

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: July 10, 2012

CONTACT PERSON/PHONE: STUART ED, GENERAL SERVICES DIRECTOR, 621-6822
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313

DISTRICT (S) AFFECTED: ALL

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

General Services requests that Mayor and Council approve the award of Bid 2012-258 to Crawford Buick GMC L.P. for the purchase of twenty (20) 2013 Buick Lacrosse Mid-Sized, 4 door vehicles. Price per vehicle is \$29,240.88 and total purchase is for \$584,817.60.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The General Services Department - Fleet Division is recommending the award of the above purchase. Crawford Buick GMC, L.P. was the vendors offering the best value to the City. The City is currently in the process of replacing the old fleet through a Fleet Replacement Program that targets vehicles that have met their life expectancy. Once identified, they are replaced with new, more cost effective vehicles that operate more efficiently and are environmentally-friendly. The proposed purchase will replace vehicles that are 100% dependent on fuel with new vehicles equipped with alternatively fueled engines which operate more efficiently, more environmentally-friendly, and at a lower cost to the city. Local business is being supported.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. City Council approved a similar purchase on November 9, 2010, Item 6.

SELECTION SUMMARY:

This solicitation was advertised on June 5, 2012 and June 12, 2012, and opened on June 5, 2012. On June 5, 2012, postcards were mailed out, the solicitation was posted on the City's website on and the email (Purmail) notification was sent out. Seventeen (17) local bidders were solicited and four (4) local bidders responded.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

37150068-508054-27717 - General Services Department - Cars, Pickups, Vans

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date

JOEL W. MCKNIGHT
Signature: *Joel W. McKnight* Date: 6-28-12
CPRP

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **July 10, 2012**.

Discussion and action on the award of Solicitation No. 2012-258 (City Fleet Hybrid Vehicles) to Crawford Buick GMC L.P. for an initial estimated award of \$584,817.60.

Department:	General Services – Fleet Division
Award to:	Crawford Buick GMC L.P. El Paso, Texas
Item(s):	Item #4
Option to Extend:	90 Days from Date of Award
Payment Terms:	Net 30 days
Total Award:	\$584,817.60 (20 units)
Account No.:	37150068-508054-27717
Funding Source:	General Services Department – Cars, Pickups, Vans
District(s):	All

This is a Best Value, unit price one-time contract.

The Financial Services - Purchasing Division and General Services – Fleet Division recommend award as indicated to Crawford Buick GMC L.P., the bidder offering the best value bid.

*******ADDITIONAL INFO BELOW*******

Four Vendors, Casa Ford, Inc., Philpott Motors, Poe Automotive dba El Paso Honda, and Rudolph Chevrolet LLC were deemed non-responsive for either not meeting the required delivery date or vehicle specifications.

COMMITTEE SCORE SHEET

COMMITTEE SCORE SHEET																					
SOLICITATION NO:		2012-258																			
SOLICITATION TITLE:		CITY FLEET HYBRID VEHICLES																			
		GENERAL SERVICES DEPARTMENT - FLEET DIVISION																			
		Crawford Buick GMC LP El Paso, TX																			
Cost																					
ITEM # 1: COMPACT SEDANS																					
	Compact Sedan, 4 Door	No Bid	0.00																		
ITEM # 1: COMPACT SEDANS																					
	Compact Sedan, 4 Door	No Bid	0.00																		
ITEM #3: MIDSIZE SEDAN																					
	Midsize Sedan, 4 Door	\$28,956.00	70.00																		
ITEM #4: MIDSIZE SEDAN																					
	Midsize Sedan, 4 Door	\$29,240.88	70.00																		
		Includes full size spare tire																			
TOTAL POINTS		70																			
Reputation and Quality of Bidder's Service																					
References																					
(# points/percent max)	15		10																		
Bidders Operational Information Local Maintenance/Service Facility																					
(# points/percent max)	10		10																		
Past Relationship/Performance with the City																					
(# points/percent max)	5		0																		
GRAND TOTAL		100		Item # 4		90.00															
(100 points/percent max)																					



