

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: May 14, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Solicitation No. 2013-091, Supplemental Foliar Nutrients for Sports Turf

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Tim Mitchell dba C.M.C Company, Mckinney, Texas effective the date of the award. The estimated annual expenditures are \$393,900.00 with an estimated total expenditure of \$1,181,700.00.

BACKGROUND / DISCUSSION:

The General Services Department – Land Management Division is recommending the award for Supplemental Foliar Nutrients for Sports Turf to the above mentioned bidder. The benefits from the use of this fertilizer, which is used to aid the growth of sports turf, has been clearly recognized for the past two years in sports fields and will now be used to improve and beautify turf in non-sports fields allowing more green space for public use. This type of foliar fertility has proven to be very successful and will allow the Land Maintenance Division to get sports and non-sports fields ready for play this Fiscal Year. This fertilization is designed specifically for the arid climate of El Paso meaning that it will provide foliar uptake without adding additional salinity to the soil profile thus promoting root growth and development making the turf greener and giving excellent overall Park appearances.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2011-305 on September 27, 2011, Item 8C.

SELECTION SUMMARY:

This solicitation was advertised on March 5, 2013, and opened on April 3, 2013. bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. A total of eight (8) bidders were solicited. four (4) of the bidders were local. A total of (2) bidders responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services Department
Amount: \$1,181,700.00
Funds Available: Dept: 231 Div: 31120 Acct: 531260 Fund: 1000 Program: P3110
Dept: 231 Div: 31120 Acct: 531130 Fund: 1000 Program: P3110
Funds Source: General Fund – Chemical Supplies
General Fund – Land Management Supplies

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart C. Ed, General Services Director

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of May 14, 2013.

Discussion and action on the award of Solicitation No. 2013-091 (Supplemental Foliar Nutrients for Sports Turf) to Tim Mitchell dba, C.M.C Company for an initial term estimated award of \$ 1,181,700.00

Department:	General Services
Award to:	Tim Mitchell, dba, C.M.C Company McKinney, Texas
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$ 393,900.00
Initial Term Estimated Award:	\$ 1,181,700.00 (3 years)
Option Amount:	\$ 787,800.00 (2 years)
Total Estimated Award:	\$ 1,969,500.00 (5 years)
Account No.:	231 – 31120 – 531260 – 1000 – P3110 231 – 31120 – 531130 – 1000 – P3110
Funding Source:	General Fund – Chemical Supplies General Fund – Land Management Supplies
District(s):	All

This is a low bid, unit price type contract.

The Financial Services - Purchasing Division and General Services recommend award as indicated to Tim Mitchell, dba, C.M.C Company the lowest responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION



BID ITEM: SUPPLEMENTAL FOLIAR NUTRIENTS FOR SPORTS TURF
 BID OPENING DATE: APRIL 3, 2013

Solicitation #: 2013-091
 Department: GENERAL SERVICES

			TIM MITCHELL dba C.M.C. COMPANY MC KINNEY, TX			TURFCARE OF TEXAS, LLC FRISCO, TX					
ITEM NO.	PRODUCT NUTRIENT DESCRIPTION	EST. ANNUAL QTY	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL
1.	Bio stimulant	450 gal	\$54.00	\$24,300.00	\$72,900.00	\$63.00	\$28,350.00	\$85,050.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			PAR 5 PRO TEA			PER "4" MAX FLORENTINE PRODUCTS GROUP					
2.	Iron, Nitrogen & Bio stimulant	550 gal	\$34.00	\$18,700.00	\$56,100.00	\$38.00	\$20,900.00	\$62,700.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			4 EVER GREEN PROTEA			KNIFE PLUS FLORENTINE PRODUCTS GROUP					
3.	<u>Iron & Nitrogen only</u> (may include micro-nutrients)	3,500 gal	\$20.00	\$70,000.00	\$210,000.00	\$34.00	\$119,000.00	\$357,000.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			GREEN IRON PROTEA			LARGE FLORENTINE PRODUCTS GROUP					
4.	<u>Nitrogen source only</u> (may include micro-nutrients)	3,500 gal	\$24.00	\$84,000.00	\$252,000.00	\$25.00	\$87,500.00	\$262,500.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			TRINITRO 24			POWER 24-0-0 FLORENTINE PRODUCTS GROUP					
5.	<u>Product with Silicon</u> (increases stress tolerance, traffic/wear resistance)	400 gal	\$30.00	\$12,000.00	\$36,000.00	\$32.00	\$12,800.00	\$38,400.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			HERCULES PROTEA			TURGON FLORENTINE PRODUCTS GROUP					
6.	<u>Spray Adjuvant</u>	2,500 gal	\$28.00	\$70,000.00	\$210,000.00	\$32.00	\$80,000.00	\$240,000.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			INTRUDER KA PROTEA			RAIDER PLUS FLORENTINE PRODUCTS GROUP					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 4/11/13



