

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

EX

DEPARTMENT: Street Department

AGENDA DATE: MAY 11, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Daryl W. Cole, Streets Director, 621-6750
Carmen Arrieta-Candelaria, CFO, 541-4293

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Award Bid Solicitation No. 2010-151 Aluminum Sign Blanks

BACKGROUND / DISCUSSION:

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Vulcan, Inc.**, for an estimated annual amount of **\$79,696.00**, as the lowest bidder, most responsive and responsible bidder meeting specifications. **Contract is for a term of 24 months (2 years). Total contract amount \$159,392.00.**

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Funding source(s) is/are:

32010287 – 503122 – 01101 – 32000 Signs & Markings \$159,392.00

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


4/15/10

Cc: Jane Shang, Deputy City Manager Mobility Services

PROJECT FORM

DATE: April 27, 2010

PROJECT: Aluminum Sign Blanks
DEPARTMENT: Street Department
SOLICITATION NO: 2010-151
FUNDING SOURCE: Signs and Markings
REPRESENTATIVE DISTRICT(S): All

Ex

RECOMMENDATION: Vendor: Vulcan, Inc.
Foley, AL
Item: All Items
Amount: \$79,696.00 estimated annual expenditures

Street Department and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a twenty-four (24) month requirements type contract for Aluminum Sign Blanks. Vulcan, Inc. does not offer the City the option to extend the term of the contract. No prompt payment discounts are offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 34 (5 local)
BIDS RECEIVED- 8
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$159,392.00 estimated total two (2) year expenditures

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED: COUNCIL MEETING DATE: May 11, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer
Financial Services Department, Purchasing Division

cc: BID FILE

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
BID DATE: MARCH 3, 2010

BID # 2010-151
DEPARTMENT: STREET

			CUSTOM PRODUCTS CORP. JACKSON, MS		MDSOLUTIONS INC. PLAIN CITY, OH		OSBURN ASSOCIATES, INC. LOGAN, OH		PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1000 EACH	30" OCTAGON ALUMINUM SIGN BLANK	\$11.76	\$11,760.00	\$13.04	\$13,040.00	\$14.37	\$14,370.00	\$16.39	\$16,390.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 30X30		OSBURN		VULCAN / NA	
2.	250 EACH	36" OCTAGON ALUMINUM SIGN BLANK	\$16.98	\$4,245.00	\$18.77	\$4,692.50	\$20.70	\$5,175.00	\$21.83	\$5,457.50
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 36X36		OSBURN		VULCAN / NA	
3.	10 EACH	48" OCTAGON ALUMINUM SIGN BLANK	\$29.87	\$298.70	\$33.38	\$333.80	\$36.80	\$368.00	\$49.00	\$490.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 48X48		OSBURN		VULCAN / NA	
4.	20 EACH	36" CIRCLE ALUMINUM SIGN BLANK	\$16.98	\$339.60	\$19.64	\$392.80	\$27.05	\$541.00	\$27.00	\$540.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 36X36		OSBURN		VULCAN / NA	
5.	20 EACH	36" EQUILATERAL TRIANGLE	\$10.05	\$201.00	\$9.61	\$192.20 <small>(BIDDER'S TOTAL PRICE: \$192.00)</small>	\$13.00	\$260.00	\$30.00	\$600.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 36X36		OSBURN		VULCAN / NA	
6.	250 EACH	36" X 36" PENTAGON ALUMINUM SIGN BLANK	\$16.98	\$4,245.00	\$19.64	\$4,910.00	\$22.05	\$5,512.50	\$20.54	\$5,135.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 36X36		OSBURN		VULCAN / NA	
7.	200 EACH	30" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$6.71	\$1,342.00	\$5.38	\$1,076.00	\$7.50	\$1,500.00	\$8.90	\$1,780.00
MANUFACTURER & STOCK NO.			CPC		MDSOLUTIONS 9X30SB		OSBURN		VULCAN / NA	

