

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** POLICE DEPARTMENT

**AGENDA DATE:** May 26, 2009

**CONTACT PERSON/PHONE:** MICHELLE GARDNER / 564-7270  
TERRENCE FREIBURG, PURCHASING MANAGER 541-4313

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award Bid 2009-105R False Alarm Administration Services, to AOT Public Safety Corporation, AOT Public Safety Corporation offered the best percentage of revenue for these services. Total Estimated Revenues \$180,000.00 yearly/\$360,000.00 total.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The Police Department, in consultation with Financial Services and Development Services, issued a bid request seeking responses from companies with experience administering false alarm reduction programs. The awarded firm shall attempt to reduce false alarms and assume the administrative functions, excluding licensing, of enforcing the City's ordinance.

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

NO

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Percentage of Revenue

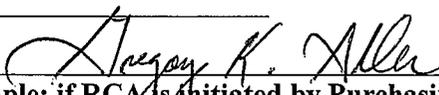
**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:**   
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

PROJECT FORM

DATE: MAY 15, 2009

PROJECT: FALSE ALARM ADMINISTRATION SERVICES
RFP NO: 2009-105R DEPARTMENT: POLICE
BUDGET NO: REVENUE
FUNDING SOURCE: REVENUE
REPRESENTATIVE DISTRICT(S): ALL

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RECOMMENDATION: VENDOR: AOT PUBLIC SAFETY CORPORATION
WALDORF, MD
AMOUNT: \$180,000.00 ESTIMATED REVENUE/YR
TOTAL AWARD: \$360,000.00 ESTIMATED REVENUE

FINANCIAL SERVICES, PURCHASING DIVISION AND POLICE DEPARTMENT RECOMMEND AWARD AS INDICATED.

THIS IS A TWENTY-FOUR (24) MONTH CONTRACT.

RFPs SOLICITED 04
RFPs RECEIVED 02
"NO RFPs" RECEIVED 00
CURRENT TAXED PAID
OUT-OF-TOWN--

TOTAL RECOMMENDED AWARD: \$360,000.00 (ESTIMATED REVENUE)

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COUNCIL APPROVED [ ] REJECTED [ ] MUNICIPAL CLERK

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APPROVED:

COUNCIL:
MEETING DATE: MAY 26, 2009

Terrance Freiburg
Purchasing Manager

# COMMITTEE SCORE SHEET

RFP NO.: 2009-105R

RFP TITLE: FALSE ALARM ADMINISTRATION SERVICES  
POLICE DEPARTMENT

		<b>AOT PUBLIC SAFETY CORPORATION</b> WALDORF, MD	<b>PMAM CORPORATION</b> IRVING, TX		
<b>Cost</b> (Revenue to Bidder)            60  (As submitted on RFP)		60.00 28% of each month's collected false alarm related revenue	59.00 29% of each month's collected false alarm related revenue		
<b>Scope of Service</b> (# points/percent max)            10		7.60	6.80		
<b>Assigned Personnel</b> (# points/percent max)            5		3.80	4.00		
<b>Availability</b> (# points/percent max)            5		4.00	3.00		
<b>Motivation</b> (# points/percent max)            5		3.80	4.00		
<b>Firm Capability</b> (# points/percent max)            15		10.80	9.60		
<b>GRAND TOTAL</b> 100 (100 points/percent max)		<b>90.00</b>	<b>86.40</b>		

## CITY OF EL PASO RFP TABULATION

<b>TITLE:</b> FALSE ALARM ADMINISTRATION SERVICES <b>DATE:</b> MARCH 4, 2009	<b>RFP #:</b> 2009-105R <b>DEPARTMENT:</b> POLICE
<b>AOT PUBLIC SAFETY CORPORATION</b>	<b>WALDORF, MD</b>
<b>PMAM CORPORATION</b>	<b>IRVING, TX</b>
<b>RFPS SOLICITED:</b> 4	
<b>RFPS RECEIVED:</b> 2	
<b>RFPS LOCAL:</b> 0	
<b>NO RFPS</b> 0	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED: *Denise Bandy*  
 DATE: 3/5/09

PURVIS GRAY AND CO.  
P.O. BOX 23999  
GAINESVILLE, FL 32602

FALSE-ALARM.COM *WTF*  
5100 POPLAR AVENUE  
MEMPHIS, TN 38117

FALSE ALARM SOLUTIONS, LLC  
1140.NW 76<sup>TH</sup> BLVD., SUITE 4  
GAINESVILLE, FL 32606 *WTF*

ATB SERVICES  
P.O. BOX 26364  
COLORADO SPRINGS, CO 80936