

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Environmental Services

**AGENDA DATE:** July 07, 2009

**CONTACT PERSON/PHONE:** Kurt Fenstermacher, Assistant Director, 621-6892  
Terrence Freiburg, Purchasing Manager, 541-4313

**DISTRICT (S) AFFECTED:** All

**SUBJECT:**

Request that the Purchasing Manager of the Financial Services Department, Purchasing Division be authorized to purchase two (2) 2010 Autocar ACX64 chassis from Chastang's Bayou City Autocar and two (2) Heil F-5000 25yd high compaction container from Heil of Texas. This purchase is being facilitated through a Texas Association of School Board (TASB) BuyBoard Contract with Chastang's Bayou City Autocar and Heil of Texas. Since each total purchase will be in excess of \$100,000, approval by City Council is required.

**BACKGROUND / DISCUSSION:**

The Environmental Services Department would like to use the Buyboard Contract #281-07 for the acquisition of two (2) 2010 ACX64 chassis from Chastang's Bayou City Autocar for the amount of \$244,402.00 and the Buyboard Contract #280-07 for the (2) Heil F-5000 25yd high compaction container from Heil of Texas for the amount of \$123,998.00. The total purchase amount will be \$368,400.00. Truck Enterprises, Inc., a local vendor, is the authorized parts and service provider to include warrantee repairs.

**PRIOR COUNCIL ACTION:**

Council has approved participation in the Texas Association of School Board (TASB-BuyBoard) program.

**AMOUNT AND SOURCE OF FUNDING:**

The funding source for this purchase will be from  
Fund 40403: Environmental Services  
DeptID: 34010289  
Account #: 508006  
Class: 34000

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required)

**FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_

(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

PROJECT FORM

DATE: June 22, 2009

TO: Municipal Clerk

FROM: Terrence Freiburg  
Purchasing Manager, ext. 4313

Leticia Rivera  
Procurement Analyst, ext. 4234

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Please place the following item on the CONSENT agenda of July 7, 2009.

Item should read as follows:

Request that the Purchasing Manager for Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Chastang's Bayou City Autocar, a Texas Association of School Boards (TASB) BuyBoard contractor under Contract No. 281-07 for two (2) Rear Loader Refuse Trucks, in the estimated amount of \$244,402.00 and to Heil of Texas, a TASB BuyBoard contractor under Contract No. 280-07 for the purchase of 25 Yard Containers in the estimated amount of \$123,998.00 for a total estimated amount of \$368,400.00. The participation by the City of El Paso in the TASB BuyBoard was approved by Mayor and City Council on August 21, 2007.

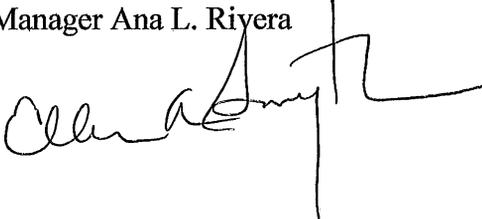
Department: Environmental Services  
Award to: TASB Contract No. 281-07 – Chastang's Bayou City Autocar  
(\$244,402.00 – Chassis and Assembly)  
TASB Contract No. 281-07 – Heil of Texas  
(\$123,998.00 – 25 Yard Containers)  
Estimated Amount: \$368,400.00 (2 Rear Loaders)  
Funds Available in: 34010289-40403-508006  
Funds Source: Vehicular Equipment  
District (s): All

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## MEMORANDUM

To: Terrance Freiburg, Purchasing Manager Ana L. Riyera  
Cc:  
From: Ellen A. Smyth, P.E., Director   
Date: July 7, 2009  
Subject: 2010 Rear Loaders-Texas Association of School Board (TASB-Buy Board Program) Contract #281-07 and #280-07

The Environmental Services Department recommends utilizing Texas Association of School Board Buyboard (TASB-Buy Board) Contract #281-07 Purchasing Cooperative Program to issue a \$244,402.00 purchase order to Chastang's Bayou City Autocar for the acquisition of two (2) 2010 Autocar ACX64 chassis and Contract #280-07 to issue a \$123,998.00 purchase order to Heil of Texas for the acquisition of two (2) Heil F-5000 25yd high compaction container. The total amount for the two (2) complete rear loaders is \$368,400.00. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. Is there an urgent need for the product/service? In other words, is time of the essence?

The vehicles identified for replacement have met their life expectancy. Due to the nature of the age of the vehicle, these vehicles are not cost effective to maintain and the availability/reliability of the vehicle is poor. It is in the best of the city to replace these vehicles in a timely manner.

