

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: May 14, 2013

CONTACT PERSON/PHONE: CHIEF TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1076
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Professional Ambulance contractors under the Houston-Galveston Area Council (HGAC) BuyBoard Contract No. AM10-12, for Stryker Power Pro Stretchers. The total estimated award is \$440,326.00.

BACKGROUND / DISCUSSION:

This Contract allows for the purchase of 32 Stryker Power Pro ambulance stretchers for our front line ambulances, per the HGAC purchasing cooperative. Contract # AM10-12. Per manufacturer recommendations all stretchers should be replaced every (7) years. Currently the EPFD has 23 stretchers that are at least 7 years old. The goal is to place a rescue (ambulance) in every fire station. Station 37 is in the progress of being constructed. The purchase of the (32) stretchers will allow the fire department to place a power assisted stretcher in each rescue both front line and ambulances that are in reserve status. These stretchers are power assisted by a charged battery system that allows emergency response personnel to transport all patients without the fear of potential back injury due to manual lifting and lowering of patients.

SELECTION SUMMARY:

The selection of the Houston Galveston Area Cooperative, (HGAC) was approved by council on May 8, 2007. The use of the HGAC affords the City of El Paso the opportunity to use the most cost efficient means of purchasing these items due to the items already having been competitively bid.

PRIOR COUNCIL ACTION:

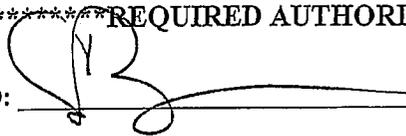
No prior council action

AMOUNT AND SOURCE OF FUNDING:

322-22130-2010SST808-580070-2720
2010 Homeland Security Grant – USAI Health and Medical Enhancements
322-22090-1000-580070
Fire Department General Fund – Logistics

BOARD / COMMISSION ACTION:

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____


**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of May 14, 2013.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Professional Ambulance a contractor under HGAC Contract # AM10-12 (Ambulances, EMS and other special service vehicles), for Stryker Power Pro Stretchers. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Houston Galveston Area Council (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department:	El Paso Fire Department
Award to:	Professional Ambulance 8700 East FM 917, Alvarado, Texas 76009
Annual Estimated Amount:	\$ 444,326.00
Total Estimated Award:	\$ 444,326.00 (32 units)
Account No.:	322 - 22130 - 580070 - 2210 - SST808 322 - 22090 - 580070 - 1000
Funding Source:	2010 Homeland Security Grant - UASI Health and Medical Enhancements Fire Department General Fund - Logistics
District(s):	All
Reference No.:	2013-215

This is a Cooperative, (unit price) contract.

*******ADDITIONAL INFO BELOW*******

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Bruce D. Collins, Purchasing Manager

From: Samuel Peña, Fire Chief

Date: May 1, 2013

Re: Stryker Stretcher Purchase

The El Paso Fire Department recommends utilizing the Houston-Galveston Area Council (HGAC) cooperative for the purchase of 32 Stryker Stretchers for our ambulance units. Twenty eight of the stretchers will be purchased with grant funding and four will be purchased with FD general funds.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes currently 22 of our ambulance stretchers have exceeded their 7 year life expectancy. The fire department will be purchasing 32 Stryker stretchers to replace all of our front line ambulance stretchers. The remaining stretchers will be utilized in our reserve units.

2. Does the purchase through the Program promote the standardization of equipment?

Yes, the equipment matches current equipment in use today.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney C. Niland

City Manager
Joyce A. Wilson

Fire Chief
Samuel Peña



ISO Class 1

El Paso

Fire Department



4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, currently the brand of stretchers being sourced are Stryker brand. Stryker has a long history of doing business with the city of El Paso, and the El Paso Fire Department.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because of the cooperative agency used a competitive bidding process in the awarding of the contract.



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

AM10-12

Date Prepared:

4/26/2013

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC. The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

Buying Agency:	EL PASO FIRE DEPARTMENT	Contractor:	PROFESSIONAL AMBULANCE
Contact Person:		Prepared By:	NATALIE CARROLL
Phone:		Phone:	866-356-2236
Fax:		Fax:	325-356-3360
Email:		Email:	passnatalie@airmail.net

Product Code:	Description:
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 0

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
XX02: STRYKER POWER PRO COT	13158		
XX20: 3 STAGE IV POLE	242		
XX21: STORAGE POUCH	142		
XX23: STORAGE NET	117		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	13659

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
EQUIPMENT HOOK	40		
FOWLER OXYGEN BOTTLE HOLDER	197		
HEAD END STORAGE FLAT	104		
STEER LOCK OPTION	580		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	921

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
DEALER DISCOUNT	-900		
		Subtotal D:	-900

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

Quantity Ordered:	32	X Subtotal of A + B + C + D:	13680	=	Subtotal E:	437760
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F. H-GAC Fee Calculation (From Current Fee Tables) Subtotal F: 6566

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
		Subtotal G:	

Delivery Date: **H. Total Purchase Price (E+F+G): 444326**

EL PASO FIRE DEPT

ADDITIONAL OPTIONS INCLUDED

Description
ADJUSTABLE WHEEL LOCK
SHORT SAFETY HOOK
G RESTRAINT PACKAGE
TRENDELENBURG
PATIENT RIGHT COT RETAINING POST
G RATED BOLSTER MATTRESS
SMRT POWER SYSTEM
IN SERVICE DVD
ENGLISH (NORTH AMERICA)