 SAL BERROTERAN
EL PASO, TX 79936