

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: FIRE

AGENDA DATE: JULY 10, 2012

CONTACT PERSON/PHONE: TERRY KEBSCHULL, LOGISTIC CHIEF, 771-1076
 BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

The El Paso Fire Department recommends that Solicitation 2012-180 (Structural and Proximity Firefighting Clothing) be awarded to the following vendors. The proposed award is for thirty-six (36) months for a total estimated award of \$1,254,258.90 (3 years).

Item No.	Vendor	Location	Amount
8	Bazaar Uniforms & Men's Store	El Paso, TX	\$38,600.00
3 YEAR TOTAL			\$115,800.00

Item No.	Vendor	Location	Amount
6	Daco Fire Equipment, Inc.	Lubbock, TX	\$4,500.00
7	Daco Fire Equipment, Inc.	Lubbock, TX	\$32,000.00
9	Daco Fire Equipment	Lubbock, TX	\$5,200.00
Total Annual Amount			\$41,700.00
3 YEAR TOTAL			\$125,100.00

Item No.	Vendor	Location	Amount
3	Dooley Tackaberry, Inc.	Deer Park, TX	\$8,280.00
4	Dooley Tackaberry, Inc.	Deer Park, TX	\$6,500.00
Total Annual Amount			\$14,780.00
3 YEAR TOTAL			\$44,340.00

Item No.	Vendor	Location	Amount
5	Firefighter Tool Supply	Spring, TX	\$39,195.00
10	Firefighter Tool Supply	Spring, TX	\$3,167.80
11	Firefighter Tool Supply	Spring, TX	\$431.80
12	Firefighter Tool Supply	Spring, TX	\$596.50
13	Firefighter Tool Supply	Spring, TX	\$1,059.70
14	Firefighter Tool Supply	Spring, TX	951.50
16	Firefighter Tool Supply	Spring, TX	\$9,310.00
Total Annual Amount			\$54,712.30
3 YEAR TOTAL			\$164,136.90

Item No.	Vendor	Location	Amount
1	Freightliner, Sterling, Western Star of Arizona	Tolleson, AZ	\$164,500.00
2	Freightliner, Sterling, Western Star of Arizona	Tolleson, AZ	\$103,794.00
	Total Annual Amount		\$268,294.00
	3 YEAR TOTAL		\$804,882.00

Item No.	
15	Will not award
17	Will not award
18	Will not award

BACKGROUND / DISCUSSION:

This contract will be for the purchase of new Personal Protective Equipment (PPE) for the Fire Department. Both structural and proximity PPE will be purchased using this contract.

Government Code Title 4 Chapter 419 §419.040 Protective Clothing: A fire department shall purchase, provide, and maintain a complete ensemble of appropriate protective clothing for each of its fire protection personnel who would be exposed to hazardous conditions from fire or other emergencies or where the potential for such exposure exists.

- Items #1 and #2, the lowest bidder was not chosen due to the excessive delivery time indicated in their bid. Specifications asked for a delivery to be completed within 30 days and the lowest bidder indicated delivery times of 12-14 weeks. Therefore the second lowest bidder, Freightliner, Sterling, Western Star was chosen. Also these two items are required to be of the same manufacturer.
- Items #3 and #4 are specified to be from the same manufacture, therefore the overall lowest combined bid, Dooley Tackaberry, was chosen for these items.
- Items #5 and #9 the lowest bidder, Fire Service Equipment was not selected due to the fact that they went out of business and can longer fill the obligations of their bid. Therefore the second lowest bidders were selected.
- Items #7, the lowest bidder, Firefighter Tool Supply did not meet specifications outlined for the required vapor barrier protection, so the second lowest qualifying bidder was chosen.
- Items #10, #11, #12, and #13 as the overall combined lowest bidder for these items were chosen. Also these items are required to be of the same manufacturer.
- Items #15 was not awarded based on the fact that Fire Service Equipment is no longer in service and they were the only bidder.

- Items #17 and #18 Fire Helmet Fronts and Fire Helmet ID will not be awarded. The Fire Department will be handling them in house.

SELECTION SUMMARY:

Solicitation was advertised on 4/3/2012 and 4/10/2012. The postcards were mailed out on 4/2/2012. The solicitation was posted on City website on 4/3/2012. The email (Purmail) notification was sent out on 4/3/2012. Total of sixteen bidders with six local vendors were solicited. Ten bids were received with three being local vendors.

