

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire

AGENDA DATE: June 7, 2011

CONTACT PERSON/PHONE: Otto Drozd III – Fire Chief, Fire Department (915) 771-1016
Bruce D. Collins – Purchasing Manager (915) 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Discussion and approval on the award of Solicitation No. 2011-077R Non-Emergency Ambulance Transportation Services to Elite Medical Transport of Texas, LLC. No cost to this contract.

BACKGROUND / DISCUSSION:

This is a Revenue generating contract. This contract allows the Fire Department to permit the vendor to complete transportation of non-emergency medical patients for low acuity and out of catchment purposes. This revenue contract is separate and apart from the franchise agreements with the private ambulance providers. The City is reimbursed for services performed as follows: The vendor agrees to bill the service recipients \$670 as per the approved City of El Paso ambulance billing fees and reimburse the City \$143 or 20% of the actual collected amount for the services provided by the Fire Department for first response. Additionally, the vendor has agreed to meet fractile response criteria (initially 15 minutes 90% of the time and 95% within the first year – urban response area. 20 minutes – suburban). Failure to perform will result in \$50 penalties for every 5 minutes over the approved response criteria.

PRIOR COUNCIL ACTION:

No. This is the first time this type of contract is awarded.

AMOUNT AND SOURCE OF FUNDING:

Department: Fire
Amount: Revenue
Funds Available: N/A
Funds Source: N/A

BOARD / COMMISSION ACTION:

N/A.

*****AUTHORIZATION*****

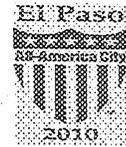
DEPARTMENT HEAD: _____

COMMITTEE SCORE SHEET
 REQUEST FOR PROPOSALS
 SOLICITATION TITLE: NON-EMERGENCY AMBULANCE TRANSPORTATION SERVICES
 SOLICITATION NO. 2011-077R

EVALUATION FACTORS (A-C)	Total Possible Points	American Medical Response Ambulance Services, Inc. Las Cruces, NM	Elite Medical Transport of Texas LLC El Paso, TX	Life Ambulance Service, Inc. El Paso, TX
EVALUATION FACTOR A				
Quality of the Offeror's Goods and Services45 Points				
Experience and credentials of field personnel	20.00	1.00	19.00	16.00
Quality of vehicle fleet and quality of other equipment and supplies	15.00	3.75	15.00	9.75
Experience and credentials of management	10.00	0.50	10.00	8.50
EVALUATION FACTOR B				
Capability to Perform40 Points				
Fleet maintenance capability	20.00	4.00	16.00	10.00
Financial and administrative capability	15.00	2.25	11.25	7.50
Documentation of regulatory compliance	5.00	0.25	4.25	3.00
EVALUATION FACTOR C				
References15 Points				
	15.00	14.00	13.17	9.67
Total Points	100.00	25.75	88.67	64.42



CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: April 13, 2011
Project Name: Non-Emergency Ambulance Transportation Services

Solicitation #: 2011-077R
Department: Fire

AMERICAN MEDICAL RESPONSE AMBULANCE SERVICES, INC.	LAS CRUCES, NM
ELITE MEDICAL TRANSPORT OF TEXAS LLC	EL PASO, TX
LIFE AMBULANCE SERVICE, INC.	EL PASO, TX
RFPs SOLICITED: 5	RFPs RECEIVED: 3
RFPs LOCAL: 4	NO RFPs: 0

NOTE: The information contained in this rfp tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: *Aeneas Baudry*

DATE: 4/14/11

LIFE AMBULANCE SERVICE, INC.
5720 TROWBRIDGE ROAD
EL PASO, TX 79925

DOMINION AMBULANCE
6044 GATEWAY BLVD. E#411
EL PASO, TX 79905

ELITE MEDICAL TRANSPORT
2660 AIRPORT ROAD SUITE 500
SANTA TERESA, NM 88008

Bid
UTP - NDAA

ELITE MEDICAL TRANSPORT
702 E. PAISANO DRIVE
EL PASO, TX 79901

LIFE AMBULANCE SERVICE, INC.
ATTN: RACHEL HARRACKSINGH
PO BOX 26486
EL PASO, TX 79926