

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** STREETS

**AGENDA DATE:** JUNE 10, 2008

**CONTACT PERSON/PHONE:** Daryl W. Cole, Streets Director (621-6750)  
Terrence Freiburg, Purchasing Manager, (541-4313)

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

**Bid 2008-195 MAGNESIUM CHLORIDE DUST CONTROL AGENT**

**BACKGROUND / DISCUSSION:**

Recommend that the contract be awarded to **Texas Soil Control, Inc.**, as the most responsive and responsible bidder meeting specifications.

Total estimated contract award of \$162,594.00, with an estimated annual amount of \$54,198.00.  
Contract is for a term of 36 months.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

**32010200 (Streets Maintenance), 503203 (Public Accesses Maint & Repairs), Fund 01101 (General Fund), Class 32000**

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_  


Cc: Jane Shang, Deputy City Manager Mobility Services

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: May 28, 2008

PROJECT: Magnesium Chloride Dust Control Agent
SOLICITATION NO: 2008-195 DEPARTMENT: Street
BUDGET NO: 32010200-503203-01101
FUNDING SOURCE: Public Accesses Maintenance & Repairs/Streets Maintenance
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Texas Soil Control, Inc.
El Paso, Texas
Item: All
Amount: \$54,198.00 estimated annual expenditures

Street and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a thirty-six (36) month requirements type contract for Magnesium Chloride Dust Control Agent. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) years period if the option is exercised within two (2) years from the date of award. A 2%10N30 payment discount is offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 7 (1 local)
BIDS RECEIVED- 2
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$162,594.00
Estimated total 3 yr expenditures

COUNCIL APPROVED [X] REJECTED [ ] MUNICIPAL CLERK \_\_\_\_\_

APPROVED: [Signature]
Terrence Freiburg
Purchasing Manager
Financial Services, Purchasing Division

COUNCIL MEETING DATE: June 10, 2008

JOHN COOK  
MAYOR



CITY COUNCIL

ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
VACANT, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN, JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

JOYCE WILSON  
CITY MANAGER

PATRICIA D. ADAUTO  
DEPUTY CITY MANAGER

DARYL W. COLE  
STREETS DIRECTOR

## STREET DEPARTMENT

May 22, 2008

TO: Terrence Freiburg, Deputy Director Financial Services  
ATTN: Edward Hyatt, Administrative Analyst  
FROM: Daryl W. Cole, Streets Director   
SUBJECT: **Bid No. 2008-195 MAGNESIUM CHLORIDE DUST CONTROL AGENT**

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Texas Soil Control, Inc.**, as the most responsive and responsible bidder meeting specifications.

Total estimated contract award of \$162,594.00, with an estimated annual amount of \$54,198.00. Contract is for a term of 36 months.

If you have any questions please call me at 621-6750.

DWC/en

RECEIVED  
PURCHASING DEPARTMENT

2008 MAY 28 PM 12:03

# CITY OF EL PASO BID TABULATION

BID ITEM: MAGNESIUM CHLORIDE DUST CONTROL AGENT						BID # 2008-195				
BID DATE: MAY 14, 2008						DEPARTMENT: STREET				
			BRAZOS INDUSTRIAL SUPPLY, INC. COLLEGE STATION, TX		TEXAS SOIL CONTROL, INC. EL PASO, TX					
ITEM	QTY./UNIT	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE				
1.	600 (ANN. EST.) TON*	MAGNESIUM CHLORIDE DUST CONTROL AGENT  (* TO BE FURNISHED IN 50 TON LOADS.)	\$117.00	\$70,200.00	\$90.33	\$54,198.00				
			EACH (TON)	TOTAL	EACH (TON)	TOTAL				
PRODUCT NAME AND/OR NUMBER			BIS MAG-ONE		DUSDOWN 28					
MANUFACTURER			BRAZOS INDUSTRIAL SUPPLY, INC.		DESERT BRINE/SNYDER, TEXAS					
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>			<input checked="" type="checkbox"/>		<input type="checkbox"/>					
			<input type="checkbox"/>		<input checked="" type="checkbox"/>					
			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>					
			YES <input type="checkbox"/> NO <input type="checkbox"/>		YES <input type="checkbox"/> NO <input type="checkbox"/>					
			<input type="checkbox"/>		<input type="checkbox"/>					
PAYMENT TERMS:			NET - 30 DAYS		2% - 10 DAYS					
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>					
BIDDER'S PROMISED DELIVERY: ON OR BEFORE ___ HOURS, OR ___ SAME DAY, OR ___ OVERNIGHT AFTER RECEIPT OF A VERBAL ORDER.			NONE STATED		WITHIN 7 DAYS					
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.										
BIDS SOLICITED: 7			BIDS RECEIVED: 2			BIDS LOCAL: 1			NO BIDS: 1	

APPROVED BY: 

DATE: 5/20/08

ENVIRO TECH SERVICES  
ATTN: CLAY SPEAR  
2005 PEBBLE BEACH  
RICHARDSON, TX 75082

HELENA CHEMICAL, CO.  
P O BOX 379  
TORNILLO, TX 79835

SCI - SOIL CONTROL INC.  
ATTN: DOYLE WILLIAMSON  
~~736 GOMEZ RD.~~  
EL PASO, TX 79932  
8500 GOMEZ RD.

RINCHEM COMPANY, INC.  
511 HWY 213 RTE 74  
CHAPARRAL, NM 80021

DESERT MOUNTAIN CORPORATION  
P O BOX 1633  
KIRTLAND, NM 87417

KSS ENTERPRISES  
ATTN: KELLY STOCK  
P O BOX 222  
WATERFLOW, NM 87421

TRI STATE CHEMICALS, INC.  
P O BOX 785  
SONA ANA, NM 88032

*(misspelled)*

~~ARSA INDUSTRIES INC.  
4200 ROSA  
EL PASO, TX 79905~~

*No Bid*

*(Not on original bidders list)  
Added on 5/16/08*

*DOÑA*