

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: General Services Department
AGENDA DATE: TBD by Purchasing - May 27, 2008
CONTACT PERSON/PHONE: Jeff Belles, 621-6821
Terrence Freiburg, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award all items of contract 2008-150, Batteries, to Abonay El Shadday Inc. of El Paso Texas. Estimated annual expenditures are \$140,000.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate.

See attached bid tabulation. Abonay El Shadday Inc was the overall low bidder meeting specifications. Continental Batteries were not a qualified product listed in the Qualified Product List (QPL). The majority of their batteries do not meet the required specifications.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes.

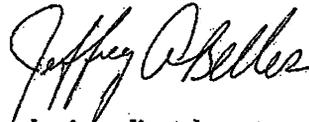
AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. DeptID/account/fund/project.

37370510-503121-45202, General Services Department, Fleet Services Division

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Jeffrey A Belles, May 12, 2008



(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: May 12, 2008

PROJECT: Batteries
SOLICITATION NO: 2008-150 DEPARTMENT: General Services
BUDGET NO: 37370510-503121-45202
FUNDING SOURCE: General Services Department, Fleet Services Division
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Abonay El Shadday, Inc.
El Paso, TX
Item: All
Amount: \$140,000.00 estimated annual expenditures

General Services and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for Batteries. Vendor does not offer the City the option to extend the term of the contract. No prompt payment discounts are offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 15 (11 local)
BIDS RECEIVED- 3
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$420,000.00
Estimated total 3 yr expenditures

COUNCIL APPROVED [checked] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 27, 2008

Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

cc: Bid File

CITY OF EL PASO BID TABULATION

BID TITLE: BATTERIES BID DATE: MARCH 26, 2008		BID # 2008-150 DEPARTMENT: GENERAL SVCS/FLEET DIV		
	ABONAY EL SHADDAY INC. EL PASO, TX	CONTINENTAL BATTERY EL PASO, TX	FLEETPRIDE EL PASO, TX	
PRICE ADJUSTMENT FACTOR (Check appropriate block)				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
GROUP I ITEM 3. SECOND ALTERNATE BRAND	NET <input type="checkbox"/> -15% DISCOUNT <input checked="" type="checkbox"/> + _____%MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> +10% MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + _____%MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + _____%MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the AEF _____ Price List [OR Catalog] [Manufacturer or Brand Name]	OPTIMA	UNIVERSAL	NO BID	
LIST NUMBER: _____	US3-2008M	SLA		
DATED: _____ as supplemented, for any quantity as needed:	Mar-08	Mar-08		
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] _____ <input type="checkbox"/>				
GROUP II: BATTERIES FOR EMERGENCY AND SPECIAL SERVICE VEHICLES ITEM 1. BATTERIES	NET <input type="checkbox"/> 0% DISCOUNT <input checked="" type="checkbox"/> + _____%MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> -22% DISCOUNT <input checked="" type="checkbox"/> + _____%MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> -42% DISCOUNT <input checked="" type="checkbox"/> + _____%MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - _____% DISCOUNT <input type="checkbox"/> + _____%MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the AEF _____ Price List [OR Catalog] [Manufacturer or Brand Name]	INTERSTATE	CONTINENTAL	EXIDE	
LIST NUMBER: _____	US3-2008M	08	DISTRIBUTOR	
DATED: _____ as supplemented, for any quantity as needed:	Mar-08	Mar-08	Jan-08	
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] _____ <input type="checkbox"/>				

