

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM**  
**DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Information Technology

**AGENDA DATE:** June 22, 2010

**CONTACT PERSON NAME/PHONE:** Art Armas, 541-4288 Terrence Freiburg, 541-4188

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a purchase orders to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contracts DIR-SDD-251 (\$44,833.36), DIR-SDD-259 (\$23,616.39), and DIR- SDD-600 (\$42,199.36), in the total amount of \$110,649.08 for the upgrade of the data backup system that includes hardware replacements, software upgrades and consolidation of backup environments into one version to improve reliability of the system.

**BACKGROUND / DISCUSSION:**

The City is using Netbackup to backup and maintain two (2) environments, one is a 4.5 version (current version is 7.0) and the other is a 6.5 version. The current tape drive is out of warranty and suffering from failures leading to inconsistent backups. The system has no disk-to-disk backup capability with exception of databases. Information Technology's plan is to move all backup elements to a single environment; upgrade all software; backup all data to disk and then to tape with the exception of the NetApp appliance; backup the NetApp appliance using NDMP directly to tape through the SAN fabric; connect both SAN fabrics; backup VMWare environment directly to disk with option for file level restores; and initiate data de-duplication for better usage of low speed links and included SAN storage.

The benefits of this plan are more reliable backups, faster restore times, full backup of VMWare environment, data de-duplication at the source (better uses of resources), shorter backup times, and better usage of tape drives. Overall solution will provide faster backups and restores, more reliable backups, and the ability to better utilize network and server resources while meeting the recovery needs for the City.

**PRIOR COUNCIL ACTION:**

Yes, software maintenance of the Netbackup support (August 25, 2009).

**AMOUNT AND SOURCE OF FUNDING:**

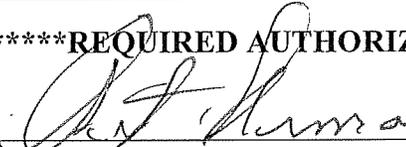
Amount: \$110,649.08, IT Capital Acquisitions; 508010-60601-31260001-PCP10 IT01

**BOARD / COMMISSION ACTION: N/A**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

PROJECT FORM

PROJECT: State DIR Technology Purchases DATE: June 7, 2010

SOLICITATION NO: DIR Contract DIR-SDD-251; DIR-SDD-259; DIR-SDD-600

DEPARTMENT: Information Technology

BUDGET NO: 508010 -60601-31260001-PCP10 IT01

FUNDING SOURCE: IT Capital Acquisitions

REPRESENTATIVE DISTRICT(S): All

\*\*\*\*\*

RECOMMENDATION: Vendor: Sigma Solutions, Inc., San Antonio, Tx  
Item: N/A  
Amount: \$110,649.08

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a purchase orders to Sigma Solutions Inc., a State Department of Information Resources (DIR) contractor under DIR State Contracts DIR-SDD-251 (\$44,833.36), DIR-SDD-259 (\$23,616.39), and DIR- SDD-600 (\$42,199.33), in the total amount of \$110,649.08 for the upgrade of the data backup system that includes hardware replacements, software upgrades and consolidation of backup environments into one version to improve reliability of the system.

Participation by the City of El Paso in the Department of Information Resources (DIR) Program was approved by City Council on February 27, 2007.

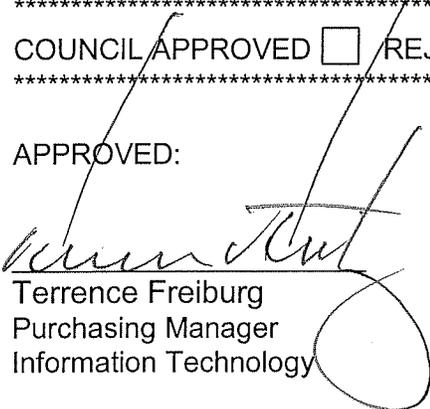
\*\*\*\*\*

COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_

\*\*\*\*\*

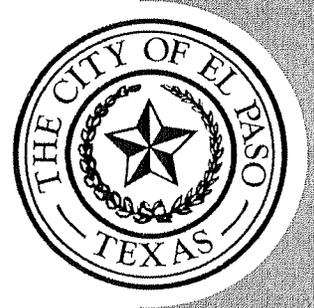
APPROVED:

COUNCIL MEETING DATE: June 22, 2010

  
Terrence Freiburg  
Purchasing Manager  
Information Technology

*Dedicated to Outstanding Customer Service for a Better Community*

SERVICE SOLUTIONS SUCCESS



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, IT Director

  
Authorized Signature

Date: June 7, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-251, DIR-SDD-259, DIR-SDD-600.

