

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:**        **Engineering and Construction Management**

**AGENDA DATE:**     **May 31, 2011**

**CONTACT PERSON NAME AND PHONE NUMBER:**     **R. Alan Shubert, P.E., City Engineer X4423**

**DISTRICT(S) AFFECTED:**                    **All**

**SUBJECT:**

Discussion and action on a request that the Engineering and Construction Management Department be authorized to issue purchase orders to ExerPlay, Inc., PlayWell, and PlayPower Lt, contractors under the Texas Association of School Boards Purchasing Cooperative, Contract #346-10, for playground equipment. Participation by the City of El Paso in the Texas Association of School Boards Purchasing Cooperative was approved by City Council September 19, 2006.

**BACKGROUND / DISCUSSION:**

The City can purchase equipment from cooperative purchasing networks at a lower cost to the City utilizing cooperative purchasing network BuyBoard contracts from ExerPlay, Inc., PlayWell, and PlayPower, Lt.. Previous procurements utilizing the 2008 Reprogramming Playground and Swings programs demonstrated that the City obtains high volume discount pricing using the BuyBoards rather than procuring the equipment through the request for proposal low bid procurement process. The price for equipment using the Cooperative Agreement is \$2,173,500.00. The price includes equipment, labor, freight, and installation.

**PRIOR COUNCIL ACTION:**

Participation by the City of El Paso in the Texas Association of School Boards Purchasing Cooperative was approved by City Council September 19, 2006.

**AMOUNT AND SOURCE OF FUNDING:**

\$2,173,500.00 - Reprogrammed 2006 Certificates of Obligation and Parkland Dedication Funds

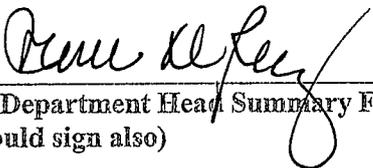
**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_  
(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*nformation copy to appropriate Deputy City Manager*

COOPERATIVE PURCHASING NETWORK  
PROJECT FORM

DATE: May 23, 2011

PROJECT: Park Equipment  
DEPARTMENT: Engineering and Construction Management  
FUNDING SOURCE: Reprogrammed 2006 Certificates of Obligation  
and Parkland Dedication Funds  
REPRESENTATIVE DISTRICT (S): All

\*\*\*\*\*

RECOMMENDATION: Vendor: ExerPlay, Inc.  
PlayWell  
PlayPower Lt  
Amount: \$2,173,500.00

Discussion and action on a request that the Engineering and Construction Management Department be authorized to issue purchase orders to ExerPlay, Inc., PlayWell, and PlayPower Lt, contractors under the Texas Association of School Boards Purchasing Cooperative, Contract #346-10, for playground equipment. Participation by the City of El Paso in the Texas Association of School Boards Purchasing Cooperative was approved by City Council September 19, 2006.

TOTAL RECOMMENDED ESTIMATED AWARD: \$2,173,500.00

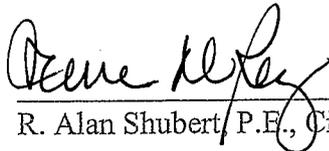
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COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

\*\*\*\*\*

APPROVED:

COUNCIL MEETING DATE: May 31, 2011



R. Alan Shubert, P.E., City Engineer

for

**Buy Board Vendor**

Exerplay, Inc.

<b>Park Name</b>	<b>Playground Budget Request</b>
Armijo Park (2 Playgrounds)	\$160,000
Sunset Heights	\$75,000
Tula Irrobali Park	\$100,000
Sandstone Ranch Park	\$20,000
Northern Lights	\$70,000
Mesquite Trails Offsite	\$125,000
Ventanas #2 Park	\$70,000
Tierra del Este #61 Park	\$70,000
Galatzan Park	\$75,000
Tres Suenos #4 Park	\$35,000
Ventanas #1 Park	\$20,000
Tierra del Este #60 Park	\$20,000
Barlett Landing Park	\$100,000
Southside Park	\$62,500
<b>Total Purchase</b>	<b>\$1,002,500</b>

