

CITY CLERK DEPT.

10 MAY 25 PM 2:31

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Enviromental Services Department

EX

AGENDA DATE: June 22, 2010

CONTACT PERSON NAME AND PHONE NUMBER: Ellen Smyth, Director, Enviromental Services Department,
621-6700
Carmen Arrieta-Candelaria, CFO, 541-4293

DISTRICT(S) AFFECTED: A11

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable. Approve the purchase of a specialized piece of equipment used to further increase trash collection and compaction productivity for the use of Enviromental Services Department at the Citizen Collection Stations. The equipment is sold by a sole source provider, Labrie Enviromental Group, through Equipment Southwest, Inc. Total purchase price is \$98,706.25

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This equipment was included in the Environmental Services capital budget for FY2010. The equipment is specifically designed to compact waste within roll-off boxes to increase the amount of waste that can be placed in the roll-off boxes. This will allow for a greater tonnage to be hauled with each trip to the landfill and improve efficiency for the CCS operations.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Account: 508029 Dept: 34010289 Project: PSWM0010 Fund: 40499

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

PROJECT FORM

FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION

DATE: May 18, 2010

EH

TO: Municipal Clerk

FROM: Carmen Arrieta-Candelaria, Chief Financial Officer, ext. 4293
Leticia Rivera, Procurement Analyst, ext. 4234

Please place the following item on the **CONSENT** Agenda for the Council Meeting of Tuesday, **June 22, 2010**.

Item should read as follows:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Equipment Southwest, Inc. for a Packmat mobile roller compactor. Vendor has provided a sole source letter for this One-Time purchase. Total estimated expenditures are \$98,706.25.

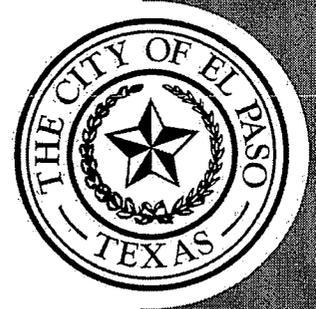
Department: Environmental Services
Estimated Amount: \$98,706.25
Funds Source: Environmental Services – Heavy Off Road Equipment
District (s): All

Municipal Clerk's Use

ITEM NO. _____

Dedicated to Outstanding Customer Service for a Better Community

SERVICE SOLUTIONS SUCCESS



To: Ellen Smyth, Director

From: Valerie Joosten, Solid Waste Operations Manager

Date: June 4, 2010

Subject: Packmat PK-311 Roller Compactor

The following additional information is being provided to support the sole source statement provided by labrie environmental group for the purchase of the Packmat PK-311 Roller Compactor (Packmat).

The Packmat is manufactured by Industrial Lifters of Québec, Canada. Labrie environmental group also of Québec, Canada owns Industrial Lifters and handles the sales of the Packmat. This was confirmed through Industrial Lifters and is supported by the sole source letter from labrie environmental group.

During the process of obtaining a quote for the Packmat, we searched extensively on-line to find other vendors who might manufacture or sell this type of equipment. Labrie environmental group was the only provider of the Packmat and there is not any similar roller compactor equipment on the market based on our research. I also contacted the following companies: Heil, McNeilus, and Waste Quip/Toter, directly to see if they made similar equipment or new of any other manufacturer for this equipment. They were not aware of it.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Erma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

ENVIRONMENTAL SERVICES DEPARTMENT

7968 SAN PAULO, EL PASO, TEXAS 79907 · 915-621-6700 · FAX 915-621-6711 · WWW.ELPASOTEXAS.GOV



**FINANCIAL SERVICES
PURCHASING DIVISION**

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared MARCO SPAIN, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is MARCO SPAIN. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: LABRIE ENVIRONMENTAL GROUP INC.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
PACKMAT PK-311 ROLLER COMPACTOR
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252:022, Subchapter A. of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Signature: *Marco Spain*

SUBSCRIBED AND SWORN to before me on this 8 day of JUNE, 2010



Jacques Gagne
NOTARY PUBLIC
JACQUES GAGNE
PRINTED NAME
JULY 12TH, 2010
MY COMMISSION EXPIRES

COMPANY NAME: LABRIE ENVIRONMENTAL GROUP INC.
ADDRESS, CITY, STATE & ZIP CODE: 175, ROUTE DU PONT, SAINT-NICOLAS (QUEBEC) G7A 2T3
PHONE: 418-831-8250 FAX NUMBER: 418-831-5255
CONTACT NAME AND TITLE: JACQUES GAGNE, INSIDE SALES MANAGER
WEB ADDRESS: WWW.LABRIEGROUP.COM EMAIL: JACQUES.GAGNE@LABRIEGROUP.COM
FEDERAL TAX ID NUMBER: 98-0134861 TEXAS SALES TAX NUMBER: N/A



St-Nicolas, April 16, 2010

M. Edel Romero
Fleet Maintenance Manager
General Services
City of El Paso, TX

Mr Romero,

We hereby certify that Labrie Environmental Group has the exclusivity of manufacturing and sales for the Packmat PK-311 roller compactor in North America.

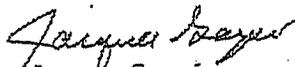
According to our knowledge no other company actually sells, fabricate or distributes similar equipment in North America.

Labrie has always been recognized as a pioneer in waste and recycling equipments and the Packmat PK-311 is another product that allows us to stay ahead of our competition.

This letter is to confirm as well that Equipment Southwest, Inc is the only authorized distributor of Labrie Environmental Group products for the state of Texas.

I hope this is to your satisfaction,

LABRIE ENVIRONMENTAL GROUP


Jacques Gagné
Inside sales Manager

C.C. Dale Patterson EWS Inc.