The Information Technology Department recommends replacing hardware, upgrading software and the consolidation of the data backup system into one version to improve reliability of the backup and storage system.

- 1. Is there an urgent need for the product/service? In other words, is time of the essence?*  
Yes, backups are a critical part of the operations and reliability of the systems in the City of El Paso. This backup proposal will add reliability as well as increased productivity to the operations capability.
- 2. Does the purchase through the Program promote the standardization of equipment?*  
Yes, we are upgrading to the latest supported version of the backup software that we are already on. In addition, two environments will be brought together simplifying the operations of the backups.
- 3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*  
The vendor in question does not have a local presence. The software requires an authorized Symantec partner and Sigma Solutions is our current partner that is providing the upgrade and consolidation of the backup system.
- 4. Do the available vendors have prior work experience and/or familiarity with the City?*  
The City has worked with the vendor in question for several years. The vendor has helped to design the backup environment and has good familiarity with the entire environment.
- 5. Is the price reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes, price reasonableness has been established because the cooperative purchasing agency used a competitive purchasing process in the awarding of this contract.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved City Council on June 24, 2008.

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin, Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

All

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**EMC Corporation**

**URL** [Vendor Website](#)  
**Vendor ID** 1042680009900  
**HUB Type** Non HUB

**DIR Contract Number** DIR-SDD-251  
**Contract Term End Date** 6/29/2010  
**Contract Exp Date** 6/29/2010

**How to Order**

1. For product and pricing information, visit the EMC Corporation website or contact Mike Parr at 512-343-3353.
2. Generate a purchase order, made payable to EMC Corporation. You must reference Contract Number **DIR-SDD-251** on your purchase order.
3. Fax your purchase order and quote form to EMC Corporation at 512-527-0435.

**EMC Corporation**

**Contact** [Mike Parr](#)  
**Phone** 512-343-3353  
**Fax** 512-527-0435

**DIR**

**Contact** [Aiko Morales](#)  
**Phone** (512) 475-0515  
**Fax** (512) 475-4759

**Contract Overview**

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**Contract:** [DIR-SDD-251](#)

**Standard Terms and Conditions PDF - 166 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 411 KB | Updated 06/10/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 38 KB | Updated 06/10/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**Available Brands**

Emc  
N/A

**Available Products & Services**

Data Storage  
Software

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**Additional Contract Information**

- [Amendment 4 \(23 KB\)](#)
- [Appendix D, Software License Agreement \(28 KB\)](#)
- [Appendix E, Terms and Conditions for Continuous Product Maintenance \(72 KB\)](#)
- [Amendment 1 \(15 KB\)](#)
- [Amendment 2 \(31 KB\)](#)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Accudata Systems, Inc.	1760025821800	Non HUB	<a href="#">Jennifer Hunter</a>	Phone: (281) 897-6307 Fax: 281-897-5001	7906 N. Sam Houston Pkwy West, Suite 200 Houston, TX 77064
Affiliated Computer Services	1510310342800	Non HUB	<a href="#">Mike Patty</a>	Phone: 800-839-8858 Fax: 501-621-3432	Bldg 1 Fl B 2828 N Haskell Dallas, TX 75204
AGILYSYS INC.	1340907152203	Non HUB	<a href="#">Kim Jarrell</a>	Phone: (210) 681-4401 Fax: 210-681-4406	103 Inverness Dr Trophy Spring, TX 76262
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	<a href="#">Ryan Grant</a>	Phone: 800-783-7459 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758
Business Equipment Solutions, dba The Windward Group		Non HUB	<a href="#">Lance Gonzales</a>	Phone: (214) 819-9993	12901 Nicholson Road #260 Farmers Branch, TX 75234
Business Imaging Systems	1731494116600	Non HUB	<a href="#">Jason Mcmanus</a>	Phone: (205) 408-5693	

Qnet, Inc. dba: Qnet Information Services	1752837171300	Black/Male	<u>Larry Hall</u>	Phone: 214- 341-7638 Fax: 214- 348-5900	11325 Pegasus, Suite W-126 Dallas, TX 75238
Sequel Data Systems, Inc.	1742678386000	Hispanic/Male	<u>Jeff Armstrong</u>	Phone: (512) 653- 5901 Fax: 512- 918-8843	11824 Jollyville Road, Ste. 400 Austin, TX 78759
Sierra Systems, Inc	1760741206500	Non HUB		Fax: 512- 583-2333	901 South Mopac Expressway, Building Iii, Suite 130 Austin, TX 78746
Sigma Solutions, Inc.	1742893658100	Non HUB	<u>Sandie Vega</u>	Phone: 210- 348-9876 Fax: 210- 348-9124	422 E Ramsey San Antonio, TX 78216
Simpler Web	1742700217900	Non HUB	<u>Jeff Simpler</u>	Phone: (512) 322- 0071	
Synetra Inc	1752021538900	Woman Owned	<u>Don Campbell</u>	Phone: (432) 561- 7220 Fax: 432- 561-7201	8180 Lakeview Center Odesa, TX 79765
Technology for Education dba: TFE	1742879405500	Woman Owned		Fax: 254- 299-1396	658 Alliance Parkway Hewitt, TX 76643
Unique Digital, Inc.	1760203945900	Non HUB	<u>Jenny Knesek</u>	Phone: 713- 777-0447 Fax: 713- 777-0749	10595 Westoffice Drive Houston, TX 77042
Verizon	1132745892000	Non HUB	<u>Colleen</u>	Phone:	701 Brazos