APPROVED BY: *Edward Hyatt*
 DATE: 4/8/08

CITY OF EL PASO BID TABULATION

BID TITLE: BATTERIES BID DATE: MARCH 26, 2008		BID # 2008-150 DEPARTMENT: GENERAL SVCS/FLEET DIV		
	ABONAY EL SHADDAY INC. EL PASO, TX	CONTINENTAL BATTERY EL PASO, TX	FLEETPRIDE EL PASO, TX	
PRICE ADJUSTMENT FACTOR (Check appropriate block)				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
GROUP II ITEM 2. FIRST ALTERNATE BRAND	NET <input type="checkbox"/> 0% DISCOUNT <input checked="" type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> 0% MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the AEF _____ Price List [OR Catalog] [Manufacturer or Brand Name]	POWERVOLT	OPTIMA	NO BID	
LIST NUMBER: _____	US3-2008M	OPT-08		
DATED: _____ as supplemented, for any quantity as needed:	Mar-08	Mar-08		
FROM PRICE LIST FOR MARKETING LEVEL:	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
[OTHER] _____	_____	_____	_____	_____
GROUP II ITEM 3. SECOND ALTERNATE BRAND	NET <input type="checkbox"/> 0% DISCOUNT <input checked="" type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> +10% MARKUP <input checked="" type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - ____% DISCOUNT <input type="checkbox"/> + ____% MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the AEF _____ Price List [OR Catalog] [Manufacturer or Brand Name]	OPTIMA	UNIVERSAL	NO BID	
LIST NUMBER: _____	US3-2008	JOBBER		
DATED: _____ as supplemented, for any quantity as needed:	Mar-08	Feb-08		
FROM PRICE LIST FOR MARKETING LEVEL:	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
[OTHER] _____	_____	_____	_____	_____

APPROVED BY: *Edward Hyatt*
 DATE: 4/8/08

CITY OF EL PASO BID TABULATION

BID TITLE: BATTERIES		BID # 2008-150		
BID DATE: MARCH 26, 2008		DEPARTMENT: GENERAL SVCS/FLEET DIV		
	ABONAY EL SHADDAY INC. EL PASO, TX	CONTINENTAL BATTERY EL PASO, TX	FLEETPRIDE EL PASO, TX	
PRICE ADJUSTMENT FACTOR (Check appropriate block)				
SAMPLE PRICING EVALUATION:				
AUTOMOTIVE BATTERIES				
GROUP I: GENERAL-PURPOSE VEHICLES				
ITEM 1.	BATTERY GROUP 27, MINIMUM 650 CCA, 2000-2001 DODGE RAM 1500 PICKUP			
SAMPLE PRODUCT PART NUMBER:	V27-7	27	27-60	
YOUR (BID) PRODUCT PART NUMBER:	V27-7	27-72	27-60	
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$70.95	\$59.95	\$84.13	
CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$51.08	\$46.76	\$53.42	
ITEM 2.	BATTERY GROUP 31S, MINIMUM 650 CCA, 1991-1995 INTERNATIONAL 4900			
SAMPLE PRODUCT PART NUMBER:	V31S-5	31S	COM-310	
YOUR (BID) PRODUCT PART NUMBER:	V31S-5	HD31-C	F31S-650	
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$73.95	\$68.95	\$95.78	
CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$53.24	\$53.78	\$54.80	
ITEM 3.	BATTERY GROUP 31P, MINIMUM 650 CCA 2000 VOLVO L70 LOADER			
SAMPLE PRODUCT PART NUMBER:	V31P-5	31P	COM-31E	
YOUR (BID) PRODUCT PART NUMBER:	V31P-5	HD31-A	F31A-650	
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$73.95	\$68.95	\$95.78	
CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$53.24	\$53.78	\$54.80	
ITEM 4.	BATTERY GROUP 58, MINIMUM 540 CCA, 2002 FORD TAURUS			
SAMPLE PRODUCT PART NUMBER:	V58-6P	58	58-60	
YOUR (BID) PRODUCT PART NUMBER:	V58-6P	58-60	58-60	
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$60.95	\$50.95	\$72.92	
CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$43.88	\$39.74	\$43.98	

APPROVED BY:

