

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Office of Management & Budget/Insurance & Benefits

AGENDA DATE: July 10, 2007

CONTACT PERSON/PHONE: David Almonte , 541-4530

Terrence Freiburg, Purchasing Mgr., 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve the award of the Third Party Medical Claims Administration (TPA), Managed Medical Network, Utilization Review/Utilization Management, COBRA/HIPAA Administration, Employee Assistance Program, Pharmacy Benefit Management, Stop Loss Reinsurance, Fully Insured Medical Benefit Option and Section 125 Plan Administration with an effective date of October 1, 2007 as recommended by the benefit committee. The term of the contracts will be October 1, 2007 through August 31, 2010 with two one-year options to renew – September 1, 2010 through August 31, 2011 and September 1, 2011 through August 31, 2012.

BACKGROUND / DISCUSSION:

On January 16, 2007 RFP#2007-097R was released for Third Party Medical Claims Administration (TPA), Managed Medical Network, Utilization Review/Utilization Management, COBRA/HIPAA Administration, Employee Assistance Program, Pharmacy Benefit Management, Stop Loss Reinsurance, Fully Insured Medical Benefit Option (active employees and retirees) and Section 125 Plan Administration. All proposals were due back on March 7, 2007. There was no extension to this RFP. A listing of all the vendors that submitted proposals under each different coverage is attached.

The evaluation committee members were from the different employee associations; The City of El Paso Employee Association, El Paso Municipal Police Officers Association and the Local 51 Fire Fighters Association. There was also one retiree member. A listing of the committee members is attached. The initial rating of all the vendors was done in accordance with Purchasing Policies and Procedures. The committee members rated each of the different providers.

The four finalists (two for Exclusive Provider Organization and two for Preferred Provider Organization) were Access Administrators, Inc. (EPO), Aetna (PPO), Blue Cross Blue Shield (PPO) and Humana (EPO). Presentations by the four finalists were held on June 7, 2007. Best and Final proposals were requested from the finalists on June 10, 2007 and returned to the City on June 13, 2007. The evaluation committee members met on June 20, 2007 to review the best and final offers and make the attached recommendations.

The committee is recommending Aetna for Third Party Administration (including Utilization Review/Utilization Management, COBRA/HIPAA Administration and Section 125 Plan Administration) and the Aetna PPO as the Managed Medical Network for the City's health benefit program. Aetna had the highest points in the initial scoring. The data presented from Aetna and Blue Cross Blue Shield indicates that their respective PPO network configuration will provide similar and comparable results relative to the current EPO network configuration. The committee is recommending a Preferred Provider Organization (PPO) network instead of the current Exclusive Provider Organization (EPO) network to provide more choice to the employees and retirees. The estimated three year claims expense for the Aetna PPO is the lowest of the four finalists. Over a three-year period, the Aetna administrative fee is \$1.3M higher than Access Administrators, Inc. however the three-year estimated claims expense for the Aetna PPO is \$1.5M lower than the estimated claims expense for the Advantage Care EPO. Value added features of the Aetna proposal include

- providing plan members with more in-network hospital choices at the highest benefit level not only in El Paso but nationwide,
- ability to integrate all sources of both medical and prescription drug claim and members self-reported risk data into its proprietary medical management systems and clinical overview programs generating better outcomes,
- increased early intervention and increased communications to both health care providers and members mitigating costly medical complications.
- implementation of the disease management programs which includes 34 disease states to provide member and provider tools which will assist in identification of opportunities where pro-active intervention can result in lower claim costs to both the plan and the member while improving the overall health and productivity of the member
- wider range of performance and claim guarantees as well as transition allowances.

The committee is recommending Medco Health Solutions as the pharmacy benefit manager (PBM). Medco submitted a direct proposal to the City during this process. Medco received the highest points during the initial evaluation. Although Walgreens Health Initiative Select Network is lower in pricing, the committee members did not want to limit the pharmacy availability to the employees and retirees to Walgreens pharmacies only. Medco also had the highest number of formulary drugs (577) compared to the other PBMs. The pharmacy programs currently in the health plan (formulary, step-therapy, dosage optimization, quantity limits, specialty drugs) will continue and will be administered with Medco. During the interview phase, all the finalists said they could integrate their data with any PBM selected by the City.