**Buy Board Vendor**

PlayPower Lt

**Park Name**

**Playground Budget Request**

Logan Park	\$90,000
Nations Tobins Park	\$90,000
Pollard Park	\$90,000
Pebble Hills Park	\$10,000
Ventanas #1 Park	\$50,000
Tierra del Este #60 Park	\$50,000
<b>Total Purchase</b>	<b>\$380,000</b>

**Buy Board Vendor:****PlayWell**

<b>Park Name</b>	<b>Playground Budget Request</b>
Logan Park	\$110,000
Nations Tobins	\$110,000
Pollard	\$42,000
Sunset Heights	\$55,000
Tula Irrobali Park	\$110,000
Sunset Terrace 1	\$40,000
Cimarron 1	\$70,000
Tierra del Este #52 Park	\$110,000
Tierra del Este #58	\$70,000
Riverside Park	\$70,000
Thomas Manor Park	\$4,000
<b>Total Purchase</b>	<b>\$791,000</b>



P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
www.buyboard.com

July 29, 2010

Sent Via E-mail: [charles@exerplay.com](mailto:charles@exerplay.com)

Charles DeBuck  
ExerPlay, Inc.  
P.O.Box 1160  
Cedar Crest, NM 87008

**Proposal Name & Number:** Parks, Recreation & Field Lighting Products & Installation #346-10

Dear Charles DeBuck:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2010.

To see the items your company has been awarded, please review the proposal tabulation #346-10 on the following website: [www.vendor.buyboard.com](http://www.vendor.buyboard.com). Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

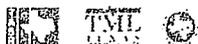
**Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop.** Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

**Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog including pricing. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the Buyboard until such time the electronic data is received.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7127 or 1-800-695-2919.

Sincerely,

Melonie Perry  
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties



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# NOTICE OF PROPOSAL INVITATION

Proposal Name: Parks, Recreation & Field Lighting Products & Installation

Proposal Opening Date and Time: April 6, 2010 @ 2:30 PM

Proposal Number: 346-10

Location of Proposal Opening:  
Texas Association of School Boards  
Cooperative Purchasing Department  
12007 Research Blvd.  
Austin, TX 78759

Board Meeting Date: July, 2010

Contract Time Period: October 1, 2010 through September 30, 2011 with two possible one-year extensions.

The undersigned authorized representative of the proposing company indicated below hereby acknowledges:

1. That he/she is authorized to enter into contractual relationships on behalf of the proposing company indicated below, and
2. That he/she has carefully examined this Proposal Notice, the accompanying Proposal Forms (whether in printed or electronic form), and the General Terms and Conditions and Item Specifications associated with this Proposal Invitation, and acknowledges the right of the Cooperative to maintain facsimile signatures as originals, and
3. That he/she proposes to supply any products or services submitted under this Proposal Invitation at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
4. That if any part of this proposal is accepted, he/she will furnish all products or services awarded under this proposal at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
5. That any and all exceptions to the General Terms or Conditions of this proposal have been noted in writing in this proposal response, and that no other exceptions to the General Terms or Conditions will be claimed, and
6. That if any part of this proposal is accepted, he/she will satisfy the requirements identified in this Proposal Invitation related to (1) the submission of product information in electronic form for inclusion on the electronic catalog(s), (2) conducting business with Cooperative members and eligible nonprofit entities electronically, and (3) payment of a service fee in the amount of 2% of the dollar amount of purchase orders generated from any contract awarded under this Proposal Invitation.
7. It is the intent of the Cooperative to allow member entities to seek quotes through the Buyboard from awarded vendors to achieve quantity discounts.
8. Pricing is guaranteed to be the best offered by the vendor to similar customers.
9. Awarded proposals will not be active on the BuyBoard until price sheets or catalogs are submitted in the proper format to be posted to the BuyBoard.

