

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services – Fleet Division

**AGENDA DATE:** 05/24/11

**CONTACT PERSON/PHONE NUMBER:** Stuart Ed – Director, General Services (915) 621-6821  
Bruce Collins – Purchasing Manager, Financial Services (915) 541-4313

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Award solicitation 2011-172 – Vans Propane Fuel to Casa Ford, Inc. – El Paso, TX for the purchase of twenty five propane fueled vans as detailed below:

- Two (2) ½ ton cargo, propane fuel vans – \$28,194.97 each
- Twenty (23) ¾ ton cargo, propane fuel vans - \$28,364.97 each

Total Award: \$708,784.25

The purchase of the vehicles will be made during the twelve month term of the contract.

**BACKGROUND / DISCUSSION:**

The General Services - Fleet Division is recommending the award of the above purchase. This vendor was the lowest responsive, responsible bidder offering the best price to the City. The City is currently in the process of replacing the old fleet through a Fleet Replacement Program that targets vehicles that have met their life expectancy. Once identified, they are replaced with new, more cost effective vehicles that operate more efficiently and are environmentally-friendly. The vans that are being recommended are alternatively fueled with propane rather than gas and will produce lower amounts of harmful emissions. Green Fleet funding will be used to offset the difference between non-propane and propane fueled vehicles. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. City Council previously approved the purchase of fleet vehicles for the City under Bid 2010-276 on 11/09/10.

**AMOUNT AND SOURCE OF FUNDING:**

37150068 – 508054 – 27265 – PFLESVC01, General Services – Cars, Pickups, Vans, SUVs  
37150067 – 508006 – 05590 – GEECBG02, General Services – Green Fleet Vehicles, Vehicular Equipment

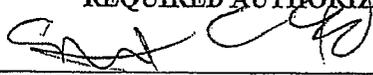
**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 23, 2011  
Project Name: Vans - Propane Fuel

Solicitation #: 2011-172  
Department: General Services - Fleet

		CASA FORD INC. EL PASO, TX	GRANDE FORD TRUCK SALES INC. SAN ANTONIO, TX		
ITEM	DESCRIPTION	UNIT PRICE		UNIT PRICE	
1.	1/2 TON CARGO, PROPANE FUEL (APPROXIMATELY 2 PER YEAR)	\$28,194.97		\$31,227.00	
YEAR/MAKE/MODEL NO.		2011 FORD / E150		2011 FORD / E150	
2.	3/4 TON CARGO, PROPANE FUEL (APPROXIMATELY 23 PER YEAR)	\$28,364.97		\$31,522.00	
YEAR/MAKE/MODEL NO.		2011 FORD / E250		2011 FORD / E250	
<b>OPTIONAL ITEM PRICING: CARGO VANS</b>		1/2 TON	3/4 TON	1/2 TON	3/4 TON
a.	Power Windows	\$614.00	<div style="border: 1px solid black; padding: 5px; display: inline-block;">           POWER GROUP PKG         </div>	\$614.00	INCL
b.	Power Locks	PKG		PKG	INCL
c.	Power Mirrors	PKG		PKG	INCL
d.	Cruise Control/Tilt Wheel	\$199.00		\$199.00	\$240.00
e.	Roof Mounted Ladder Racks	\$595.88		\$595.88	\$750.00
f.	Rear Door Windows	\$50.00		\$50.00	\$60.00
g.	Rear and Side Door Windows	\$108.00		\$108.00	\$185.00
h.	Sliding Side Door	\$125.00		\$125.00	\$150.00
i.	Bulkhead	\$402.44		\$402.44	\$600.00
j.	Interior Racks and Bins	N/C		N/C	\$1,750.00
k.	Extended Van	\$1,054.00		\$1,179.00	\$1,210.00
<b>COMMENTS:</b>				Double clamp down ladder rack Racks and bins includes bulkhead	

NOTE: THE INFORMATION CONTAINED IN THIS BID TABULATION IS FOR INFORMATION ONLY AND DOES NOT CONSTITUTE ACTUAL AWARD/EXECUTION OF CONTRACT.