The committee is recommending ING as the Stop Loss Reinsurance carrier. The individual stop loss limit will remain at \$225,000 per claim. ING is the current stop loss carrier for the City. Blue Cross Blue Shield (BCBS) scored the highest points and is the lowest priced stop loss carrier, however, BCBS stop loss is only offered with BCBS as the TPA. ING submitted a proposal directly to the City.

The committee is recommending Deer Oaks EAP Services, LLC as the provider for the Employee Assistance Program. Deer Oaks received the highest points of the EAP providers. Aetna, Access Administrators, Inc., Humana and Blue Cross Blue Shield included EAP bids in their TPA proposals. The current EAP provider, Choice Consulting was the lowest priced (\$92,430.00); it did not submit a direct proposal to the City. Choice Consulting was included in the Access Administrators, Inc. TPA bid. Based in San Antonio, Deer Oaks' El Paso office is located at 4150 Rio Bravo. There are six clinicians available to the non-uniformed employees of the City. The current provider, has two clinicians. Non-uniformed employees and their dependents will continue to be eligible to receive three free counseling sessions and/or referrals to network providers when necessary. Deer Oaks was recently selected as the EAP provider through the Public Employees Benefit Alliance (PEBA) of which the City is a member.

The committee is making the recommendation of No Award for the Fully Insured Medicare Advantage Option at this time. The following Medicare Advantage Options plans were submitted for retirees over 65 years of age by Unicare (through Access Administrators, Inc.), Aetna, Hartford Medical (through Fiserv) and United Healthcare. The City also has access to the Aetna Medicare Advantage program through the Public Employees Benefit Alliance (PEBA). There were at least eight different options submitted by the vendors all with different plan designs and features. The retiree representative on the committee voiced the concern by Medicare eligible retirees that they would prefer to remain under the City's self-insured plan because of the uncertainty of rates with all Medicare providers and the continued due diligence the City has provided in keeping the retiree health plan in operation. The City and its benefit consultant will explore the possibility of offering two plans for Medicare eligible retirees – the City's self insured retiree plan and a fully insured Medicare Advantage Plan. City administration will report back to the City Manager the feasibility of a dual option program for the Medicare eligible retirees during the coming fiscal year.

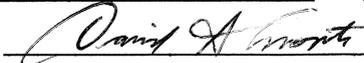
PRIOR COUNCIL ACTION: August 2004

AMOUNT AND SOURCE OF FUNDING: Various Amounts (See attachment), Health Benefit Fund, 04100248

BOARD / COMMISSION ACTION: None

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:  _____

APPROVED FOR AGENDA:

CITY MANAGER: _____ **DATE:** _____

PROJECT FORM

DATE: JUNE 26, 2007

PROJECT: EMPLOYEE BENEFITS
RFP NO.: 2007-097R DEPARTMENT: OFFICE OF MANAGEMENT & BUDGET/
INSURANCE & BENEFITS
BUDGET No.: 04100248-45121-502119
FUNDING SOURCE: HEALTH INSURANCE & BENEFITS - HEALTH BENEFITS
RESPRESENTATIVE DISTRICT(S): ALL

RECOMMENDATION:

VENDOR: AETNA LIFE INSURANCE CO - TPA & PPO
NETWORK
Hartford, CT
AWARD: \$2,636,335.96 EST. ANNUAL FEES
TOTAL AWARD: \$7,909,007.90 EST/3 YRS

MEDCO HEALTH SOULTIONS INC.-PHARMACY
FRANKLIN LAKES, NJ
AWARD: \$302,876.20 EST. ANNUAL FEES
TOTAL AWARD: \$908,628.60 EST/3 YRS

ING EMPLOYEE BENEFITS - STOP LOSS
MINNEAPOLIS, MN
AWARD: \$1,402,011.08 EST ANNUAL
INSURANCE PREMIUM
TOTAL AWARD: \$4,206,033.23 EST/3 YRS

DEER OAKS EAP SERVICES, LLC - EAP
SAN ANTONIO, TX
AWARD: \$33,933.00 EST ANNUAL FEES
TOTAL AWARD: \$101,799.00 EST/3 YR

CONTRACT TERM: 3 YEARS
OPTION TO EXTEND: TWO, ONE YR OPTIONS

AWARD: \$4,375,156.24 ESTIMATED ANNUAL

TOTAL AWARD: \$13,125,468.72 EST/3 YEARS

The Office of Management and Budget/Insurance & Benefits, Consultant, and the review committee have met and reviewed the Proposals that were received. It is the recommendation of the committee to award the RFP to the indicated vendors. The Fully Insured Medicare Advantage Option will not be awarded. The proposal responses addressed the scope and intent of the RFP.

