

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Department of Public Health – Rawlings Dental Clinic

AGENDA DATE: May 28, 2013

CONTACT PERSON/PHONE: Bruce Parsons, Interim Director of Public Health, 771-5702
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

The Department of Public Health is recommending the award of solicitation 2013-132 (Dental Mobile Unit) to Farber Specialty Vehicles, a sole responsive bidder that met all specifications in the amount of \$438,048.00.

“That the City Manager is authorized to appropriate funds in a special revenue fund not to exceed \$440,000.00 for the purpose of a specialized dental van for the Public Health Department and to establish the appropriate accounts to recover the cost of this vehicle through incremental revenues from the general fund over the period not to exceed the life of the asset.”

Estimated annual expenditures: Loan payments by Fiscal Year

<u>Year</u>	<u>Payment</u>
2013	\$91,667.67
2014	\$100,000.00
2015	\$100,000.00
2016	\$100,000.00
2017	\$46,380.33

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The purchase of the specialized dental van for the Department of Public Health will replace the outdated dental van that is currently being used to provide services to clients. The current van is unreliable and reduces the capacity for outreach. The new van will include a two-chair unit equipped with dental chairs, digital x-ray and all sterilizing equipment. Unit will be self-contained with generators.

SELECTION SUMMARY:

Solicitation was advertised on 01/29/2013 and 02/05/2013. The postcards were mailed out on 01/29/2013. The solicitation was posted on City website on 01/29/2013. The email (Purmail) notification was sent out on 01/29/2013. A total of 39 bidders and no local vendors were solicited. A total of one bid was received.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

N/A

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

341-41080-580060 Vehicular Equipment-1000 General Fund-PMB_5005A Dental Van

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Bruce Parsons, Interim Health Director
Name

Bruce Parsons
Signature
for Bruce Parsons

5/15/14
Date

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **MAY 28, 2013**.

The award of Solicitation No. 2013-132 (Dental Mobile Unit) to Farber Specialty Vehicles for an estimated award of \$438,048.00.

Department:	Public Health
Award to:	Farber Specialty Vehicles Reynoldsburg, OH
Item(s):	All
Initial Term:	One-Time Purchase
Option to Extend:	None
Payment Terms:	Net 30
Total Estimated Award:	\$438,048.00
Account No.:	341-41080-580060-1000-PMB_5005A
Funding Source:	General Fund
District(s):	All

This is a Best Value, Fixed-Price, One-Time contract.

The Financial Services - Purchasing Division and Department of Public Health recommend award as indicated to Farber Specialty Vehicles, the sole responsive, responsible bidder.

*******ADDITIONAL INFO BELOW*******

A survey was conducted to determine the reasons for lack of responses. The results are as follows:

- Vendors were not interested in bidding at this time.
- Vendor indicated change in staff affected delivery of mail internally.
- Vendor did not receive notification. Contact information was verified.
- Other vendors contacted did not respond to survey.

COMMITTEE SCORE SHEET

SOLICITATION NO: 2013-132

SOLICITATION TITLE: Dental Mobile Unit

Criteria	Maximum Points	Farber Speciality Vehicles Reynoldsburg, OH				
Total Cost	60	\$438,048.00 60				
Reputation and Quality of the Bidder's Service	15	10				
Design Quality and Blueprints	15	13				
Dental Equipment	5	5				
Past Performance	5	5				
(Maximum 100 Points) GRAND TOTAL		93.00				



**CITY OF EL PASO
BID TABULATION FORM**



Project Name: DENTAL MOBILE UNIT
Bid Opening Date: FEBRUARY 27, 2013

Solicitation #: 2013-132
Department: PUBLIC HEALTH

ITEM NO.	DESCRIPTION	UNIT TOTAL PRICE	UNIT TOTAL PRICE	UNIT TOTAL PRICE	UNIT PRICE
1.	DENTAL MOBILE UNIT AS SPECIFIED	\$438,048.00			
PRODUCT BRAND / MANUFACTURER INFORMATION					
	[MANUFACTURER OR BRAND NAME, AS APPLICABLE]	<u>FARBER SPECIALTY VEHICLES '39 MOBILE DENTAL COACH</u>			
	MODEL NUMBER	<u>WFJ385</u>			
PAYMENT TERMS:		NET- 30 DAYS			
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days		150			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.					
BIDS SOLICITED: 39		BIDS RECEIVED: 1	LOCAL BIDS: 0	NO BIDS: 0	

