

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Fire Department

AGENDA DATE: May 12, 2009

CONTACT PERSON/PHONE: Donald J. Marron / 771-1004 ; Terrence Freiburg, Purchasing Manager:
541-4313

DISTRICT(S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

That the Purchasing Manager be authorized to issue a Purchase Order (s) to Motorola Inc. in the amount of \$324,150 utilizing the Houston-Galveston Area Council (HGAC) contract RA01-08.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

Order 75 Motorola Portable XTS 5000 radios funded by FEMA funds (Assistance to Firefighter Grant Program – Operations and Safety) To provide portable radios to replace outdated radios in which will ensure firefighter safety during emergency operations.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?
N/A

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Amount: \$324,150 Fund:07188; Dept: 22150024; Project: G220902; Account: 508035

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A
N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

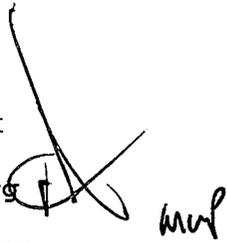
PURCHASING DEPARTMENT

DATE: April 27, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg

Purchasing Manager



Ray Heredia

Procurement Analyst

Please place the following item on the Consent Agenda for the Council Meeting of May 12, 2009.

Item should read as follows: Request that the Purchasing Manager, Financial Services be authorized to issue a purchase order to Motorola. Inc., the Houston-Galveston Area Council (HGAC) contractor, under contract number RA01-08 for the purchase 75 Motorola XTS 5000 Radio's for the Fire Department in the amount of \$324,150.00.

The participation by the City of El Paso in the Houston-Galveston Area Council (HGAC) Cooperative Purchasing Program was approved by Mayor and City Council on May 8, 2007.

Award amount is \$324,150.00

Funding Source: 22150024-508035, Project G220902-07188 Fire Department, Communications Equipment, Assistance to Firefighters

Department: Fire

SPECIAL INSTRUCTIONS:

Municipal Clerk's Use

ITEM NO. _____

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager

From: Donald J. Marron / 771-1004

Authorized Signature

Date: April 16, 2009

Re: Houston-Galveston Area Council (HGAC) Cooperative Purchasing Contract RA01-08
(Communications Equipment and Services)

The Fire Department recommends utilizing The Houston-Galveston Area Council (HGAC) Cooperative Purchasing Contract RA01-08 (Communications Equipment and Services) to issue a \$324,150 purchase order to Motorola, Inc. for the purchase of 75 XTS 5000 Portable radios that will replace older units. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. The El Paso Fire Department currently has radios that are at 20 years old and are the analog style radio. The new radios will be digital, and have multiple channels with interoperability capability. Time is of the essence due to the issue of safety when trying to communicate at emergency scenes. The older radios are out of service longer due to the inability to find parts. This makes it crucial for them to be replaced in a timely fashion.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. Fire Department uses exclusively Motorola radios. This purchase will upgrade and replace old existing analog portable radios.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes. RTC, Inc. is a local business that is the Motorola dealer for West Texas and southern New Mexico. They service all our radios and provide support functions to the City of El Paso's Radio System. RTC works closely with Motorola Inc. to ensure that the fire department's needs are met for these portable radios.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. Motorola has an extensive work history with the city of El Paso. The radio system El Paso uses is Motorola equipped with local service from RTC Communications.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. The pricing is reasonable as compared to work performed for the City of El Paso in the past. Motorola has an extensive work history with the city of El Paso in maintaining the public safety radio system. The City of El Paso has entertained other vendor quotes in which the quotes did meet the product and warranty requirements for the emergency radio communication system.

The participation by the City of El Paso in the Houston-Galveston Area Council Cooperative Purchasing Program was approved by Mayor and City Council on May 8, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Melina Castro

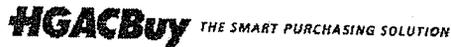
District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson



GENERAL PURPOSE
& EMERGENCY
VEHICLES

COMMUNICATIONS
EQUIPMENT &
SERVICES

GROUPS
FACILITIES & PARKS
EQUIPMENT

PUBLIC
WORKS
EQUIPMENT

EMERGENCY
EQUIPMENT
& SUPPLIES

CONSULTING
LEASING & STAFFING
SERVICES

GREEN
INFORMATION

COOPERATIVE
ENERGY
PURCHASING

You are here: Home > Radio Communication Equipment

COMMUNICATIONS EQUIPMENT & SERVICES

RADIO COMMUNICATION EQUIPMENT

Contract No.: RA01-08

Effective Date: January 1, 2008 thru December 31, 2009

A wide variety of Radio Communication/Emergence Response & Mobile Interoperable Equipment is available thru the H-GAC Cooperative Purchasing Program. Please contact the appropriate supplier to discuss your needs, and to obtain a price quotation based on the H-GAC contract.