This is a thirty-six (36) month contract with the options to extend the contracts for two (2) additional years, one year at a time.

Additionally, it is requested authorization for City Attorney's Office to review, and the City Manager be authorized to execute any related contract documents, agreements and budget transfers necessary during the contract.

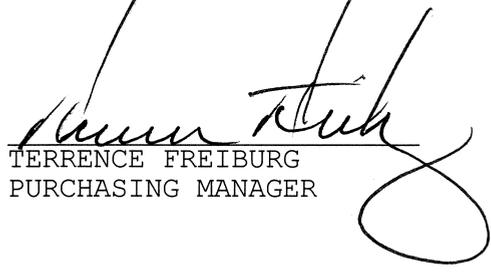
RFP'S SOLICITED	49	LOCALS	<u>17</u>
RFP'S RECEIVED	<u>24</u>		
BIDS SVCS	<u>06</u>		
"NO BIDS" RECEIVED	<u>01</u>		

TOTAL AWARD: \$13,125,468.72 EST/3 YEARS

 FUNDS: AVAILABLE _____ NOT AVAILABLE _____ COMPTROLLER _____

 COUNCIL: APPROVED _____ REJECTED _____ CITY CLERK _____

 APPROVED: COUNCIL MEETING OF JULY 10, 2007



 TERRENCE FREIBURG
 PURCHASING MANAGER

Vendors Participating in Employee Benefits RFP 2007-97R

Third Party Administrators (TPA)

Access Administrators
Aetna
Ameriben
American Administrative Group
Assured Benefits Administrators
Blue Cross Blue Shield
Cigna
Fiserv
Gilsbar
Group & Pension Administrators
Humana
Texas Municipal League
United Health Care
Web TPA

Medicare Fully Insured Options

Aetna
Aetna PEBA (Interlocal)
Fiserv
Unicare
United Healthcare

Stop Loss Reinsurance Carriers

Aetna
American National
Blue Cross Blue Shield
Cigna
HMI
Humana
ING (Direct)
Lloyds
QBE
Symetra
Trans America

Pharmacy Benefit Manager (PBM)

Aetna
Blue Cross Blue Shield
Caremark
Cigna
Humana
Ideal Scripts Traditional
Innoviant Traditional
Innoviant Transparent
Maxor
Medco Health Solutions (Direct)
Patient Choice
Restat
Scott & White
Script Care
United Healthcare
Walgreens Health Initiative-Open Network (Direct)
Walgreens Health Initiative-Select Network (Direct)
Welldyne

Employee Assistance Program

Aetna
BPA
Choice Consulting
Deer Oaks (Direct)
Interface
Magellan
Resources for Living (Direct)
Sun City Behavioral
Texas Municipal League
United Health Care
Web TPA

2007 Benefits RFP Evaluation Committee

Lydia Robles, City-County Environmental Health District (Employee Association)

David Ochoa, Parks & Recreation (Employee Association)

Louie Barrajas, Public Service Board (Employee Association)

Rosa Ayala, Parks & Recreation (Employee Association)

John Concha, Fire Fighters Local 51

Andres Rodriguez, El Paso Municipal Police Officers Association

George Ingram, Retiree

Arturo Duran, Public Service Board Administration

Staff Members:

David Almonte, Director OMB

Irene Y. Morales, Risk Manager

Consultant:

Randy McGraw, Crest Benefits

Third Party Administrator (TPA)/Network Final Scoring				
(Includes Utilization Review/Utilization Management & COBRA/HIPAA/Section 125 Plan Administration)				
Third Party Administrator	Network	Total Points		
Aetna	Aetna PPO	183.0		
Humana	Humana EPO	181.8		
Access Administrators, Inc.	Advantage Care EPO	178.8		
Blue Cross Blue Shield (BCBS)	BCBS PPO	178.2		
Pharmacy Benefit Manager (PBM)				
PBM	TPA/Direct Proposal	Total Points		
Medco Health Solutions Rx	Direct Proposal	99.8		
Walgreens Health Initiative-Open Network	Direct Proposal	99.3		
Walgreens Health initiative-Select Network	Direct Proposal	98.6		
BCBS Rx	Blue Cross Blue Shield	97.4		
Aetna RX	Aetna	96.6		
Humana	Humana	96.2		
Restat	Direct Proposal	95.8		
Stop Loss Reinsurance				
Carrier	TPA/Direct Proposal	Total Points		
Blue Cross Blue Shield	Blue Cross Blue Shield	101.8		
ING	Direct Proposal	99.6		
QBE	Access Administrators	95.0		
Humana	Humana	87.8		
Aetna	Aetna	82.0		
Employee Assistance Program (EAP)				
Provider	TPA/Direct Proposal	Total Points		
Deer Oaks	Direct Proposal	94.4		
Resources for Living	Direct Proposal	58.1		
Aetna	Aetna	81.8		
Choice Consulting	Access Administrators	85.0		
Magellan	Blue Cross Blue Shield	78.0		

Exclusive Provider Organization (EPO)				
Third Party Administrator (TPA)	Provider Network	TPA Points	Network Points	Total Points
Humana	Humana	80.0	101.8	181.8
Access Administrators	Advantage Care	80.0	98.8	178.8
Assured Benefits Administrators	Assured Benefits	87.2	83.8	171.0
Fiserv	Healthsmart	79.8	82.6	162.4
Group & Pension Administrators	Healthsmart	79.0	82.6	161.6
American Administrative Group	Healthsmart	79.0	82.6	161.6
Ameriiben	Healthsmart	76.8	82.6	159.4
Web TPA	Healthsmart	75.0	82.6	157.6
Gilsbar	No Network Submitted	79.8	0	79.8
Preferred Provider Organization (PPO)				
Third Party Administrator (TPA)	Provider Network	TPA Points	Network Points	Total Points
Aetna	Aetna	81.8	101.2	183.0
Blue Cross Blue Shield	Blue Cross Blue Shield	78.0	100.2	178.2
Access Administrators	Advantage Care	82.0	94.8	176.8
Humana	Humana	84.8	90.8	175.6
Fiserv	Healthsmart	86.8	86.2	173.0
Group & Pension Administrators	Healthsmart	85.0	86.2	171.2
American Administrative Group	Healthsmart	85.0	86.2	171.2
Web TPA	Healthsmart	82.6	86.2	168.8
Ameriiben	Healthsmart	81.8	86.2	168.0
Cigna	Cigna	75.2	87.2	162.4
Texas Municipal League (TML)	United Health Care	77.2	78.2	155.4
United Health Care	United Health Care	74.2	77.4	151.6
Gilsbar	No Network Submitted	79.8	0.0	79.8

Pharmacy Benefit Manager (PBM)		Service Capability	Fees, Guarantees,	Financial Stability	Quality of Response	Total
PBM	Administrator	25 Pts. Total	65 Pts. Total	10 Pts. Total	5 Pts Total	Points
Medco Health Solutions Rx	Direct Proposal	22.00	65.00	8.50	4.30	99.80
Walgreens Health Initiative-Open Network	Ameriben/Direct Proposal	22.20	64.00	8.80	4.30	99.30
Walgreens Health Initiative-Select Network	Ameriben/Direct Proposal	21.40	65.00	8.00	4.20	98.60
BCBS Rx	Blue Cross Blue Shield	22.60	62.00	8.60	4.20	97.40
Aetna RX	Aetna	22.00	62.00	8.40	4.20	96.60
Caremark RX	Texas Municipal League	20.80	64.00	8.00	3.80	96.60
Cigna Rx	Cigna	20.00	64.00	8.20	4.20	96.40
Humana	Humana	22.00	62.00	8.00	4.20	96.20
Restat	Access Administrators/Direct Proposal	22.10	61.00	8.40	4.30	95.80
Script Care RX	American Administrative Group/Texas Municipal League	20.00	64.00	8.00	3.60	95.60
United Healthcare Rx	United Healthcare	20.80	62.00	8.00	3.80	94.60
Innoviant Transparent Rx	Fiserv	20.60	61.00	7.80	4.00	93.40
Scott & White Rx	Texas Municipal League	20.40	61.00	8.00	3.60	93.00
Welldyne Rx	Assured Benefits	20.00	62.00	7.60	3.00	92.60
Welldyne RX-	Gilsbar	19.40	62.00	7.20	4.00	92.60
Innoviant Traditional Rx	Fiserv Health	20.40	60.00	7.80	4.00	92.20
Ideal Scripts Traditional	Web TPA	20.60	60.00	8.00	3.60	92.20
Maxor Rx	Direct Proposal	19.00	60.00	7.80	4.00	90.80
Patient Choice Rx	Group & Pension Administrators	16.20	59.00	4.80	4.20	84.20