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:
DATE: 3/11/13

AIRSTREAM
8805 N. DESERT BOULEVARD
ANTHONY, TX 79821

AMERI-CAMP
P.O. BOX 249
72440 SR 13
SYRACUSE, IN 46567

AMERICAN COACH GROUP
1420 PATTERSON STREET
DECATUR, IN 46733

BEAVER
91320 COBURG INDUSTRIAL WAY
COBURG, OR 97408

CARRIAGE, INC.
230 WABASH ST.
MILLERSBURG, IN 46543

CASITA
3030 S. MCKINNEY BLDG #1
RICE, TX 75155

COACH HOUSE, INC.
3480 TECHNOLOGY DRIVE
NOKOMIS, FL 34275

COACHMEN INDUSTRIES, INC.
P.O. BOX 30
MIDDLEBURG, IN 46540

COUNTRY COACH
P.O. BOX 400
JUNCTION CITY, OR 97448

CROSSROADS RV, INC.
305 HAWPATCH DRIVE
TOPEKA, IN 46571

DODGEN INDUSTRIES, INC.
1505 13TH STREET NORTH
HUMBOLDT, IA 50548

DAMON MOTOR COACH
P.O. BOX 2888
ELKHART, IN 46515

DUTCHMEN
2164 CARAGANA COURT
GOSHEN, IN 46526

EXTREME RV
P.O. BOX 1420
412 S. KIT AVE
CALDWELL, ID 83606

FORETRAVEL MOTORCOACH
1221 NW STALLINGS DR.
NACOGDOCHES, TX 75964

FOUR WINDS INTERNATIONAL
701 COUNTY ROAD 15
ELKHART, IN 46515-1486

JAYCO, INC.
P.O. BOX 460
MIDDLEBURY, IN 46540

KEYSTONE RV COMPANY
2642 HACKBERRY DRIVE
GOSHEN, IN 46526

KING OF THE ROAD
P.O. BOX 127
AURORA, NE 68467

KZRV LP
0985 N 900W
SHIPSHEWANA, IN 46565

LAZY DAZE, INC.
4303 MISSION BLVD.
MONTCLAIR, CA 91763

MANDALAY LUXURY DIVISION
P.O. BOX 1486
ELKHART, IN 46515

NEW HORIZONS RV
2401 LACY DRIVE
JUNCTION CITY, KS 66441

NEWMAR
355 N. DELAWARE STREET
P.O. BOX 30
NAPPANEE, IN 46550-0030

NORTHWOOD MANUFACTURING
P.O. BOX 3359
LAGRANDE, OR 97850

PETERSON INDUSTRIES, INC.
616 E. HWY 36
SMITH CENTER, KS 66967-9592

PILGRIM INTERNATIONAL, INC.
105 14TH AVENUE
MIDDLEBURY, IN 46540

REXHALL INDUSTRIES
46147 7TH STREET WEST
LANCASTER, CA 93534

STARCRAFT RV, INC.
P.O. BOX 458
TOPEKA, IN 46571

SUNNYBROOK RV, INC.
201 14TH STREET
MIDDLEBURY, IN 46540

THOR CALIFORNIA
14255 ELSWORTH STREET
MORENO VALLEY, CA 92553

TIFFIN MOTORHOMES, INC.
105 2ND STREET NW
RED BAY, AL 35582

WINNEBAGO INDUSTRIES, INC.
P.O. BOX 152
605 WEST CRYSTAL LAKE ROAD
FOREST CITY, IA 50436

LA BOIT INC.
1515 W. DEER VALLEY RD., C-108
PHOENIX, AZ 85027

NOMAD
P.O. Box 865
Kalispell, MT 59903

Raco Commercial Sys.
1800 Victory Drive
Sunland Park, New Mexico

LifeLine Mobile
Post Office Box 2545
Carlsbad, Ca 92018

Henry Schein Dental
Jean-Paul Stanley
9019 Washington St. NE Suite b-2
Albuquerque, New Mexico 87113

Patterson Dental
Leo Alvarado
3820 Commons Ave. NE
Albuquerque, New Mexico 87109