

, CITY OF EL PASO, TEXAS  
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: POLICE

AGENDA DATE: ~~JUNE 27, 2006~~ 7-5-06 A.Wells

CONTACT PERSON/PHONE: CHIEF RICHARD WILES

DISTRICT(S) AFFECTED: ALL

**SUBJECT:**

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Approve award of Bid 2006-083 Security Guard Services-Police Headquarters to Initial Security \$69,421.82/Year. As this vendor have provided the Best Value Bid Procurement meeting specification. This is a thirty-six month contract with no option to renew. Total Award \$208,265.46 Est.

**BACKGROUND / DISCUSSION:**

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

Provide security guard services @ El Paso Police Administration Building

**PRIOR COUNCIL ACTION:**

Has the Council previously considered this item or a closely related one?

There have been prior contracts to provide security service .

**AMOUNT AND SOURCE OF FUNDING:**

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

21010061-01101-502212 Operating Account - Security Contract  
Total Estimated Amount \$208,265.46

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** Richard Wiles, Chief of Police

(Example: if RCA is initiated by Purchasing, client department should sign also)

APPROVED FOR AGENDA: JUNE 27, 2006 7-5-06 A.Wells  
*Information copy to appropriate Deputy City Manager*

CITY MANAGER: \_\_\_\_\_ DATE: \_\_\_\_\_

DATE: June 13, 2006  
TO: Municipal Clerk  
FROM: Terrence Freiburg   
Purchasing Manager, ext.4308  
THRU: Aurora Wells  
Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **JULY 5, 2006**.

Item should read as follows:

Solicitation No. 2006-083 Security Guard Services Police Headquarters  
Award to: Initial Security  
El Paso, Texas  
Item(s): All  
Amount: \$69,421.82 (estimated yearly)

Department: Police  
Funds available: 21010061-01101-502212  
Funding source: Operating Account-Security Contract  
Total award: \$208,265.46 (estimated)  
District (s): 8

Police and Financial Services, Purchasing Division recommend award under its best value criterion to the above listed responsive vendor.

This is a thirty-six month contract with no option to renew. Additionally Initial Security offers a 10% 10 Days Prompt Payment Discount.

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

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AGENDA FOR: **JULY 5, 2006**  
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**Council Agenda for July 5, 2005**

BID NO.: 2006-083 Security Guard Services-Police Headquarters

Award to: Initial Security

El Paso, TX

Award Amount: \$69,421.82 EST/YR

Item(s) All

This is a thirty-six (36) month contract.

Department: Police

Funds available: 21010061-01101-502212

Funding source: Operating Account – Security Contract

Total Est. Award: \$208,265.46

District(s): 8

**BID # 2006-083**  
**SECURITY GUARD SERVICES - POLICE HEADQUARTERS**

		TRANS AMERICA		NIGHT EYES		TEXAS SECURITY		RUIZ SECURITY		SECURITY PATROL	
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
COST/PRICE	45		44		40		44		42		18
EXPIERENCE/QUALIFI CATIONS	20	1	4	3	12	3	12	4	16	0	0
INS/PROMPT PAYMENT	20	3	12	5	20	3	12	2	8	1	4
PLAN	15	1	3	0	0	2	6	4	12	0	0
<b>TOTAL</b>			<b>63</b>		<b>72</b>		<b>74</b>		<b>78</b>		<b>22</b>

**BID # 2006-083  
SECURITY GUARD SERVICES - POLICE HEADQUARTERS**

CRITERIA	WEIGHT BY %	TEXAS ENFORCER		AIC		AKAL SECURITY		AKAL SECURITY		PEARSON	
		SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
COST/PRICE	45		42		16		36		38		30
EXPIERIENCE/QUALIFI CATIONS	20	2	8	0	0	5	20	5	20	3	12
INS/PROMPT PAYMENT	20	3	12	0	0	2	8	2	8	2	12
PLAN	15	2	6	0	0	5	15	5	15	4	12
<b>TOTAL</b>			68		16		79		81		66