Stop Loss						
		Service Capability, Responsiveness	Fees, Guarantees	Financial Stability	Quality of Response	Total
Stop Loss Carrier	Administrator	15 Pts. Total	75 Pts. Total	10 Pts. Total	5 Pts Total	Points
Blue Cross Blue Shield	Blue Cross Blue Shield	13.40	75.00	9.00	4.40	101.80
ING	Direct Proposal	13.40	73.00	8.90	4.30	99.60
QBE	Access HealthSource	10.00	73.00	8.00	4.00	95.00
Lloyds	Lloyds-Assured Benefits	10.20	70.00	8.40	3.80	92.40
Symetra	Group & Pension Administrators	10.20	69.00	8.20	4.00	91.40
Symetra	Ameriben	10.20	67.00	8.20	4.00	89.40
Trans America	Group & Pension Administrators	10.20	68.00	7.20	3.80	89.20
HMI	Group & Pension Administrators/Web TPA/Direct Proposal	10.00	66.00	8.20	3.80	88.00
Humana	Humana	12.40	63.00	8.40	4.00	87.80
American National	American Administrative Group	10.20	62.00	8.20	4.00	84.40
American National	American Administrative Group	10.40	62.00	7.20	3.80	83.40
Aetna	Aetna	12.40	57.00	8.40	4.20	82.00
Cigna	Cigna	12.20	56.00	8.40	4.00	80.60

Employee Assistance Program						
Provider	TPA	Service Capability	Fees, Guarantees, Negotiated Rates	Financial Stability	Quality of Response	Total
		30 Pts. Total	50 Pts. Total	10 Pts. Total	10 Pts Total	Points
Deer Oaks	American Administrative Group/Fiserv/Direct Proposal	27.0	50.0	8.6	8.8	94.4
Resources for Living	Direct Proposal	24.0	18.0	7.8	8.3	58.1
Aetna	Aetna	28.0	36.0	9.0	8.8	81.8
Choice Consulting	Access Administrators	27.0	41.0	8.4	8.6	85.0
Magellan	Blue Cross Blue Shield	28.0	32.0	9.0	9.0	78.0
Interface	Assured Benefits Administrators	21.0	50.0	7.6	8.6	87.2
Sun City	Group & Pension Administrators	26.0	43.0	7.8	8.2	85.0
Web TPA	Web TPA	25.0	41.0	8.0	8.6	82.6
BPA	Ameriben	26.0	39.0	8.4	8.4	81.8
TML	TML	25.0	36.0	7.8	8.4	77.2
United Health Care	United Health Care	26.0	32.0	7.8	8.4	74.2