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**Quantum Corporation (formerly Advanced Digital Information Corporation)**

URL [Vendor Website](#)  
 Vendor ID 1911618616400  
 HUB Type Non HUB

DIR Contract Number DIR-SDD-259  
 Contract Term End Date 7/21/2010  
 Contract Exp Date 7/21/2010

**Quantum Corporation (formerly Advanced Digital Information Corporation)**

Contact [Daryn Dean](#)  
 Phone 281-371-0681  
 Fax 425-895-2296

DIR Contact [Aiko Morales](#)  
 Phone (512) 475-0515  
 Fax (512) 475-4759

**How to Order**

1. For product and pricing information, visit the Quantum Corporation (formerly Advanced Digital Information Corporation) website or contact [Daryn Dean](#) at 281-371-0681.
2. Generate a purchase order, made payable to Quantum Corporation (formerly Advanced Digital Information Corporation). You must reference Contract Number **DIR-SDD-259** on your purchase order.
3. Fax your purchase order and quote form to Quantum Corporation (formerly Advanced Digital Information Corporation) at 425-895-2296.

**Contract Overview**

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Contract: **DIR-SDD-259**

**Standard Terms and Conditions PDF - 166 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 94 KB | Updated 02/16/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing PDF - 17 KB | Updated 03/09/2010**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**Available Brands**

Quantum

**Available Products & Services**

Data Storage

**Additional Contract Information**

[Appendix D, Software Support and Maintenance Terms and Conditions \(28 KB\)](#)

[Appendix E, Hardware Support and Maintenance Agreement \(33 KB\)](#)

[Amendment 1 \(15 KB\)](#)

[Amendment 2 \(51 KB\)](#)

[No thanks, return to search](#)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
A&E Technologies		Hispanic/Male	<a href="#">Armand Basuldua</a>	Phone: (210) 698-9808	19911 Wittenburg San Antonio, TE 78256
Datalink Corporation	1410856543400	Non HUB	<a href="#">Michelle Rasmussen</a>	Phone: 952-944-3462 Fax: (512) 597-2889	5000 Plaza On The Lake # 190 Austin, TX 78746
EMC Corporation	1042680009900	Non HUB	<a href="#">Mike Parr</a>	Phone: 512-343-3353 Fax: 512-527-0435	11044 Research Boulevard, Building B, Suite 500 Austin, TX 78759
Lumenate, LLC	1830389858100	Non HUB	<a href="#">Dennis Davison</a>	Phone: 512-259-0597 Fax: 512-532-0975	17000 Dallas Parkway, Suite 120 Austin, TX 75248
SANZ, Inc.	1841281382801	Non HUB	<a href="#">Tammy Smith</a>	Phone: 281-674-0001	Stafford, TX

[Amendment 5](#) (17 KB)

[Amendment 6](#) (42 KB)

## Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
A&E Technologies		Hispanic/Male	<a href="#">Armand Basuldua</a>	Phone: (210) 698-9808	19911 Wittenburg San Antonio, TE 78256
Datalink Corporation	1410856543400	Non HUB	<a href="#">Michelle Rasmussen</a>	Phone: 952-944-3462 Fax: (512) 597-2889	5000 Plaza On The Lake #190 Austin, TX 78746
EMC Corporation	1042680009900	Non HUB	<a href="#">Mike Parr</a>	Phone: 512-343-3353 Fax: 512-527-0435	11044 Research Boulevard, Building B, Suite 500 Austin, TX 78759
Luminate, LLC	1830389858100	Non HUB	<a href="#">Dennis Davison</a>	Phone: 512-259-0597 Fax: 512-532-0975	17000 Dallas Parkway, Suite 120 Austin, TX 75248
SANZ, Inc.	1841281382801	Non HUB	<a href="#">Tammy Smith</a>	Phone: 281-674-0001	Stafford, TX
Sigma Solutions, Inc.	1742893658100	Non HUB	<a href="#">Sandie Vega</a>	Phone: 210-348-9876 Fax: 210-348-9124	422 E Ramsey San Antonio, TX 78216
Teqsys, Inc.	1030379408400	Non HUB	<a href="#">Keri Ramirez</a>	Phone: (512) 940-3199 Fax: (512)	7301 Burnet Road, Ste. 102-515