CRITERIA	WEIGHT BY %	MIKE GARCIA MERCHANT SECURITY		INITIAL SECURITY		SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
		SCORE	POINTS	SCORE	POINTS						
COST/PRICE	45		45		39						
EXPIERIENCE/QUALIFI CATIONS	20	5	20	5	20						
LIABILITY INS/PROMPT PAYMENT	20	3	12	5	20						
PLAN	15	5	15	5	15						
<b>TOTAL</b>			92		94						

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS											BID # 2006-083		
BID DATE: FEBRUARY 15, 2006											DEPARTMENT: POLICE		
		A.I.C. SECURITY L.L.C. KANSAS CITY, MO			AKAL SECURITY, INC. ESPANOLA, NM (BASE PRICE)			AKAL SECURITY, INC. ESPANOLA, NM (ALTERNATE PRICE)			INITIAL SECURITY EL PASO, TX		
ITEM NO.	DESCRIPTION	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL
1.	<b>EL PASO POLICE ADMINISTRATION BLDG.</b>  Est. hrs. per year: 6,736 (128 HOURS/WEEK) (Armed Guards with two-way radios as per bid specifications)	\$25.00  PER GUARD	(\$14,033.25) \$13,920.00	(\$168,399.00) \$167,040.00	\$11.12	(\$6,242.03) \$6,191.62	(\$74,904.36) \$74,299.39	\$10.47	(\$6,242.03) \$5,829.70	(\$74,904.32) \$69,956.35	\$10.39	(\$303,277.16) \$5,785.15	(\$3,639,326.00) \$69,421.82
<b>PAYMENT TERMS:</b>		NET - 30 DAYS			NONE STATED			NONE STATED			10% - 10 DAYS		

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_\_\_

DATE: \_\_\_\_\_

CORRECTED COPY

*[Signature]*  
6-1-06

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS										BID # 2006-083			
BID DATE: FEBRUARY 15, 2006										DEPARTMENT: POLICE			
		MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX			NIGHT EYES PROTECTIVE SERVICES, INC. EL PASO, TX			PEARSON SECURITY SERVICES, LLC & INTERNATONAL RAM ASSOCIATES, LC AUSTIN, TX			RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX		
ITEM NO.	DESCRIPTION	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL
1.	<b>EL PASO POLICE ADMINISTRATION BLDG.</b>  Est. hrs. per year: 6,736 (128 HOURS/WEEK) (Armed Guards with two-way radios as per bid specifications)	\$9.06	(\$5,085.67) \$5,044.61	(\$61,028.15) \$60,535.30	\$10.00	(\$5,613.00) \$5,568.00	(\$67,360.00) \$66,816.00	\$13.25	(\$61,682.00) \$7,377.60	(\$89,237.00) \$88,531.20	\$9.59	(\$5,383.19) \$5,339.71	(\$64,598.24) \$64,076.54
<b>PAYMENT TERMS:</b>		NET - 30 DAYS			10% - 30 DAYS			- 0 -			NET - 30 DAYS		

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_\_\_

DATE: 2-1-06

CORRECTED COPY

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES - POLICE HEADQUARTERS										BID # 2006-083			
BID DATE: FEBRUARY 15, 2006										DEPARTMENT: POLICE			
		SECURITY PATROL MANAGEMENT INGLEWOOD, CA			TEXAS ENFORCER LLC EL PASO, TX			TEXAS SECURITY EL PASO, TX			TRANS AMERICA PROTECTION CORPORATION EL PASO, TX		
ITEM NO.	DESCRIPTION	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL	BILLABLE HOUR	MONTHLY	ESTIMATED YEARLY TOTAL
1.	<b>EL PASO POLICE ADMINISTRATION BLDG.</b> Est. hrs. per year: 6,736 (128 HOURS/WEEK) (Armed Guards with two-way radios as per bid specifications)	\$22.51	\$12,533.57	\$150,402.82	\$9.60	\$5,345.28	\$64,143.36	\$9.23	\$5,139.26	\$61,671.17	\$9.10	\$5,066.88	\$60,802.56
PAYMENT TERMS:		NET - 30 DAYS			NET - 30 DAYS			3% - 10 DAYS			5% - 10 DAYS		
BIDS SOLICITED: 49				BIDS RECEIVED: 12				BIDS LOCAL: 19				NO BIDS: 0	

