

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: April 23, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Solicitation No. 2013-076, Security Guard Service for City Municipal Buildings

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Ruiz Protective Services, Inc. effective the date of the award for an initial term of three (3) years. The estimated annual expenditures are \$248,610.00 with an estimated total expenditure of \$745,830.00.

BACKGROUND / DISCUSSION:

As a result of the City Hall campus design, a re-advertisement of solicitation 2009-163 was necessary to re-evaluate the coverage area and the amount of hours that were necessary to properly secure all locations, both on and off site. After review and evaluation, it was determined that Ruiz Protective Services was the best value to the City. The approval of this award will provide continuous security services for the City Hall Building and campus twenty four hours a day, seven days a week and will also allow for services on "as needed" basis.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2009-163 on October, 2009, Item 9.

SELECTION SUMMARY:

This solicitation was advertised on December 11, 2012 and December 18, 2012, and opened on January 23, 2013. On December 12, 2012, bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. A total of twenty nine (29) bidders were solicited, twenty one (21) local bidders were solicited and nine (9) local bidders responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services
Amount \$745,830.00
Funds Available: Dept: 231 Div: 31040 Acct: 522120 Fund: 1000 Program Code: P3120
Funds Source: General Services Dept - General Fund

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart Ed, General Services Director

COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)

*****POSTING LANGUAGE BELOW*****

Please place the following item on the REGULAR agenda under BIDS for the Council Meeting of APRIL 23, 2013.

The award of Solicitation No. 2013-076 (Security Guard Service for City Municipal Buildings) to Ruiz Protective Services, Inc. for an initial term estimated award of \$745,830.00.

Department:	General Services
Award to:	Ruiz Protective Services, Inc. El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Payment Terms:	N30
Annual Estimated Award:	\$248,610.00
Initial Term Estimated Award:	\$745,830.00 (3 years)
Total Estimated Award:	\$1,243,050.00 (5 years)
Account No.:	231-31040-522120-1000-P3120
Funding Source:	General Fund
District(s):	All

This is a Best Value, Service contract.

The Financial Services - Purchasing Division and Department of General Services recommend award as indicated to Ruiz Protective Services, Inc., the lowest responsive, responsible bidder.

COMMITTEE SCORE SHEET

PROCUREMENT NO: 2013-076
 PROCUREMENT TITLE: Security Guard Service for City Municipal Buildings

	Alligence Security Group, Inc. El Paso, TX	Arber, Inc. San Antonio, TX	Blackstone Security Services, Inc. Phoenix, AZ	Dynamic Security, Inc. Muscle Shoals, AL	Fidelis Protective Services El Paso, TX	G4S Secure Solutions (USA) Inc. Albuquerque, NM	International Security Agency, Inc. Weslaco, Texas
Cost # points 60	\$768,240.00 58.25	\$853,920.00 52.41	\$1,244,880.00 35.95	\$857,520.00 52.19	\$890,550.00 50.25	\$1,218,960.00 36.71	\$1,323,000.00 33.82
Reputation and Quality of Bidder's Service # points 15	8.50	10.00	8.00	15.00	15.00	10.00	14.00
Employee Medical Benefits and Incentives # points 10	0	6	2	10	2	8	0
Past Relationship/Performance with the City # points 15	14.40	14.20	11.80	13.20	7.00	14.60	9.60
GRAND TOTAL	81	83	58	90	74	69	57

	Mike Garcia Merchant Security, LLC El Paso, TX	National Progressive Security & Services El Paso, TX	Night Eye Protective Services El Paso, TX	North Atlantic Security Columbus, MS	Ruiz Protective Services, Inc. El Paso, TX	Shelter & Associates, LLC Phoenix, AZ	Texas Enforcer, LLC El Paso, TX
Cost # points 60	\$768,960.00 58.20	\$904,500.00 49.47	\$831,510.00 53.82	\$945,900.00 47.31	\$745,830.00 60.00	\$933,120.00 47.96	\$803,520.00 55.69
Reputation and Quality of Bidder's Service # points 15	8.33	15.00	15.00	14.00	9.00	10.00	3.33
Employee Medical Benefits and Incentives # points 10	2	0	6	2	10	6	2
Past Relationship/Performance with the City # points 15	14	10.20	14	10.00	12	13	12.60
GRAND TOTAL	83	75	89	73	91	77	74