2. Does the purchase through the Program promote the standardization of equipment?  
Yes. The purchase of these vehicles will begin a standardization process for vehicles to come. In addition, the city will be purchasing a fleet of AutoCar trucks to include a fleet of side loaders, therefore, continuing to promote standardization of its fleet.
3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?  
Yes. The company will be using a local business, Truck Enterprises, Inc. for parts and service to include warranty repairs.

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Rachel Quintana

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Beto O'Rourke

City Manager  
Joyce A. Wilson

Mr. Terrance Frieburg

Date: June 4, 2009

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4. Do the available vendors have prior work experience and/or familiarity with the City?  
Heil has previously served the City of El Paso for 10 years in a responsive manner. The city previously owned Heil products in rear and side loaders applications in our refuse trucks. Their product support and customer service skills have always been excellent.
5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?

Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of the contract.

The participation by the City of El Paso in the Texas Association of School Board (TASB-BuyBoard) was approved by Mayor and City Council on August 21, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24, 2008

**TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE**  
**"BuyBoard"**

End User: <b>City of El Paso</b>	Date Prepared: <b>6/8/2009</b>
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Product Description	2010 Autocar ACX64 suitable for 25yd Rear loader body 66,000 G.V.W.R. low cab forward
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A: Base Price in Bid/Proposal Number: 281-07	Series: 2	\$ 89,112.00
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B: Options:			
DESCRIPTION	AMOUNT	DESCRIPTION	AMOUNT
Cummins ISL 345Hp engine	\$ 940.00	Aluminum frame crossmembers	\$ 376.00
Adapter for front PTO	\$ 678.00	Huckspin frame fasteners	\$ 344.00
1300 sq. in. high capacity radiator	\$ 643.00	85 gallon fuel tank	\$ 373.00
Meritor 46,000 # rear axle	\$ 2,527.00	4 Wheel locking differential	\$ 872.00
20,800 # front springs	\$ 145.00	Two removable tow pins	\$ 148.00
Hendrickson 46000 rear suspension	\$ 622.00	120 days floor plan	\$ 3,840.00
Engine oil pan guard	\$ 448.00	Stainless steel exhaust shield	\$ 175.00
Heavy duty front shock absorbers	\$ 112.00	Air tanks inside frame rails	\$ 179.00
179" Wheelbase	\$ 189.00	Air dryer	\$ 418.00
ACX cab	\$ 3,750.00	315/80R22.5 Front tires	\$ 368.00
Allison refuse electronics programming	\$ 425.00	2 Stage air cleaner	\$ 286.00
Refuse front & Rear brake shoes	\$ 696.00	Wire braided fuel lines	\$ 148.00
68" Frame overhang	\$ 346.00	Central manifold air drain system	\$ 120.00
3/8" vari-drop steel frame	\$ 1,050.00	Air conditioning	\$ 900.00
1/4" frame liner	\$ 1,648.00	22.5 x 9.0 steel front wheels	\$ 247.00
11R22.5 16 ply rear tires	\$ 498.00	AM/FM radio	\$ 275.00
Gauge package	\$ 360.00	Air ride passenger seat	\$ 260.00
Cordura seat covering	\$ 78.00	Tilt steering wheel	\$ 343.00
Allison 4500RDS 5-spd Automatic	\$ 6,275.00	Fleetguard fuel/water seperator	\$ 94.00
4 Year transmission warranty	\$ 1,400.00	Extended life coolant	\$ 115.00
Battery shutoff switch	\$ 178.00		
Subtotal Column 1: \$ 23,008.00		Subtotal Column 2: \$ 9,881.00	
Published Options added to Base Price (Subtotal of "Col 1" & "Col 2")			\$ 32,889.00

C: Subtotal of A + B	\$ 122,001.00
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D: Quantity ordered	\$ 2.00	x C	\$ 244,002.00
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E: <b>BUYBOARD FEE</b>	<i>Per Purchase Order</i>	\$ 400.00
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F: TOTAL PURCHASE PRICE INCLUDING ( D+E)	\$ 244,402.00
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<b>To Order Fax Purchase Order To : 713-678-5001 Attn: John Chastang</b> <b>or E-mail address: jnchastang@bayoucityford.com</b>
<b>90-120 Days delivery to body company</b>
<b>Note : We will be supplying 315 rear tires in lieu of 11R22.5 at NO CHARGE</b> <b>We will be supplying roof mount condenser at NO CHARGE</b>

# TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE

## BUYBOARD

760681266

### PRODUCT PRICING BASED ON CONTRACT

Date 4-23-09

Customer: CITY OF EL PASO  
 Product Description: HEIL HEIL F-5000 25YD. HIGH COMPACTION REAR LOADER  
 Series \_\_\_\_\_ => #29 \$ 51,900.00

