

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: MAY14, 2013

CONTACT PERSON/PHONE: TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1076
 BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department is requesting approval to purchase seven fire apparatus off a Cooperative Purchasing Program. The apparatus to be purchased will be:

- Five (5) Impel PUC Pumpers with equipment from Siddons Martin Emergency Group, Dallas Texas from BuyBoard, Contract No. 399-12.
- Two (2) Rosenbauer Aerial units with equipment from Daco Fire Equipment, Fort Worth ,Texas from HGAC Contract FS12-11.

Pierce Pumpers
 from Siddons Martin Emergency Group, Dallas, TX

Rosenbauer Aerials
 from Daco Fire Equipment, Fort Worth, TX

| Apparatus Type | Station | Cost |
|---------------------|---------|--------------------|
| Pumper | 10 | \$483,177 |
| Pumper | 16 | \$480,677 |
| Pumper | 19 | \$478,177 |
| Pumper | 20 | \$475,677 |
| Pumper | 22 | \$473,177 |
| Loose Equipment | | \$218,035 |
| Multi-unit discount | | <u>(\$15,000)</u> |
| Total | | \$2,593,920 |

| Apparatus Type | Station | Cost |
|---------------------|---------|--------------------|
| Custom 78' Quint | 17 | \$659,679 |
| Optional equipment | | \$77,991 |
| Cobra 101' Platform | 5 | \$785,876 |
| Optional equipment | | \$52,891 |
| HGAC contract fee | | <u>\$2,000</u> |
| Total | | \$1,578,437 |

BACKGROUND / DISCUSSION:

The El Paso Fire Department has a fleet of over 44 front line fire apparatus with an average age of 9 years. In an effort to minimize the amount of time these units are out of service due to mechanical issues, the Fire Department has in place a replacement program for all units. These purchases will address the fire apparatus side of that program. Units purchased will meet or exceed NFPA 1901 Standard for Automotive Fire Apparatus. In addition, these units meet the same specifications used by the El Paso Fire Department for previously purchased apparatus and promote standardization within the department.

SELECTION SUMMARY:

The El Paso Fire Department used several Cooperative Purchasing programs to obtain quotes for pumper, quint, and aerial units. The use of Cooperative Purchasing Programs ensures price reasonableness due to the fact that these programs already use a competitive bidding process when awarding contracts to these vendors. The use of these programs has been approved by Mayor and City Council since 2007 and have been relied on to quickly and confidently purchase needed items while maintaining the City purchasing standards.

PRIOR COUNCIL ACTION:

City Council has reviewed and approved previous requests from the El Paso Fire Department concerning purchasing apparatus through a Cooperative Purchasing Program as recently as 2012.

AMOUNT AND SOURCE OF FUNDING:

Resolution for Master Lease Agreement tax-exempt lease-purchase agreement with Compass Mortgage Corporation approved by Council on March 26, 2013 for:

322-22090-580070-4930-PENCON0060 - Capital Projects-Second Compass Loan

- Siddons Martin Emergency Group, \$2,593,920.00
- Daco Fire Equipment, \$1,578,437.00

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

Name

Signature

Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the REGULAR agenda for the Council Meeting of MAY 14, 2013.

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Siddons-Martin Emergency Group LLC, a contractor under Texas Association of School Boards (TASB) BuyBoard, Contract #399-12 for the purchase of five (5) Impel PUC Pumpers with equipment. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Association of School Boards (TASB) BuyBoard Cooperative Purchasing Program was approved by Mayor and City Council on August 21, 2007.

| | |
|------------------|--|
| Department: | Fire |
| Award to: | Siddons-Martin Emergency Group LLC Dallas, TX |
| Estimated Award: | \$2,593,920.00 (5 Units) |
| Account No.: | 322-22090-580070-4930-PENCON0060 |
| Funding Source: | Capital Projects-Second Compass Loan |
| District(s): | All |
| Reference No.: | 2013-210 |

