

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services - Fleet Division

AGENDA DATE: May 25, 2010

EA

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services - Fleet Division (915) 621-6822
Carmen Arrieta-Candelaria – Chief Financial Officer (915) 541-4293

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award the following solicitation 2010-123 – High Pressure Coupled Hose Line, Hose Machines Rental and Field Service

To: Granberry Supply Corp DBA Hosepower USA

Estimated Annual Expenditures: \$80,000

Total Estimated Expenditures: \$240,000.00 for three (3) years

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The General Services - Fleet Division is recommending the award of the above bid. Granberry Supply Corp was the lowest responsive, responsible bidder. Fleet Services will rely on the mentioned vendor to provide hydraulic hose fittings and on-site repairs. Through this initiative, Fleet Services is projecting an increase in efficiency while lowering vehicle downtime. The approval of this contract would allow for the continual maintenance and upkeep of the fleet. This allows for consistent, safe and efficient operation of vehicles while maintaining maximum reliability. Local business is being supported.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. The previous contract, 2005-088, was awarded on 3/22/05.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Department: General Services - Fleet Division

Amount: \$240,000.00

Funds Available: 37370510-503121-45202-37000 and/or 37370510-503125-45202-37000

Funds Source: General Services Dept, Internal Service Fund

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

PROJECT FORM

DATE: MAY 11, 2010



PROJECT: High Pressure Coupled Hose Line, Hose Machines Rental and Field Service
SOLICITATION NO: 2010-123
DEPARTMENT: General Services - Fleet Division
FUNDING SOURCE: Internal Service Fund
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Granberry Supply Corp DBA Hosepower USA
El Paso, Texas
Item: All Items: Part A, B & C
Amount: \$80,000.00 estimated annual expenditures

General Services and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for High Pressure Coupled Hose Line, Hose Machines Rental and Field Service. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period if the option is exercised prior to the expiration of the original term of the contract. Vendor offers a 2%10N30 payment discount.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 19 (18 local)
BIDS RECEIVED- 4
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$240,000.00
Estimated total 3 yr expenditures

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 25, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer, 541-4293
Financial Services Department, Purchasing Division

cc: Bid File

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

		CIMA TECHNOLOGIES, INC. EL PASO, TX	GRANBERRY SUPPLY CORP. DBA HOSEPOWER USA EL PASO, TX	MILESTONE INDUSTRIAL EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
1.	HOSE (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>
		- <u>70.5</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>70</u> % DISCOUNT <input type="checkbox"/>	- ___% DISCOUNT <input type="checkbox"/>
		+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>	+ ___% MARKUP <input type="checkbox"/>
PRICE LIST OR CATALOG (NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)		<u>PARKER</u>	<u>FLEXTRAL</u>	<u>DAYCO PRODUCTS</u>
List Number _____ Dated _____		<u>CATALOG 4400</u> <u>9-2008</u>	<u>NONE STATED</u> <u>10-1-08</u>	<u>HA-J21</u> <u>9-1-08</u>
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER
		<input checked="" type="checkbox"/> DISTRIBUTOR	<input checked="" type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR
		<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER	<input checked="" type="checkbox"/> JOBBER
		<input type="checkbox"/> DEALER	<input type="checkbox"/> DEALER	<input type="checkbox"/> DEALER
		<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER
		<input type="checkbox"/> 3rd PARTY SOFTWARE	<input type="checkbox"/> 3rd PARTY SOFTWARE	<input type="checkbox"/> 3rd PARTY SOFTWARE

APPROVED BY: 
DATE: 3/16/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

		CIMA TECHNOLOGIES, INC. EL PASO, TX	GRANBERRY SUPPLY CORP. DBA HOSEPOWER USA EL PASO, TX	MILESTONE INDUSTRIAL EL PASO, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
2.	FITTINGS (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input type="checkbox"/> - <u>70.5</u> % DISCOUNT <input checked="" type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>65</u> % DISCOUNT <input type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> - ___ % DISCOUNT <input type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>
PRICE LIST OR CATALOG		<u>PARKER</u>	<u>FLEXTRAL</u>	<u>DAYCO PRODUCTS</u>
(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)				
List Number _____ Dated _____		<u>CATALOG 4400</u> <u>9-2008</u>	<u>NONE STATED</u> <u>10-1-08</u>	<u>HA-J21</u> <u>9-1-08</u>
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3rd PARTY SOFTWARE	<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3rd PARTY SOFTWARE	<input type="checkbox"/> WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3rd PARTY SOFTWARE

APPROVED BY: M.L.
 DATE: 3/16/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

