

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** EL PASO FIRE DEPARTMENT

**AGENDA DATE:** JUNE 26, 2012

**CONTACT PERSON/PHONE:** TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1068  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Physio-Control, Inc, the sole source provider for LIFEPAK Defibrillator/monitor products for the purchase of cardiac monitoring and defibrillation supplies in the estimated amount of \$200,000.00 for the El Paso Fire Department.

**BACKGROUND / DISCUSSION:**

Sole source letter and affidavit attached. The request referenced is the subject line above is necessary to provide all EPFD emergency response personnel a continuity of supplies necessary for normal business related activity. New and updated emergency medicine protocols have taxed the current inventory of cardiac monitoring and defibrillation supplies. An increase in the current spending threshold will allow for these new and current protocols to be maximized to their full extent without a lapse in supply availability.

**SELECTION SUMMARY:**

This is Sole Source purchase.

**PRIOR COUNCIL ACTION:**

Yes, October 25, 2011.

**AMOUNT AND SOURCE OF FUNDING:**

22010320-503112-01101-22000, Clinical/Medical Supplies

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(SOLE SOURCE)**

\*\*\*\*\*POSTING LANGUAGE BELOW\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **JUNE 26, 2012.**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Physio-Control, Inc, the sole source provider for LIFEPAK Defibrillator/monitor products for the purchase of cardiac monitoring and defibrillation supplies in the estimated amount of \$200,000.00 for the El Paso Fire Department.

Department:	Fire
Award to:	Physio-Control, Inc. Redmond, WA
Total Estimated Amount:	\$200,000.00
Account No.:	22010320- 503112- 01101
Funding Source:	General Fund
District(s):	All
Sole Source No.:	2012-266

This is a Sole Source, unit-price type contract.

\*\*\*\*\*ADDITIONAL INFO BELOW\*\*\*\*\*



**FINANCIAL SERVICES  
PURCHASING DIVISION**

**SOLE SOURCE AFFIDAVIT**

**THIS IS AN OFFICIAL PURCHASING DOCUMENT – RETAIN WITH PURCHASE ORDER FILE**

Before me, the undersigned official, on this day, personally appeared Bryan deLeuw, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Bryan deLeuw. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Physio-Control, Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
External Defibrillators with the name LIEPAK 500, LIFEPAK 12, LIFEPAK 15, LIFEPAK 20e, LIFEPAK 1000, LIFEPAK CR Plus  
for the City of El Paso Fire Department.
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

B deL  
Signature

SUBSCRIBED AND SWORN TO before me on this 13th day of June, 2012



[Signature]  
NOTARY PUBLIC  
DENISE M. VIDALLET  
PRINTED NAME  
07108115  
MY COMMISSION EXPIRES #154574

COMPANY NAME: Physio-Control, Inc.

ADDRESS, CITY, STATE & ZIP CODE 11811 Willows Rd NE, Redmond, WA 98052-2003

PHONE: 800-442-1142 FAX NUMBER: 800-772-3340

CONTACT NAME AND TITLE: Bryan deLeuw, Associate Contract Analyst

WEB ADDRESS: www.physio-control.com EMAIL: rs.physiocontracts-south@physio-control.com

FEDERAL TAX ID NUMBER: 91-0697691 TEXAS SALES TAX NUMBER: 1-91-0697691-3



Physio-Control, Inc.  
11811 Willows Road NE, P.O. Box 97006, Redmond, WA 98052  
Tel 425.867.4000 Toll-free 800.442.1142

[www.physio-control.com](http://www.physio-control.com)

13 June 2012

John Espinosa  
El Paso Fire Department  
8600 Montana Ave.  
El Paso, TX 79925

Dear Mr. Espinosa,

In response to your recent request, I am writing to confirm that Physio-Control, Inc. is the sole source provider in your marketplace for the LIFEPAK® defibrillator, defibrillator/monitor, and monitor defibrillator family of products in your marketplace; including LUCAS™ Chest Compression System, LIFENET® Date Management Solutions, LIFEPAK brand accessories, repair parts, upgrades, and factory authorized services. Physio-Control does not utilize the services of any authorized resellers in the sale or service of our products in your marketplace.

The use of supplies, accessories, software or parts from sources other than Physio-Control, Inc. is not recommended.

Best regards,

A handwritten signature in black ink, appearing to read "B deL", written over a horizontal line.

Bryan deLeuw  
Associate Contract Analyst  
Physio Control, Inc.  
11811 Willows Road NE  
Redmond, WA 98052-2003