

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Financial Services / Purchasing Division
AGENDA DATE: June 13, 2006

CONTACT PERSON/PHONE: Barbara Crumley, Procurement Analyst (X4315)
DISTRICT(S) AFFECTED: 6 and 8
PROJECT NAME/SOLICITATION NO. Upgrade and Enhancements to the Toll Collection System
Sole Source No. 2006-144

SUBJECT:

Request that the Deputy Director Financial Services be authorized to issue Purchase Order(s) to The Revenue Markets, Inc. (TRMI), in the amount of \$226,655.44 for upgrading and enhancing the toll collection system, to include system modifications to accommodate the four lane increased lane count, vehicle and pedestrian lane equipment, and a web based Plaza Administrator/Reports application. TRMI is the sole provider for application software and customized related equipment for the current toll collection system for the International Bridges.

BACKGROUND / DISCUSSION:

Traffic volumes at the Zaragosa International Bridge are significantly increasing, making it important that the Street Department expand the toll lanes on the bridge from six to eight lanes. This expansion of the lanes requires modification to the traffic counting system in order to apply the automated system the City has invested into these new lanes.

The toll collection system was designed by TRMI exclusively for the City of El Paso for the sole purpose of collecting toll revenues. The application software and customized related hardware is not provided or supported by any other source or company. Tollbooth design, as provided by TRMI in 1999 was developed between TRMI and the City of El Paso for the exclusive use with the toll system equipment.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

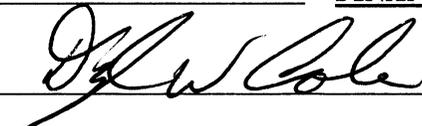
This project is funded by 508004-43001-32000082-PPWBR03006, SIB Loan/Capital Projects, Auto Toll Collection System (\$57,750.00); and 508010-43005-32000080-PBR0001, 1989 Revenue Bond Projects, Zaragosa POE Weight and Motion Scales (\$168,905.44).

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____


Cc: Patricia D. Adauto, Deputy City Manager Development and Infrastructure Services

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

DATE: May 31, 2006
TO: Municipal Clerk
FROM: Terrence Freiburg 
Deputy Director for Financial Services, ext.4308
THRU: Aurora Wells
Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JUNE 13, 2006**.

Item should read as follows:

Request that the Deputy Director Financial Services be authorized to issue Purchase Order(s) to The Revenue Markets, Inc. (TRMI), in the amount of \$226,655.44 for upgrading and enhancing the toll collection system, to include system modifications to accommodate the four lane increased lane count, vehicle and pedestrian lane equipment, and a web based Plaza Administrator/Reports application. TRMI is the sole provider for application software and customized related equipment for the current toll collection system for the International Bridges.

Additionally, it is requested that staff be authorized to negotiate, Legal to review and that the City Manager be authorized to sign any and all additional documents and/or agreements, as necessary.

<u>Department:</u>	<u>Street</u>
<u>Funding Sources:</u>	<u>508004-43001-32000082-PPWBR03006,</u>
	<u>SIB Loan/Capital Projects, Auto Toll Collection System \$57,750.00</u>
	<u>508010-43005-32000080-PBR0001, 1989 Revenue Bond</u>
	<u>Projects, Zaragosa POE Weight and Motion Scales \$168,905.44</u>
<u>Amount of Award:</u>	<u>\$226,655.44</u>
<u>District(s):</u>	<u>6 and 8</u>
<u>Sole Source Contract No:</u>	<u>2006-144</u>

Contact person: Barbara Crumley, Procurement Analyst at 541-4315.

AGENDA FOR: **JUNE 13, 2006**

FINANCIAL SERVICES DEPARTMENT

DATE: May 30, 2006
TO: Municipal Clerk
THRU: Terrence Freiburg, Deputy Director
FINANCIAL SERVICES DEPARTMENT – X4313
FROM: Barbara Crumley
Procurement Analyst – X4313

Please place the following item on the Consent Council Agenda for the Council Meeting of **June 13, 2006**.

Item should read as follows: Request that the Deputy Director Financial Services be authorized to issue Purchase Order(s) to The Revenue Markets, Inc. (TRMI), in the amount of \$226,655.44 for upgrading and enhancing the toll collection system, to include system modifications to accommodate the four lane increased lane count, vehicle and pedestrian lane equipment, and a web based Plaza Administrator/Reports application. TRMI is the sole provider for application software and customized related equipment for the current toll collection system for the International Bridges.