			CIMA TECHNOLOGIES, INC. EL PASO, TX	GRANBERRY SUPPLY CORP. DBA HOSEPOWER USA EL PASO, TX	MILESTONE INDUSTRIAL EL PASO, TX
PART B: RENTAL EQUIPMENT					
ITEM NO.	DESCRIPTION	QTY.			
1.	END ASSEMBLY MACHINE	1 EA	MANUFACTURER/BRAND/PART NUMBER PARKER	MANUFACTURER/BRAND/PART NUMBER FX 21	MANUFACTURER/BRAND/PART NUMBER 200140
			UNIT RENTAL PRICE PER MONTH OR NO CHARGE NO CHARGE	UNIT RENTAL PRICE PER MONTH OR NO CHARGE \$0.00	UNIT RENTAL PRICE PER MONTH OR NO CHARGE N/C
2.	HOSE CUTTING MACHINE	1 EA	MANUFACTURER/BRAND/PART NUMBER DEWALT	MANUFACTURER/BRAND/PART NUMBER DEWALT 78019	MANUFACTURER/BRAND/PART NUMBER CRAFTSMAN CHOP SAW (OR EQUIVALENT) 14.0
			UNIT RENTAL PRICE PER MONTH OR NO CHARGE NO CHARGE	UNIT RENTAL PRICE PER MONTH OR NO CHARGE \$0.00	UNIT RENTAL PRICE PER MONTH OR NO CHARGE N/C
3.	BENCH MOUNTED CRIMPER	1 EA	MANUFACTURER/BRAND/PART NUMBER PARKER	MANUFACTURER/BRAND/PART NUMBER FX 21 BENCH	MANUFACTURER/BRAND/PART NUMBER 200140
			UNIT RENTAL PRICE PER MONTH OR NO CHARGE NO CHARGE	UNIT RENTAL PRICE PER MONTH OR NO CHARGE \$0.00	UNIT RENTAL PRICE PER MONTH OR NO CHARGE N/C
PART C: SERVICE LABOR RATE			PER HOUR	PER HOUR	PER HOUR
SHOP SERVICE RATE: REGULAR HOURS			\$30.00	\$0.00	\$65.00 PER HOUR
SHOP SERVICE RATE: AFTER HOURS			\$55.00	\$35.00	\$97.00 PER HOUR
FIELD SERVICE RATE: REGULAR HOURS			\$45.00	\$0.00	\$75.00 PER HOUR
FIELD SERVICE RATE: AFTER HOURS			\$64.00	\$50.00	\$99.00 PER HOUR
(MUST INCLUDE ALL FEES/TRANSPORTATION TO JOB SITES AND LANDFILLS)					

APPROVED BY: M.L.
DATE: 3/12/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

		CIMA TECHNOLOGIES, INC. EL PASO, TX	GRANBERRY SUPPLY CORP. DBA HOSEPOWER USA EL PASO, TX	MILESTONE INDUSTRIAL EL PASO, TX
ITEM NO.	PART D: SAMPLE PRICING	COST	COST	COST
1.	DESCRIPTION/MANUFACTURER PART NUMBER	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE	1/2" HYDRAULIC HOSE
	BIDDER'S PART NUMBER:	302-8	NONE STATED	014758 2 WIRE BRAID HOSE
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$9.15	\$7.78	\$5.18
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2.69	\$2.33	\$2.07/FT.
	LABOR COST (ASSUME ONE [1] HOUR FIELD SERVICE LABOR RATE FROM PART B REGULAR RATE)	\$5.00	N/A	\$75.00
	TOTAL COST (CITY'S COST + LABOR COST):	NONE STATED	N/A	\$77.07
	2.	DESCRIPTION/MANUFACTURER PART NUMBER	3/4" HYDRAULIC HOSE	3/4" HYDRAULIC HOSE
BIDDER'S PART NUMBER:		302-12	NONE STATED	014762 2 WIRE BRAID HOSE
PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):		\$14.85	\$11.85	\$9.05
CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):		\$4.38	\$3.56	\$3.62/FT.
LABOR COST (ASSUME ONE [1] HOUR FIELD SERVICE LABOR RATE FROM PART B REGULAR RATE)		\$5.00	N/A	\$75.00
TOTAL COST (CITY'S COST + LABOR COST):		NONE STATED	N/A	\$78.62
3.		DESCRIPTION/MANUFACTURER PART NUMBER	3/8" HYDRAULIC HOSE	3/8" HYDRAULIC HOSE
	BIDDER'S PART NUMBER:	302-6	NONE STATED	014756 2 WIRE BRAID HOSE
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$8.00	\$7.13	\$4.38
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2.36	\$2.14	\$1.75/FT.
	LABOR COST (ASSUME ONE [1] HOUR FIELD SERVICE LABOR RATE FROM PART B REGULAR RATE)	\$5.00	N/A	\$75.00
	TOTAL COST (CITY'S COST + LABOR COST):	NONE STATED	N/A	\$76.75

APPROVED BY: M.C.

