

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** EL PASO FIRE DEPARTMENT

**AGENDA DATE:** JUNE 26, 2012

**CONTACT PERSON/PHONE:** TERRY KEBSCHULL, LOGISTICS CHIEF, 771-1068  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Orders to Siddons-Martin Emergency Group LLC, the sole source provider for Pierce proprietary parts and service in the estimated amount of \$200,000.00.

**BACKGROUND / DISCUSSION:**

Siddons-Martin Emergency Group LLC sole source, has been granted exclusive sales and services representation for Pierce Manufacturing, Inc. for the territory of the following, Louisiana, New Mexico, and Texas. As the exclusive representative for Pierce, Siddons-Martin is afforded all rights and privileges, and held to the contractual obligation contained in the current Dealership Agreement executed under Siddons-Martin Emergency Group LLC.

**SELECTION SUMMARY:**

Pierce parts are proprietary and have a distribution network with exclusive protected territory rights for the sale of their merchandise.

**PRIOR COUNCIL ACTION:**

Yes, December 13, 2011.

**AMOUNT AND SOURCE OF FUNDING:**

22010320-503118-01101-22000, General Fund – Vehicle Maintenance Supplies

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(SOLE SOURCE)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **JUNE 26, 2012.**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue Purchase Order(s) to Siddons-Martin Emergency Group LLC, the sole source provider of Pierce proprietary parts and service, with the stipulation that the vendor provides an updated sole source letter and affidavit each year.

Department:	Fire
Award to:	Siddons-Martin Emergency Group LLC Houston, TX
Total Estimated Amount:	\$200,000.00
Account No.:	22010320 – 503118 - 01101
Funding Source:	General Fund – Vehicle Maintenance Supplies
District(s):	All
Sole Source No.:	2012-268

This is a Sole Source unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



**FINANCIAL SERVICES  
PURCHASING DIVISION**

**SOLE SOURCE AFFIDAVIT**

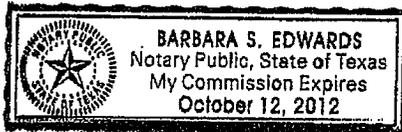
**THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE**

Before me, the undersigned official, on this day, personally appeared Jeffrey W. Keiser, a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Jeffrey W. Keiser. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Siddons-Martin Emergency Group
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
Pierce Manufacturing & Oshkosh Corporation
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

[Signature]  
Signature

SUBSCRIBED AND SWORN to before me on this 24<sup>th</sup> day of May, 2012.



[Signature]  
NOTARY PUBLIC  
Barbara S Edwards  
PRINTED NAME  
10/12/2012  
MY COMMISSION EXPIRES

COMPANY NAME: Siddons-Martin Emergency Group  
 ADDRESS, CITY, STATE & ZIP CODE: 14233 Interdrive West, Houston, TX 77032  
 PHONE: (281) 442-6806 FAX NUMBER: (281) 442-9026  
 CONTACT NAME AND TITLE: Jeffrey W. Keiser, EXEC. V. P.  
 WEB ADDRESS: www.siddons-martin.com EMAIL: jkeiser@ofmklaw.com  
 FEDERAL TAX ID NUMBER: 27-4333590 TEXAS SALES TAX NUMBER: 3-20432-2372-9

PIERCE MANUFACTURING INC.

AN OSHKOSH TRUCK CORPORATION COMPANY • ISO 9001 CERTIFIED

2600 AMERICAN DRIVE  
POST OFFICE BOX 2017  
APPLETON, WISCONSIN 54912-2017  
920-832-3000 • FAX 920-832-3208



**MEDTEC**

An Oshkosh Truck Corporation Company

Dear Valued Customer,

Since 1917, Pierce Manufacturing has provided the finest fire apparatus in the industry. The quality of our products and services are our number one priority.

In order to provide you with the personalized level of service you deserve, Pierce Manufacturing has authorized dealers throughout the country. Siddons-Martin Emergency Group is the Pierce authorized dealership Texas, Louisiana and New Mexico. They are the sole source for Pierce parts in these states. Siddons-Martin Emergency Group is also extremely qualified to provide you with the service you have come to expect from Pierce Manufacturing, Inc.

Siddons-Martin Emergency Group is also the authorized sole source distributor for after-market service and support for the MedTec ambulance product line. Please contact them directly for any requests concerning the Pierce product line or MedTec.

If you have any questions or concerns regarding this or any other issue, please call us at 1-888-YPIERCE.

Regards,

A handwritten signature in cursive script that reads "Joe Barry".

Joe Barry  
Director of Customer Service  
Pierce Manufacturing, Inc.  
An Oshkosh Corporation Company \* ISO Certified