CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: **General Services**

AGENDA DATE: **May 22, 2012**

CONTACT PERSON/PHONE: Stuart Ed, General Services Director, (915)621-6822
Bruce D, Collins, Purchasing Manager, (915)541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:
That the Purchasing Manager for Financial Services, Purchasing Division to be authorized to issue a Purchase Orders to Chastang Enterprises Inc. dba Chastang's Bayou City Autocar for one (1) 2012 Autocar ACX64 chassis and another to Equipment Southwest, Inc. for one (1) Pak Mor RDG100 Rear load refuse split body design . The price per chassis is $152,574.00 and the price per split body is $117,646.13 for a total estimated award of $270,220.13. This purchase is being facilitated through Texas Association of School Board (TASB) BuyBoard Contracts 357-10 for the split body and 358-10 for the chassis.

BACKGROUND / DISCUSSION:
The city currently owns 2 other split body refuse trucks that have been in service since 2010. The trucks are used to make one trip for the collection of regular and recyclable trash for Citizens who are unable to roll out their trash cans during their scheduled trash pickup day. Purchasing these trucks will allow the Environmental Services Department to operate more efficiently keeping Citizens at a high level of satisfaction. The initial purchase of the truck does not support local business as a result of the vehicle's unavailability in the local market. However, warranty repairs and future maintenance will be done by Truck Enterprise, Inc who is a local vendor and supports the local economy.

PRIOR COUNCIL ACTION:
Yes. City Council approved a similar purchase on September 14, 2010, Item 8B.

SELECTION SUMMARY:
This vehicle is not available locally resulting in the use of Buyboard contract 357-10 and 358-10, however warranty work and future maintenance will remain local. The participation by the City of El Paso in the TCPN Cooperative Purchasing Network was approved by Mayor and City Council on August 21, 2007.

AMOUNT AND SOURCE OF FUNDING:

Department:	General Services
Amount:	$270,220.13
Funds Available:	34010289 – 508029 – 40499 – PSWM0017
Funds Source:	Heavy Off-Road Equipment – Environmental Services

BOARD / COMMISSION ACTION:
N/A

**********AUTHORIZATION**********

DEPARTMENT HEAD:

Stuart Ed, General Services Director

COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)

**********POSTING LANGUAGE BELOW**********

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **MAY 22, 2012**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Chastang Enterprises Inc. dba Chastang's Bayou City Autocar, a Texas Association of School Boards (TASB) BuyBoard contractor under Contract No. 358-10 (Vehicles and Heavy Duty Trucks & Options) and to Equipment Southwest, Inc., a Texas Association of School Boards (TASB) BuyBoard contractor under Contract No. 357-10 (Refuse Bodies, Trailers and Other Bodies), for a split body refuse truck (chassis and body). The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Association of School Boards (BuyBoard) was approved by Mayor and City Council on August 21, 2007.

Department:	General Services
Award to: Vendor 1	Chastang Enterprises Inc. dba Chastang's Bayou City Autocar Houston, TX
Estimated Award:	$152,574.00 (1 unit)
Award to: Vendor 2	Equipment Southwest, Inc. Dallas, TX
Estimated Award:	$117,646.13 (1 unit)
Total Estimated Award:	$270,220.13
Account No.:	34010289 – 508029 – 40499 – PSWM0017
Funding Source:	Heavy Off-Road Equipment – Environmental Services
District(s):	All
Reference No.:	2012-230

These are Cooperative, unit price contracts.

**********ADDITIONAL INFO BELOW**********

DATE: 5/21/2012

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S

To: Bruce D. Collins, Purchasing Manager
From: Stuart C. Ed, General Services Director
Date: 03/28/12
Subject: Split Body Rear Load Refuse Truck
BuyBoard – Contracts #357-10 and 358-10

The General Services Department recommends utilizing the Texas Association of School Board Buyboard (TASB-Buy Board) Contract #357-10 and 358-10, Purchasing Cooperative program to issue a $270,220.13 purchase order to Chastang's Bayou City Autocar ($152,574.00) and Equipment Southwest ($117,646.13) for the acquisition of one (1) Chassis and one (1) Rear Load Refuse Body with a Split Body Design option. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. ***Is there an urgent need for the product/service? In other words, is time of the essence?***
   Yes. The city purchased two (2) split body refuse trucks in 2010 and has found them to be very useful and efficient. The split body design allows for simultaneous waste collection of regular and recyclable trash while operating more efficiently and emitting lower emissions. The life expectancy of this type of vehicle is seven years.

2. ***Does the purchase through the Program promote the standardization of equipment?***
   Yes. The city currently owns two (2) other split body refuse trucks that have been in service since 2010. The trucks are used to make one trip for the collection of regular and recyclable trash for Citizens who are unable to roll out their trash cans during their scheduled trash pickup day. Purchasing these trucks will allow the Environmental Services Department to operate more efficiently keeping Citizens at a high level of satisfaction.

3. ***Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?***
   The initial purchase of the truck does not support local business as a result of the vehicle's unavailability in the local market. However, warranty repairs and future maintenance will be done by Truck Enterprise, Inc who is a local vendor and supports the local economy.

4. ***Do the available vendors have prior work experience and/or familiarity with the City?***
   Yes, the city has previously purchased equipment from the recommended vendors in the past. The vendors have been responsive to the City's needs. Their product support and customer service have always been great.

5. ***Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?***
   Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Boards (TASB BuyBoard) was approved by Mayor and City Council on August 21, 2007.

GENERAL SERVICES DEPARTMENT

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