

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Environmental Services Department

AGENDA DATE: June 11, 2013

CONTACT PERSON/PHONE: Ellen Smyth, Director of Environmental Services Department
 621-6719
 BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: All

SUBJECT:

Environmental Services Department requests that solicitation 2013-060 Collection Services-Variou City Facilities be awarded for thirty-six (36) months for a total estimated award amount of \$728,514.36.

Item	Vendor	Estimated Annual	Estimated 3 Year	Option Offered
Group 1 Item(s) #1-4	Heist Disposal, Inc. /El Paso, TX	\$210,152.16/Yr.	\$630,456.48	2 years
Group 2 Item(s) #1-4	Friedman Recycling Company/ El Paso, TX	\$32,685.96/Yr.	\$98,057.88	2 years
Totals		\$242,838.12/Yr.	\$728,514.36/3Yr.	

BACKGROUND / DISCUSSION:

Environmental Services Department has reviewed solicitation 2013-060 Collection Services-Variou City Facilities and requests the award of this contract be approved for Heist Disposal and Freidman Recycling.

SELECTION SUMMARY:

Solicitation was advertised on the city website on 2/5/2013. The email (Purmail) notification was sent out on 2/5/2013. A total of twenty-three [23] bidders including eleven [11] local vendors were solicited. A total of three [3] bids were received, three [3] being a local vendor. The award of solicitation 2013-060 for Collection Services-Variou City Facilities was awarded to Heist Disposal and Freidman Recycling of El Paso for a total award amount of \$728,514.36.

PRIOR COUNCIL ACTION:

Awarded contract 2008-033 Collections Services to Heist Disposal and Freidman Recycling.

AMOUNT AND SOURCE OF FUNDING:

522150-3100-34080 Outside Contracts

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____
 Name Signature Date

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **June 11, 2013**.

Discussion and action on the award of Solicitation No. 2013-060 Collection Services-Various City Facilities to Heist Disposal, Inc. and Friedman Recycling Company for an initial term estimated award of \$728,514.36.

Department:	Environmental Service Department
Awarded to: Vendor 1	Heist Disposal, Inc. El Paso, TX
Item:	Group 1
Initial Term:	3 Years
Option:	2 Years
Annual Estimated Award:	\$210,152.16
Initial Term Estimated Award:	\$630,456.48 (3 years)
Option Amount:	\$420,304.32 (2 years)
Total Estimated Amount:	\$1,050,760.80 (5 years)

Awarded to: Vendor 2	Friedman Recycling Company. El Paso, TX
Item:	Group 2
Initial Term:	3 Years
Option:	2 Years
Annual Estimated Award:	\$32,685.96
Initial Term Estimated Award:	\$98,057.88 (3 years)
Option Amount:	\$65,371.92 (2 years)
Total Estimated Amount:	\$163,429.80 (5 years)

Initial Term Estimated Award:	\$728,514.36 (3 Years Vendors 1 & 2)
Option Amount:	\$485,676.24 (2 Years Vendors 1 & 2)
Total Estimated Award:	\$1,214,190.60 (5 Years Vendors 1 & 2)

Account No.:	334-34080-522150-3100
Funding Source:	Environmental Service Department- Outside Contracts
District(s):	All

This is a Best Value, service type contract.

The Financial Services - Purchasing Division and Environmental Service Department recommend award as indicated to Heist Disposal, Inc. and Friedman Recycling Company, the bidders offering the best value bid.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET SOLICITATION : 2013-060 COLLECTION SERVICES-VARIOUS CITY FACILITIES

Group 1 - Waste Collections

CRITERIA	POINTS	EL PASO DISPOSAL, LP EL PASO, TX	FRIEDMAN RECYCLING EL PASO, TX	HEIST DISPOSAL, INC. EL PASO, TX
COST/FEE PROPOSAL	65	\$657,191.52	NO BID	\$630,456.48
	65	62.36		65.00
REPUTATION & QUALITY OF BIDDERS SERVICE (REFERENCE QUESTIONS)	20	6.67		6.67
1) Is this vendor responsive to complaints?	5.00			
2) Would you recommend this vendor?	5.00			
3) Does the vendor follow all collection specifications?	5.00			
4) Is the vendor accessible, easy to contact?	5.00			
EMPLOYEE MEDICAL BENEFITS	10			
Based on the Medical Scoring Method	10	8.00		10.00
Past Performance	5	5.00		5.00
TOTAL Possible Points		82.02	NO BID	86.67

