

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Environmental Services

*EX*

**AGENDA DATE:** June 8, 2010

**CONTACT PERSON/PHONE:** Ellen Smyth, Director, 621-6700  
Carmen Arrieta-Candelaria, Chief Financial Officer, 541-4011

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase refuse and recycling containers. This purchase is being facilitated with OTTO Environmental Systems through HGAC (Houston-Galveston Area Council) contract. The purchase consists of 5,000 containers (2,500 refuse and 2,500 recycling) MSD-95M at \$43.00 each, including shipping, for a total purchase of \$215,000.00. Since the total purchase will be in excess of \$50,000, approval by City Council is required.

**BACKGROUND / DISCUSSION:**

The Environmental Services Department recommends utilizing HGAC Purchasing Cooperative Program Contract #GC01-09 to issue a \$215,000.00 purchase order to OTTO Environmental Systems for the acquisition of two thousand five hundred refuse containers and two thousand five hundred recycling containers. The total amount of the purchase for the containers is \$215,000.00.

**PRIOR COUNCIL ACTION:**

Council has approved similar purchases, through a different vendor.

**AMOUNT AND SOURCE OF FUNDING:**

The funding source for this purchase will be from  
Fund 40499: Environmental Services  
DeptID: 34010289  
Account #: 508009  
Project: PSWM0010  
Class: 34000  
\$215,000.00

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required)

**FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:**

*Ellen Smyth*

(Example: if RCA is initiated by Purchasing, client department should sign also)  
Information copy to appropriate Deputy City Manager

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**PROJECT FORM**

**FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION**

DATE: May 18, 2010   
TO: Municipal Clerk  
FROM: Carmen Arrieta-Candelaria, Chief Financial Officer, ext. 4293  
Leticia Rivera, Procurement Analyst, ext. 4234

Please place the following item on the CONSENT Agenda for the Council Meeting of Tuesday, June 8, 2010.

Item should read as follows:

Request that the Purchasing Manager of Financial Services, Purchasing Division, be authorized to issue a Purchase Order to OTTO Environmental Systems under HGAC Cooperative Contract GC01-09 (Refuse Containers & Lifters) for refuse containers and lifters. Total estimated expenditures are \$215,000.00.

The participation by the City of El Paso in the Houston-Galveston Area Council (HGAC) was approved by Mayor and City Council on May 8, 2007.

Department: Environmental Services  
Estimated Amount: \$215,000.00  
Funds Source: Environmental Services – Furniture and Fixtures  
District (s): All

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Municipal Clerk's Use

ITEM NO. \_\_\_\_\_

*Dedicated to Outstanding Customer Service for a Better Community*

**SERVICE SOLUTIONS SUCCESS**



## MEMORANDUM

To: Leticia Rivera, Procurement Analyst  
Purchasing Department

From: Ellen A. Smyth, P.E., Director

Date:

Subject: Refuse and Recycling Containers

HGAC (Houston-Galveston Area Council of Governments) Contract# GC01-09

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

The Environmental Services Department recommends utilizing HGAC (Houston-Galveston Area Council of Governments) Contract #GC01-09 Purchasing Cooperative Program to issue a \$215,000.00 purchase order to OTTO Environmental Systems for the acquisition of two thousand five hundred refuse containers and two thousand five hundred recycling containers. The total amount of the purchase of containers is \$215,000.00.

1. Is there an urgent need for the product/service? In other words, is time of the essence?

Yes, containers are needed to replace containers lost or destroyed and to provide service to new housing areas.

2. Does the purchase through the Program promote the standardization of containers?

Yes. The containers meet the specification of current automated collection processes in place.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No. None of the container companies are located within El Paso county.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes, Toter Inc. has been the primary vendor for our container division. OTTO Environmental Systems and Schaefer Systems International Inc. has provide containers on a test pilot program and all meet the criteria set by Environmental Service.