DATE: 3/16/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

		SOUTHWEST SEAL & SUPPLY EL PASO, TX		
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET OR % DISCOUNT OR MARKUP		
1.	HOSE (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input type="checkbox"/> - 67% DISCOUNT <input checked="" type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>		
PRICE LIST OR CATALOG (NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)		PARKER		
List Number _____ Dated _____		<u>NONE STATED</u> <u>NONE STATED</u>		
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3rd PARTY SOFTWARE		

APPROVED BY: A.C.
DATE: 3/16/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

	SOUTHWEST SEAL & SUPPLY EL PASO, TX		
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
2.	FITTINGS (MUST BE APPLICABLE WITH THE RENTAL EQUIPMENT LISTED IN PART B BELOW)	NET <input type="checkbox"/> - <u>69</u> % DISCOUNT <input checked="" type="checkbox"/> + ___ % MARKUP <input type="checkbox"/>	
PRICE LIST OR CATALOG _____ (NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)		<u>PARKER</u>	
List Number _____ Dated _____		<u>NONE STATED</u> <u>NONE STATED</u>	
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER <input checked="" type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> 3rd PARTY SOFTWARE	

APPROVED BY: M.C.

DATE: 3/16/10

CITY OF EL PASO BID TABULATION

BID ITEM: HIGH PRESSURE COUPLED HOSE LINE, HOSE MACHINES RENTAL AND FIELD SERVICE

BID # 2010-123

BID DATE: MARCH 10, 2010

DEPARTMENT: GENERAL SERVICES - FLEET

	SOUTHWEST SEAL & SUPPLY EL PASO, TX		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE FILING PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT. <input type="checkbox"/></p> <p>NO OPTION OFFERED. <input checked="" type="checkbox"/></p>			
<p>PAYMENT TERMS:</p>	NET - 30 DAYS		
<p>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
<p>BIDDER'S PROMISED DELIVERY:</p> <p>Within _____ hours</p>	24		
<p>Within _____ hours or overnight after receipt of verbal order in cases of emergency.</p>	8		
<p><small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE OF REJECTION OF THE BID.</small></p>			
<p>BIDS SOLICITED: 19</p>		<p>BIDS RECEIVED: 4</p>	
		<p>BIDS LOCAL: 18</p>	
		<p>NO BIDS: 0</p>	

APPROVED BY: A.C.
DATE: 3/16/10

AMETEK US GAUGE
12135 ESTHER LAMA DRIVE
EL PASO, TX 79936

NDAA

A & S DISTRIBUTING CO.
1450 PENDALE, SUITE H
EL PASO, TX 79936

BORDER MACHINERY
1700 E. PAISANO DRIVE
EL PASO, TX 79901

BORDER HOSE & SUPPLY INC.
11220 ROJAS DRIVE
EL PASO, TX 79

CTS INDUSTRIAL
250 FARM-TO-MARKET 259
CANUTILLO, TX 79835

C L NORTH CO.
5355 EL PASO DRIVE
EL PASO, TX 79905

EL PASO HOSE & FITTINGS
820 HAWKINS BOULEVARD
EL PASO, TX 79915

FASUITENAL COMPANY
1033 HAWKINS BLVD.
EL PASO, TX 79915

FMH MATERIAL HANDLING SOLUTIONS
1054 HAWKINS BLVD
EL PASO, TX 79915

FLEETPRIDE, INC.
11500 ROJAS, SUITE F
EL PASO, TX 79936

HORIZON TUBES & HOSES
9426 MONTANA AVENUE
EL PASO, TX 79925

HOSE POWER USA
11180 ROJAS
EL PASO, TX 79935

INDUSTRIAL BRAKE
11179 ROJAS DRIVE
EL PASO, TX 79935

J & S FLUID POWER OF EL PASO
1210 LOMALAND DRIVE
EL PASO, TX 79907

MILESTONE HYDRAULICS
984 TONY LAMA STREET
EL PASO, TX 79915

MOTION INDUSTRIES
901 TONY LAMA STREET
EL PASO, TX 79915

SOUTHWESTERN INDUSTRIAL FASUITENERS
INC.
924 TONY LAMA STREET
EL PASO, TX 79915

SOUTHWEST SEAL & SUPPLY CO. INC.
10937 PELLICANO DRIVE
EL PASO, TX 79935

WISUITECH CONTROLS
6425 BOEING DRIVE
EL PASO, TX 79925

NDAA