DATE: 4/8/08

Edward Hyatt

CITY OF EL PASO BID TABULATION

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BID DATE: MARCH 26, 2008		DEPARTMENT: GENERAL SVCS/FLEET DIV		
	ABONAY EL SHADDAY INC. EL PASO, TX	CONTINENTAL BATTERY EL PASO, TX	FLEETPRIDE EL PASO, TX	
PRICE ADJUSTMENT FACTOR (Check appropriate block)				
GROUP II: SPECIAL SERVICE AND EMERGENCY SERVICE VEHICLES				
ITEM 1.	BATTERY GROUP 65, MINIMUM 850 CCA, 2002 FORD CROWN VICTORIA POLICE SPECIAL			
	SAMPLE PRODUCT PART NUMBER:	V65-6	65	65-84
	YOUR (BID) PRODUCT PART NUMBER:	V65-6	65-72	F65-HP
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$77.95	\$71.95	\$105.24
	CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$56.12	\$56.12	\$61.02
ITEM 2.	BATTERY GROUP 78, MINIMUM 800 CCA, 2002-2003 CHEVROLET IMPALA PURSUIT SPECIAL			
	SAMPLE PRODUCT PART NUMBER:	V34787	78	78DT
	YOUR (BID) PRODUCT PART NUMBER:	V34787	78-72	78DT-84N
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$76.95	\$57.95	\$98.23
	CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$55.40	\$45.20	\$62.38
ITEM 3.	BATTERY GROUP 31 DC, MINIMUM 700 CCA, 2001 INTERNATIONAL 4700 AMBULANCE			
	SAMPLE PRODUCT PART NUMBER:	31-ECL	31DC	HC-31D
	YOUR (BID) PRODUCT PART NUMBER:	31-ECL	HD-31C	F31S-800
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$78.95	\$68.95	\$106.92
	CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$66.32	\$53.78	\$56.19
ITEM 4.	BATTERY GROUP 8D, MINIMUM 1400 CCA, 1999 PIERCE PUMPER			
	SAMPLE PRODUCT PART NUMBER:	V8D-7	8D	COM-80
	YOUR (BID) PRODUCT PART NUMBER:	V8D-7	8D	F80-1300
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP: \$	\$145.95	\$127.95	\$209.79
	CITY'S COST, AFTER DISCOUNT/MARK-UP: \$	\$113.72	\$99.80	\$122.91

APPROVED BY:

Edward Hyatt

DATE: 4/8/08

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BID TITLE: BATTERIES BID DATE: MARCH 26, 2008	BID # 2008-150 DEPARTMENT: GENERAL SVCS/FLEET DIV			
	ABONAY EL SHADDAY INC. EL PASO, TX	CONTINENTAL BATTERY EL PASO, TX	FLEETPRIDE EL PASO, TX	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN: A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. YES <input type="checkbox"/> NO <input type="checkbox"/> B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT. YES <input type="checkbox"/> NO <input type="checkbox"/> C. NO OPTION OFFERED.	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>
PAYMENT TERMS:	NET-30 DAYS	NET-30 DAYS	NET-30 DAYS	
BIDDER'S PROMISED DELIVERY:	NOT LISTED	ON OR BEFORE 24 HRS	ON OR BEFORE 1 HR	
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER.				
BIDS SOLICITED: 15		BIDS RECEIVED: 3		NO BID: 0

APPROVED BY: 
 DATE: 4/8/08

MEDLEY MATERIAL HANDLING CO.
4201 WILL ROGERS PARKWAY
OKLAHOMA CITY, OK 73108

INTERSTATE BATTERIES
ATTN: DONALD W. TOPE
12770 MERIT DR. SUITE 400
DALLAS, TX 75251

INTERSTATE BATTERY SYSTEMS OF EL PASO *JTF*
7198 MERCHANT AVE. SUITE B-2
EL PASO, TX 79915

AUTOZONE
1461 LEE TRAVINO DR.
EL PASO, TX 79936

RAZO AUTO PARTS
4814 MONTANA AVE.
EL PASO, TX 79903 *JTF*

ATTN: CARLOS ESCOBAR
APD
10501 GATEWAY WEST #11
EL PASO, TX 79925 *JTF*

BATTERY SHOP
11291 PELICANO DR. *JTF*
EL PASO, TX 79935

WEST FLEET
ATTN: MARK MARNACH
11444 ROJAS, SUITE C-10
EL PASO, TX 79936

ATTN: MIKE GONZALEZ
GONZALEZ PARTS &
ACCESSORIES
5461 THORN RIDGE CIRCLE
EL PASO, TX 79932

PREMIER FREIGHTLINER
1367 N. HORIZON BLVD.
EL PASO, TX 79928
ATTN: PETER J. AGUILAR

INTERSTATE BATTERY SYSTEMS
OF SUN CITY TEXAS
976 TONY LAMA ST.
EL PASO, TEXAS 79915-1305
ATTN: MARK ELLIOTT

CARQUEST OF ALAMEDA
6111 ALAMEDA
EL PASO, TX 79905

EL PASO BATTERY
1800 TEXAS AVE.
EL PASO, TX 79901

ATTN: JOSE A. RAZO
PEP EXPRESS PARTS
309 AVENUE MIRADOR
ST. TERESA, NM 88008

ATTN: ANGIE MEEHAN
NATIONWIDE POWE CORP.
2311 ORANGE AVENUE
SIGNAL HILL, CA 90755 *JTF*