

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services

**AGENDA DATE:** TBD by Financial Services - June 3, 2008

**CONTACT PERSON/PHONE:** Jeff Belles, 621-6821 ; Terrence Freiburg, Purchasing Manager  
541-4313

**DISTRICT (S) AFFECTED:** All

**SUBJECT:** Award bid 2008-155, Rolloff Trucks, to Southwest Sterling Inc, DBA Southwest Truck Sales of El Paso Texas. Award as follows:

Item 1, Rolloff Truck, \$128344  
Item O1A, Aluminum Wheels, \$1800  
Item O1F, 5 year engine warranty, \$3640  
Item O1G, 5 year transmission warranty, \$1400  
Item O1H, CD player, \$132  
Item O1I, Mercedes Benz engine, -\$2000  
Total price per truck \$133316

Trade in T2, \$4200

The initial purchase will be for two trucks, one for the Street Department and one for Environmental Services.

**BACKGROUND / DISCUSSION:** Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action.

See attached bid tabulations. Southwest was the lowest responsive bidder.

**PRIOR COUNCIL ACTION:** Has the Council previously considered this item or a closely related one?

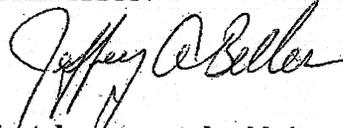
Yes.

**AMOUNT AND SOURCE OF FUNDING:** Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer? DeptID/account/fund/project.

37150068-508006-27507-PFLESVC01, Equipment Replacement Fund

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** Jeffrey A Belles, April 29, 2008



(Example: if RCA is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: May 12, 2008

PROJECT: Vocational Trucks (Rolloff Trucks)
SOLICITATION NO: 2008-155 DEPARTMENT: General Services
BUDGET NO: 37150068-508006-27507-PFLESVC01
FUNDING SOURCE: Equipment Replacement Fund
REPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION: Vendor: Southwest Sterling, Inc. DBA Southwest Truck Sales
El Paso, Texas
Item: Two (2) trucks
Item 1 with Option O1A, O1F, O1G, O1H, and O1I
Amount: \$133,316.00 per truck with options
- \$4,200.00 less (T2) trade-in allowance
\$129,116.00
\$258,232.00 total for two (2) trucks, one-time purchase

General Services and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a one-time purchase type contract for the Vocational Trucks (Rolloff Trucks). Vendor offers the City the option to purchase up to one hundred percent (100%) of the contract quantity at the same unit price if the option is exercised within ninety (90) days from the date of award. No prompt payment discounts are offered.

The cost under this one-time purchase contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 27 (14 local)
BIDS RECEIVED- 3
'NO BID' RECEIVED 0

TOTAL RECOMMENDED AWARD: \$258,232.00 total for two (2) trucks
One-time purchase

COUNCIL APPROVED [checked] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: May 27, 2008

Terrence Freiburg
Purchasing Manager
Financial Services Department, Purchasing Division

Reviewed by Edward Hyatt
Administrative Analyst

# CITY OF EL PASO BID TABULATION

BID ITEM: VOCATIONAL TRUCKS (ROLLOFF TRUCKS)			DEPARTMENT: GENERAL SERVICES - FLEET DIVISION				BID # 2008-155	
BID DATE: APRIL 2, 2008			ON THE BORDER FREIGHTLINER EL PASO, TX		R J BORDER MANAGEMENT LLC EL PASO, TX		SOUTHWEST STERLING, INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	2 EACH	25-YARD ROLLOFF TRUCK	\$167,985.00	\$335,970.00	\$134,757.00	\$269,514.00	\$128,344.00	\$256,688.00
MANUFACTURER			FREIGHTLINER		2009 INTERNATIONAL MODEL 7600 SBA 6 X 4 WITH		STERLING / GALBREATH	
MODEL NUMBER			M2 112		GALBREATH MODEL U5-OR-174 HOIST WITH PIONEER MODEL RP 4500 SARG HYD. TARPER		LT9500 / U5-OR-174	
OPTIONAL ITEMS FOR ITEM 1 ABOVE (SUBJECT TO AVAILABILITY OF FUNDS):								
ITEM NO.	DESCRIPTION OF ITEM		AMOUNT		AMOUNT		AMOUNT	
O1A.	ALUMINUM WHEELS ON ALL AXLES		\$1,492.00		\$3,500.00		\$1,800.00	
O1B.	HENDRICKSON HAULMAX 40,000 POUND REAR SUSPENSION		N/A		\$100.00		NO CHARGE	
O1C.	EXTENDED CAB		\$4,408.00		\$3,500.00		N/A	
O1D.	THREE (3) YEAR EXTENDED WARRANTY ON ENGINE		\$1,410.00		\$1,200.00		\$2,160.00	
O1E.	FOUR (4) YEAR EXTENDED WARRANTY ON ENGINE		\$1,930.00		\$1,700.00		\$2,920.00	
O1F.	FIVE (5) EXTENDED WARRANTY ON ENGINE		\$3,360.00		\$2,200.00		\$3,640.00	
O1G.	FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION		N/A		\$1,900.00		\$1,400.00	
O1H.	CD PLAYER		\$87.00		\$588.00		\$132.00	
O1I.	EQUIVALENT SIZE ENGINE OTHER THAN A CUMMINS/CAT SPECIFY MANUFACTURER AND MODEL:		(\$8,624.00)		N/A		\$<2,000.00>	
	TRADE-IN ALLOWANCE		MERCEDES MBE 4000-350 HP		N/A		MERCEDES MBE 4000	
ITEM NO.	CITY ID/DESCRIPTION/VIN#		TRADE-IN AMOUNT		TRADE-IN AMOUNT		TRADE-IN AMOUNT	
T-1	UNIT 93002 - 1993 INTERNATIONAL 2674 WITH ROLLOFF BODY, VIN 1HTGLA6TXPH481824, 304000 MILES, CUMMINS L10 270 HPENGINE, ALLISON HT750D TRANSMISSION, TRUCK IS OPERATIONAL		\$2,500.00		\$2,500.00		\$4,200.00	
T-2	UNIT 32-2109 - 1995 FORD L9000 WITH ROLLOFF BODY, VIN 1FDZY90L5SVA80198, 283000 MILES, CUMMINS L10 280 HPENGINE, ALLISON TRANSMISSION, TRUCK IS OPERATIONAL		\$2,500.00		\$2,500.00		\$4,200.00	