PRIOR COUNCIL ACTION:

Yes. December 18, 2008, Structural and Proximity Firefighting Clothing

AMOUNT AND SOURCE OF FUNDING:

22010320-503123-01101 Equipment Supplies (Small Capital)
62620010-503123-40101 Safety Gear

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name Signature Date

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **JULY 10, 2012**

The award of Solicitation No. 2012-180 (Structural and Proximity Fire Fighting Clothing) to Bazaar Uniforms & Men's Store, Daco Fire Equipment, Dooley Tackaberry, Inc., Firefighter Tool Supply, and Freightliner, Sterling, Western Star of Arizona for an initial term estimated award of \$1,254,258.90 for (3) years.

Department: Fire
Award to: Vendor 1: Bazaar Uniforms & Men's Store
Vendor Location: El Paso, TX
Item: 8
Option to Extend: 2 Years
Payment Terms: Net 30
Annual Estimated Award: \$38,600.00
Initial Term Estimated Award: \$115,800.00 (3 years)
Total Estimated Award: \$193,000.00 (5 years)

Award to: Vendor 2: Daco Fire Equipment
Vendor Location: Lubbock, TX
Items: 6, 7, and 9
Option to Extend: None
Payment Terms: Net 30
Annual Estimated Award: \$41,700.00
Total Estimated Award: \$125,100.00 (3 years)

Award to: Vendor 3: Dooley Tackaberry, Inc.
Vendor Location: Deer Park, TX
Items: 3 and 4
Option to Extend: None
Payment Terms: Net 30
Annual Estimated Award: \$14,780.00
Total Estimated Award: \$44,340.00 (3 years)

Award to: Vendor 4: Firefighter Tool Supply
Vendor Location: Spring, TX
Item(s): 5, 10, 11, 12, 13, 14, and 16
Option to Extend: None
Payment Terms: 2% Net 30
Annual Estimated Award: \$54,712.30
Total Estimated Award: \$164,136.90 (3 years)

Award to: Vendor 5: Freightliner, Sterling, Western Star of Arizona
Vendor Location: Tolleson, AZ
Item(s): 1 and 2
Option to Extend: None
Payment Terms: Net 30
Annual Estimated Award: \$268,294.00
Total Estimated Award: \$804,882.00 (3 years)

Annual Estimated Award \$ 418,086.30
Initial Estimated Award: \$1,254,258.90 (3 years)
Total Estimated Award: \$1,331,458.90 (5 years)
Account No.: 22010320 – 503123 - 01101
62620010 – 503123 - 40101
Funding Source: General Fund – Equipment Supplies (Small Capital)
Airport Cost Centers - Safety Gear
District(s): All

This is a low bid, unit price contract.

The Financial Services - Purchasing Division and Fire Department recommends award as indicated to Bazaar Uniforms & Men's Store, Daco Fire Equipment, Dooley Tackaberry, Inc., Firefighter Tool Supply., and Freightliner, Sterling, Western Star of Arizona the lowest responsive, responsible bidders.

*******ADDITIONAL INFO BELOW*******

Items #15 was not awarded based on the fact that Fire Service Equipment is no longer in service and they were the only bidder.

Items #17 and #18 Fire Helmet Fronts and Fire Helmet ID will not be awarded. The Fire Department will be handling them in house.



CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
 BID DATE: APRIL 25, 2012

SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			ALAMO SHOOTERS SUPPLY EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		BRISTOL FIRE APPAREL, INC. ROCHESTER, IN		CASCO INDUSTRIES, INC. SHREVEPORT, LA	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
1.	200 EA	COAT, PROTECTIVE, STRUCTURAL	NO BID		NO BID		\$760.00	\$152,000.00	NO BID	
MANUFACTURER							BRISTOL FIRE APPAREL, INC.			
MODEL NUMBER							20813A			
2.	200 PAIR	PANTS, PROTECTIVE, STRUCTURAL	NO BID		NO BID		\$540.00	\$108,000.00	NO BID	
MANUFACTURER							BRISTOL FIRE APPAREL, INC.			
MODEL NUMBER							20813B			
3.	10 EA	COAT, PROTECTIVE, PROXIMITY	NO BID		NO BID		NO BID		\$850.00	\$8,500.00
MANUFACTURER									GLOBE FIRE FIGHTER SUITS	
MODEL NUMBER									GXCELL P/N D1822-G	
4.	10 PAIR	PANTS, PROTECTIVE, PROXIMITY	NO BID		NO BID		NO BID		\$685.00	\$6,850.00
MANUFACTURER									GLOBE FIRE FIGHTER SUITS	
MODEL NUMBER									GXCELL P/N E1882-G	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Denise Gaus*
 DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
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SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			ALAMO SHOOTERS SUPPLY EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		BRISTOL FIRE APPAREL, INC. ROCHESTER, IN		CASCO INDUSTRIES, INC. SHREVEPORT, LA	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
5.	300 EA	HELMET, FIRE FIGHTER	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
6.	250 EA	HOOD, FLASHOVER, KNIT	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
7.	400 PAIR	GLOVES, PROTECTIVE, STRUCTURAL	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
8.	200 PAIR	BOOTS, PROTECTIVE, STRUCTURAL	\$263.25	\$52,650.00	\$193.00	\$38,600.00	NO BID		NO BID	
MANUFACTURER			BLACK DIAMOND		THOROGOOD 804-6379					
MODEL NUMBER			277-0912		804-6379					
9	200 EA	SUSPENDERS, HEAVY DUTY, DYNA BACK OR EQUAL	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										

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APPROVED BY: DB
 DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
 BID DATE: APRIL 25, 2012

SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			ALAMO SHOOTERS SUPPLY EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		BRISTOL FIRE APPAREL, INC. ROCHESTER, IN		CASCO INDUSTRIES, INC. SHREVEPORT, LA	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
10	10 EA	HELMET, PROXIMITY	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
11.	10 EA	COVER, PROXIMITY/ALUMINIZED	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
12.	10 EA	HELMET SHROUD, PROXIMITY	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
13.	10 EA	FACESHIELD, PROXIMITY	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
14.	10 PAIR	GLOVES, PROXIMITY	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										

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SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			ALAMO SHOOTERS SUPPLY EL PASO, TX		BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		BRISTOL FIRE APPAREL, INC. ROCHESTER, IN		CASCO INDUSTRIES, INC. SHREVEPORT, LA	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
15.	10 PAIR	BOOTS, PROXIMITY	NO BID		LEFT BLANK		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
16.	250 EA	PPE GEAR BAG	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
17.	200 EA	FIRE HELMET, FRONTS	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
18.	400 EA	FIRE HELMET, ID	NO BID		NO BID		NO BID		NO BID	
MANUFACTURER										
MODEL NUMBER										
TOTAL ITEMS #1 THRU #18			\$52,650.00		\$38,600.00		\$260,000.00		\$15,350.00	

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SOLICITATION #: 2012-180
DEPARTMENT: FIRE

BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
BID DATE: APRIL 25, 2012

			DACO FIRE EQUIPMENT INC. LUBBOCK, TX		DOOLEY TACKABERRY, INC. DEER PARK, TX		FIRE FIGHTER TOOL SUPPLY SPRING, TX		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
1.	200 EA	COAT, PROTECTIVE, STRUCTURAL	\$869.00	\$173,800.00	\$838.00	\$167,600.00	\$831.31	\$166,262.00	\$968.00 / *\$854.00	\$193,600.00 / *\$170,800.00
MANUFACTURER			LION		INNOTEX		QUAKER		HONEYWELL LTO-3416	
MODEL NUMBER			JANESVILLE LIBERTY		INNO6000		76C-9G-2F-79		*ALT. RANGER RNG-341G	
2.	200 PAIR	PANTS, PROTECTIVE, STRUCTURAL	\$613.00	\$122,699.00 <small>VENDOR'S PRICE: \$122,600.00</small>	\$575.00	\$115,000.00	\$525.48	\$105,096.00	\$665.00 / *\$538.00	\$133,000.00 / *\$107,600.00
MANUFACTURER			LION		INNOTEX		QUAKER		HONEYWELL LTO-341G	
MODEL NUMBER			JANESVILLE SUPER PANT		INNO6000		76P-9G-2F-79		*ALT. RANGER RNG-341G	
									*ALTERNATE BID MEETS SPECIFICATION	
3.	10 EA	COAT, PROTECTIVE, PROXIMITY	\$797.00	\$7,970.00	\$828.00	\$8,280.00	\$879.84	\$8,798.40	\$1,023.00	\$10,230.00
MANUFACTURER			LION		INNOTEX		QUAKER		HONEYWELL	
MODEL NUMBER			JANESVILLE AERO LIBERTY		INNO6000		76C-40-2F-73		LTO-7603	
4.	10 PAIR	PANTS, PROTECTIVE, PROXIMITY	\$691.00	\$6,910.00	\$650.00	\$6,500.00 <small>VENDOR'S PRICE: \$6,503.00</small>	\$614.38	\$6,143.80	\$785.00	\$7,850.00
MANUFACTURER			LION		INNOTEX		QUAKER		HONEYWELL	
MODEL NUMBER			JANESVILLE AERO SUPER PANT		INNO6000		76P-40-2F-73		LTO-7603	