	The Diamond Group Dallas, TX	Trans America Protection Corporation El Paso, TX	U.S. Security Associates, Inc. El Paso, TX	Vets Securing America San Antonio, TX
Cost # points 60	\$852,840.00 52.47	\$1,026,000.00 43.62	\$865,800.00 51.69	\$970,380.00 46.12
Reputation and Quality of Bidder's Service # points 15	5.00	5.00	0.00	8.83
Employee Medical Benefits and Incentives # points 10	10	2	2	2
Past Relationship/Performance with the City # points 15	11.80	14.80	3.00	14.40
GRAND TOTAL	79	65	57	71



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			ALLEGIANCE SECURITY GROUP, LLC EL PASO, TX			ARBER INC SAN ANTONIO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$10.41	\$187,380.00	\$562,140.00	\$11.86	\$213,480.00 BIDDER'S PRICE \$213,445.31	\$640,440.00 BIDDER'S PRICES640,335.92
2.	ON-SITE SUPERVISOR	3,000	\$11.10	\$33,300.00	\$99,900.00	\$11.86	\$35,580.00 BIDDER'S PRICE \$35,574.22	\$106,740.00 BIDDER'S PRICES106,722.65
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$11.80	\$35,400.00	\$106,200.00	\$11.86	\$35,580.00 BIDDER'S PRICE \$35,574.22	\$106,740.00 BIDDER'S PRICES106,722.65
ESTIMATED ANNUAL TOTAL				\$256,080.00		\$284,640.00	BIDDER'S PRICE \$284,593.74	
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$768,240.00			\$853,920.00	BIDDER'S PRICE \$853,781.22

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: lsl

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	ALLEGIANCE SECURITY GROUP, LLC EL PASO, TX	ARBER INC SAN ANTONIO, TX
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>		

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APPROVED BY: IsI

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
 BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
 Department: GENERAL SERVICES

			BLACKSTONE SECURITY SERVICES, INC PHOENIX, AZ			DYNAMIC SECURITY, INC. MUSCLE SHOALS, AL		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$17.29	\$311,220.00	\$933,660.00	\$11.91	\$214,380.00	\$643,140.00
2.	ON-SITE SUPERVISOR	3,000	\$17.29	\$51,870.00	\$155,610.00	\$11.91	\$35,730.00	\$107,190.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$17.29	\$51,870.00	\$155,610.00	\$11.91	\$35,730.00	\$107,190.00
ESTIMATED ANNUAL TOTAL				\$414,960.00		\$285,840.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$1,244,880.00			\$857,520.00	

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APPROVED BY: /s/
 DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	BLACKSTONE SECURITY SERVICES, INC PHOENIX, AZ	DYNAMIC SECURITY, INC. MUSCLE SHOALS, AL
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>		

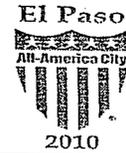
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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013
Solicitation #: 2013-076
Department: GENERAL SERVICES

			FIDELIS PROTECTIVE SERVICES EL PASO, TX			G4S SECURE SOLUTIONS (USA) INC. ALBUQUERQUE, NM		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$12.30	\$221,400.00	\$664,200.00	\$16.93	\$304,740.00	\$914,220.00
2.	ON-SITE SUPERVISOR	3,000	\$12.85	\$38,550.00	\$115,650.00	\$16.93	\$50,790.00	\$152,370.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$12.30	\$36,900.00	\$110,700.00	\$16.93	\$50,790.00	\$152,370.00
ESTIMATED ANNUAL TOTAL				\$296,850.00		\$406,320.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$890,550.00		\$1,218,960.00		

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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	FIDELIS PROTECTIVE SERVICES EL PASO, TX	G4S SECURE SOLUTIONS (USA) INC. ALBUQUERQUE, NM
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	6% - 10 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<p><small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</small></p>		

