

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

CITY CLERK DEPT.
10 MAY 26 AM 8:23

DEPARTMENT: Information Technology

AGENDA DATE: June 1, 2010

CONTACT PERSON NAME/PHONE: Terrence Freiburg/Art Armas (915) 541-4288.

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to M & S Technologies, a State Department of Resources (DIR) contractor under DIR Contract DIR-SDD-488 for Fortinet web appliance software that blocks access to harmful, inappropriate, and dangerous websites in the amount of \$112,180.25.

BACKGROUND / DISCUSSION:

Fortinet software blocks access to websites that may contain phishing/pharming attacks, malware such as spyware, or objectionable content that can expose the City of El Paso to legal liability. Real-time updates will allow us to apply highly-granular content policies that filter web access based on more than 75 web content categories, and more than 47 million rated websites – all continuously updated via the FortiGuard Network.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, 7 or 8 years ago the City had a product called Websense, but was cut due to cost and budget considerations

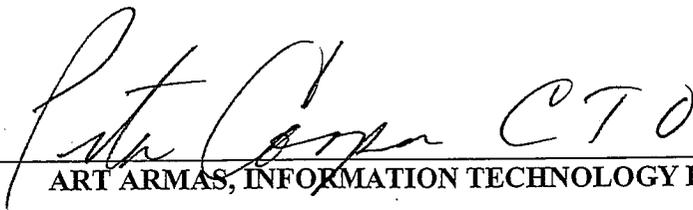
AMOUNT AND SOURCE OF FUNDING:

\$112,180.25 – IT Capital Acquisitions: 508010-60601-31260001-PCP10IT01

BOARD / COMMISSION ACTION: N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


ART ARMAS, INFORMATION TECHNOLOGY DIRECTOR

Information copy to appropriate Deputy City Manager

PROJECT FORM

PROJECT: State DIR Technology Purchases DATE: May 3, 2010
SOLICITATION NO: DIR Contract DIR-SDD-488 DEPARTMENT: Information Technology
BUDGET NO: 508010-60601-31260001-PCP101T01
FUNDING SOURCE: IT Capitol Acquisitions
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: M & S Technologies, Dallas, Texas
Item: N/A
Amount: \$112,180.25

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to M & S Technologies, a State Department of Information Resources (DIR) contractor under DIR Contract DIR-SDD-488 for the purchase of Fortinet web appliance software that blocks access to harmful, inappropriate, and dangerous websites in the amount of \$112,180.25.

Participation by the City of El Paso in the Department of Information Resources (DIR) Program was approved by City Council on February 27, 2007.

COUNCIL APPROVED [X] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: May 18, 2010

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Information Technology

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, Director of I.T.


Authorized Signature

Date: February 22, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-488

The Information Technology Department recommends purchasing this web appliance that blocks access to harmful, inappropriate, and dangerous websites that may contain phishing/pharming attacks, malware such as spyware, or objectionable content that can expose the City of El Paso to legal liability.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes, the City of El Paso is experiencing an increase of such activities and needs to implement a solution and soon as possible.

2. *Does the purchase through the Program promote the standardization of equipment?*

This will be for an appliance which is specialized in nature. This system integrates appropriately with all other aspects of the network.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No, this is a best of breed solution that we felt was the best to meet the City's needs. We did review a solution from a local vendor but it did not meet our needs.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes, this vendor provided solutions for our e-mail filtering and anti-virus scanning.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

All

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Fortinet, Inc.

URL [Vendor Website](#)
 Vendor ID 1770560389600
 HUB Type Non HUB

DIR Contract Number DIR-SDD-488
 Contract Term End Date 2/7/2011
 Contract Exp Date 2/8/2011

How to Order

1. For product and pricing information, visit the Fortinet, Inc. website or contact Dave Dehaven at 214/924-6622.
2. Generate a purchase order, made payable to Fortinet, Inc.. You must reference Contract Number **DIR-SDD-488** on your purchase order.
3. Fax your purchase order and quote form to Fortinet, Inc. at 530-678-6855.

Fortinet, Inc.

Contact Dave Dehaven
 Phone 214/924-6622
 Fax 530-678-6855

DIR

Contact Phyllis Benitez
 Phone (512) 463-4854
 Fax (512) 475-4759

Contract Overview

[Get Adobe Reader](#)

Contract: **DIR-SDD-488**

Standard Terms and Conditions PDF - 166 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 102 KB | Updated 04/16/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing: Pricing Appendix

Pricing for available products and/or services are limited to those identified in the pricing section of the main contract document listed above.

Available Brands

Fortinet

Available Products & Services

Software

Additional Contract Information

- [Appendix C, Service Agreement \(20 KB\)](#)
- [Amendment 1 \(35 KB\)](#)
- [Amendment 2 \(46 KB\)](#)
- [Amendment 3 \(45 KB\)](#)
- [Amendment 4 \(36 KB\)](#)

[No thanks, return to search](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	Mohan Singh	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TE 79705
Accuvant	1810551954200	Non HUB	Jeff Patton	Phone: (214) 451-2900 Fax: (303) 298-0868	1125 17th Street, Suite 1700 Denver, CO 80202
Attache Technology Management	1263783560900	Black/Male	James Bright	Phone: 512/662-1759 Fax: 512/310-1733	2912 Agave Loop Round Rock, TE 78681
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	Ryan Grant	Phone: 512-452-0651 x244 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758
M&S Technologies Inc.	1270075782100	Non HUB	Sean Stenovich	Phone: (214) 420-5801 Fax: 214-420-5888	2727 Lbj Freeway, Ste. 810 Dallas, TX 75234
Microshare, Inc.	1742961962400	Woman Owned	Louis Droll	Phone: 210-946-4686 Fax: 210-946-4687	Po Box 17127 San Antonio, TX 78217
				Phone: (972) 571-1339	2650 Fm 407 Suite 145-134