APPROVED BY: LR
 DATE: 3/5/10

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
 BID DATE: MARCH 3, 2010

BID # 2010-151
 DEPARTMENT: STREET

			ROCAL, INC. FRANKFORT, OH		SIGNOTECH INC. ANJOU, QUÉBEC, CANADA		US STANDARD SIGN FRANKLIN PARK, IL		VULCAN, INC. FOLEY, AL	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1000 EACH	30" OCTAGON ALUMINUM SIGN BLANK	\$14.22	\$14,220.00	\$17.71	\$17,710.00	\$12.03	\$12,030.00	\$10.84	\$10,840.00
MANUFACTURER & STOCK NO.			ROCAL, 30"OCTX.080		NONE STATED		US STANDARD SIGN / 30 OCT		VULCAN / 5052-H38	
2.	250 EACH	36" OCTAGON ALUMINUM SIGN BLANK	\$20.57	\$5,142.50	\$24.81	\$6,202.50	\$17.33	\$4,332.50	\$15.88	\$3,970.00
MANUFACTURER & STOCK NO.			ROCAL, 36"OCTX.080		NONE STATED		US STANDARD SIGN / 36 OCT		VULCAN / 5052-H38	
3.	10 EACH	48" OCTAGON ALUMINUM SIGN BLANK	\$36.74	\$367.40	\$42.83	\$428.30	\$30.81	\$308.10	\$28.87	\$288.70
MANUFACTURER & STOCK NO.			ROCAL, 48"OCTX.080		NONE STATED		US STANDARD SIGN / 48 OCT		VULCAN / 5052-H38	
4.	20 EACH	36" CIRCLE ALUMINUM SIGN BLANK	\$22.79	\$455.80	\$28.04	\$560.80	\$19.49	\$389.80	\$15.67	\$313.40
MANUFACTURER & STOCK NO.			ROCAL, 36"CIRX.080		NONE STATED		US STANDARD SIGN / 36 CIR		VULCAN / 5052-H38	
5.	20 EACH	36" EQUILATERAL TRIANGLE	\$11.01	\$220.20	\$24.92	\$498.40	\$10.95	\$219.00	\$8.67	\$173.40
MANUFACTURER & STOCK NO.			ROCAL, 36"TRIX.080		NONE STATED		US STANDARD SIGN / 36 TRI		VULCAN / 5052-H38	
6.	250 EACH	36" X 36" PENTAGON ALUMINUM SIGN BLANK	\$20.79	\$5,197.50	\$24.92	\$6,230.00	\$17.79	\$4,447.50	\$15.69	\$3,922.50
MANUFACTURER & STOCK NO.			ROCAL, 36"PENTX.080		NONE STATED		US STANDARD SIGN / 36 PENT		VULCAN / 5052-H38	
7.	200 EACH	30" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$7.23	\$1,446.00	\$8.46	\$1,692.00	\$6.42	\$1,284.00	\$5.72	\$1,144.00
MANUFACTURER & STOCK NO.			ROCAL, 30X9EXT		PBR1A309		US STANDARD / 9X30 EXT		VULCAN / 5052-H38	

APPROVED BY:

DATE: 3/5/10

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
 BID DATE: MARCH 3, 2010

BID # 2010-151
 DEPARTMENT: STREET

			ROCAL, INC. FRANKFORT, OH		SIGNOTECH INC. ANJOU, QUÉBEC, CANADA		US STANDARD SIGN FRANKLIN PARK, IL		VULCAN, INC. FOLEY, AL	
ITEM	ANN. EST. QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
8.	200 EACH	36" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$8.67	\$1,734.00	\$9.94	\$1,988.00	\$7.70	\$1,540.00	\$6.81	\$1,362.00
MANUFACTURER & STOCK NO.			ROCAL, INC., 36X9EXT		PBR1A369		US STANDARD SIGN / 9X36 EXT		VULCAN / 5052-H38	
9.	1000 EACH	42" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$10.12	\$10,120.00	\$11.09	\$11,090.00	\$8.99	\$8,990.00	\$8.07	\$8,070.00
MANUFACTURER & STOCK NO.			ROCAL, 42"X9"EXT		PBR1A429		US STANDARD SIGN / 9X42 EXT		VULCAN / 5052-H38	
10.	1200 EACH	48" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$11.56	\$13,872.00	\$12.91	\$15,492.00	\$10.26	\$12,312.00	\$9.01	\$10,812.00
MANUFACTURER & STOCK NO.			ROCAL, 48"X9"EXT		PBR1A489		US STANDARD SIGN / 9X48 EXT		VULCAN / 5052-H38	
11.	20000 SQ. FT.	ALUMINUM SIGN BLANKS (CUT TO SIZE AND HOLES PUNCHED)	\$2.38	\$47,600.00	\$2.50	\$50,000.00	\$2.02	\$40,400.00	\$1.94	\$38,800.00
MANUFACTURER & STOCK NO.			ROCAL, INC.		NONE STATED		US STANDARD SIGN / SQ FT		VULCAN / 5052-H38	
TOTAL:			\$100,375.40		\$111,892.00		\$86,252.90		\$79,696.00	

APPROVED BY: JR

DATE: 3/5/10

CITY OF EL PASO BID TABULATION

BID ITEM: ALUMINUM SIGN BLANKS
 BID DATE: MARCH 3, 2010

BID # 2010-151
 DEPARTMENT: STREET

	ROCAL, INC. FRANKFORT, OH	SIGNOTECH INC. ANJOU, QUÉBEC, CANADA	US STANDARD SIGN FRANKLIN PARK, IL	VULCAN, INC. FOLEY, AL
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	2% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <small>(VISA OR MASTERCARD)</small>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	NONE STATED YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days.	45	10	NONE STATED	30
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 34		BIDS RECEIVED: 8		BIDS LOCAL: 5
				NO BIDS: 0