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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			INTERNATIONAL SECURITY AGENCY INC WESLACO, TX			MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$18.00	\$324,000.00	\$972,000.00	\$10.68	\$192,240.00	\$576,720.00
2.	ON-SITE SUPERVISOR	3,000	\$21.00	\$63,000.00	\$189,000.00	\$10.68	\$32,040.00	\$96,120.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$18.00	\$54,000.00 BIDDER'S PRICE: \$63,000.00	\$162,000.00 BIDDER'S PRICE: \$189,000.00	\$10.68	\$32,040.00	\$96,120.00
ESTIMATED ANNUAL TOTAL				\$441,000.00 BIDDER'S PRICE: \$450,000.00		\$256,320.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$1,323,000.00 BIDDER'S PRICE: \$1,350,000.00		\$768,960.00		

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APPROVED BY: Isi
 DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	INTERNATIONAL SECURITY AGENCY INC WESLACO, TX	MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	2% - 10 DAYS	NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
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APPROVED BY: isl
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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			NATIONAL PROGRESSIVE SECURITY & INVESTIGATIONS, LLC also dba AVANT SECURITY & INVESTIGATIONS EL PASO, TX			NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$12.50	\$225,000.00	\$675,000.00	\$11.28	\$203,040.00	\$609,120.00
2.	ON-SITE SUPERVISOR	3,000	\$13.00	\$39,000.00	\$117,000.00	\$13.43	\$40,290.00	\$120,870.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$12.50	\$37,500.00	\$112,500.00	\$11.28	\$33,840.00	\$101,520.00
ESTIMATED ANNUAL TOTAL				\$301,500.00		\$277,170.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$904,500.00			\$831,510.00	

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APPROVED BY: Isi

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS BID OPENING DATE: JANUARY 23, 2013		Solicitation #: 2013-076 Department: GENERAL SERVICES
	NATIONAL PROGRESSIVE SECURITY & INVESTIGATIONS, LLC also dba AVANT SECURITY & INVESTIGATIONS EL PASO, TX	NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	2% - 20 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.		

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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			NORTH ATLANTIC SECURITY COLUMBUS, MS			RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$13.10	\$235,800.00	\$707,400.00	\$10.26	\$184,680.00	\$554,040.00
2.	ON-SITE SUPERVISOR	3,000	\$13.40	\$40,200.00	\$120,600.00	\$11.05	\$33,150.00	\$99,450.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$13.10	\$39,300.00	\$117,900.00	\$10.26	\$30,780.00	\$92,340.00
ESTIMATED ANNUAL TOTAL				\$315,300.00		\$248,610.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$945,900.00			\$745,830.00	

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APPROVED BY: isl
 DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	NORTH ATLANTIC SECURITY COLUMBUS, MS	RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>		

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
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APPROVED BY: isl

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



2010

BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			SHELTER & ASSOCIATES, LLC PHOENIX, AZ			TEXAS ENFORCER, LLC EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$12.96	\$233,280.00	\$699,840.00	\$11.03	\$198,540.00	\$595,620.00
2.	ON-SITE SUPERVISOR	3,000	\$12.96	\$38,880.00	\$116,640.00	\$12.00	\$36,000.00	\$108,000.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$12.96	\$38,880.00	\$116,640.00	\$11.10	\$33,300.00	\$99,900.00
ESTIMATED ANNUAL TOTAL				\$311,040.00		\$267,840.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$933,120.00		\$803,520.00		

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APPROVED BY: /sl

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS BID OPENING DATE: JANUARY 23, 2013		Solicitation #: 2013-076 Department: GENERAL SERVICES
	SHELTER & ASSOCIATES, LLC PHOENIX, AZ	TEXAS ENFORCER, LLC EL PASO, TX
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	NET 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.		

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APPROVED BY: Isi
 DATE: 2/14/13



CITY OF EL PASO BID TABULATION



Solicitation #: 2013-076
Department: GENERAL SERVICES

BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

			THE DIAMOND GROUP DALLAS, TX			TRANS AMERICA PROTECTION CORPORATION EL PASO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$11.42	\$205,560.00 BIDDER'S PRICE: \$205,500.45	\$616,680.00 BIDDER'S PRICE: \$615,501.35	\$14.00	\$252,000.00	\$756,000.00
2.	ON-SITE SUPERVISOR	3,000	\$12.37	\$37,110.00	\$111,330.00	\$16.00	\$48,000.00	\$144,000.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$13.87	\$41,610.00 BIDDER'S PRICE: \$41,604.56	\$124,830.00 BIDDER'S PRICE: \$124,813.68	\$14.00	\$42,000.00	\$126,000.00
ESTIMATED ANNUAL TOTAL				\$284,280.00 BIDDER'S PRICE: \$284,215.01		\$342,000.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$852,840.00 BIDDER'S PRICE: \$852,645.03		\$1,026,000.00		

