

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire Department

AGENDA DATE: 05/17/2011

CONTACT PERSON NAME AND PHONE NUMBER: Bruce D. Collins, Purchasing Manager at (915)541-4308
Chief Ralph Johnson, Emergency Management
Coordinator at (915)838-3263

DISTRICT(S) AFFECTED: All

SUBJECT:

That the Purchasing Manager be authorized to issue a Purchase Order (s) to Insight Public Sector, Inc. in the estimated amount of \$1,300,850, utilizing the U.S. Communities Government Purchasing Alliance Cooperative Program Contract No. RQ09-997736-42B (Technology Products/Equipment and Technology Services/Solutions). This grant funded purchase will provide for an upgrade to functionality and connectivity between the Computer Aided Dispatch (CAD) system and first responder vehicles, which require a higher bandwidth in order to reliably transfer critical Police and Fire-Rescue information.

BACKGROUND / DISCUSSION:

The equipment being requested will provide for a stable connection between Police and Fire-Rescue field units and the Computer Aided Dispatch system. This connection is critical as it is the way in which calls for service are transmitted to field units. Field units also rely on their mobile data terminals to obtain critical law enforcement information from local, state, and federal partners such as criminal history checks, criminal offenses, warrants, issue citations, check license plates etc. On the Fire-Rescue side, building schematics, pre-fire plans, hydrant information, hazardous materials information, and patient care information are some of the critical elements that necessitate a stable connection to the CAD. The requested equipment will interface with Verizon Broadband networks by providing persistent connectivity and the devices will amplify signal quality from the broadband provider increasing connectivity status. It will allow other devices to tether using a WiFi connectivity or Bluetooth to access both network capabilities or to access WEB features.

PRIOR COUNCIL ACTION:

No prior action on this item.

AMOUNT AND SOURCE OF FUNDING:

Various Fire Department accounts:

Amount: \$250,000.00	Fund: 05443;	Dept ID: 21150010;	Account: 503302;	Project: G211015
Amount: \$238,360.51	Fund: 05418;	Dept ID: 21150010;	Account: 503302;	Project: G210821
Amount: \$576,835.67	Fund: 07192;	Dept ID: 22150024;	Account: 503302;	Project: 2010-SS-T0-8-03
Amount: \$235,653.82	Fund: 07192;	Dept ID: 22150024;	Account: 503302;	Project: 2010-SS-T0-8-11

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager



MEMORANDUM

To: Bruce Collins, Purchasing Manager

From: Chief Ralph Johnson, Office of Emergency Management - Fire

Date: May 10, 2011

Subject: Request to procure under the "U.S. Communities Government Purchasing Alliance" Cooperative Purchasing Program

The Fire Department recommends utilizing U.S. Communities CO-OP Program Contract No. RQ09-997736-42B (Technology Products/Equipment and Technology Services/Solutions) to issue a \$1,300,850 Purchase Order(s) to vendor Insight Public Sector, Inc for an upgrade to functionality and connectivity between the Computer Aided Dispatch (CAD) system and first responder vehicles (Public Safety Agencies). This includes the purchase of network data communications, applications and devices.

The following are the factors used to evaluate the use of this procurement program as the best approach:

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?**
The equipment will interface with Verizon Broadband network by providing better connectivity. The Gateways will provide a secured connection between the public safety agencies to our public safety network connected to CAD. There is an urgent need for this purchase because it will allow other devices to tether using a WiFi connectivity or Bluetooth to access both network capabilities or to access WEB features. Without this, connectivity is limited.
- 2. Does the purchase through the Program promote the standardization of equipment?**
Yes this will standardize the usage for all vehicles in which this equipment will be installed.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**
We searched locally but our needs were not met and then we used the purchasing U.S. Communities Co-OP program.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?**
No, this is the first time we are using this vendor.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Guimaraes

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Evan O'Rourke

City Manager
Joyce A. Wilson

Fire Chief
Otto Drazdill



CITY OF EL PASO

Page 2 of 2



5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

The pricing is very reasonable. Compared to similar products the pricing is far less expensive. Due to the quantity requested the vendor reduced the selling price significantly.

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the U.S. Communities Government Purchasing Alliance Cooperative Program was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Sisile Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Raciel Quintana

District 6
Eddie Halguin Jr.

District 7
Steve Ortega

District 8
Beno O'Rourke

City Manager
Joyce A. Wilson

Fire Chief
Orlando III