**ENVIRONMENTAL SERVICES DEPARTMENT**

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**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

**Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.**

**ENVIRONMENTAL SERVICES DEPARTMENT**

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COOPERATIVE ENERGY PURCHASING						

You are here: Home > Refuse Containers & Lifters

## PUBLIC WORKS EQUIPMENT

### REFUSE CONTAINERS & LIFTERS

Contract No.: GC01-09

Effective Date: Jan 1, 2009 to Dec 31, 2010

- [Busch Systems International](#)
- [Cascade Engineering](#)
- [Chevy Lane Fabrications](#)
- [Otto Environmental Systems](#)
- [Rehrig Pacific Company](#)
- [Rotonics Manufacturing](#)
- [Schaefer Systems International](#)
- [Toter Incorporated](#)

### Busch Systems International

Curbside Recycling Bins, Indoor Containers, Industrial/Outdoor Containers

H-GAC Product Code	Base Bid Item Description	Base Offered Price (\$)
B01	TRUE14: 14 gallon capacity recycling container: 19.75"L X15.75"W X 13.5"H, injection molded.	\$6.88
B02	TRUE16: 16 gallon capacity recycling container: 19.5"L X15.75"W X 16"H, injection molded.	\$7.25
B03	US18: 18 gallon capacity recycling container: 23"L X16"W X 14.25"H, injection molded.	\$9.17
B04	SIR21: 21 gallon capacity curbside recycling container: 22.25"L X17.25"W X 15.5"H, injection molded.	\$11.28
B05	SIR24: 24 gallon capacity curbside recycling container: 22.25"L X17"W X 17.75"H, injection molded.	\$13.28
C01	7 GAL UP: 7 gallon capacity upright container with lid: 11.38"L X 11.38"W X 14.25"H, injection molded, metal handles, custom opening.	\$12.44
C02	14 GAL UP: 14 gallon capacity upright container with lid: 14.5"L X 14.5"W X 18"H, injection molded, metal handles, custom opening.	\$16.35
C03	26 GAL UP: 26 gallon capacity upright container with lid: 17.25"L X 17.25"W X 22.5"H, injection molded, metal handles, custom opening.	\$36.54
C04	14 QUART: 14 quart capacity plastic recycling container: 11.24"L X 8.25"W X 12.24"H, injection molded.	\$4.16
C05	28 QUART: 28 quart capacity plastic recycling container: 14.25"L X 10.5"W X 15"H, injection molded.	\$5.16
C06	BC-1000: 6 gallon capacity deskside recycler container: 15"L X 12"W X 8"H, injection molded.	\$3.48
C07	BC-1500: hanging waste basket with lid: 7.5"L X 5"W X 6.5"H, injection molded.	\$3.89
C08	9 Gallon: 9 gallon deskside container: 16.25"L X 12"W X 13.25"H, injection molded.	\$7.19
C09	549 A&B: 19 gallon rectangular recycling unit: 20.5"L X 11"W X 35"H, rotational molded, round or slot hole.	\$99.00
C10	559 A&B: 36 gallon rectangular recycling unit: 20.5"L X 20.5"W X 34"H, rotational molded, round or slot hole.	\$125.00
C11	ARB: apartment recycling bag: 10.5"L X 14.5"W X 18"H, injection molded, 2 handles.	\$5.95
C12	Smart Sort recycling unit: 15.5"L x 14"W x 26"H (with out lid), injection molded	\$79.95
C14	Waste Watcher recycling unit: 11"L x 20"W x 30"W (without lid), injection molded	\$50.00
C15	Waste Watcher Lid, Lid for Waste Watcher unit, different openings available	\$35.00
C16	Clearview Lid with Opening (for 26 GAL UP)	\$34.00
D01	35 GAL SUPER SORTER: 35 gallon capacity rollout cart: universal dumping design, injection molded, custom opening in top.	\$39.50
D02	65 GAL SUPER SORTER: 65 gallon capacity rollout cart: universal dumping design, injection	\$109.25

