

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: June 11, 2013

CONTACT PERSON/PHONE: Stuart C. Ed, General Services Director, 621-6822
Bruce D. Collins, Purchasing Manager, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Solicitation No. 2013-183, Washing of Heavy Duty Vehicles

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Washco Intl. dba Elite Mobile Wash, El Paso, Texas effective the date of the award. The estimated annual expenditures are \$74,300 with an estimated total expenditure of \$222,900.00.

BACKGROUND / DISCUSSION:

The General Services - Fleet Division is recommending the award of the above bid. Washco Intl. dba Elite Mobile Wash was the most responsive, responsible bidder that provided the best value to the City. The city currently owns a fleet of over 450 heavy duty vehicles that require washing with the services being most commonly used on refuse trucks. The approval of this contract would allow for the continual washing and upkeep of these vehicles. Local business is being supported.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2008-058 on March 18, 2008, Item 8B.

SELECTION SUMMARY:

This solicitation was advertised on March 19, 2013, and opened on April 17, 2013. Bid notification postcards were mailed out, the solicitation was posted on the City's website and the email (Purmail) notification was sent out. A total of ten (10) bidders were solicited. Nine (9) bidders were local. A total of four (4) bidders responded.

AMOUNT AND SOURCE OF FUNDING:

Department: General Services Department
Amount \$222,900.00
Funds Available: Dept: 231 Div: 37020 Acct: 531250 Fund: 3600 Program: P3701
Funds Source: General Services Internal Svc Fund – Equipment Outside Repairs

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Stuart C. Ed, General Services Director

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **June 11, 2013**.

Discussion and action on the award of Solicitation No. 2013-183 (Washing of Heavy Duty Vehicles) to Washco International LLC dba Elite Mobile Wash for an initial term award of \$222,900.00.

Department:	General Services – Fleet Division
Award to Vendor:	Washco International LLC dba Elite Mobile Wash El Paso, Texas
Item(s):	Group A & B
Option to Extend:	1 year
Estimated 1 Year Award:	\$ 74,300.00
Total Initial Term Estimated Award:	\$ 222,900.00 (3 Years)
Option Amount:	\$ 74,300.00 (1Year)
Total Estimated Award:	\$ 297,200.00 (4 Years)
Account No.:	231-37020-5312500-3600- P3711
Funding Source:	General Services Internal Service Fund – Equipment Outside Repairs
District(s):	All

This is a Best Value, unit price contract.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated to Washco International LLC dba Elite Mobile Wash, the best value bidder.

*******ADDITIONAL INFO BELOW*******

Group A – Optional Washing Service (Subject to Availability Funds) and Group B – Optional Washing Service (Subject to Availability of Funds) are not being awarded.

COMMITTEE SCORE SHEET

SOLICITATION NO: 2013-183
 SOLICITATION TITLE: WASHING OF HEAVY DUTY VEHICLES
 GENERAL SERVICES DEPARTMENT - FLEET DIVISION

			A & E CAR WASH - TEXAS		ARJO-LI-NOCA CLEANING SERVICES		FLEETWASH Inc.		Washco Intl. LLC dba Elite Mobile Wash	
Cost			El Paso, TX		El Paso, TX		Fairfield, NL		El Paso, TX	
GROUP A- OFF-SITE			No Bid	0.00	\$180,000.00	40.20	NO BID	0.00	\$111,450.00	65.00
GROUP A- OFF-SITE	OPTIONAL (SUBJECT TO AVAILABILITY OF FUNDS)	No award	116,100.00	18.10	\$32,250.00	65.00	NO BID	0.00	\$156,750.00	18.80
GROUP B- ON-SITE			137,400.00	52.70	\$180,000.00	40.20	\$167,175.00	43.40	\$111,450.00	65.00
GROUP B- ON-SITE	OPTIONAL (SUBJECT TO AVAILABILITY OF FUNDS)	No award	116,100.00	18.10	\$32,250.00	65.00	\$287,775.00	7.30	\$156,750.00	13.40
POINTS -	65									
Reputation and Quality of Bidder's Service										
	References			18.67		13.07		6.67		13.33
(# points/percent max)	20									
Employee Medical Benefits and Incentives										
(# points/percent max)	10			2.00		2.00		8.00		2.00
Past Relationship/Performance with the City										
(# points/percent max)	5			0.00		5.00		1.67		0.00
Total - Group A	Off-Site			NO BID		60.27		NO BID		80.33
Total - Group A	Off-Site Optional			38.77		85.07		NO BID		34.13
Total - Group B	On-Site			73.37		60.27		59.74		80.33
Total - Group B	On-Site Optional			38.77		85.07		23.64		28.73



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: APRIL 17, 2013

Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183

Department: GENERAL SERVICES

GROUP A:			OFF-SITE - WASHING AT A VENDOR FACILITIES					
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
			A&E TRUCK & CAR WASH - TEXAS EL PASO, TX			ARJO-LI-NOCA CLEANING SERVICES EL PASO, TX		
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	NO BID			\$20.00	\$3,000.00	\$9,000.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)				\$25.00	\$50,000.00	\$150,000.00
3.	150	TRACTOR TRAILERS				\$20.00	\$3,000.00	\$9,000.00
4.	200	CONSTRUCTION EQUIPMENT				\$20.00	\$4,000.00	\$12,000.00
TOTAL 3 YEAR COST (#1-4)					\$0.00			\$180,000.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of con

