

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Office of Management & Budget/OMB

AGENDA DATE: May 11, 2010

FA

CONTACT PERSON/PHONE NUMBER: David Almonte, 541-4530
Carmen Arrieta-Candelaria, CFO, 541-4293

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve the resolution terminating contract #2009-034R with Huntington T. Block Insurance Agency Inc. of Houston, Texas for convenience and awarding solicitation #2010-163R to Huntington T. Block Insurance Agency, Inc. of Houston, Texas effective the date of approval by Council for an amount of \$147,500 per year for four years with two 2-year options to extend the contract.

BACKGROUND / DISCUSSION:

The appraised value of the Fine Arts collection at the Museum of Art was \$60M. An appraisal conducted by Barbara H. Stone, Art International Resources LLC in 2009, determined the value of the collection to be \$350M. On January 20, 2009, Council awarded solicitation #2009-034R to Huntington T. Block for an initial 3-year term for \$60M in total value. The 2009 appraisal caused the contract with Huntington T. Block to exceed the previously awarded contract of \$27,000 per year. This resulted in the release of solicitation #2010-163R allowing for proposals to be submitted with the new total value of \$350M for the fine arts collection and exhibits on loan. One proposal was received on March 24, 2010 from Huntington T. Block. The current vendor reduced the rate by \$.03/\$1000 of value. Previous vendors that submitted proposals in 2008 stated that they did not have the lowest rate and therefore did not submit proposals at this time.

PRIOR COUNCIL ACTION:

Council awarded RFP #2009-034R in January 2009.

AMOUNT AND SOURCE OF FUNDING:

Non-Departmental, 01101-99010273-504409, \$147,500.00

BOARD / COMMISSION ACTION: NA

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Approved for Agenda:

City Manager: _____ Date: _____

PROJECT FORM
REQUEST FOR PROPOSAL

DATE: April 23, 2010

PROJECT: Fine Arts Museum Insurance
SOLICITATION NO: 2010-163R
DEPARTMENT: OMB-Insurance & Benefits
FUNDING SOURCE: General Fund
REPRESENTATIVE DISTRICT(S): All

FA

RECOMMENDATION: Vendor: Huntington T. Block Insurance Agency Inc.
Houston, TX
Item: All
Amount: \$147,500.00 estimated annual expenditures

The Office of Management and Budget and Financial Services Departments, based on evaluation factors established for this procurement, recommend award to the sole proposer as indicated.

This is a (48) forty-eight month contract. Vendor offers the City the option to extend the term of the contract at the same unit price for (2) two additional two-year periods if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

BIDS SOLICITED: 11 (4 local)
BIDS RECEIVED: 1
"NO BID" RECEIVED: 1

TOTAL RECOMMENDED AWARD: \$590,000.00
Total 4-year Expenditures

COUNCIL APPROVED REJECTED MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 11, 2010

Carmen Arrieta-Candelaria, CFO
MWP

CITY OF EL PASO REQUEST FOR PROPOSALS

TITLE: FINE ARTS MUSEUM INSURANCE	RFP: 2010-163R
DATE: MARCH 24, 2010	DEPARTMENT: O.M.B.-INSURANCE AND BENEFITS
HUNTINGTON T. BLOCK INSURANCE AGENCY INC.	HOUSTON, TX
RFPs SOLICITED: 11	RFPs RECEIVED: 1
RFPs LOCAL: 4	NO RFPs: 0

APPROVED: MWP

DATE: 4-2-2010

HUNINGTON T BLOCK INSURANCE AGENCY
1330 POST OAK BLVD STE900
HOUSTON, TX 77056

WILLIS FINE ARTS JEWELRY & SPECIE
6700-A ROCKLEDGE DRIVE 5TH FLOOR
BETHESDA, MD 20817-1824

HENDERSON PHILIPS FINE ARTS
DIV OF ARTHUR J GALLAGHER & CO
1850 M STREET SUITE 1060
WASHINGTON, DC 20004

**see new
address*

WELLS FARGO INSURANCES SERVICES INC.
2505 E MISSOURI
EL PASO, TX 79903

TRAVELERS INLAND FINE ARTS DEPT
485 LEXINGTON AVENUE SUITE 400
NEW YORK, NY 10017

STINSON & SONS INSURANCE
2000 N. LEE TRAVINO DRIVE SUITE P
EL PASO, TX 79935

JOHN D. WILLIAMS CO.
201 E. MAIN DRIVE SUITE 800
EL PASO, TX 79901

GOVERNMENTAL RISK SOLUTIONS, LLC
dba GRS INSURANCE SERVICES, LLC
2591 NORTH DALLAS PARKWAY, STE 300
FRISCO, TX 75034

INFINITE INSURANCE AGENCY
ATTN: ABRAM DE LA CANAL
2931 GEORGE DIETER SUITE B
EL PASO, TX 79936

MARSH USA INC.
ATTN: ZOE HOLMES
4400 BANK ONE CENTER
1717 MAIN STREET
DALLAS, TX 75201-7357

*** HENDERSON PHILLIPS FINE ART
1120 20TH STREET NW SUITE 104
WASHINGTON, DC 20036-3490

VICTOR O. SCHINNERER & CO., INC.
333 CLAY STREET, SUITE 1215
HOUSTON, TEXAS 77002
ATTN: HEENA PATEL
(UNABLE TO FORWARD)

FINE ART RISK MANAGEMENT INC.
1530 WILSON BLVD SUITE 900
ARLINGTON, VA 22209
(UNABLE TO FORWARD)

JOHN D WILLIAMS CO
415 E YANDELL
EL PASO, TX 79901
(UNABLE TO FORWARD)

STINSON & SONS INSURANCE
9900 MONTANA AVE STE B
EL PASO, TX 79925
(RETURN TO SENDER, CHANGE OF
ADDRESS)