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CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
 BID DATE: APRIL 25, 2012

SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			DACO FIRE EQUIPMENT INC. LUBBOCK, TX		DOOLEY TACKABERRY, INC. DEER PARK, TX		FIRE FIGHTER TOOL SUPPLY SPRING, TX		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
5.	300 EA	HELMET, FIRE FIGHTER	\$168.00	\$50,400.00	\$176.80	\$53,040.00 <small>VENDOR'S PRICE: \$53,010.00</small>	\$130.65	\$39,195.00	\$135.00	\$40,500.00
MANUFACTURER			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MODEL NUMBER			LEGACY 5		FX		HT-LFL-HDO		LITE FORCE PLUS	
6.	250 EA	HOOD, FLASHOVER, KNIT	\$18.00	\$4,500.00	N/A		\$24.42	\$6,105.00	\$38.00	\$9,500.00
MANUFACTURER			PAC II				MAJESTIC		HONEYWELL	
MODEL NUMBER			P84				P84 PAC II		30022557FNF	
7.	400 PAIR	GLOVES, PROTECTIVE, STRUCTURAL	\$80.00	\$32,000.00	N/A		\$71.50	\$28,600.00	\$88.00	\$35,200.00
MANUFACTURER			LION				DRAGON FIRE		HONEYWELL	
MODEL NUMBER			3DX KEVLAR WRISTLET				ALPHA X		SGKCG	
8.	200 PAIR	BOOTS, PROTECTIVE, STRUCTURAL	\$273.00	\$54,600.00	N/A		\$306.32	\$61,264.00	\$254.00	\$50,800.00
MANUFACTURER			LION				HAIX		HONEYWELL	
MODEL NUMBER			SIC MARSHALL				FIRE HUNTER XTREME		4200	
9.	200 EA	SUSPENDERS, HEAVY DUTY, DYNA BACK OR EQUAL	\$26.00	\$5,200.00	N/A		NO BID		\$27.00	\$5,400.00
MANUFACTURER			LION						HONEYWELL	
MODEL NUMBER			EZH H-BACK						SP-DFQ	

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10	10 EA	HELMET, PROXIMITY	\$430.00	\$4,300.00	*\$440.10	*\$4,401.00	\$316.78	\$3,167.80	\$313.00	\$3,130.00
			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MANUFACTURER			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MODEL NUMBER			LFH 3910G LEGACY 5 PROXIMITY HELMET		AX		HT-LFL-PRO X		HT-LF2-PROX	
11.	10 EA	COVER, PROXIMITY/ALUMINIZED	\$93.00	\$930.00	\$93.20	\$932.00	\$43.18	\$431.80	\$88.00	\$880.00
			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MANUFACTURER			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MODEL NUMBER			LFH1011 ALUMINIZED SHELL COVER		R260		HP-PHCL		HP-PHCB	
12.	10 EA	HELMET SHROUD, PROXIMITY	\$242.00	\$2,420.00	\$271.90	\$2,719.00	\$59.65	\$596.50	\$100.00	\$1,000.00
			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MANUFACTURER			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MODEL NUMBER			SHROUD W? RT7100		R757		HP-PEF-2007		HP-PEF-2007	
13.	10 EA	FACESHIELD, PROXIMITY	\$109.00	\$1,090.00	\$105.70	\$1,057.00	\$105.97	\$1,059.70	\$205.00	\$2,050.00
			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MANUFACTURER			LION		BULLARD		MORNING PRIDE		HONEYWELL	
MODEL NUMBER			GOLD COATED FACESHIELD		R340		HP-E130GC		HP-E130-GC	
14.	10 PAIR	GLOVES, PROXIMITY	\$124.00	\$1,240.00	N/A		\$95.15	\$951.50	\$118.00	\$1,180.00
			LION				HONEYWELL		HONEYWELL	
MANUFACTURER			LION				HONEYWELL		HONEYWELL	
MODEL NUMBER			GL 5200				GL-BPR-RGA		GLBRRGA	