APPROVED BY: JR
 DATE: 3/5/10

ARSA INDUSTRIES INC.
ATTN: MIGUEL RESENDEZ
3900 ROSA AVE
EL PASO, TX 79905

TRAFFIC SUPPLY INC.
ATTN: WANDA HENRY
500 FARM RD 3013 W
EAGLE LAKE, TX 77488

ARCHITECTURAL BRONZE & ALUMINUM
3638 W OAKTON ST
SKOKIE, IL 60076

LYLE SIGNS, INC.
ATTN: NICOLE PERRY
6294 BURY DR
EDEN PRAIRE, MN 55346

SIGNAL SALES CORP
ATTN: STUART ZIEFF
130 SHORE RD #218
PORT WASHINGTON, NY 11050

ROADRUNNER TRAFFIC SUPPLY INC.
P O BOX 122837
FT WORTH, TX 76121

PARADIGM TRAFFIC SYSTEMS, INC.
ATTN: JENIFER WARNACK
P O BOX 14509
FT WORTH, TX 76117-4509

APACHE BARRICADE & SIGNS
ATTN: LUIS G. CERVANTES
11560 PELLICANO
EL PASO, TX 79936

ATTN: BLANCA TERRAZAS
A-1 WELDING
9278 McCOMBS
EL PASO, TX 79924

TRAFFIC ENGINEERING & CONTROLS
ATTN: KEVIN BYRNE
4193 FM 811
CENTERVILLE, TX 75833

HI-TECH SIGNALS INC.
ATTN: ROBERT L. LEWELLYN
P O BOX 24071
FT WORTH, TX 76124

CUSTOM PRODUCTS CORP.
P. O. BOX 54091
JACKSON, MS 39288-4091

KENTRON TRAFFIC PRODUCTS, INC.
18403 HUFFSMITH KOHRVILLE RD
TOMBALL, TX 77375

HALL SIGNS
4495 WEST VERNAL PIKE
BLOOMINGTON, IN 47404

TRAFFIC SIGNAL EQUIPMENT
P O BOX 8360
FORTH WORTH, TX 76112

VULCAN ALUMINUM
P. O. BOX 1850
FOLEY, AL 36536-1850

NEWMAN SIGNS INC
ATTN: KURT BARKUS
1606 6TH AVE. SW
JAMESTOWN, ND 58401

TEXAS POLE COMPANY
3932 OLD DENNIS RD
WEATHERFORD, TX 76087

DYNA ENGINEERING LTD.
#2 - 930 TUPPER AVE.
COQUITLAM BC V3K 1A5

AMERICAN TRAFFIC SAFETY MATERIALS
1177 PARK AVENUE, SUITE 5
ORANGE PARK, FL 32073

ROCAL INC.
P O BOX 640
24 S MAIN ST
FRANKFORT, OH 45628

IMPERIAL POLES
ATTN: DAVID STRASSER
P O BOX 13211
EL PASO, TX 79913

VALMONT INDUSTRIES, INC.
WEST HIGHWAY 275
P O BOX 358
VALLEY, NE 68064

ART SIGNS CORPORATION
1604 BASSETT AVE
EL PASO, TX 79901

R2 CONTRACTORS SPECIALTY INC.
ATTN: RALPH B. GONZALES
2500 LAKESIDE DR
P O BOX 16015
LAS CRUCES, NM 88004

PRIME VENDOR INC.
LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

NUCOA METAL INDUSTRIES
ATTN: TERRI PEOPLE
3429 N RUMGE ST
FRANKLIN PARK, IL 60131

PATHMARK TRAFFIC PRODUCTS
ATTN: TERESA RIVES
P O BOX 1066
SAN MARCOS, TX 78667

PELCO PRODUCTS INC.
ATTN: STEVE PARDUHN
320 SW 18TH ST
EDMOND, OK 73013-3628

CO-JEN ENTERPRISES
ATTN: OSCAR ALARCON
745 TIRO CT
SOCORRO, TX 79927

CT CONTROL TECHNOLOGIES OF TEXAS
ATTN: DEREK S. TOWNSEND
30618 WM JUERGENS DR
TOMBALL, TX 77375

TEXAS HIGHWAY PRODUCTS
ATTN: DAROLD CHERRY
P-O-BOX-928
ROUND ROCK, TX 78680

CUSTOM PRODUCTS CORP.
1120 FLOWOOD DRIVE
JACKSON, MS 39208

MD SOLUTIONS INC.
555 METRO PLACE NORTH STE 641
DUBLIN, OH 43017