

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Engineering and Construction Management

AGENDA DATE: July 9, 2013

CONTACT PERSON NAME AND PHONE NUMBER: Irene D. Ramirez, P.E., Interim City Engineer (X4428)

DISTRICT(S) AFFECTED: 3 and 5

SUBJECT:

Request that the Engineering and Construction Management Department be authorized to issue a purchase order to Musco Sports Lighting, LLC, a contractor under the Texas Buy Board Purchasing Cooperative, Contract #346-10 for Pico Norte Park Flat 1 and Flat 2 \$244,000.00; Sal Berroteran Park Flat 1 and Flat 2 \$239,000.00. Total estimated expenditures are \$483,000.00.

The City has made the determination that purchasing from the cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Texas Buy Board Purchasing Cooperative was approved by City Council on March 4, 2008.

Department:	Parks Department
Award to:	Musco Sports Lighting, LLC Muscatine, Iowa
Total Estimated Award	\$483,000.00
Account No:	PCP13PRKA24
Funding Source:	Quality of Life Bonds
Districts:	3 and 5
Reference No:	#346-10

This is a Cooperative, unit price contract.

BACKGROUND / DISCUSSION:

The City can purchase equipment from cooperative purchasing networks at a lower cost off the Texas Buy Board Purchasing Cooperative from Musco Sports Lighting, LLC. Previous procurement demonstrated that the City obtains high volume discount pricing using the buyboard rather than procuring the equipment through bid process. The equipment supplied by this vendor complies with the Parks Standards for Construction. There are no local manufactures and the vendor hires local businesses for installation and warranty work. The price for equipment using the Cooperative Agreement is \$483,000. The price includes equipment, labor, freight and installation. Having such a vendor assists in keeping uniform athletic field lighting across all athletic fields.

PRIOR COUNCIL ACTION:

Participation by the City of El Paso in the Texas Buy Board Purchasing Cooperative was approved by City Council March 4, 2008

AMOUNT AND SOURCE OF FUNDING:

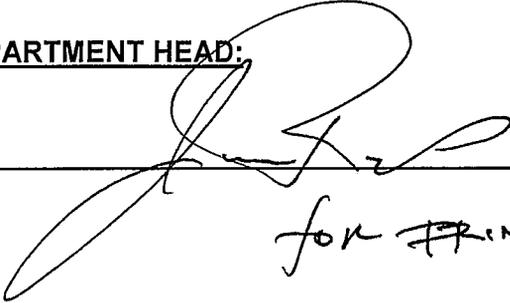
\$483,000.00. 2012 Quality of Life Bonds.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



for FRANK REMURCZ



**Pico Norte Park Flat 1 and Flat 2
El Paso, Texas
Date: 6/26/2013
To: City of El Paso Parks Department**

**Park/Rec & Field Lighting #364-10
Buy Board Vendor # 528**

NOT TO EXCEED Quotation Price - \$244,000.00

Musco's Light Structure Green™ lighting system as described below and delivered to the job site:

\$225,000.00 Turnkey Installation per revised Scope of Work
\$12,500.00 Electrical Engineering
\$3,500.00 Geotechnical Borings (2 per park)
\$3,000.00 Pole Inspection by 3rd Party Inspector

Equipment Description

Light Structure Green™ System delivered to your site in Five Easy Pieces™

- Pre-cast concrete bases for Flats with no current lighting
- Galvanized steel poles for Flats with no current lighting
- Electrical component enclosures for new lighting and replacement lighting
- Pole length wire harness for new lighting and replacement lighting
- Factory-aimed and assembled luminaires for new lighting and replacement lighting

Also Includes:

- Energy savings of more than 50% over a standard lighting system
- 50% less spill and glare light than Musco's prior industry leading technology
- Musco Constant 25™ product assurance and warranty program that eliminates 100% of your maintenance costs for 25 years, including labor and materials
- Guaranteed constant light level of 30 Footcandles (Average per 30'X30' Grid) for 25 years
- Two group re-lamps at the end of the lamps' rated life, 5000 hours
- Reduced energy consumption
- Control Link® Control & Monitoring System for flexible control and solid management of your lighting system
- Lighting Contactors sized for Existing Site voltage and phasing
- Off-loading, storage and installation of all Musco Equipment (Scope of Work to be finalized and attached)

Sales tax is not included as part of this quote.

***Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential.
Divulging technical or pricing information to competitive vendors will result in removal from the bid list.***

Payment Terms

Payment Terms to be determined.

Late payment will be subject to service charges of 1 ½% per month (18% APR).

We will expect payment within the terms described above unless there is a written statement from Musco's corporate headquarters stating the acceptance of different terms.

Delivery to the job site from the time of order, submittal approval, and confirmation of order details including voltage and phase, pole locations is approximately 30-45 days. Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.

Notes

Quote is based on:

- Shipment of entire project together to one location
- Various Field Sizes
- Voltage and Phasing per Site Restriction
- Structural code and wind speed = 2009 IBC, 100 MPH Class c.
- Confirmation of pole locations prior to production

Thank you for considering Musco for your sports-lighting needs. Please contact me with any questions.

