

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: EL PASO FIRE DEPARTMENT

AGENDA DATE: June 25, 2013

CONTACT PERSON/PHONE: Samuel Peña, Fire Department Chief, (915) 584-5605
Bruce D. Collins, Purchasing Manager, (915) 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department recommends purchasing the following three (3) Road Rescue Promedic Series Ambulances utilizing Buy Board contract #400-12 granted to vendor Siddons Martin Emergency Group located at 3500 Shelby Lane, Denton Texas 76207. Unit price per ambulance and equipment is \$160,631. Total award value to include ambulances, equipment, payment and performance bonds: \$485,187.00

BACKGROUND / DISCUSSION:

The El Paso Fire Department has a fleet 32 front line ambulances servicing the city. As part of the Department's vehicle replacement program, two new ambulances will be purchased to upgrade older front line units. These replaced front line units will then remain in-service as reserve units. The third unit will be house at the newly opened Fire Station 37 on 12950 R.C. Poe on the Far East side of El Paso. Ambulances will be supplied by the vendor to meet the needs of the El Paso Fire Department.

PRIOR COUNCIL ACTION:

City Council has reviewed and approved previous requests from the El Paso Fire Department concerning purchasing apparatus through a Cooperative Purchasing Program as recently as May 14, 2013.

AMOUNT AND SOURCE OF FUNDING:

Fire Capital
4960-322-22090-580070-PENCON0060

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Samuel Peña  6/17/13
Name Signature Date

**COUNCIL PROJECT FORM
(COOPERATIVE CONTRACT)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the CONSENT agenda for the Council Meeting of JUNE 25, 2013

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to (Siddons Martin Emergency Group) under Texas Association of School Boards (TASB) Buyboard Contract No. 400-12 (Ambulances) for the purchase of (3) three Road Rescue Pro Medic Series Ambulances each with Radio and Equipment for the Fire Department. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Association of School Boards (TASB Buyboard) was approved by Mayor and City Council on August 21, 2007.

Departments:	Fire Department
Award to:	Siddons Martin Emergency Group Denton, Texas
Total Estimated Award:	\$485,187.00 (3 Units)
Account No.:	4960-322-22090-580070
Funding Source:	Fire Capital Fund
District(s):	All
Reference No.:	2013-250

This is a Cooperative, unit price contract.

*******ADDITIONAL INFO BELOW*******



TO: Bruce D. Collins, Purchasing Manager (915) 541-4313

FROM: Samuel Peña, Fire Department Chief (915)584-5605 *SP*

DATE: 06/25/13

RE: Purchase of three (3) ambulances from Buy Board Contract 400-12

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The purchase of these ambulances will be used to replace front line units that are approximately 8 years old and have no warranty. These replacements will ensure the continual service of care that is expected of the El Paso Fire Department.

2. Does the purchase through the Program promote the standardization of equipment?

Yes. These vehicles meet the same specifications used by the rest of the El Paso Fire Department fleet.

3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?

No, currently there are no local manufacturers of ambulances available.

4. Do the available vendors have prior work experience and/or familiarity with the City?

Yes. The El Paso Fire Department has purchased apparatus from this vendor in the past with positive results.

5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract. Furthermore, price quotes were solicited from four different vendors under both BuyBoard and HGAC to determine best value using this purchasing program.

The participation by the City of El Paso in the use of cooperative programs have been used in the past to purchase vehicles for the fire department, most recently with the approval of apparatus in May of 2013. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on August 21, 2007.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

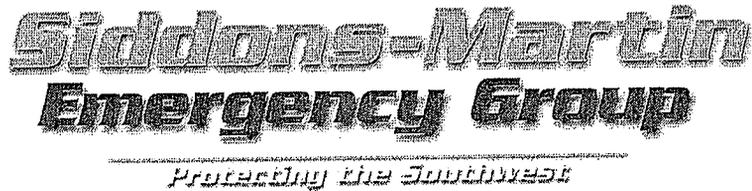
District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson





3500 Shelby Lane
 Denton, Texas 76207
 GDN P115891
 TXDOT Franchise No. A115890
 EIN: 26-1557803

June 17, 2013

El Paso Fire Department
 Mr. Terry Kebschull
 8600 Montana
 El Paso, Texas

RE: Proposal for Truck Description: Road Rescue Pro Medic Series Ambulance

Dear Chief Kebschull:

Siddons-Martin Emergency Group the licensed and authorized dealer for Road Rescue Inc. in the State of Texas is pleased to provide the following proposal for Truck Description. This proposal is based on the accompanying proposal specifications, which are tailored to meet your needs. The proposal pricing is based on current Buy Board Contract 400-12

Truck Description Road Rescue Promedic Series Ambulance (3) Units

(3)Road Rescue Promedic Series Ambulance (\$147,694.00ea)	\$443,082.00
(3) Loose Equipment (\$7634.00ea)	\$22,902.00
(3)Radio (\$6401.00ea)	\$19,203.00
Grand Total	\$485,187.00

Delivery time for the proposed unit will be within **100-120 Calendar Days** from the date of order which will be the date a Purchase Order is received by Siddons-Martin Emergency Group.

The cost of the 100% Performance/ Payment Bond is \$3,294.00. The bond is included in the final contract price.

This proposal is valid for **60 Calendar days** from the above date.

Siddons-Martin Emergency Group

Protecting the Southwest

EP/Proposal Number

Tax is excluded from this proposal. In the event the purchasing organization is not exempt from Sales Taxes or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due.

Balance of sales price is due upon acceptance of the apparatus of the El Paso Fire Department. Payment must be remitted to:

Payment Mailing Address

*Siddons-Martin Emergency Group
P.O. Box 975262
Dallas, TX 75397-5262*

Payment Wiring Information

*JP Morgan Chase Bank, N.A.
Dallas, TX 75201
Routing #: 111000614
Account # 923009930*

Fed Tax ID 26-1557803

Any changes to the original specification will be invoiced or credited as a separate transaction from the original proposal.

Sincerely,

Pat Siddons

Pat Siddons
Sales Representative
713-202-1118
Pat.siddons@siddons-martin.com