CONTRACTOR	PRODUCTS & SERVICES OFFERED
BEARCOM OPERATING L.L.C.	Icom: Land Mobile Radios, Portable & Mobile Radios, Base Stations, and Trunking systems. BearCom: QuickSite 1000, Mobile Command station. BearCom: Field Technician and Bench Technician services for installation, testing, training, obtaining certifications, repairs, etc.
COMMUNICATIONS APPLIED TECHNOLOGY	C-AT First Responder Radio Intercom Systems (IS) - Wireless and Wired Configurations. Portable Radio Interoperability Interface (Portable Incident Commanders' Radio Interface (ICRI)). Mobile Radio Interoperability Interface with satellite and VoIP Capabilities (Rackmounted/Mobile Incident Commanders' Radio Interface (ICRI))
DAILEY & WELLS COMMUNICATIONS	M/A-Com. Complete line of Wireless systems, Product and Services, Conventional, Trunked, Project 25, EDACS, ProVoice, Interop Systems.
DANIELS ELECTRONICS	Daniels Electronics MT-3 and MT-4 series of Land Mobile Radio Systems are built up from the radio modules (e.g. transmitters and receivers) on the submitted price list which are custom configured to create radio base stations and repeaters based on the customer's requirements. Daniels supplies both analog and P25 digital systems. Bands supported: VHF Lowband, VHF Highband, VHF AM, UHF and T-Band.
EF JOHNSON	Land Mobile Radios Analog and Digital; New 700/800 MHz Series; Base Stations Analog and Digital; Communication Control Console Systems; Portable Radios Analog and Digital; P25 Trunking Radio Systems ; Multi-Site Trunking;Voicing Receivers;Network Interface Unit (NIU)
ICOM AMERICA	Icom, Portables F11/F21 - Analog 12.5/25kHz; F14/F24 - Analog 12.5/25kHz; F3021/F4021 - Analog 12.5/25kHz; F33G/F43G - Analog 12.5/25kHz; F43TR - Analog 12.5/25kHz; LTR trunking; Passport (2.0) trunking; F50/F60 - Analog 12.5/25kHz (Icom also available thru Bliss Communications and Houston Communications.)
JPS COMMUNICATIONS	Interoperability Solutions: Scalable and field configurable systems that provide a true SIP-based gateway to digitally converge your existing radio systems with SIP telephones, networks, and devices. Advanced training for JPS products and services
MOTOROLA	Mobile and Portable radios, Basestations, Trunking Systems, Dispatch Consoles, Mobile Data Systems, Mobile Data Subscribers, Mobile Computing Devices, Broadband Wireless Mesh Infrastructure and Subscribers, Video and Biometrics, Radio Infrastructure (Towers, Shelters, UPSs and, Generators) Trailers/Deployables, Generators, UPS's, Radio Equipment Project Management, System Engineering, System Technologist, Training
POSITRON	The Technology Series "T5" system is an advanced Communication Console System capable of supporting a variety of customers and communication interfaces. The design includes fault-tolerant and self-healing technology to prevent any single-point failure from interrupting system operation. Positron can provide Project Management, System Design and Architecture, System Deployment, Installation, Training, Maintenance and Technical Support Services to the proposed products.
RELM	RELM / BK RADIO

VENDOR CONTACTS

BearCom Operating LLC
Linda Bonner
(P): 281-476-1302
(F): 214-355-0783
[Click here for Email](#)

Bliss Communications
Debra Brooks
(P): 713-630-0452
(F): 713-630-0043
[Click here for Email](#)

Communications-Applied Technology
Josie Leyman Elias
(P): 800-229-3925
(F): 703-471-4428
[Click here for Email](#)

Daily and Wells Communications, Inc.
Dwight Stickle
(P): 800-728-4398
[Click here for Email](#)

Daniels Electronics Ltd.
Gary Kanson
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(F): 877-250-0004
[Click here for Email](#)

EF Johnson Co.
Larry Miller
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(F): 972-819-0639
[Click here for Email](#)

Houston Communications
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Etsi Tamura
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[Click here for Email](#)

JPS Communications, Inc.
Marcia Gatlin
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[Click here for Email](#)

Motorola Inc.
George M. Ebelt
(P): 281-802-2643
(F): 281-955-7801
[Click here for Email](#)

Positron Public Safety Systems Corp.
Scott MacEwen
(P): 514-345-2200
[Click here for Email](#)

Relm Wireless Corporation
Shari Sharp
(P): 800-648-0947
(F): 321-676-4403
[Click here for Email](#)

Science Applications International (SAIC)

WIRELESS Land Mobiles, Portables, Base Station, Repeaters & Rapid Deployment Repeaters

SCIENCE APPLICATIONS IPS - IC4U/AC3S Mobile Command Module Emergency Response Shelters, Crisis Situation Mgmt. Software platform for security, safety and emergency services.