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: IsI

DATE: 4/24/2013



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: APRIL 17, 2013
 Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183
 Department: GENERAL SERVICES

GROUP A:			OPTIONAL WASHING SERVICE (SUBJECT TO AVAILABILITY OF FUNDS)					
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
			A&E TRUCK & CAR WASH - TEXAS EL PASO, TX			ARJO-LI-NOCA CLEANING SERVICES EL PASO, TX		
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	\$18.00	\$2,700.00	\$8,100.00	\$5.00	\$750.00	\$2,250.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	\$18.00	\$36,000.00	\$108,000.00	\$5.00	\$10,000.00	\$30,000.00
TOTAL 3 YEAR COST (#1-2)					\$116,100.00			\$32,250.00

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NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: Isj

DATE: 4/24/2013



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: APRIL 17, 2013

Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183

Department: GENERAL SERVICES

GROUP B:			ON-SITE - WASHING AT A CITY FACILITIES					
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
			A&E TRUCK & CAR WASH - TEXAS EL PASO, TX			ARJO-LI-NOCA CLEANING SERVICES EL PASO, TX		
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	\$18.00	\$2,700.00	\$8,100.00	\$20.00	\$3,000.00	\$9,000.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	\$18.00	\$36,000.00	\$108,000.00	\$25.00	\$50,000.00	\$150,000.00
3.	150	TRACTOR TRAILERS	\$18.00	\$2,700.00	\$8,100.00	\$20.00	\$3,000.00	\$9,000.00
4.	200	CONSTRUCTION EQUIPMENT	\$22.00	\$4,400.00	\$13,200.00	\$20.00	\$4,000.00	\$12,000.00
TOTAL 3 YEAR COST (#1-4)					\$137,400.00			\$180,000.00

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APPROVED BY: / /

DATE: 4/24/2013



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: APRIL 17, 2013
Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183
Department: GENERAL SERVICES

			A&E TRUCK & CAR WASH - TEXAS EL PASO, TX			ARJO-LI-NOCA CLEANING SERVICES EL PASO, TX		
GROUP B:			OPTIONAL WASHING SERVICE (SUBJECT TO AVAILABILITY OF FUNDS)					
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	\$18.00	\$2,700.00	\$8,100.00	\$5.00	\$750.00	\$2,250.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	\$18.00	\$36,000.00	\$108,000.00	\$5.00	\$10,000.00	\$30,000.00
TOTAL 3 YEAR COST (#1-2)					\$116,100.00			\$32,250.00

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APPROVED BY: / /

DATE: 4/24/2013



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: APRIL 17, 2013

Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183

Department: GENERAL SERVICES

	A&E TRUCK & CAR WASH - TEXAS EL PASO, TX	ARJO-LI-NOCA CLEANING SERVICES EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

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APPROVED BY: IsI

DATE: 4/24/2013



CITY OF EL PASO



Bid Opening Date: APRIL 17, 2013
 Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183
 Department: GENERAL SERVICES

GROUP A:				OFF-SITE WASHING AT A VENDOR FACILITIES				
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
			FLEETWASH INC. FAIRFIELD, NJ		WASHCO INTERNATIONAL LLC DBA ELITE MOBILE WASH EL PASO, TX			
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	NO BID	NO BID	NO BID	\$10.50	\$1,575.00 Bidder's Price - \$18,900	\$4,725.00 Bidder's Price - \$56,700
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)				\$15.00	\$30,000.00 Bidder's Price - \$360,000	\$90,000.00 Bidder's Price - \$1,080,000
3.	150	TRACTOR TRAILERS				\$10.50	\$1,575.00 Bidder's Price - \$18,900	\$4,725.00 Bidder's Price - \$56,700
4.	200	CONSTRUCTION EQUIPMENT				\$20.00	\$4,000.00 Bidder's Price - \$48,000	\$12,000.00 Bidder's Price - \$144,000
TOTAL 3 YEAR COST (#1-4)					\$0.00			\$111,450.00 Bidder's Price - \$1,337,400

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APPROVED BY: isl

DATE: 4/24/2013



CITY OF EL PASO



Bid Opening Date: APRIL 17, 2013
 Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183
 Department: GENERAL SERVICES

				FLEETWASH INC. FAIRFIELD, NJ		WASHCO INTERNATIONAL LLC DBA ELITE MOBILE WASH EL PASO, TX		
GROUP A:				OPTIONAL WASHING SERVICE (SUBJECT TO AVAILABILITY OF FUNDS)				
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	NO BID			\$15.00	\$2,250.00	\$6,750.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)				\$25.00	\$50,000.00	\$150,000.00
TOTAL 3 YEAR COST (#1-2)					\$0.00			\$156,750.00 Bidder's Price - LEFT BLANK

