

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** OMB/Insurance & Benefits

**AGENDA DATE:** July 10, 2007

**CONTACT PERSON/PHONE:** David Almonte, 541-4530, Terrence Freiburg, Purchasing Mgr., 541-4313

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Approve the extension for one year (September 1, 2007 through August 31, 2008) of the contracts between the City of El Paso and United Concordia Dental, Safeguard Dental, Block Vision and UNUM Disability Insurance as per award of RFP #2004-193R. in September 2004.

**BACKGROUND / DISCUSSION:**

In September 2004, City Council awarded the dental, vision and disability coverages under RFP 2004-193R to the vendors listed above. The award was for an initial 34-month period beginning November 1, 2004 through, August 31, 2007 with two one-year extensions from September 1, 2007 through August 31, 2008 and September 1, 2008 through August 31, 2009. Administration is requesting the approval of the extension of these contracts from September 1, 2007 through August 31, 2008. These three vendors have agreed to continue the current rates in effect through August 31, 2008. During FY08, administration will work with the benefits consultant (the Hay Group) to determine if these coverages should be bid or extended for another year. The extension will also allow these ancillary coverage to be on a different bid cycle than the health benefit plan.

**PRIOR COUNCIL ACTION:**

The current contracts were originally awarded in September 2004.

**AMOUNT AND SOURCE OF FUNDING:** NA. These coverages are all employee supported.

**BOARD / COMMISSION ACTION:** None

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_ 

**APPROVED FOR AGENDA:** \_\_\_\_\_

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**MOTION  
SEPTEMBER 7, 2004**

Motion made by Representative Cobos, seconded by Representative Escobar and unanimously carried to approve the Request for Proposal Bid No.: 2004-193R Supplemental Life Insurance (Life, Dental, Vision & Disability)

Award To: Vendor/Item: Block Vision  
Florham Park, NJ/EI Paso, TX  
Vendor/Item: United Concordia-Dental  
Dallas, TX/EI Paso, TX  
Vendor/Item: Safeguard Health Plans Inc-Dental  
Dallas, TX/EI Paso, TX  
Vendor/Item: ING Employee Benefits-Life  
Dallas, TX/EI Paso, TX  
Vendor/Item: UNUM-Disability Coverage  
EI Paso, TX  
Amount: \$73,990.80 (estimate yearly)

Department: Office of Management & Budget  
Funds available: 04100248-45121-502119  
Funding source: Health Insurance and Benefits-Health Benefits  
Total award: \$209,640.60 (estimate for 34 months)  
**District (s): All**

The Office of Management and Budget, Insurance Department, Consultant, Purchasing Department and the review committee have met and reviewed the Proposals that were received. It is the recommendation of the committee to award the RFP to Safeguard, United Concordia, ING Employee Benefits and UNUM. The proposal responses addressed the scope and intent of the RFP.

This is a thirty-four (34) month contract with the options to extend the contracts for two (2) additional years, one year at a time.

Additionally, it is requested authorization for City staff to negotiate, City Attorney's Office to review, and the Mayor be authorized to execute any related contract documents, agreements and budget transfer, necessary during the contract.

Representative Rojas was not present for the vote.

NOTE: Bid was revised.

Richarda Duffy Momsen  
City Clerk