B: Published Options [Itemize each item below]

HOT SHIFT PTO W/EOS	\$ 2,410.00	ONE YEAR WARRANTY	\$ 875.00
DUAL HOPPER WORK LIGHTS	\$ 380.00	DUAL BUZZER KIT	\$ 135.00
ALL BODY LIGHTS LED INCLUDING 4 LED STROBES IN TAILGATE	\$ 1,860.00	MUDFLAPS AHEAD OF REAR TIRES	\$ 152.00
DUAL (2) PERKINS D6500 CART TIPPER INSTALLED	\$ 6,421.00	SIDE ACCESS DOOR W/STEP & GRAB	\$ 546.00
	\$ -	HEAVY DUTY CONTRACTOR PKG.	\$ 1,220.00
	\$ -	DESTINATION CHG.	\$ 900.00
	\$ -		\$ -

Subtotal Column 1: \$11,071.00 Subtotal Column 2: \$3,828.00

Published Options added to Base Price (Subtotal of "Col 1" + "Col 2") \$ 14,899.00

C: Subtotal of A + B => \$ 66,799.00

D: Unpublished Options {Itemize each item below, Not to exceed ± 25% of C} Unpublished = 0.00 %

	\$ -		\$ -
	\$ -		\$ -
	\$ -		\$ -
	\$ -		\$ -
	\$ -		\$ -

Subtotal Column 1: \$ - Subtotal Column 2: \$ -

Unpublished Options added to Base Price (Subtotal of "Col 1" + "Col 2") \$ -

E: Contract Pride Adjustment {If any, explain here} GOOD CUSTOMER DISCOUNT \$ - \$ (5,000.00)

F: Total of C + D ± E {Not including H-GAC Fee} => \$ 61,799.00

G: Quantity Ordered {Units x F} => # of Units 2 \$ 123,598.00

H: BUYBOARD Fee {From Fee Schedules, Table: \_\_\_\_\_ => @ \_\_\_\_\_ %} \$ 400.00

I: Non-Equipment Charges & Credits {ie: Ext. Warranty, Trade-In, Cost of Factory trips, etc.}

	\$ -
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Subtotal of Non-Equipment Charges

J: TOTAL PURCHASE PRICE INCLUDING {G + H + I} => \$ 123,998.00



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**Vendor Contract Information** [Proposal Documents](#)

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**Vendor:** Chastang Enterprises, Inc.

**Address:** 6200 North Loop East  
Houston, TX 77026

**Phone:** (713) 678-5000

**Contact:** Dan Miller

**Email:** [dmiller@bayoucityford.com](mailto:dmiller@bayoucityford.com)

**Federal ID:** 76-0423419

**HUB Vendor:** Yes

**Minority Owned**

**Business:** Yes

**Accepts RFQs:** Yes

**Contract:** Vehicles #281-07

**Effective Date:** 10/1/2007

**Expiration Date:** 9/30/2010

Purchase order fee of \$400 will apply & be collected by

**Fee Schedule:** dealer.

**Payment Terms:** Net 30 days

**Delivery Days:** 10

**Shipping Terms:** Free Shipping

**Freight Terms:** FOB Destination

**Ship Via:** Best Way

**Regions Served:** All Texas Regions

**States Served:** Oklahoma, Texas

**Additional Information:** Effective 4/24/2008 Autocar will add a Temporary Inflation Adjustment Factor or TIA to all quotes. In most cases this percentage increase should be around 5%.

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Vendor Contract Information

Proposal Documents

Vendor: HEIL of Texas  
Address: 5900 Wheeler Street  
Houston, TX 77023  
Phone: (713) 923-7600  
Contact: John Davis  
Email: [john.davis@heiloftexas.com](mailto:john.davis@heiloftexas.com)  
Website: [www.heil.com](http://www.heil.com)

Federal ID: 760681266

HUB Vendor: Yes

Minority Owned Business: Yes

Accepts RFQs: Yes

Contract: Refuse Bodies #280-07

Effective Date: 10/1/2007

Expiration Date: 9/30/2010

Fee Schedule: Purchase order fee of \$400 will apply & be collected by dealer.

Payment Terms: Net 30 days

Delivery Days: 90

Shipping Terms: Free Shipping

Freight Terms: FOB Destination

Ship Via: Drive Away Company

Quote Reference Number: Price Book 07 Master

Regions Served: All Texas Regions

States Served: All States

Vendor Exceptions: A fuel surcharge of \$2.15/mile is in effect for any units being ship