FORMULA: HOURLY RATE X HOURS/WEEK X 4.35 WEEKS/MONTHLY X 12 = ANNUAL

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
 DATE: 6-1-06  
 CORRECTED COPY

LONE STAR SECURITY AGENCY  
ATTN: MANUEL V. CARLOS  
3510 LEE BLVD.  
EL PASO, TX 79936

RUIZ PROTECTIVE SERVICE, INC.  
ATTN: AL CAMPOS  
1700 EAST YANDELL  
EL PASO, TX 79902

CONTINENTAL INVESTIGATION  
ATTN: RUBEN RODRIGUEZ  
104 S. LITTLE FLOWER RD., STE. B  
EL PASO, TX 79915

*Mike Garcia*  
MERCHANT SECURITY INC.  
ATTN: MIKE GARCIA  
6000 WELCH AVE., STE. 11  
EL PASO, TX 79905

TEXAS ENFORCER, L.L.C.  
ATTN: MARIA SOSA  
P.O. BOX 971122  
EL PASO, TX 79997

DIAMOND DETECTIVE AGENCY, INC.  
ATTN: JOHN J. JORDAN JR.  
1651 S. HALSTED STREET  
CHICAGO HEIGHTS, IL 60411

AMERICAN PROTECTIVE SERVICES  
ATTN: MICHAEL R. CASTANEDA  
444 EXECUTIVE CENTER BLVD STE 201  
EL PASO, TX 79902

BAYWATCH SECURITY & INVESTIGATIONS  
ATTN: BENJAMIN RICHARD NAVA  
11500 NORTHWEST FWY, STE. 450  
HOUSTON, TX 77092

U.S. SECURITY ASSOCIATED, INC. DBA ADVANCE  
SECURITY  
ATTN: KENNETH R. WIMMER  
8815 DYER ST., STE. 130  
EL PASO, TX 79904

WACKENHUT  
ATTN: JACK LIGHT CPP  
4120 RIO BRAVO DRIVE  
SUITE 301  
EL PASO, TX 79902

WHELAN SECURITY  
7362 REMCON CIRCLE  
EL PASO, TX 79912

ALL AMERICAN INTERNATIONAL SECURITY  
ATTN: BEN W. BRADFORD  
~~324 EUCLID - P.O. Box 27109~~  
EL PASO, TX ~~79905~~ - 79926 - 7109