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 DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



SOLICITATION #: 2012-180
DEPARTMENT: FIRE

BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
BID DATE: APRIL 25, 2012

			DACO FIRE EQUIPMENT INC. LUBBOCK, TX		DOOLEY TACKABERRY, INC. DEER PARK, TX		FIRE FIGHTER TOOL SUPPLY SPRING, TX		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX	
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
15.	10 PAIR	BOOTS, PROXIMITY	LEFT BLANK		N/A		NO BID		\$145.00	\$1,450.00
MANUFACTURER									HONEYWELL	
MODEL NUMBER									6211	
16.	250 EA	PPE GEAR BAG	LEFT BLANK		N/A		\$37.24	\$9,310.00	\$43.00	\$10,750.00
MANUFACTURER							OK-1		HONEYWELL	
MODEL NUMBER							3000		B80RS	
17.	200 EA	FIRE HELMET, FRONTS	LEFT BLANK		\$50.90	\$10,180.00	\$37.99 / \$8.73	\$7,598.00 / \$1,746.00	\$31.00	\$6,200.00
MANUFACTURER					DOOLEY TACKABERRY, INC.		MORNING PRIDE		FAHRENHEIT UNIFORMS	
MODEL NUMBER					PASSPORT FRONT		HF-PS3 / HF-PS4		EPFD SPEC.	
18.	400 EA	FIRE HELMET, ID	LEFT BLANK		NO BID		\$21.74	\$8,696.00	\$9.00	\$3,600.00
MANUFACTURER							MORNING PRIDE		FAHRENHEIT UNIFORMS	
MODEL NUMBER							HF-PS2		EPFD SPEC.	
TOTAL ITEMS #1 THRU #18			\$467,960.00 VENDOR'S PRICE: LEFT BLANK		\$369,709.00 VENDOR'S PRICE: N/A		\$453,275.50 / \$447,423.50 VENDOR'S PRICE: \$455,021.50		\$516,320.00 * VENDOR'S ALTERNATE PRICE: \$468,120.00	

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APPROVED BY: DB
DATE: 5/3/12



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SOLICITATION #: 2012-180
DEPARTMENT: FIRE

	DACO FIRE EQUIPMENT INC. LUBBOCK, TX	DOOLEY TACKABERRY, INC. DEER PARK, TX	FIRE FIGHTER TOOL SUPPLY SPRING, TX	FIRE SERVICE EQUIPMENT, INC. EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				<small>NOTE: QUOTE IS VALID 1 YEAR FROM AWARD - PRICE INCREASE NOT TO EXCEED 5% PER YEAR FOR THE 2 (1 YEAR) RENEWAL PERIODS.</small>
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/> NONE STATED	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	2% - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> NONE STATED	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> ADD 3% TO THE PURCHASE
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	90 - 120 DAYS	30 - 45 DAYS	45 DAYS	NONE STATED
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: DB
 DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
 BID DATE: APRIL 25, 2012

SOLICITATION #: 2012-180
 DEPARTMENT: FIRE

			FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA TOLLESON, AZ		QUEST ENTERPRISES, INC. WALSENBURG, CO					
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
1.	200 EA	COAT, PROTECTIVE, STRUCTURAL	\$822.50	\$164,500.00	\$864.00	\$172,800.00				
MANUFACTURER			VERIDIAN LTD		QUEST ENTERPRISES					
MODEL NUMBER			CVNG-804-903-42-GBT		PS 1115 QNETIC COAT					
2.	200 PAIR	PANTS, PROTECTIVE, STRUCTURAL	\$518.97	\$103,794.00	\$573.00	\$114,600.00				
MANUFACTURER			VERIDIAN LTD		QUEST ENTERPRISES					
MODEL NUMBER			TVNG-804-903-41-GBT		PS 1155 QNETIC COAT					
3.	10 EA	COAT, PROTECTIVE, PROXIMITY	\$973.86	\$9,738.60	NO BID					
MANUFACTURER			VERIDIAN LTD							
MODEL NUMBER			CVCP-907-903-00-ABT							
4.	10 PAIR	PANTS, PROTECTIVE, PROXIMITY	\$671.91	\$6,719.10	NO BID					
MANUFACTURER			VERIDIAN LTD							
MODEL NUMBER			TVCP-907-903-00-ABT							