INTERNATIONAL (SAIC) SYS Technologies - Vigilys Incident Management System, Skyport Global Communications, Inc. - Emergency satellite communications for voice, data and internet. SAIC - Integration services, Visphor - Bryanid integration software, Hunter Research - Workflow documentation, web services, database integration and queries.

Yami Alfaro-Gunion
(P): 415-202-1839
[Click here for Email](#)

H-GAC CONTACTS

LaWanda James
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(P): 713-993-4548
lawanda.james@h-gac.com

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Marron, Donald J.

From: Guinn, Bonnie V.
Sent: Wednesday, April 15, 2009 8:09 AM
To: Marron, Donald J.
Subject: RE: XTS5000 portables

Per Brian:
 "Yes, are on HGAC, with pricing per the City of Austin Contract pricing."

Bonnie V. Guinn
 Telecommunications Manager
 City of El Paso
guinnbv@elpasotexas.gov

From: Marron, Donald J.
Sent: Tuesday, April 14, 2009 2:42 PM
To: Guinn, Bonnie V.
Subject: RE: XTS5000 portables

Bonnie: Are the Motorola Radios under HGAC contract?

Thanks

→ **From:** Guinn, Bonnie V.
Sent: Monday, April 13, 2009 11:45 AM
To: Marron, Donald J.
Subject: RE: XTS5000 portables

I have reviewed the list and it is complete. Please confirm if the line item needs to be removed - H64 Yellow Housing at \$14.50 - as Brian mentions Chief Celaya didn't want this included in the order. You may want to consider the purchase of some spare batteries with those funds, as the deletion of the yellow housing will provide \$1,087.50 in funding. The spare battery is a NNTN4437B at cost of \$108.75 a unit. You could purchase 10 spare batteries if you wanted to.

→ Other than that all is good to go.

Bonnie V. Guinn
 Telecommunications Manager
 City of El Paso
guinnbv@elpasotexas.gov

From: Marron, Donald J.
Sent: Monday, April 13, 2009 10:40 AM
To: Guinn, Bonnie V.
Subject: FW: XTS5000 portables

Bonnie, We are ready to move forward with purchase under the grant. Could you review and get back with me.

Thanks

From: Ballou Brian-cslh32 [mailto:cslh32@motorola.com]
Sent: Thursday, April 09, 2009 2:12 PM
To: Marron, Donald J.

4/17/2009

Marron, Donald J.

From: Ballou Brian-cslh32 [cslh32@motorola.com]
Sent: Thursday, April 09, 2009 2:12 PM
To: Marron, Donald J.
Cc: Celaya, Christopher D
Subject: RE: XTS5000 portables

Don-
 Here is the nomenclature:

NOMENCLATURE	DESCRIPTION	QTY	UNIT SALE PRICE	EXTENDED SALE PRICE
H18UCF9PW6 N	PORTABLE XTS5000 MODEL II 3X2 KEYPAD DISPLAY 1000 CHANNELS 764-870MHZ	75	\$1,494.75	\$112,106.25
Q806	ADD: SOFTWARE ASTRO DIGITAL CAI OPERATION	75	\$386.25	\$28,968.75
H38	ADD: SMARTZONE SYSTEM SOFTWARE	75	\$1,125.00	\$84,375.00
Q361	ENH: PROJECT 25 9600 BAUD TRUNKING SOFTWARE	75	\$225.00	\$16,875.00
G996	ENH: OVER THE AIR PROVISIONING	75	\$75.00	\$5,625.00
Q947	ENH: RS232, IV&D PACKET INTERFACE	75	\$150.00	\$11,250.00
H14	ENH: ENHANCED PTT ID DISPLAY	75	\$56.25	\$4,218.75
Q445	ADD: FIREGROUND ACCOUNTABILITY SOFTWARE	75	\$187.50	\$14,062.50
Q159	ADD: XTS5000 UCM HARDWARE ENCRYPTION	75	\$112.50	\$8,437.50
Q696	ALT: ANTENNA 1/2 WAVE 7" WHIP 700/800 MHZ	75	\$3.75	\$281.25
H64	ALT: HOUSING YELLOW	75	\$14.50	\$1,087.50
Q393RUGD	ALT: BATTERY IMPRES NIMH FM RUGGED 1700MAH	75	\$35.25	\$2,643.75
H499	ALT: SUBMERSIBLE - 6 FT. 2 HOURS (RUGGED)	75	\$187.50	\$14,062.50
Q58AK	3 YR ENCRYPTED REPAIR SERVICE ADVANTAGE	75	\$145.00	\$10,875.00
NTN1873	IMPRESS CHARGER	75	\$123.75	\$9,281.25
Total			\$4,322.00	\$324,150.00

The PO must be made out to Motorola, and, if you would, please email it directly to me, and I will forward and get it entered into our system.
 When & where do you want delivery?
 Thanks so much!
 Brian

4/14/2009