ExerPlay Inc.  
Name of Proposing Company

PO Box 1160  
STREET Address

Cedar Crest NM 87008  
City, State, Zip

(800) 457-5444  
Telephone Number of Authorized Company Official

(505) 281-0155  
Fax Number of Authorized Company Official

April 5, 2010  
Date

*Charles DeBuck*  
Signature of Authorized Company Official

Charles DeBuck  
Printed Name of Authorized Company Official

Business Manager  
Position or Title of Authorized Company Official

85-0390320  
Federal ID Number

RETURN THIS DOCUMENT (Forms A - K) IN SEALED PROPOSAL PACKAGE



P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
www.buyboard.com

July 29, 2010

**Sent Via E-mail: [claudia@playwellgroup.com](mailto:claudia@playwellgroup.com)**

Claudia Wolosz  
The Playwell Group, Inc.  
4743 Iberia Avenue, Ste C  
Dallas, TX 75207

**Proposal Name & Number:** Parks, Recreation & Field Lighting Products & Installation #346-10

Dear Claudia Wolosz:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2010.

To see the items your company has been awarded, please review the proposal tabulation #346-10 on the following website: [www.vendor.buyboard.com](http://www.vendor.buyboard.com). Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

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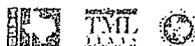
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**Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog including pricing. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the Buyboard until such time the electronic data is received.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7127 or 1-800-695-2919.

Sincerely,

Melonie Perry  
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

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# NOTICE OF PROPOSAL INVITATION

Proposal Name: Parks, Recreation & Field Lighting  
Products & Installation

Proposal Opening Date and Time:  
April 6, 2010 @ 2:30 PM

Proposal Number: 346-10

Location of Proposal Opening:  
Texas Association of School Boards  
Cooperative Purchasing Department  
12007 Research Blvd.  
Austin, TX 78759

Board Meeting Date: July, 2010

Contract Time Period: October 1, 2010 through  
September 30, 2011 with two possible one-year  
extensions.

The undersigned authorized representative of the proposing company indicated below hereby acknowledges:

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5. That any and all exceptions to the General Terms or Conditions of this proposal have been noted in writing in this proposal response, and that no other exceptions to the General Terms or Conditions will be claimed, and
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The PlayWell Group, Inc.  
Name of Proposing Company

4743 Iberia Ave., Ste. C  
STREET Address

Dallas, TX 75207  
City, State, Zip

800-726-1816  
Telephone Number of Authorized Company Official

800-560-9150  
Fax Number of Authorized Company Official

March 31, 2010  
Date

Matisse Martinez  
Signature of Authorized Company Official

Matisse Martinez  
Printed Name of Authorized Company Official

President  
Position or Title of Authorized Company Official

75-2658108  
Federal ID Number

RETURN THIS DOCUMENT (Forms A - K) IN SEALED PROPOSAL PACKAGE



P.O. Box 400  
Austin, Texas 78767-0400  
512-467-0222  
800-695-2919  
Fax: 800-211-5454  
www.buyboard.com

July 29, 2010

Sent Via E-mail: [allplay@allplayinc.com](mailto:allplay@allplayinc.com)

Kurt Futrell  
All Play, Inc.  
13903 Van Wall  
Houston, TX 77040

**Proposal Name & Number:** Parks, Recreation & Field Lighting Products & Installation #346-10

Dear Kurt Futrell:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2010.

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Sincerely,

Melonie Perry  
Bid Administrator



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# NOTICE OF PROPOSAL INVITATION

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All Play, Inc.  
Name of Proposing Company

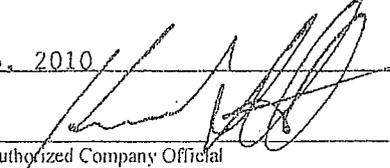
13903 Van Wall  
STREET Address

Houston, Texas 77040  
City, State, Zip

713-939-9888  
Telephone Number of Authorized Company Official

713-939-0304  
Fax Number of Authorized Company Official

April 6, 2010  
Date

  
Signature of Authorized Company Official

Kurt Futrell  
Printed Name of Authorized Company Official

President  
Position or Title of Authorized Company Official

76-0320006  
Federal ID Number

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