Additionally, it is requested that staff be authorized to negotiate, Legal to review and that the City Manager be authorized to sign any and all additional documents and/or agreements, as necessary.

Department: Street

Funding Sources: 508004-43001-32000082-PPWBR03006, SIB Loan/Capital Projects, Auto Toll Collection System \$57,750.00

508010-43005-32000080-PBR0001, 1989 Revenue Bond Projects, Zaragosa POE Weight and Motion Scales \$168,905.44

Amount: \$226,655.44

District (s): 6 and 8

Sole Source Contract No: 2006-144

JOHN COOK
MAYOR

JOYCE WILSON
CITY MANAGER

DARYL W. COLE
STREETS DIRECTOR



CITY COUNCIL

ANN MORGAN LILLY, DISTRICT 1
SUSANNAH M. BYRD, DISTRICT 2
J. ALEXANDRO LOZANO, DISTRICT 3
MELINA CASTRO, DISTRICT 4
PRESI ORTEGA, JR., DISTRICT 5
EDDIE HOLGUIN, JR., DISTRICT 6
STEVE ORTEGA, DISTRICT 7
BETO O'ROURKE, DISTRICT 8

STREET DEPARTMENT

May 11, 2006

To: Barbara Crumley, Financial Services

Fm: Ray Mendoza, Street Department *R. M. Jr.*

Re: Zaragoza Bridge Toll Booths

The Street Department is requesting the Financial Services department issue a purchase order to The Revenue Market Inc. in the amount of \$ 226,665.44 as a sole source provider.

Traffic volumes at the Zaragoza International Bridge are significantly increasing, making it important that the Street Department expand the toll lanes on the bridge from six to eight lanes. This expansion of the lanes requires modification to the traffic counting system in order to apply the automated system the City has invested in to these new lanes.

The toll collection system was designed exclusively for the City of El Paso for the sole purpose of collecting toll revenues. The application software and customized related hardware is not provided or supported by any other source or company. Tollbooth design, as provided by TRMI in 1999 was developed between TRMI and the City of El Paso for the exclusive use with the toll system equipment.



**FINANCIAL SERVICES
PURCHASING**

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared Jose Correa, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Jose Correa. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: The Revenue Markets, Inc.
3. The above named company or firm is the sole source of the following item(s), product(s) or service(s).
Toll collection system software and components for the El Paso International Bridge System.
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this bidder is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This bidder understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible bidder on this and future solicitations and may result in discontinuation of any/all business with the City of El Paso.

Jose Correa

Signature

SUBSCRIBED AND SWORN to before me on this 25TH day of MAY, 2006.

JEFFREY R OLIVE
NOTARY PUBLIC, STATE OF NY
QUALIFIED IN ULSTER COUNTY
REG NO. 010L6017200
COMMISSION EXPIRES 12-7-06

Jeffrey R. Olive

NOTARY PUBLIC

JEFFREY R. OLIVE

PRINT NAME

12/07/06

MY COMMISSION EXPIRES

COMPANY: The Revenue Markets, Inc.
 ADDRESS: 5120 Route 209
 CITY, STATE, ZIP CODE: Accord, NY 12404
 FAX NUMBER: 845.626.2492
 CONTACT NAME: Jose Correa
 WEB ADDRESS: www.TRMI.com
 EMAIL: JCorrea@TRMI.com
 FEDERAL TAX ID NUMBER: 14-1560054
 TEXAS SALES TAX NUMBER: None



THE REVENUE MARKETS, INC.

ROUTE 209 P.O BOX 10
ACCORD, NEW YORK 12404

845-626-8655
FAX-845-626-2492

May 9, 2006

Ray Mendoza
Toll Collection Superintendent
No. 2 Civic Center Plaza
El Paso, TX. 79901-1196.
Fax 915-860-9932

RE: Future System Upgrades and Enhancements

Dear Mr. Mendoza,

Please note, quoted system upgrades and enhancements provided and implemented by TRMI will provide the City with the most correct and cost effective way of upgrading the current toll system. The City's toll collection system was designed and developed with significant resources and time provided by both the City of El Paso and TRMI. The end product (the system) was designed exclusively for the City of El Paso for the sole propose of collecting toll revenues.

The application software and customized related hardware is not provided or supported by any other source or company. Tollbooth design, as provide by TRMI in 1999 was developed between TRMI and the City of El Paso for the exclusive use with the toll system equipment. Tollbooths will be supplied using the same design as in 1999.

Sincerely,

A handwritten signature in black ink, appearing to read 'Keith La Hanko', written in a cursive style.

Keith La Hanko