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******

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SERVICE SOLUTIONS SUCCESS



TO: Bruce D. Collins, Purchasing manager (915) 541-4313

FROM: Terry K. Kebschull, Logistics Chief (915)771-1076

DATE: May 14, 2013

RE: Purchase of Emergency Fire Apparatus from Cooperative Purchasing Program (Pierce Impel PUC Pumpers)

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The purchase of these apparatus will be used to replace front line units that are approximately 12-17 years old. Replacing these units will ensure that the standard of cover for El Paso will continue and limit downtime due to mechanical failure.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. These vehicles meet the same specifications used by the rest of the El Paso Fire Department fleet.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, currently there are no local manufacturers of fire apparatus available.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes. Both vendors have in the recent past provided the City with apparatus and have meet the high standards expected from the Fire Department with regards to emergency vehicles.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Cortney Carlisle Niland

City Manager
Joyce A. Wilson



FINANCIAL SERVICES - PURCHASING DIVISION
300 N. Campbell, 1st Floor, City Hall - El Paso, Texas 79901
(915) 541-4038 Fax (915) 541-4347



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5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Boards (TASB) BuyBoard Cooperative Purchasing Program was approved by Mayor and City council on August 21, 2007. The standard factors used to determine the use of a Cooperative Purchasing Program were approved by City Council on June 24, 2008.

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Vendor Contract Information

[Proposal Document](#)

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Search:

399-12

- All
- Vendor Discounts Only
- Catalog Pricing Only

Vendors

None Selected

Price Range

Show all prices

Category

None Selected

Contract

None selected

Additional Searches:

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Additional Resources

Vendor Name: Siddons-Martin Emergency Group

Address: 14233 Interdrive West
Houston, TX 77032

Phone Number: (281) 442-6806

Email: jdoran@siddons-martin.com

Website: www.siddonsfire.com

Federal ID: 27-4333590

Contact: Jeffrey Doran

Accepts RFQs: Yes

Minority Owned Vendor: No

Women Owned Vendor: No

Contract Name: Fire Apparatus

Contract Description:

Contract#: 399-12

Effective Date: 09/01/2012

Expiration Date: 08/31/2015

Payment Terms: Due upon acceptance

Delivery Days: 300

Shipping Terms: Pre-paid and Added to invoice

Freight Terms: FOB Shipping Point

Ship Via: Common Carrier

Region Served: All Texas Regions

States Served: All States

Quote Reference Number: 399-12

Return Policy: N/A

Additional Dealers: Appleton WI

Regulatory Notice: BuyBoard contract pricing does not include bonding or insurance. Each entity must assess their individual projects to determine the need for bonding and insurance, including workers' compensation insurance as may be required by state or local law. If required, it is the responsibility of each entity to obtain such bonding and insurance or confirmation of coverage, as applicable, from the vendor.

Also, each entity must assess their individual projects to determine whether the project is subject to prevailing wage rate requirements under the federal Davis Bacon Act or state local law. If any such requirements apply, it is the responsibility of each entity to take appropriate action to determine compliance by the vendor.

The Texas Professional Services Procurement Act, Chapter 2254 of the Texas Government Code ("Act"), prohibits a governmental entity from using a competitive bid process that initially considers price in the procurement of professional services covered under the "Professional services" under the Act includes, but is not limited to, professional engineering, architecture, accounting, landscape architecture, land surveying, and real estate appraisal services. Additionally, the Texas Interlocal Cooperation Act provides that a governmental entity may not use an interlocal contract with a purchasing cooperative to purchase engineering or architectural services (Texas Government Code, Section 791(h)). BuyBoard® contracts do not, and are not intended to, include professional services that must be procured in accordance with the Act. Cooperative members are reminded they must comply with the Act whenever a contract includes professional services as a component part, and may not procure engineering or architectural services through a BuyBoard contract.

Contact us 800-695-2919