Third Party Administrator/Network/Stop Loss/Pharmacy/Employee Assistance Program 3-yr. Pricing							
(using Crest Benefits consulting Discount Assumptions)							
TPA	Network	Administrative Fees	Claims Expense	Stop Loss Premiums	Pharmacy Expense	Employee Assistance Program	3-yr Totals
Aetna	Aetna PPO	\$ 7,909,007.90	\$ 87,298,815.29	\$ 4,206,033.23	\$ 29,859,132.75	\$ 101,799.00	\$ 129,374,788.17
				ING	Medco	Deer Oaks	
Access Administrators	Advantage Care EPO	\$ 6,595,519.68	\$ 88,789,806.19	\$ 4,194,299.23	\$ 29,859,132.75	\$ 92,430.00	\$ 129,531,187.85
				QBE	Medco	Choice Consulting	
Blue Cross Blue Shield	BCBS PPO	\$ 7,926,948.94	\$ 88,772,611.23	\$ 4,068,885.67	\$ 29,859,132.75	\$ 101,799.00	\$ 130,729,377.59
					Medco	Deer Oaks	
Humana	Humana EPO	\$ 6,645,805.99	\$ 91,829,464.09	\$ 4,206,033.23	\$ 29,859,132.75	\$ -	\$ 132,540,436.06
		Bank of America-Flex		ING	Medco		
Pharmacy Benefit Manager (PBM) Pricing							
PBM	Administrator/Direct	Total Pricing					
Walgreens Health Initiative-Select Network	Direct Proposal	\$ 27,677,313.24					
Medco Health Solutions	Direct Proposal	\$ 29,859,132.75					
Walgreens Health Initiative-Open Network	Direct Proposal	\$ 30,143,552.15					
Blue Cross Blue Shield	Blue Cross Blue Shield	\$ 30,825,243.24					
Aetna	Aetna	\$ 31,158,699.81					
Humana	Humana	\$ 31,289,174.61					
Restat	Access Administrators/Direct Proposal	\$ 31,778,858.50					
Stop Loss Reinsurance							
Carrier	TPA/Direct Proposal	Total Pricing					
Blue Cross Blue Shield	Blue Cross Blue Shield	\$ 4,068,885.67					
QBE	Access Administrators	\$ 4,194,299.23					
ING	Direct Proposal	\$ 4,206,033.23					
Humana	Humana	\$ 4,692,526.87					
Aetna	Aetna	\$ 5,402,260.51					
Employee Assistance Program							
Provider	TPA/Direct Proposal	Total Pricing					
Choice Consulting	Access Administrators	\$ 92,430.00					
Deer Oaks	Direct Proposal	\$ 101,799.00					
Magellan	Blue Cross Blue Shield	\$ 181,162.00					
Resources for Living	Direct Proposal	\$ 280,987.20					
Aetna	Aetna	\$ 286,533.00					
Humana	Humana	Included in TPA Fee					

Request for Proposal 2007-097R - Employee Benefits

Service Requested:

Recommendations for Award:

**Third Party Medical Claims Administration (TPA)
(Including Utilization Review/Utilization
Management, COBRA/HIPAA Administration,
Section 125 Plan Administration)**

Aetna

Managed Medical Network Access

Aetna Preferred Provider Organization (PPO)

Employee Assistance Program

Deer Oaks EAP Services, LLC

Pharmacy Benefit Management (PBM)

Medco Health Solutions

Stop Loss Reinsurance

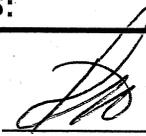
ING

**Fully Insured Medical Benefit Option
(Only Proposals for Medicare Advantage
Programs Received)**

No Award

CITY OF EL PASO CITY BID TABULATION

TITLE: EMPLOYEE BENEFITS	RFP: 2007-097R
DATE: MARCH 7, 2007	DEPARTMENT: O.M.B.
ACCESS ADMINISTRATORS, INC.	EL PASO, TX
AETNA LIFE INSURANCE COMPANY	HARTFORD, CT
AMERIBEN SOLUTIONS, INC. (DBA AMERIBEN EC GROUP)	MERIDIAN, ID
AMERICAN ADMINISTRATIVE GROUP, INC. (AGG)	LUBBOCK, TX
ASSURED BENEFITS ADMINISTRATORS, INC.	EL PASO, TX
BANK OF AMERICA	CHARLOTTE, NC
BLUE CROSS BLUE SHIELD OF TEXAS	RICHARDSON, TX
CIGNA HEALTHCARE	IRVING, TX
DEER OAKS EAP SERVICES, LLC	SAN ANTONIO, TX
FISERVE HEALTH	SAN ANTONIO, TX
FREE FIRST HEALTHCARE CLINICS, LP	LUBBOCK, TX
GILSBAR, INC.	COVINGTON, LA
GROUP & PENSION ADMINISTRATORS, INC.	DALLAS, TX
HM LIFE INSURANCE COMPANY	DALLAS, TX
HUMANA, INC.	LOUISVILLE, KY
ING EMPLOYEE BENEFITS RELIASTAR LIFE INSURANCE COMPANY	MINNEAPOLIS, MN
MAXOR PLUS, LTD.	AMARRILLO, TX
MEDCO HEALTH SOLUTIONS, INC.	FRANKLIN LAKES, NJ
RESOURCES FOR LIVING®, LTD.	AUSTIN, TX
RESTAT, LLC	WEST BEND, WI
TML GOVERNMENTAL EMPLOYEE BENEFITS POOL	AUSTIN, TX
UNITEDHEALTH GROUP INCORPORATED	MINNETONKA, MN
WALGREENS HEALTH INITIATIVES, INC.	DEERFIELD, IL
WEB TPA EMPLOYER SERVICES, LLC	IRVING, TX
RFPS SOLICITED: 49	
RFPS RECEIVED: 24	
RFPS LOCAL: 17	
NO BIDS: 1	