Group 2 - Recyclables Material Collection

CRITERIA	POINTS	EL PASO DISPOSAL, LP EL PASO, TX	FRIEDMAN RECYCLING EL PASO, TX	HEIST DISPOSAL, INC. EL PASO, TX
COST/FEE PROPOSAL	65	\$95,325.00	\$98,057.88	\$104,760.36
	65	65.00	63.19	59.15
REPUTATION & QUALITY OF BIDDERS SERVICE (REFERENCE QUESTIONS)	20	6.67	20.00	6.67
1) Is this vendor responsive to complaints?	5.00			
2) Would you recommend this vendor?	5.00			
3) Does the vendor follow all collection specifications?	5.00			
4) Is the vendor accessible, easy to contact?	5.00			
EMPLOYEE MEDICAL BENEFITS	10			
Based on the Medical Scoring Method	10	8.00	6.00	10.00
Past Relationship	5	5.00	5.00	5.00
TOTAL Possible Points		84.67	94.19	80.81



CITY OF EL PASO BID TABULATION



BID ITEM: COLLECTION SERVICES - VARIOUS CITY FACILITIES
BID OPENING DATE: MARCH 13, 2013

Solicitation #: 2013-060

Department: ENVIRONMENTAL SERVICES

GROUP 1				WASTE COLLECTION								
ITEM NO.	DESCRIPTION	CONTAINER SIZE	ANNUAL ESTIMATED FREQUENCIES PICK UP	EL PASO DISPOSAL, LP EL PASO, TX			FRIEDMAN RECYCLING COMPANY EL PASO, TX			HEIST DISPOSAL, INC. EL PASO, TX		
				COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)
1.	SCHEDULED P/UP	4 CY	11544	\$8.48	\$97,893.12	\$293,679.36		NO BID		\$8.12	\$93,737.28	\$281,211.84
2.	SCHEDULED P/UP	6 CY	9516	\$12.72	\$121,043.52	\$363,130.56		NO BID		\$12.18	\$115,904.88	\$347,714.64
3.	EMERGENCY P/UP	4 CY	6	\$8.48	\$50.88	\$152.64		NO BID		\$35.00	\$210.00	\$630.00
4.	EMERGENCY P/UP	6 CY	6	\$12.72	\$76.32	\$228.96		NO BID		\$50.00	\$300.00	\$900.00
GRAND TOTAL: ITEMS 1 THROUGH 4					\$219,063.84	\$657,191.52		NO BID			\$210,152.16	\$630,456.48

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Jane Chavez*
 DATE: *3/30/2013*



CITY OF EL PASO BID TABULATION



BID ITEM: COLLECTION SERVICES - VARIOUS CITY FACILITIES
BID OPENING DATE: MARCH 13, 2013
Solicitation #: 2013-060
Department: ENVIRONMENTAL SERVICES