### H-GAC CONTACTS

**LaWanda James**  
 (P): 713-993-4536  
 (F): 713-993-4548  
[lawanda.james@h-gac.com](mailto:lawanda.james@h-gac.com)

### VENDOR CONTACTS

**Busch Systems International Inc.**  
 Michelle Weller  
 (P): 800-565-9931  
 (F): 705-722-8972  
[Click here for Email](#)

**Cascade Engineering Inc.**  
 Bill Moore  
 (P): 505-896-9626  
 (F): 616-975-4902  
[Click here for Email](#)

**Chevy Lane Fabrications**  
 Donna Chamberlain  
 (P): 905-295-7224  
 (F): 905-295-8410  
[Click here for Email](#)

**Otto Environmental Systems (AZ)**  
 Eric Viele  
 (P): 800-227-5885  
 (F): 704-588-5250  
[Click here for Email](#)

**Rehrig Pacific Company**  
 Jeris Queen  
 (P): 800-426-9189  
 (F): 214-638-7477  
[Click here for Email](#)

**Rotonics Manufacturing, Inc.**  
 David Jordan  
 (P): 800-351-1363  
 (F): 325-643-4644  
[Click here for Email](#)

**Schaefer Systems International, Inc**  
 Michael L. Knaub  
 (P): 704-944-4500  
 (F): 704-944-4569  
[Click here for Email](#)

**Toter Incorporated**  
 Linda Lassiter  
 (P): 800-424-0422  
 (F): 704-878-0734  
[Click here for Email](#)

D23 42 Square Waste/Recycle Container: 42 gallon capacity, heavy guage steel \$785.00

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## Otto Environmental Systems

Residential Rollout Containers, Curbside Recycling Bins, Industrial/Outdoor Containers, Lifters

H-GAC Product Code	Base Bid Item Description	Base Offered Price (\$)
A05	MSD-32: 32 gallon capacity residential rollout cart: universal dumping design, injection molded, integrally molded stop bar, 8" wheels	\$32.00
A06	MSD-35: 35 gallon capacity residential rollout cart: universal dumping design, injection molded, rotating steel stop bar, 10" wheels	\$32.00
A07	MSD-68: 68 gallon capacity residential rollout cart: universal dumping design, injection molded, rotating or integrally molded stop bar, 12" wheels	\$47.00
A08	MSD-95C: 95 gallon capacity residential rollout cart: universal dumping design, injection molded, rotating or integrally molded stop bar, 12" wheels	\$49.50
A09	MSD-95M: 94 gallon capacity residential rollout cart: universal dumping design, injection molded, rotating steel stop bar, 12" wheels	\$48.50
A10	ALR-40: 40 gallon automated lifter receptacle, rotationally molded.	\$235.00
A11	ALR-58: 58 gallon automated lifter receptacle, rotationally molded.	\$255.00
B07	RC-14: curbside recycling bin, 14.7 gallon capacity, injection molded	\$5.90
B08	RC-18: curbside recycling bin, 18.6 gallon capacity, injection molded	\$6.10
D24	Two Cubic Yard Commercial Container: 400 gallon capacity, commercial/industrial container, front load application, injection molded, dual hinged lid	\$430.00
D25	Three Cubic Yard Commercial Container: 600 gallon capacity, commercial/industrial container, front load application, injection molded, dual hinged lid	\$660.00
E08	OMR/A: Industrial/commercial/residential rear or side load application hydraulic lifter, rotary actuated style lifter, 2 bar/2 wheeled cart compatible	\$2,695.00
E09	OttoMate "A": Industrial/commercial/residential rear or side load application hydraulic lifter; cylinder actuated style lifter, 2 bar/2 wheeled cart compatible	\$2,695.00
E10	OttoMate "B": Industrial/commercial/residential rear or side load application hydraulic lifter; cylinder actuated style lifter, 2 bar/2 wheeled cart compatible	\$2,450.00
E11	Sunset Hi-Lift: Commercial/residential rear or side load application hydraulic lifter; cylinder actuated lifter style lifter, two bar/two wheeled cart compatible	\$2,450.00
E12	Sunset Hi-Lift II: Commercial/residential rear or side load application hydraulic lifter; cylinder actuated lifter style lifter, two bar/two wheeled cart compatible	\$2,450.00