APPROVED:  _____

DATE: 3-12-07

TEXAS MUNICIPAL LEAGUE
ATTN: JOANNA BENAVIDEZ
1821 RUTHERFORD LAND, STE. 300
AUSTIN, TX 78754

HEALTH ADMINSTATION SVS, INC.
ATTN: GLENN HILLYER
100 GLENBOROUGH DR., SUITE 450
HOUSTON, TX 77067-3614

EL PASO FIRST GROUP HEALTH
ATTN: MANUEL MARQUEZ
2501 N MESA
EL PASO, TX 79902

METLIFE *NDA*
ATTN: ANGELA HUDGENS
16301 QUORUM DR., SUITE 120 B
ADDISON, TX 75001

JEFFERSON PILOT FINANCIAL *UTP*
ATTN: KATHRYN PHILLIPS
9001 AIRPORT FREEWAY, SUITE 600
NORTH RICHLAND HILLS, TX 76180

PLANS FOR LIFE, LLC *UTP*
ATTN: JESUS H. BUSTILLOS, FIC
6044 GATEWAY EAST #450
EL PASO, TX 79905

ATTN: IRENE ESTALA
MARNELL & ASSOCIATES
702 WYOMING AVENUE
EL PASO, TX 79902

STAR ROBBINS & CO. *UTP*
ATTN: WALTER KUSIAK
853 E 4TH ST.
LONDON, KY 40741

MAYNARD & ASSOCIATES
ATTN: ANNA MAYNARD
6201 ESCONDIDO, STE. 15A
EL PASO, TX 79912

ATTN: PATRICIA DELANEY
WM. RIGG CO.
2001 BRYAN STREET SUITE 800
DALLAS, TX 75201-3031

ACCESS ADMINISTRATORS
ATTN: DAVID WYSONG
7100 WESTWIND
EL PASO, TX 79912

AETNA
ATTN: LOUIE HEERWAGEN
2777 STEMMONS FREEWAY, SUITE 300
DALLAS, TX 75207-2509

UNICARE
ATTN: CHARLES ANDOLINA
3820 AMERICAN DRIVE, MS 104
PLANO, TX 75075

THE GUARDIAN *UTP*
ATTN: MARK BURNSIDE
3131 E CAMELBACK ROAD, STE. 135
PHOENIX, AZ 85016

TEXAS TRUE CHOICE
ATTN: ILONA LYDE
5000 LEGACY DR., SUITE 190
PLANO, TX 75024

COMBINED
ATTN: CRISTINA M. RODRIGUEZ
2701 BERT YANCEY
EL PASO, TX 79936

INTEGRITY EMPLOYEE ASSISTANCE
ATTN: DEBORAH M. ONTIVEROS
1600 N LEE TREVINO, SUITE C-7
EL PASO, TX 79936

ATTN: LISA A. JUAREZ
J & G PROCUREMENT SERVICES
734 S. MESA HILLS, #113
EL PASO, TX 79912 *UTP*

JACK CARR, INC.
1600 N. E. LOOP 410 SUITE 100
SAN ANTONIO, TX 78209

ATTN: JEANNE SIMS
FIRSTIER
270 OAK TRAIL DRIVE
DOUBLE OAK, TX 75077

ASSURED BENEFITS ADMINISTRATORS
ATTN: SUE AUSTIN
4100 RIO BRAVO, 211
EL PASO, TX 79902

BLUE CROSS BLUE SHIELD TEXAS
ATTN: DINDEE SOZA
118 MESA PARK DR.
EL PASO, TX 79912

GREAT WEST *UTP UTP*
ATTN: GENE WEDGEWORTH
120 S BROADWAY STE. #216
TYLER, TX 75702

PRUDENTIAL
ATTN: ALAN REX
8117 PRESTON RD., STE. 600
