

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Libraries

AGENDA DATE: June 26, 2012

CONTACT PERSON/PHONE: Dionne L. Mack, Director of Libraries, 541-5413
Bruce Collins – Purchasing Manager (915) 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

Discussion and action that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order(s) to Sirsi Corporation dba SirsiDynix, the sole source provider for integrated library services system software upgrades, training and annual maintenance for an estimated seven (7) year total award of \$684,695.79.

BACKGROUND / DISCUSSION:

The City of El Paso Library, in conjunction with the City of El Paso IT Department has reviewed options for upgrading or replacing its integrated library system. Based on an analysis of cost, efficiency and workflow, the Library would like to recommend that Sirsi Corporation dba SirsiDynix be awarded a contract to upgrade the Library's existing integrated library system SirsiDynix Horizon to SirsiDynix Symphony. Staff training and migration services to a new host server and annual maintenance fees would be included as part of the contract. The initial term of the contract shall be seven (7) years and is estimated to be \$684,695.79. The initial upgrade and first year costs are estimated at \$143,089.36 and year 2 at \$83,731.00 with potential marginal increases from years 3-7 with an estimated average of \$91,575 per year.

SELECTION SUMMARY:

The City of El Paso Library has been using the SirsiDynix Horizon integrated library system since 2002. The City of El Paso Library and City of El Paso IT Department agree that the upgrade from SirsiDynix Horizon to SirsiDynix Symphony is the best value to increase efficiency, minimize staff time spent on data entry, and the ability to process custom reporting.

PRIOR COUNCIL ACTION:

Yes, Council has approved issuance of purchase orders for SirsiDynix's annual maintenance contracts for Horizon, from 2002-2011. The two (2) most recent were: May 24, 2011, Item 5D and August 17, 2010, Item 6B.

Council initially awarded the contract for providing integrated library service software to SirsiDynix (the epixtech, Inc.) on October 16, 2001, Item 8A.

AMOUNT AND SOURCE OF FUNDING:

Department:	Libraries
Amount:	\$684,695.79 (7 Years)
Funds Available:	14400500-27051-PCP12IT08-508010 (Initial Upgrade 1 st Year) 39010351-502202-01101 (Years 2-7)
Funds Source:	2012-2013 Certificates of Obligation CIP Plan (Initial Upgrade 1 st Year) Information Technology, General Fund (Years 2-7)

BOARD / COMMISSION ACTION:

N/A

*****AUTHORIZATION*****

DEPARTMENT HEAD:

Dionne L. Mack-Harvin, Director of Libraries

**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JUNE 26, 2012**.

Discussion and action on the request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Sirsi Corporation dba SirsiDynix, the sole the sole source provider for integrated library services system software upgrades, training and annual maintenance, with the stipulation that the vendor provides an updated sole source letter and affidavit each year.

Department: Libraries
Award to: Sirsi Corporation dba SirsiDynix
Huntsville, AL
Annual Estimated Amount: \$143,089.36 (Year 1)
\$83,731.00 (Year 2)
\$86,242.93 (Year 3)
\$88,830.22 (Year 4)
\$91,495.12 (Year 5)
\$94,239.98 (Year 6)
\$97,067.18 (Year 7)
Total Estimated Award: \$684,695.79 (7 years)
Funding Source: 2012-2013 Certificates of Obligation CIP Plan (1st Year)
General Fund (Years 2-7)
Account No.: 14400500-508010-27051-PCP12IT08 (1st Year)
39010351-502202-01101 (Years 2-7)
District(s): All
Sole Source No.: 2012-229

This is a Sole Source, contract.

*******ADDITIONAL INFO BELOW*******



**FINANCIAL SERVICES
PURCHASING DIVISION**

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT - RETAIN WITH PURCHASE ORDER FILE

COUNTY OF UTAH)
):§
STATE OF UTAH)

Before me, the undersigned official, on this day, personally appeared J. Scott Askew, a person known to me to be the person whose signature appears below; whom after being duly sworn upon his/her oath deposed and said:

1. My name is J. Scott Askew. I am over the age of 18, have never been convicted of a crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Sirsi Corporation.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Horizon ILS and Symphony ILS

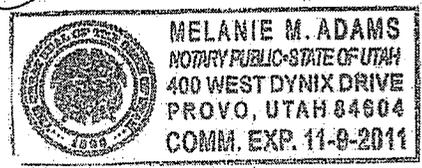
④ Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).

5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

7. _____
Signature

SUBSCRIBED AND SWORN to before me on this 24 day of March, 2011.

Melanie M. Adams
NOTARY PUBLIC



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COMPANY NAME: Sirsi Corporation (DBA SirsiDynix)
ADDRESS, CITY, STATE & ZIP CODE: 400 West Dynix Drive, Provo, UT 84604
PHONE: 801-223-5200 FAX NUMBER: 801-223-5561
FEDERAL TAX ID NUMBER: 63-1233771 TEXAS SALES TAX NUMBER: _____

2011 SOLE SOURCE AFFIDAVIT

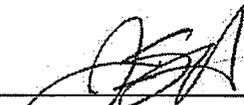
COUNTY OF UTAH)
 : §
STATE OF UTAH)

I, Scott Askew, having been first duly sworn under oath, state the following:

Sirsi Corporation d/b/a SirsiDynix ("SirsiDynix") is the developer and/or sole source provider for all SirsiDynix software and specialized services. The SirsiDynix SYMPHONY integrated library system ("SYMPHONY ILS") product was developed at private expense by SirsiDynix. SYMPHONY ILS is a proprietary software product that is only available from SirsiDynix and SirsiDynix retains the exclusive trademark, copyright, trade secret and/or patent rights to the SYMPHONY ILS software. The SYMPHONY ILS software is provided only to those users that have signed a licensing agreement, therein agreeing to protect the confidentiality of the proprietary information and trade secrets of SirsiDynix' SYMPHONY ILS software. SirsiDynix has sole knowledge of the development of the software and certain configuration requirements that are exclusive to the SYMPHONY ILS software. Consequently, only SirsiDynix is able to sell and maintain the software as well as continue to make further enhancements in the SYMPHONY ILS software.

SirsiDynix is the library automation vendor for libraries, pursuant to agreements signed by both parties. As such, SirsiDynix provides maintenance and support for the complete system for such libraries. As software is added to the system, SirsiDynix requires that such libraries' software and specialized services be purchased directly from SirsiDynix in order to ensure continued support and compatibility of the new software with the existing system.

DATED this 8th day of March, 2011.



J. Scott Askew, Esq.
General Counsel, SirsiDynix

SUBSCRIBED AND SWORN TO before me this 8 day of March, 2011.



Notary Public

 MELANIE M. ADAMS
NOTARY PUBLIC-STATE OF UTAH
400 WEST DYNIX DRIVE
PROVO, UTAH 84604
COMM. EXP. 11-9-2011

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