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APPROVED BY: Isi
DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

	THE DIAMOND GROUP DALLAS, TX	TRANS AMERICA PROTECTION CORPORATION EL PASO, TX
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET 30 DAYS	2% - 10 DAYS/1% - 20 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

**IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.
 A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.**

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APPROVED BY: /s/

DATE: 2/14/13



CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
Department: GENERAL SERVICES

			U. S. SECURITY ASSOCIATES, INC. EL PASO, TX			VETS SECURING AMERICA SAN ANTONIO, TX		
ITEM NO.	DESCRIPTION	ESTIMATED HOURS (ANNUAL)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)	HOURLY BILL RATE	12-MONTH TOTAL (ESTIMATED ANNUAL HOURS x HOURLY BILL RATE)	36-MONTH TOTAL (12-MONTH TOTAL x 3 YEARS)
1.	ARMED GUARD SERVICES AT CITY MUNICIPAL BUILDINGS	18,000	\$12.00	\$216,000.00	\$648,000.00	\$13.44	\$241,920.00	\$725,760.00
2.	ON-SITE SUPERVISOR	3,000	\$12.20	\$36,600.00	\$109,800.00	\$13.74	\$41,220.00	\$123,660.00
3.	ADDITIONAL TEMPORARY ARMED GUARD SERVICES (AS-NEED BASIS)	3,000	\$12.00	\$36,000.00	\$108,000.00	\$13.44	\$40,320.00	\$120,960.00
ESTIMATED ANNUAL TOTAL				\$288,600.00		\$323,460.00		
GRAND TOTAL (ESTIMATED ANNUAL TOTAL x 3 YEAR)				\$865,800.00			\$970,380.00	

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CITY OF EL PASO BID TABULATION



BID ITEM: SECURITY GUARD SERVICES FOR CITY MUNICIPAL BUILDINGS
BID OPENING DATE: JANUARY 23, 2013

Solicitation #: 2013-076
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	U. S. SECURITY ASSOCIATES, INC. EL PASO, TX	VETS SECURING AMERICA SAN ANTONIO, TX
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT. NO OPTION OFFERED.	<input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	%- 30 DAYS	1.5% - 10 DAYS/ %- 20 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.		
BIDS SOLICITED: 29		
BIDS RECEIVED: 18		
BIDS LOCAL: 21		
NO BID: 0		

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APPROVED BY: Isl

DATE: 2/14/13

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY – US SECURITY
ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL SECURITY
SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES
USA, INC.
1155 WESTMORELAND DRIVE SUITE 201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

TRANS AMERICA PROTECTION CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHESIVE SECURITY
SERVICE, INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

ASEZ INC DBA STERLING SECURITY
1716 S SAN MARCOS STE 120
SAN ANTONIO, TX 78207-7050

ALL PHASE SECURITY, INC.
ATTN: RENE ORTIZ
2959 PROMENADE STREET SUITE 200
WEST SACRAMENTO, CA 95691

ALLEGIANCE SECURITY GROUP
ATTN: DANIEL HIBBARD
8700 VISCOUNT BLVD. SUITE AN-234
EL PASO, TX 79925-5897

PARAGON SYSTEMS, INC.
ATTN: RICHARD WAGNER
14160 NEWBROOK DRIVE SUITE 150
CHANTILLY, VA 20151

REEM AVIATION SECURITY
CONSULTANS, LLC
11710 OLD GEORGETOWN RD. #719
ROCKVILLE, MD 20852

US SECURITY ASSOCIATES
611 SOUTH CONGRESS AVENUE SUITE 225
AUSTIN, TX 78704

G4S SECURE SOLUTIONS (USA) INC.
ATTN: KAY GLANCEY
955 N. RESLER, STE. 104-109
EL PASO, TX. 79912