CITY OF EL PASO BID TABULATION



BID ITEM: SUPPLEMENTAL FOLIAR NUTRIENTS FOR SPORTS TURF
 BID OPENING DATE: APRIL 3, 2013

Solicitation #: 2013-091
 Department: GENERAL SERVICES

			TIM MITCHELL dba C.MC. COMPANY MC KINNEY, TX			TURFCARE OF TEXAS, LLC FRISCO, TX					
ITEM NO.	PRODUCT NUTRIENT DESCRIPTION	EST. ANNUAL QTY	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL	COST PER GALLON	ANNUAL TOTAL	3 YEAR TOTAL
7.	<u>Soil Surfactant</u>	2,000 gal	\$56.00	\$112,000.00	\$336,000.00	\$64.00	\$128,000.00	\$384,000.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			RETENDAR PROTEA			RETAIN PRO FLORENTINE PRODUCTS GROUP					
8.	<u>Soil Penetrant</u>	100 gal	\$29.00	\$2,900.00	\$8,700.00	\$32.00	\$3,200.00	\$9,600.00		\$0.00	\$0.00
STATE PRODUCT NAME AND MANUFACTURER			PENATRAR PROTEA			PERVAID FLORENTINE PRODUCTS GROUP					
TOTAL (ITEMS 1-8)				\$1,181,700.00 BIDDER'S PRICE \$393,900 / \$1,181,700		\$1,439,250.00 BIDDER'S PRICE \$479,750 1YR		\$0.00			

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APPROVED BY:

DATE: 4/11/13



CITY OF EL PASO BID TABULATION



BID ITEM: SUPPLEMENTAL FOLIAR NUTRIENTS FOR SPORTS TURF
BID OPENING DATE: APRIL 3, 2013

Solicitation #: 2013-091
Department: GENERAL SERVICES

	TIM MITCHELL dba C.MC. COMPANY MC KINNEY, TX	TURFCARE OF TEXAS, LLC FRISCO, TX	
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days.	5	7	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24	48	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.			
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 8 BIDS RECEIVED: 2 BIDS LOCAL: 4 NO BID: 0			

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APPROVED BY: [Signature]
 DATE: 4/1/13

<p>HELENA CHEMICAL P. O. BOX 629 MESQUITE, NM 88048</p>	<p>CHEMPORT INC 2417 KIMARNOCK EL PASO, TX 79925</p>	<p>EWING IRRIGATION & INDUSTRIAL PRODUCTS 3630 DURAZNO EL PASO, TX 79905</p>
<p>TURF CARE OF TEXAS LLC PO BOX 2034 FRISCO, TX 75034</p>	<p>RIO GRANDE SEED 2323 ALAMEDA EL PASO, TX 79901</p>	<p>ADOLFO MOLINAR 10 JOE TURNER EL PASO, TX 79915</p>
<p>LESCO INC. 1385 E. 36TH STREET CLEVELAND, OH 44114-4114</p>		
<p>SOLICITATION # 2013-091 SUPPLEMENTAL FOLIAR NUTRIENTS FOR SPORT TURF.</p>		
	<p>LONESTARYGEO PRODUCTS ATTN: MACK MALONE 1142 AVENUE S GRANDPRAIRIE, TX 75050 RETURN TO SENDER</p>	