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**Symantec Corporation**

URL [Vendor Website](#)  
 Vendor ID 1770181864700  
 HUB Type Non HUB

DIR Contract Number DIR-SDD-600  
 Contract Term End Date 11/13/2010  
 Contract Exp Date 11/13/2011

**Symantec Corporation**

Contact [Deborah Vaughn](#)  
 Phone (703) 242-1411  
 Fax (650) 527-1382

DIR  
 Contact [Phyllis Benitez](#)  
 Phone (512) 463-4854  
 Fax (512) 475-4759

**How to Order**

1. For product and pricing information, visit the [Symantec Corporation website](#) or contact [Deborah Vaughn](#) at (703) 242-1411.
2. Generate a purchase order, made payable to Symantec Corporation. You must reference Contract Number DIR-SDD-600 on your purchase order.
3. Fax your purchase order and quote form to Symantec Corporation at (650) 527-1382.

**Contract Overview**

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Contract: DIR-SDD-600

**Standard Terms and Conditions PDF - 147 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**HUB Subcontracting Plan (HSP) PDF - 95 KB | Updated 02/10/2010**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**Pricing: Pricing Appendix**

Pricing for available products and/or services are limited to those identified in the pricing section of the main contract document listed above.

**Available Brands**

Symantec  
 Veritas

**Available Products & Services**

Software

**Additional Contract Information**

- [Appendix C, Master License and Maintenance/Support Agreement \(452 KB\)](#)
- [Appendix D, Services Agreement \(143 KB\)](#)
- [Amendment 1 \(17 KB\)](#)
- [Amendment 2 \(43 KB\)](#)
- [Amendment 3 \(33 KB\)](#)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Agilet Solutions, Ltd.	1760625015100	Woman Owned		Fax: (832) 448-3200 , X-1	3727 Greenbrier #405 Stafford, TX 77477
Carahsoft Technology Corporation	1522189693700	Non HUB	Craig Abad	Phone: 703-871-8501 Fax: 703-871-8505	1890 Preston White Drive, Suite 201 Reston, VA 20191
CDW Government, Inc.	1364230110800	Non HUB	Jay Carlile	Phone: (866) 224-6448 Fax: (312) 705-9492	230 North Milwaukee Avenue Vernon Hills, IL 60061
Checkpoint Services, Inc.	1742775490200	Woman Owned	Kristen Cox	Phone: 915-581-1185 Fax: 915-585-7751	1790 Commerce Park, Suite A-1 El Paso, TX 79912
Delcom Group, LP	1010604799500	Woman Owned	Sean Delph	Phone: 214-389-5500 Fax: (214) 389-5505	P O Box 1988 Richardson, TX 75013
Dell Marketing LP	1742616805400	Non HUB	Alan Blakemore	Phone: (800) 274-3355 x 724 Fax: 512-283-9092	One Dell Way Round Rock, TX 78664

Services, Inc.		Owned	<u>Cox</u>	581-1185 Fax: 915-585-7751	Commerce Park, Suite A-1 El Paso, TX 79912
Delcom Group, LP	1010604799500	Woman Owned	<u>Sean Delph</u>	Phone: 214-389-5500 Fax: (214) 389-5505	P O Box 1988 Richardson, TX 75013
Dell Marketing LP	1742616805400	Non HUB	<u>Alan Blakemore</u>	Phone: (800) 274-3355 x 724 Fax: 512-283-9092	One Dell Way Round Rock, TX 78664
Future Com LTD	1752468824300	Non HUB		Fax: 817-510-1159	807 Forest Ridge Drive, Suite 105 Bedford, TX 76022
SHI Government Solutions, Inc.	1223695478500	Asian/Male	<u>Darron Gross</u>	Phone: (800) 845-6801 Fax: 512-732-0232	1301 South Mopac Expressway Ste. 375 Austin, TX 78746
Sigma Solutions, Inc.	1742893658100	Non HUB	<u>Sandie Vega</u>	Phone: 210-348-9876 Fax: 210-348-9124	422 E Ramsey San Antonio, TX 78216
Sirius Computer Solutions, Inc	1742836721700	Non HUB	<u>Phyllis Byrd</u>	Phone: 210-369-0617 Fax: (866) 313-0960	613 Nw Loop 410, Suite 1000 San Antonio, TX 78216