GROUP 2				RECYCLABLE MATERIAL COLLECTION								
ITEM NO.	DESCRIPTION	CONTAINER SIZE	ANNUAL ESTIMATED FREQUENCIES PICK UP	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)	COST PER PICK UP	ANNUAL EST. FREQUENCY ANNUAL COST (ANNUAL x COST PER PICK UP)	3 YEAR TOTAL EXTENDED (COST PER YEAR x 3 YEARS)
1.	SCHEDULED P/UP	3 CY	260	\$6.15	\$1,599.00	\$4,797.00	\$6.27	\$1,630.20	\$4,890.60	\$6.69	\$1,739.40	\$5,218.20
2.	SCHEDULED P/UP	6 CY	2444	\$12.30	\$30,061.20	\$90,183.60	\$12.54	\$30,647.76	\$91,943.28	\$13.38	\$32,700.72	\$98,102.16
3.	EMERGENCY P/UP	3 CY	2	\$6.15	\$12.30	\$36.90	\$34.00	\$68.00	\$204.00	\$40.00	\$80.00	\$240.00
4.	EMERGENCY P/UP	4 CY	5	\$8.20	\$41.00	\$123.00	\$34.00	\$170.00	\$510.00	\$40.00	\$200.00	\$600.00
5.	EMERGENCY P/UP	6 CY	5	\$12.30	\$61.50	\$184.50	\$34.00	\$170.00	\$510.00	\$40.00	\$200.00	\$600.00
GRAND TOTAL: ITEMS 1 THROUGH 5					\$31,775.00	\$95,325.00		\$32,685.96	\$98,057.88		\$34,920.12	\$104,760.36
GROUP 1 & 2 GRAND TOTAL:					\$250,838.84	\$752,516.52		\$32,685.96 BIDDER'S PRICE: NO BID	\$98,057.88 BIDDER'S PRICE: NO BID		\$245,072.28	\$735,216.84

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.
 DATE: 2013
 2013-060 COLLECTION SERVICES - VARIOUS CITY FACILITIES - ENVIRONMENTAL SERVICES

REPUBLIC
ATTN: NICK STEFKOVICK
1212 HARRISON AVE
ARLINGTON, TX 76011

EL PASO DISPOSAL
5539 EL PASO DRIVE
EL PASO, TX 79905

MOORE SERVICES
PO BOX 370187
EL PASO TX 79937

TOTER INCORPORATED
841 MEACHAM ROAD
STATESVILLE, NC 28677

VISTA FIBERS
ATTN: JOHN RABON
3003 ANIOL STREET
SAN ANTONIO, TX 78219-3601

IESI
ATTN: JOHN GUSTAFSON
2138 COUNTRY LANE
MCKINNEY, TX 75069

WEST TEXAS DISPOSAL
1645 BESSEMBER
EL PASO TX 79936

ABITIBI
ATTN: FRANK KILLORAN
1923 MERIDIAN STREET
ARLINGTON, TX 76011

TEXAS DISPOSAL SYSTEMS
ATTN: DENNIS HOBBS
P. O. BOX 17126
AUSTIN, TX 78760-7126

HEIST DISPOSAL
ATTN: CHUCK HEIST
10225 WOODWAY
EL PASO, TX 79925

PACIFIC RIM
ATTN: STEVEN MOORE
3690 SPIG DRIVE
BENICIA, CA 94510

FRIEDMAN RECYCLING
3640 W LINCOLN ST
PHOENIX AZ 85009

MAINSRING PARTNERS
ATTN: SETH FAGELMAN
2211 NORFOLK SUITE 795
HOUSTON, TX 77098

WASTE MANAGEMENT
ATTN: EVERETT BASS
1001 FANNIN SUITE 400
HOUSTON, TX 77002

ENVIRO WASTE
351 N NEVAREZ ROAD
EL PASO, TX 79927-4120

EL PASO WASTE MATERIALS
1710 EAST PAISANO
EL PASO, TX 79901

SOLID WASTE SYSTEMS
PO BOX 220736
EL PASO TX 79913

TOTER INCORPORATED
P. O. BOX 5338
STATESVILLE, NC 28687-5338

BRONCO DISPOSAL
7713 ALAMEDA
EL PASO, TX 79915

DEMCON DISPOSAL
118 RUHLEN CT.
EL PASO, TX 79922

ARCIC
LORENZO RODRIGUEZ
4 CONCORD DR
EL PASO TX 79906
13-3932

JEFF DISPOSAL & RECYCLING
ATTN: JEFFREY WULF
P. O. BOX 367
STOCKTON, IA 52769

ECM ENVIRONMENTAL SVCS, INC.
ATTN: RICARDO LOZOYA
4120 RIO BRAVO SUITE 301
EL PASO, TX 79902