AKAL SECURITY  
6501 BOEING SUITE J-2  
EL PASO, TX 79925

ATTN: JAVED ASLAM  
STEALTH SECURITY SERVICES, INC.  
9521 WESTHEIMER ROAD SUITE 380  
HOUSTON, TX 77063

ATTN: ROGELIO RODRIGUEZ  
DESERT EAGLE SECURITY AGENCY  
910 N. MESA - 2<sup>ND</sup> FLOOR  
EL PASO, TX 79902

ATTN: LARRY MEEHAW  
U.S. SECURITY ASSOCIATES  
7618 BOEING, SUITE G  
EL PASO, TX 79925

ATTN: JAMIE HOUSTON  
INITIAL SECURITY  
10333 HARWIN, SUITE 300  
HOUSTON, TX 77036

ITS COMMERCIAL SECURITY  
RAY MUNOZ  
6410 AIRPORT RD SUITE ONE  
EL PASO TX 79925

ATTN: MICHAEL GONZALES  
COMSEC INTERNATIONAL  
3213 N. HIGHWAY 67, SUITE 402  
MESQUITE, TX 75150

PRESTIGE SECURITY AGENCY  
3400 QUANAH PLACE  
EL PASO, TX 79936-1814

MEDLEY MATERIAL HANDLING CO.  
4201 WILL ROGERS PARKWAY  
OKLAHOMA CITY, OK 73108

ATTN: KEN MURRAY  
FIRST CHOICE SECURITY  
2211 E. MISSOURI AVE., STE. N230  
EL PASO, TX 79903

ATTN: GARY GUMOWSKI  
AMERITEX GUARD SERVICES  
100 N. CENTRAL EXPRESSWAY, STE 350  
RICHARDSON, TX 75080

ATTN: MERVIN GILLESPIE  
MAXIMUM PRIVATE SECURITY  
3216 W. 85<sup>TH</sup> STREET  
INGLEWOOD, CA 90305

ATTN: CAESAR J. SALAS  
US METRO GROUP  
3700 WILSHIRE BLVD., STE 1070  
LOS ANGELES, CA 90010

NIGHT EYES PROTECTIVE SERVICES  
2407 YANDELL  
EL PASO, TX 79905

ATTN: RAUL DELEON  
INITIAL SECURITY  
7500 VISCOUNT SUITE C66  
EL PASO, TX 79925

ATTN: VIVIAN MARTIN  
VRM SECURITY & PROTECTION  
6040 UPSHAW DRIVE #409  
HUMBLE, TX 77396

BEN LAMPBETH  
14630 OPHIUCHUS  
WILLIS, TX 77318

ATTN: PAUL HUFFENBURGER  
ANDY FRAIN SERVICES  
5372 FREDRICKSBURG ROAD STE 235  
SAN ANTONIO, TX 78229

ATTN: DAVE PERKINS  
AT SYSTEMS SECURITY, INC.  
2400 WEST DUNLAP AVE STE 225  
PHOENIX, AZ 85021

ATTN: JOHN AUSTIN  
DIAMOND DETECTIVE AGENCY, INC.  
1651 S. HALSTED STREET  
CHICAGO HEIGHTS, IL 60411

ATTN: STEPHANIE SEMANKO  
DECO SECURITY SERVICES  
14000 SUNFISH LAKE BLVD SUITE 204  
RAMSEY, MN 55303

AKAL SECURITY  
ATTN: SHANTI KHALSA, V.P.  
7 INFINITY LOOP  
ESPANOLA, NM 87532

ATTN: NATHAN DANIELSON  
DKA  
5114 OKEECHOBEE BLVD. SUITE 109  
WEST PALM BEACH, FL 33417-4575

ATTN: CESAR VALENCIA  
SECURITY ALLIANCE GROUP  
9350 SOUTH DIXIE HIGHWAY, PH V  
MIAMI, FL 33156

ATTN: BREDGITT WALKER  
AMERICAN EAGLE PROTECTIVE  
SERVICES  
717 MOUNTAIN RIDGE DRIVE  
LEANDER, TX 78641

ATTN: DAVID PERKINS  
AT SYSTEMS SECURITY, INC.  
2400 WEST DUNLAP AVENUE SUITE 225  
PHOENIX, ARIZONA 85201

SECURITAS SECURITY  
SERVICES USA, INC.  
1155 WESTMORELAND SUITE 201  
EL PASO, TX 79925

DIAMOND DETECTIVE AGENCY  
1651 S HALSTED ST  
P O BOX 750  
CHICAGO HEIGHTS, IL 60411

ATTN: CATHERINE ALISSANDRATOS  
ASSET PROTECTION &  
SECURITY SERVICES, L. P.  
5502 BURNHAM DRIVE  
CORPUS CHRISTI, TX 78413

TRINITY PROTECTION  
SERVICES, INC.  
9315 LARGO DRIVE WEST STE 230  
LARGO, MD 20774

KELVIN TROTTER  
8110 CREEKBEND  
HOUSTON, TX 77071

AMERITEX GUARD SERVICES  
100 N CENTRAL EXPRESSWAY SUITE 350  
RICHARDSON, TEXAS 75080  
ATTN: GARY GUMOWSKI

AT SYSTEMS SECURITY, INC.  
ATTN: PETE DAVIS  
2400 W DUNLAP AVE., STE. 225  
PHOENIX, AZ 85021

HCI SECURITY  
ATTN: LORIE TRESLER  
1851 GULF FREEWAY SOUTH #31  
LEAGUE CITY, TX 77573

KNIGHT PROTECTIVE SERVICE, INC.  
ATTN: CURTIS MARTIN  
8507 EDGEWORTH DR  
CAPITOL HEIGHTS, MD 20743

PRIME VENDOR INC.  
LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

WACKHENHUT

ATTN: LINDA LAHRMAN  
310 HESTERS SUITE #170  
ROUNDROCK, TEXAS 78681