APPROVED BY: Is/

DATE: 3/7/11



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 23, 2011  
Project Name: Vans - Propane Fuel

Solicitation #: 2011-172  
Department: General Services - Fleet

	CASA FORD INC. EL PASO, TX	GRANDE FORD TRUCK SALES INC. SAN ANTONIO, TX
<p><b><u>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</u></b></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>		
<p>A. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>B. THREE-HUNDRED AND SIXTY (360) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p>C. NO OPTION OFFERED</p>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	___% - 30 DAYS (CHECKED BUT NO % STATED)	NET - 30 DAYS
<p><b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b></p>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<p><b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive calendar days</p>	120	120
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

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APPROVED BY:   /s/  

DATE:   3/7/11



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: February 23, 2011  
Project Name: Vans - Propane Fuel

Solicitation #: 2011-172  
Department: General Services - Fleet

ITEM		DESCRIPTION		UNIT PRICE	
		<b>LEIF JOHNSON FORD II, LTD. AUSTIN, TX</b>			
1.		1/2 TON CARGO, PROPANE FUEL (APPROXIMATELY 2 PER YEAR)		\$31,492.00	
YEAR/MAKE/MODEL NO.		2011 FORD / E-150 CARGO VAN			
2.		3/4 TON CARGO, PROPANE FUEL (APPROXIMATELY 23 PER YEAR)		\$32,362.00	
YEAR/MAKE/MODEL NO.		2011 FORD / E-250 CARGO VAN			
<b>OPTIONAL ITEM PRICING: CARGO VANS</b>					
		1/2 TON	3/4 TON		
a.	Power Windows	N/C		N/C	
b.	Power Locks	INCL-A	INCLUDED WITH A	INCL-A	
c.	Power Mirrors	INCL-A	INCLUDED WITH A	INCL-A	
d.	Cruise Control/Tilt Wheel	\$200.00		\$200.00	
e.	Roof Mounted Ladder Racks	\$400.00		\$400.00	
f.	Rear Door Windows	\$50.00		\$50.00	
g.	Rear and Side Door Windows	\$110.00	(CARGO DOORS ONLY)	\$110.00	
h.	Sliding Side Door	\$125.00		\$125.00	
i.	Bulkhead	INCL-J	INCLUDE WITH J	INCL-J	
j.	Interior Racks and Bins	\$150.00		\$150.00	
k.	Extended Van	\$32,545.00		\$33,541.00	

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APPROVED BY: Isj

DATE: 3/7/11



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**Bid Opening Date:** February 23, 2011  
**Project Name:** Vans - Propane Fuel

**Solicitation #:** 2011-172  
**Department:** General Services - Fleet

	<b>LEIF JOHNSON FORD II, LTD. AUSTIN, TX</b>	
<p><u><b>OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS</b></u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p>		
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C. NO OPTION OFFERED	<input type="checkbox"/>	
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	
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<b>BIDDER'S PROMISED DELIVERY:</b> Within _____ consecutive calendar days	<b>120</b>	
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>		
<b>BIDS SOLICITED: 23</b>	<b>BIDS RECEIVED: 3</b>	<b>BIDS LOCAL: 17</b>
		<b>NO BIDS: 0</b>

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APPROVED BY: Isj

DATE: 3/7/11

DICK POE CHRYSLER  
6501 MONTANA AVENUE  
EL PASO, TX 79925

DICK POE DEALERSHIPS  
1363 AIRWAY BLVD.  
EL PASO, TX 79925

MIDWAY CHEVROLET  
5915 MONTANA AVENUE  
EL PASO, TX 79925

SUNLAND PARK  
PONTIAC BUICK GMC  
955 CROCKETT WAY  
EL PASO, TX 79922

MISSION CHEVROLET  
1316 GEORGE DIETER  
EL PASO, TX 79936

SHAMLLEY FORD  
11301 GATEWAY BLVD. W  
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP  
7230 VISCOUNT BLVD.  
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP  
ATTN: MIKE RUFFIN  
5625 S. DESERT  
EL PASO, TX 79932

CASA FORD  
ATTN: RICK KENLEY  
5815 MONTANA AVENUE  
EL PASO, TX 79925

~~MAC~~ MASSEY MOTORS  
950 CROCKETT STREET  
EL PASO, TX 79922

*Automotive LP  
No Bill*

BRAVO CHEVROLET  
CADILLAC HUMMER  
6555 MONTANA AVENUE  
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK  
6800 MONTANA AVENUE  
EL PASO, TX 79925

DRIVEWAY DODGE  
8434 GATEWAY BLVD. E  
EL PASO, TX 79907

EL PASO HONDA  
1490 LEE TREVINO  
EL PASO, TX 79936

EXPRESSWAY FORD  
5550 N. DESERT BLVD.  
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT  
7713 ALAMEDA AVENUE  
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR  
ATTN: JENNIFER JENNINGS  
4115 N. MESA  
EL PASO, TX 79902

FABCO INDUSTRIES INC.  
8406 SPRAGUE ROAD  
ODESSA, TX 79764

JACK KEY MOTORS  
1840 N. MAIN  
LAS CRUCES, NM 88001

BRAVO CHEVROLET  
1601 S. MAIN ST.  
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC  
425 W. BOUTZ ROAD  
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY  
470 W. BOUTZ  
LAS CRUCES, NM 88005

VISION FORD LINCOLN-MERCURY  
1500 S. WHITE SANDS BLVD.  
ALAMOGORDO, NM 88310