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APPROVED BY: Isi

DATE: 4/24/2013



CITY OF EL PASO



Bid Opening Date: APRIL 17, 2013

Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183

Department: GENERAL SERVICES

GROUP B:		ON-SITE - WASHING AT A CITY FACILITIES						
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	\$15.50	\$2,325.00 Bidder's Price - \$15.50	\$6,975.00 Bidder's Price - \$15.50	\$10.50	\$1,575.00 Bidder's Price - \$18,900	\$4,725.00 Bidder's Price - \$56,700
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	\$17.50	\$35,000.00 Bidder's Price - \$17.50	\$105,000.00 Bidder's Price - \$17.50	\$15.00	\$30,000.00 Bidder's Price - \$360,000	\$90,000.00 Bidder's Price - \$1,080,000
3.	150	TRACTOR TRAILERS	\$36.00	\$5,400.00 Bidder's Price - \$36.00	\$16,200.00 Bidder's Price - \$36.00	\$10.50	\$1,575.00 Bidder's Price - \$18,900	\$4,725.00 Bidder's Price - \$56,700
4.	200	CONSTRUCTION EQUIPMENT	\$65.00	\$13,000.00 Bidder's Price - \$65.00	\$39,000.00 Bidder's Price - \$65.00	\$20.00	\$4,000.00 Bidder's Price - \$48,000	\$12,000.00 Bidder's Price - \$144,000
TOTAL 3 YEAR COST (#1-4)					\$167,175.00			\$111,450.00 Bidder's Price - \$1,337,000

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APPROVED BY: Isi

DATE: 4/24/2013



CITY OF EL PASO



Bid Opening Date: APRIL 17, 2013

Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183

Department: GENERAL SERVICES

GROUP B:		FLEETWASH INC. FAIRFIELD, NJ			WASHCO INTERNATIONAL LLC DBA ELITE MOBILE WASH EL PASO, TX			
ITEM NO.	ESTIMATED QUANTITY	DESCRIPTION	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE	PRICE PER UNIT	ANNUAL EXTENDED PRICE	3 YEAR EXTENDED PRICE
1.	150	SINGLE AXLE STRAIGHT TRUCKS (FLATBEDS, WATER TRUCKS, ETC.)	\$39.50	\$5,925.00 Bidder's Price - \$39.50	\$17,775.00 Bidder's Price - \$39.50	\$15.00	\$2,250.00	\$6,750.00
2.	2,000	TANDEM AXLE STRAIGHT TRUCKS (DUMP TRUCKS, REFUSE TRUCKS, ETC.)	\$45.00	\$90,000.00 Bidder's Price - \$45.00	\$270,000.00 Bidder's Price - \$45.00	\$25.00	\$50,000.00	\$150,000.00
TOTAL 3 YEAR COST (#1-2)					\$287,775.00			\$156,750.00 Bidder's Price - LEFT BLANK

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NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED BY: Isi

DATE: 4/24/2013



CITY OF EL PASO



Bid Opening Date: APRIL 17, 2013
 Project Name: WASHING OF HEAVY DUTY VEHICLES

Solicitation #: 2013-183
 Department: GENERAL SERVICES

	FLEETWASH INC. FAIRFIELD, NJ	WASHCO INTERNATIONAL LLC DBA ELITE MOBILE WASH EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input checked="" type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	3% - 10 DAYS 1.5% - 20 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDS SOLICITED: 12	BIDS RECEIVED: 4	BIDS LOCAL: 3
		NO BIDS: 0

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APPROVED BY: lsl

DATE: 4/24/2013

<p>BLUE BEACON OF EL PASO 11292 STOCKYARD ROAD EL PASO, TX 79927</p>	<p>D & H ATTN: FERNANDO CADENA 1221 TOWER TRAIL P. O. BOX 17969 EL PASO, TX 79917</p>	<p>HORIZON TRUCK WASH 11288 STOCKYARD ROAD EL PASO, TX 79927</p>
<p>PLANET TRUCK WASH 1317 HORIZON BLVD EL PASO, TX 79927</p>	<p>A & E TRUCK & CAR WASH ATTN: EDUARDO BARBOZA 516 MAUER DRIVE EL PASO, TX 79915</p>	<p>THE LAST ONE, INC. P. O. BOX 16687 LAS CRUCES, NM 88004</p>
<p>KWIK CLEAN 11100 SEAFOAM WAY EL PASO, TX 79936</p>	<p>P & Y MOBILE WASH 10817 NOTUS LANE # 103 EL PASO, TX 79935</p>	<p>J & G PROCUREMENT SERVICES ATTN: LISA A. JUAREZ 734 S. MESA HILLS # 113 EL PASO, TX 79912</p>
<p>CHEMICAL TRANSPORTATION, INC ATTN: MOISES GUEVARA 400 INGLEWOOD DRIVE SUITE E EL PASO, TX 79925</p>		
<p>G.O.T. SUPPLY ATTN: ALBERT/MARGIE TORRES 4210 DURAZNO EL PASO, TX 79905 RETURN TO SENDER</p>	<p>RCL ENTERPRISES 3509 FILLMORE STREET EL PASO, TX 79930 RETURN TO SENDER</p>	