DALLAS, TX 75225

SENIOR DIRECTOR PUBLIC
SECTOR
ATTN: EDMUNDO GAMBOA JR.
1900 PUEBLO CORONA
EL PASO, TX 79936

COMBINED *FOE*
P O BOX 370371
EL PASO, TX 79937

AFLAC
ATTN: LISA A. ALMANZA
6006 N MESA, SUITE 1009
EL PASO, TX 79912

ATTN: TINA SAUNDERS
METLIFE INSURANCE COMPANY
5400 LBJ FREEWAY
SUITE 1460, LOCKBOX 30
DALLAS, TX 75240

KYLE GILLS
1308 RUSTIC TIMBER
FLOWER MOUND, TX 75028

ATTN: JOHN D. BASS
UNITEDHEALTHCARE
5959 NORTHWEST PARKWAY STE
107
SAN ANTONIO, TX 78249

ANNA MAYNARD
6201 ESCONDIDO SIJITE 15A
EL PASO, TX 79912

HEALTHSMART PREFERRED CARE
ATTN: RAY HILL
2002 WEST LOOP 289, SUITE 103
LUBBOCK, TX 79453

WARD SERVICES
ATTN: SHANE CAMPBELL
3800 FOREST DRIVE, SUITE B101
COLUMBIA, SC 29204 *WTF*

ING EMPLOYEE BENEFITS
ATTN: LISA M. SPREDEMANN
7720 N 16TH STREET, STE. 150
PHOENIX, AX 85020

VISUAL ACCENTS OPTICAL BOUTIQUE
ATTN: ANGIE MOEHLIG
1220 N OREGON
EL PASO, TX 79902

ATTN: SHANE CAMPBELL
WARD SERVICES *BJS*
3800 FOREST DRIVE SUITE B101
COLUMBIA, SC 29204

ATTN: BRANDON MILLER
HAYS COMPANIES
80 SOUTH 8TH STREET #700
MINNESPOLIS, MN 55402

ATTN: RALPH CAMPBELL
MCKINLEY FINANCIAL SERVICES
545 NORTH ANDREWS AVENUE
FORT LAUDERDALE, FL 33301

ATTN: SHARON WILLBANKS
COLONIAL SUPPLEMENTAL
INSURANCE *ANY*
P.O. BOX 222
MANSFIELD, TX 76063-0222

ATTN: LISA M. SPREDEMANN
ING EMPLOYEE BENEFITS
7720 N. 16TH STREET, SUITE 150
PHENIX, AZ 85020

AMERICAN INSURNET
ATTN: CHUCK EBERLE
644 LINN STREET, SUITE 430
CINCINNATI, OH 45203

COLONIAL SUPPLEMENTAL
ATTN: SHEILA PETTY
1201 AVERYT AVENUE
COLUMBIA, SC 29210 ; - -

COLONIAL INSURANCE
ATTN: GEORGE GOMEZ *Fds
foe*
10935 BEN CRENSHAW
EL PASO, TX 79936

HARTFORD LIFE - GROUP SALES
ATTN: TERRY GAUNT
17855 DALLAS PARWAY, STE. 100
DALLAS, TX 75287

AFLAC
ATTN: STEVEN TENWICK
809 CLOUDBURST DRIVE
EL PASO, TX 79912

SPECTERA
ATTN: NELSON ARMSTRONG
1225 N LOOP WEST STE. 900
HOUSTON, TX 77008

ALLSTATE WORKPLACE DIVISION
ATTN: STACIE HAMPTON
5525 N MACARTHUR #610
IRVING, TX 75038

ATTN: JAY CONDRY
HUMANA
8111 LBJ FREEWAY SUITE 200
DALLAS, TX 75251

WAGEWORKS, INC. *No bid*
1100 PARK PLACE
SAN MATEO, CA 94403