

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services
AGENDA DATE: June 25, 2013
CONTACT PERSON/PHONE: Kurt Fenstermacher – Interim Director - Environmental Services (915) 621-6700
Bruce D. Collins - Purchasing Manager – Financial Services (915) 541-4313
DISTRICT(S) AFFECTED: All

SUBJECT:

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase GPS Tracking System & Service with optional accessories from Zonar Systems Inc. under cooperative purchasing agreement with PEPPM National Contract Program.

BACKGROUND / DISCUSSION:

The Environmental Services Department is recommending the purchase of the units under the cooperative purchasing agreement with PEPPM National Contract Program for Zonar Systems Inc. The City currently owns fifty units that are operating in the same capacity; therefore, this would allow the City to maintain consistency. The approval of this purchase would allow department to monitor real-time performance, location and tracking data, and to save fuel and reduce idle time. The inspection package, pre- and post-trip, on the Zonar units provides for closer monitoring of vehicle functionality, thus assisting to identify safety concerns. It pinpoints and record vehicle stops, speed, routes traveled and excessive idling. It is anticipated that the purchase of these units would lower the operating costs of the fleet.

PRIOR COUNCIL ACTION:

Council awarded Zonar Systems, Inc. under a cooperative purchasing agreement with PEPPM National Contract Program on December 13, 2011.

SELECTION SUMMARY:

Request for Information (RFI) via fax communication confirmed the lack of local suppliers.

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services
Amount: \$57,468.10
Funds Available: 3150-34060-580100-PSWM00170
Funds Source: Data Processing Equipment

BOARD / COMMISSION ACTION:

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda (under **PURCHASE REQUESTS, ETC**) for the Council Meeting of **JULY 9, 2013**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Zonar Systems, Inc., a contractor under PEPPM National Contract Program for purchase of GPS Tracking System & Services. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the PEPPM National Contract Program was approved by Mayor and City Council on December 13, 2011.

Department:	Environmental Services Department
Award to:	Zonar Systems, Inc. Seattle, Washington
Total Estimated Award:	\$57,468.10
Account No.:	3150-34060-580100-PSWM00170
Funding Source:	Data Processing Equipment
District(s):	All
Reference No.:	2013-237

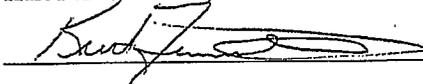
This is a Cooperative (unit price) contract.

*******ADDITIONAL INFO BELOW*******

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SERVICE SOLUTIONS SUCCESS

June 13, 2013

To: Bruce D. Collins, Purchasing Manager
From: Kurt Fenstermacher, Environmental Services Interim Department Head
Signature: 
Re: Zonar Systems, Inc



The Environmental Services Department recommends utilizing cooperative purchasing agreement with PEPPM National Contract program to issue a \$57,468.10 purchase order to Zonar Systems, Inc for GPS tracking systems for heavy and light duty trucks for the Environmental Services Department. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. Vehicles utilized by Environmental Services staff require the GPS tracking systems when traveling on city streets to ensure routes are scheduled efficiently.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. All vehicles used by Environmental Services utilize the Zonar system for GPS tracking, which is compatible with the current equipment being used in the garbage and recycling trucks.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No, we are utilizing the PEPPM national contact program to purchase GPS Systems from Zonar to coincide with the initial donation of GPS Tracking system received in FY2011. There is no comparable product and/or service available locally.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. The City currently works with Zonar Systems, Inc for support with equipment that has been installed on vehicles for Environmental Services. They are a reliable vendor meeting the City's needs in a timely manner.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Price reasonableness has been established because the cooperative purchasing agency uses competitive pricing. Zonar's cost for their unit's package (ie. GPS location, tracking and vehicle diagnostics system and electronic inspection reporting capability) is \$762 per unit compared to \$13,000 for the AVL units installed in Police vehicles and \$19,000 for the AVL, Data and Voice transmissions systems installed in Sun Metro buses.

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John F. Cook

City Council

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FINANCIAL SERVICES - PURCHASING DIVISION
2 Civic Center Plaza, 7th Floor, City Hall - El Paso, Texas 79901
(915) 541-4308 FAX: (915) 541-4347 www.elpasotexas.gov



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