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APPROVED BY: *OB*
 DATE: *5/3/12*



CITY OF EL PASO BID TABULATION FORM



BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
BID DATE: APRIL 25, 2012

SOLICITATION #: 2012-180
DEPARTMENT: FIRE

			FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA TOLLESON, AZ		QUEST ENTERPRISES, INC. WALSENBURG, CO					
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
5.	300 EA	HELMET, FIRE FIGHTER	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
6.	250 EA	HOOD, FLASHOVER, KNIT	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
7.	400 PAIR	GLOVES, PROTECTIVE, STRUCTURAL	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
8.	200 PAIR	BOOTS, PROTECTIVE, STRUCTURAL	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
9	200 EA	SUSPENDERS, HEAVY DUTY, DYNA BACK OR EQUAL	NO BID		\$40.00	\$8,000.00				
MANUFACTURER					QUEST ENTERPRISES					
MODEL NUMBER					X-BACK, 8-BUTTON					

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APPROVED BY: AB
 DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



SOLICITATION #: 2012-180
DEPARTMENT: FIRE

BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
BID DATE: APRIL 25, 2012

			FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA TOLLESON, AZ		QUEST ENTERPRISES, INC. WALSENBURG, CO					
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
10	10 EA	HELMET, PROXIMITY	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
11.	10 EA	COVER, PROXIMITY/ALUMINIZED	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
12.	10 EA	HELMET SHROUD, PROXIMITY	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
13.	10 EA	FACESHIELD, PROXIMITY	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
14.	10 PAIR	GLOVES, PROXIMITY	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										

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APPROVED BY: *[Signature]*
DATE: 5/3/12



CITY OF EL PASO BID TABULATION FORM



SOLICITATION #: 2012-180
DEPARTMENT: FIRE

BID ITEM: STRUCTURAL AND PROXIMITY FIREFIGHTING CLOTHING
BID DATE: APRIL 25, 2012

			FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA TOLLESON, AZ		QUEST ENTERPRISES, INC. WALSENBURG, CO					
ITEM #	ANNUAL EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE	UNIT PRICE	TOTAL EXTENDED PRICE
15.	10 PAIR	BOOTS, PROXIMITY	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
16.	250 EA	PPE GEAR BAG	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
17.	200 EA	FIRE HELMET, FRONTS	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
18.	400 EA	FIRE HELMET, ID	NO BID		NO BID					
MANUFACTURER										
MODEL NUMBER										
TOTAL ITEMS #1 THRU #18			\$284,751.70		\$295,400.00					

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APPROVED BY: DB
DATE: 5/3/12

DACO FIRE EQUIPMENT
P. O. BOX 5024
LUBBOCK, TX 79408

ALCO INDUSTRIAL
3525 HUECO STREET
EL PASO, TX 79903

FIRE SERVICE EQUIPMENT
HUGO ARREOLA
1500 E WYOMING
EL PASO, TX 79902

LION APPAREL
1529 SW 121ST. STREET
OKLAHOMA CITY, OK 73170

FERRARA FIRE FIGHTING EQUIPMENT
774 JULIA DRIVE
NEW BRAUNFELS, TX 78130

D&D INDUSTRIAL SUPPLY
ATTN: JAVIER COSME
6825 MARBLE CANYON
EL PASO, TX 79912

FIRST IN
21432 N. CENTRAL AVENUE
PHOENIX, AZ 85024

NEEL ASSOCIATES, INC.
P. O. BOX 20126
WACO, TX 76702-0126

FIRE DEX, INC.
780 SOUNTH PROGRESS DRIVE
MEDINA, OH 44256

FALCON INDUSTRIES
P. O. BOX 26248
EL PASO, TX 79926

FIRST IN, INC.
500 W. PAISANO SUITE C
EL PASO, TX 79901

DISCOUNT EQUIPMENT & SAFETY
765 PENDALE ROAD
EL PASO, TX 79907

QUEST ENTERPRISES, INC.
408 RUSSELL STREET
WALSENBURG, CO 81089

BAZAAR UNIFORMS & MEN'S STORE
2430 E. YANDELL DRIVE
EL PASO, TX 79903

FERRARA FIRE APPARATUS
1106 11TH STREET
P. O. BOX 300
SILVERTON, TX 79257

METRO FIRE APPARATUS SPECIALIST, INC.
ALLEN WALTERS
6125 NORDLING ROAD
HOUSTON, TX 77076-4037