Richard Wadlow
Texas Field Sales
Musco Sports Lighting, LLC
PO Box 260
2107 Stewart Road
Muscatine, Iowa 52761
Phone: 214-280-6561
E-mail: Richard.wadlow@musco.com
Fax: 800-374-6402



**Sal Berroteran Park Flat 1 and Flat 2
El Paso, Texas
Date: 6/26/2013**

To: City of El Paso Parks Department

**Park/Rec & Field Lighting #364-10
Buy Board Vendor # 528**

NOT TO EXCEED Quotation Price - \$239,000.00

Musco's Light Structure Green™ lighting system as described below and delivered to the job site:

\$220,000.00 Turnkey Installation per revised Scope of Work
\$12,500.00 Electrical Engineering
\$3,500.00 Geotechnical Borings (2 per park)
\$3,000.00 Pole Inspection by 3rd Party Inspector

Equipment Description

Light Structure Green™ System delivered to your site in Five Easy Pieces™

- Pre-cast concrete bases for Flats with no current lighting
- Galvanized steel poles for Flats with no current lighting
- Electrical component enclosures for new lighting and replacement lighting
- Pole length wire harness for new lighting and replacement lighting
- Factory-aimed and assembled luminaires for new lighting and replacement lighting

Also Includes:

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- 50% less spill and glare light than Musco's prior industry leading technology
- Musco Constant 25™ product assurance and warranty program that eliminates 100% of your maintenance costs for 25 years, including labor and materials
- Guaranteed constant light level of 30 Footcandles (Average per 30'X30' Grid) for 25 years
- Two group re-lamps at the end of the lamps' rated life, 5000 hours
- Reduced energy consumption
- Control Link® Control & Monitoring System for flexible control and solid management of your lighting system
- Lighting Contactors sized for Existing Site voltage and phasing
- Off-loading, storage and installation of all Musco Equipment (Scope of Work to be finalized and attached)

Sales tax is not included as part of this quote.

***Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential.
Divulging technical or pricing information to competitive vendors will result in removal from the bid list.***

Payment Terms

Payment Terms to be determined.

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We will expect payment within the terms described above unless there is a written statement from Musco's corporate headquarters stating the acceptance of different terms.

Delivery to the job site from the time of order, submittal approval, and confirmation of order details including voltage and phase, pole locations is approximately 30-45 days. Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.

Notes

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SERVICE SOLUTIONS SUCCESS



July 9, 2013

To: Bruce D. Collins, Purchasing Manager

From: Irene D. Ramirez, P.E., Interim City Engineer,
Engineering and Construction Management Department

Signature:

Re: Musco Sports Lighting, LLC, Texas Buy Board Purchasing Cooperative, Contract #346-10

The Engineering and Construction Management Department recommends utilizing the Texas Buy Board Purchasing Cooperative, Contract #346-10, to issue a \$483,000.00 purchase order to Musco Sports Lighting, LLC, for Pico Norte Park Flat 1 and Flat 2 \$244,000.00 and Sal Berroteran Park Flat 1 and Flat 2 \$239,000.00. Total expenditures are \$483,000.00. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. The city currently does not have a provider on contract for outdoor sports lighting equipment. Site work construction will start in the next few weeks. It would be ideal to have outdoor sports lighting equipment delivered in conjunction with site work. Completing this project swiftly will help the Department get prepared for the increase in teams expected in the Fall seasons providing more lit fields when the days get shorter.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. The city needs to continue to maintain outdoor sports lighting equipment of good quality that complies with the Parks Standards for Construction. The continued use of the contract would continue to promote these features as well as maintaining consistency. The City currently has Musco lights at Sal Barroteran Park so the retrofit would also be easier and more economical than using another vendor. Currently the City has Musco Control Link and lights at all of the Sports Complexes-

Mayor

Oscar Leaser

City Council

District 1
Ann Morgan Lilly

District 2
Larry Romero

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Dr. Michiel R. Noe

District 6
Eddie Holguin Jr.

District 7
Lilia B. Limon

District 8
Cortney C. Niland

City Manager

Joyce A. Wilson

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Blackie Chesher, Marty Robbins, West Side Sports, and NE Regional as well as Galatzan and Irwin J Lambka.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

There are no local manufactures. And yes, local business is supported. Kendrick Electric and other local electricians do the warranty and installation for Musco lighting and Control link.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. The Musco Sports Lighting, LLC has been providing outdoor sports lighting equipment to the City of El Paso. They are reliable vendor meeting the city's needs in a timely manner. Yes. Musco Lighting installed all the lights at NE Regional Park and WS Sports Complex during all phases

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Price reasonableness has been established because the Texas Buy Board Purchasing Cooperative used a competitive bidding process in the awarding of the contract. The participation by the City of El Paso in the Texas Procurement and Support Services, State Contracts Program (Texas Buy Board Purchasing Cooperative) was approved by Mayor and City Council on March 4, 2008.

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Outdoor Sports Field Lighting



2012 Quality of Life Bond

BUILDING TOMORROW/
Together

***Project to be Awarded Under
2012 Quality of Life Bond Program***



- Procurement of Outdoor Sporting lights and other park equipment
- For parks located in Districts No.3 and 5
- Approved Funding sources: 2012 QOL Bond



Project Scope:

- Purchase and installation of sport field lighting system (MUSCO) at flat fields 1 and 2 for:
 - Sal Berroteran Park
 - Pico Norte Park
- The lighting system to support the preparation for the increase in teams
 - Expected in the Fall seasons
 - Provides more lighted fields when daylight decreases

Sal Berroteran Park



Pico Norte Park





Recommend award for :

— Musco Sports Lighting, LLC, a contractor under the Texas Buy Board Purchasing Cooperative, Contract #346-10

➤ **Pico Norte Park** **\$ 244,000.00**

➤ **Sal Berroteran Park** **\$ 239,000.00**

❖ **Grand Total** **\$ 483,000.00**



Project Schedule

Start of Construction –August 2013

Construction Duration–120 days

Construction Completion – November 2013



Questions/Comments