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## Rehrig Pacific Company

Residential Rollout Containers, Curbside Recycling Bins, Indoor Containers, Industrial/Outdoor Containers

H-GAC Product Code	Base Bid Item Description	Base Offered Price (\$)
A12	ROC-20: 20 gallon capacity residential rollout cart: universal dumping design, injection molded, integrally molded stop bar, 8" wheels	\$52.05
A13	ROC-35: 35 gallon capacity residential rollout cart: universal dumping design, injection molded, integrally molded stop bar, 8" wheels	\$42.30
A14	ROC-65: 65 gallon capacity residential rollout cart: universal dumping design, injection molded, integrally molded stop bar, 10" wheels	\$54.83
A15	ROC-65Y: 65 gallon capacity residential rollout cart: for yard waste, universal dumping design, injection molded, integrally molded stop bar, 10" wheels	\$61.03
A16	ROC-95: 95 gallon capacity residential rollout cart: universal dumping design, injection molded, integrally molded stop bar, 10" wheels.	\$60.10
A17	ROC-95FA: 95 gallon capacity residential rollout cart: fully automated dumping design, injection molded, 10" wheels	\$59.35
A18	ROC-95Y: 95 gallon capacity residential rollout cart: for yard waste, universal dumping design, injection molded, integrally molded stop bar, 10" wheels	\$66.35
A19	ROC-40L: Organic Waste Recycling Cart: pull handle and air tight snap lock lid, injection molded	\$27.83
B09	RB-14: curbside recycling bin: 14 gallon capacity, injection molded	\$6.79
B10	RB-18: curbside recycling bin: 18 gallon capacity, injection molded	\$7.43
B11	RB25: industrial/public litter/refuse container/recycling bin: 25 gallon capacity, injection molded, manual/automated dumping design	\$16.73
B12	RB32: industrial/public litter/refuse container/recycling bin: 32 gallon capacity, injection molded, manual/automated dumping design	\$18.89
B13	RB-SS: stacking recycling bins: 11.85 gallon capacity, 3 bin stacking system, injection molded	\$8.18
C20	ARB-6G: apartment recycling bin: 6 gallon capacity, injection molded with handle	\$6.83
C21	ORB-4G: office recycling bin: 4.0 gallon capacity, injection molded, desk side bin	\$5.23
C22	FWC-2G: kitchen food waste container: 2.0 gallon capacity, injection molded	\$5.65
D26	Rehrig/Nuwave Commercial Dumpster-2Y: 2 yard front load dumpster: rotational molded, molded in sleeves	\$570.00
D27	Rehrig/Nuwave Commercial Dumpster-3Y: 3 yard front load dumpster: rotational molded, molded in sleeves	\$690.00





**OTTO Environmental Systems (AZ), LLC**  
270 Kensington Lane  
Austin, TX 78737  
(512) 301-5666 fax (512) 301-5999

May 3, 2010

Deborah,

Pursuant to your e-mail, I am pleased to submit the following pricing to the City of El Paso.

<u>DESCRIPTION</u>	<u>QUANTITY</u>	<u>PRICE</u>
95Gallon Grey Millennium Carts	2,500	\$43 each \$107,500
95Gallon Blue Millennium Carts	2,500	\$43 each \$107,500

**Total Cost: \$215,000**

The above pricing includes freight, serial numbers, and the City of El Paso hot stamp on the sides of the cart.

The estimated time of production is 45 days.

Quote is valid for 30 days

Otto will buy back all your old Toter carts that are not usable if the carts are rotationally molded and not crosslink plastic for \$1 per cart.

Terms are Net 30 Days.

If there are any further questions, please call me at my office at 512-301-5666 or via my cell phone at 512-921-5210. Thank you for the opportunity.

Sincerely,

Eric Viele

**OTTO ENVIRONMENTAL SYSTEMS, (AZ) LLC**