APPROVED BY:   
DATE: 4/10/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: VOCATIONAL TRUCKS (ROLLOFF TRUCKS)**

**BID # 2008-155**

**BID DATE: APRIL 2, 2008**

**DEPARTMENT: GENERAL SERVICES - FLEET DIVISION**

	ON THE BORDER FREIGHTLINER EL PASO, TX	R J BORDER MANAGEMENT LLC EL PASO, TX	SOUTHWEST STERLING, INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. THREE HUNDRED AND SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>NONE STATED</b>	120 CONSECUTIVE CALENDAR DAYS	120 CONSECUTIVE CALENDAR DAYS
<p><b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</b></p> <p><b>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</b></p>			
<b>BIDS SOLICITED: 27</b>	<b>BIDS RECEIVED: 3</b>	<b>LOCAL BIDS: 14</b>	<b>NO BIDS: 0</b>

APPROVED BY:   
 DATE: 4/10/08

DALLAS PETERBILT  
ATTN: RANDY BRADLEY  
515 N. LOOP 12  
IRVING, TX 75061

ATTN: DOUGLAS CRUMP  
BRUCKNER TRUCK SALES  
1200 NE LOOP 820  
FORT WORTH, TX 76106

ANDERSON R L International  
617 N BELL ST  
SAN ANGELO TX 76903

ATTN Tommy McGhee  
Houston Peterbilt  
5219 N Fwy  
Houston TX 77022

Attn Bob Lake  
Lone Star Truck  
6200 N Loop East  
Houston TX 77026

VANTAGE TRAILERS INC.  
29335 HIGHWAY 90  
KATY, TX 77494  
ATTN: SONJA

ATTN Edgar Davis  
Davis Truck & Equipment  
PO Box 200580  
San Antonio TX 78219

ATTN JAY HENDRIX  
FREIGHTLINER OF AUSTIN  
1701 SMITH RD  
AUSTIN TX 78721

American Equipment & Trailer  
PO Box 32-180  
Amarillo TX 79120

ATTN: TERRY CARRELL  
BRUCKNER TRUCK SALES  
2441 EAST I-20  
ODESSA, TX 79766

ATTN: JIM BLESSINGER  
WESTSIDE LEASING  
~~520 VINTON ROAD EXIT #2~~  
~~VINTON, TX 79831~~  
1213 N. Zaragoza Rd.  
El Paso, Tx. 79907

RUSH TRUCK CENTERS  
ATTN: ROBERT LONG  
12253 Gateway West  
El Paso, TX 79936

COUNTRY TRUCK & EQUIPMENT INC  
8914 GATEWAY EAST BLVD  
EL PASO TX 79927

El Paso Great Basin Trucks  
12253 GATEWAY west BLVD  
El Paso TX 79936

CASA FORD  
ATTN: RICK KENLY  
5815 MONTANA AVE  
EL PASO, TX 79925

Border International Trucks  
ATTN: GARY WARREN  
12283 ROJAS DR  
El Paso TX 79936

Southwest Truck Sales  
10901 Gateway West Blvd  
El Paso, TX 79935

EL PASO Freightliner  
ATTN STEVE HUMMEL  
1367 Horizon Blvd  
El Paso TX 79928-4835

MHC KENWORTH/STERLING  
10901 GATEWAY WEST BLVD  
EL PASO TX 79935

TRUCH ENTERPRISES  
13675 Gateway West  
El Paso, TX 79926

Texas Kenworth dba  
Southwest Truck Sales  
10901 Gateway West Blvd  
El Paso, TXx 79935

ATTN: DENNIS M. RODRIGUEZ  
NAWA, LLC  
8029 ALAMEDA #B  
EL PASO, TX 79915

ATTN: BILL SUTTON  
STEWART & STEVENSON  
POWER, INC.  
1213 N. ZARAGOSA ROAD  
EL PASO, TX 79907

MHC KENWORTH/STERLING  
10901 GATEWAY WEST BLVD  
EL PASO, TX 79935

ATTN SUE SMITH  
RUSH TRUCK CENTERS  
PO BOX 25443  
ALBUQUERQUE NM 87125

ATTN: BYRON SCHRUNK  
ALBUQUERQUE FREIGHTLINER, LP  
12901 US HIGHWAY 66  
WEST FRONTAGE ROAD  
ALBUQUERQUE, NM 87121

ST JOHNS TRUCK SALES  
8435 NORTH CRAWFORD STREET  
PORTLAND, OR 97203