**CITY OF EL PASO
BID TABULATION FORM**



Bid Opening Date: JUNE 20, 2012
Project Name: CITY HYBRID VEHICLES

Solicitation #: 2012-258
Department: GENERAL SERVICES

		CASA FORD INC. EL PASO, TX	CRAWFORD BUICK GMC L.P. EL PASO, TX	PHILPOTT MOTORS NEDERLAND, TX	POE AUTOMOTIVE DBA EL PASO HONDA EL PASO, TX				
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE				
1.	COMPACT SEDAN 4 - DOOR	<u>\$25,521.54</u>	<u>NO BID</u>	<u>\$18,963.00</u>	<u>\$22,422.66</u>				
	YEAR/MAKE	2013 FORD		2012 TOYOTA	2012 HONDA				
	MODEL NUMBER	FUSION SE		PRIUS C	CIVIC HYBRID IMA				
	COMMENTS:				ONLY FIVE (5) VEHICLES AVAILABLE DURING BID SOLICITATION NO 2012-258 DATES.				
2.	COMPACT SEDAN 4 - DOOR	<u>\$25,521.54</u>	<u>NO BID</u>	<u>NO BID</u>	<u>NO BID</u>				
	YEAR/MAKE	2013 FORD							
	MODEL NUMBER	FUSION SE							
3.	MID-SIZE SEDAN 4 - DOOR	<u>\$25,521.54</u>	<u>\$28,956.00</u>	<u>\$23,949.00</u>	<u>NO BID</u>				
	YEAR/MAKE	2013 FORD	2013 BUICK LACROSSE	2012 TOYOTA					
	MODEL NUMBER	FUSION SE	4GB69	CAMEREL					
4.	MID-SIZE SEDAN 4 - DOOR	<u>\$25,521.54</u>	<u>\$29,240.88</u>	<u>NO BID</u>	<u>NO BID</u>				
	YEAR/MAKE	2013 FORD	2013 BUICK LACROSSE						
	MODEL NUMBER	FUSION SE	46B69 WITH SPARE TIRE REFER TO SECTION B, PAGE 4						
AUTOMOBILES		COMPACT	MID-SIZE	COMPACT	MID-SIZE	COMPACT	MID-SIZE		
	POWER SEATS	STD	STD	NO BID	STD	NO	YES	N/A	NO BID
	CRUISE CONTROL/TILT WHEEL	STD	STD	NO BID	STD	NO/YES	YES	STD	NO BID
	FRONT BUCKET SEATS	STD	STD	NO BID	STD	BUCKET	BUCKET	STD	NO BID

NOTE: THIS IS A BEST VALUE PROCUREMENT. PRICE AND OTHER FACTORS SHALL BE EVALUATED TO DETERMINE AN AWARDEE.

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE: 6/25/2012



**CITY OF EL PASO
 BID TABULATION FORM**



Bid Opening Date: JUNE 20, 2012
Project Name: CITY HYBRID VEHICLES

Solicitation #: 2012-258
Department: GENERAL SERVICES

	CASA FORD INC. EL PASO, TX	CRAWFORD BUICK GMC L.P. EL PASO, TX	PHILPOTT MOTORS NEDERLAND, TX	POE AUTOMOTIVE DBA EL PASO HONDA EL PASO, TX
OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET- 30 DAYS		100 % - 30 DAYS	100% - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY IS: Within consecutive calendar days	84 DAYS	45 DAYS	90-120 DAYS	4 DAYS

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.
 NOTE: THIS IS A BEST VALUE PROCUREMENT. PRICE AND OTHER FACTORS SHALL BE EVALUATED TO DETERMINE AN AWARDEE.

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BID TABULATION FORM**



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Project Name: CITY HYBRID VEHICLES

Solicitation #: 2012-258
Department: GENERAL SERVICES

		RUDOLPH CHEVROLET LLC EL PASO, TX					
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	COMPACT SEDAN 4 - DOOR	<u>NO BID</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
	YEAR/MAKE						
	MODEL NUMBER						
2.	COMPACT SEDAN 4 - DOOR	<u>NO BID</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
	YEAR/MAKE						
	MODEL NUMBER						
3.	MID-SIZE SEDAN 4 - DOOR	<u>\$23,853.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
	YEAR/MAKE	2013 CHEVROLET					
	MODEL NUMBER	1GC69					
4.	MID-SIZE SEDAN 4 - DOOR	<u>NO BID</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
	YEAR/MAKE						
	MODEL NUMBER						
AUTOMOBILES		COMPACT	MID-SIZE	COMPACT	MID-SIZE	COMPACT	MID-SIZE
	POWER SEATS	NO BID	INC	\$0.00	\$0.00	\$0.00	\$0.00
	CRUISE CONTROL/TILT WHEEL	NO BID	INC	\$0.00	\$0.00	\$0.00	\$0.00
	FRONT BUCKET SEATS	NO BID	INC	\$0.00	\$0.00	\$0.00	\$0.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. PRICE AND OTHER FACTORS SHALL BE EVALUATED TO DETERMINE AN AWARDEE.

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BID TABULATION FORM**



Bid Opening Date: JUNE 20, 2012 Project Name: CITY HYBRID VEHICLES		Solicitation #: 2012-258 Department: GENERAL SERVICES		
	RUDOLPH CHEVROLET LLC EL PASO, TX			
OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS: BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	NET 30 DAYS YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY IS: Within <u> </u> consecutive calendar days	45 - 60 DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED:	BIDS RECEIVED:	BIDS LOCAL:	NO BIDS:	

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 DATE: 6/25/2012

DICK POE CHRYSLER
6501 MONTANA AVENUE
EL PASO, TX 79925

DICK POE DEALERSHIPS
1363 AIRWAY BLVD.
EL PASO, TX 79925

MIDWAY CHEVROLET
5915 MONTANA AVENUE
EL PASO, TX 79925

SUNLAND PARK
PONTIAC BUICK GMC
955 CROCKETT WAY
EL PASO, TX 79922

MISSION CHEVROLET
1316 GEORGE DIETER
EL PASO, TX 79936

SHAMLALEY FORD
11301 GATEWAY BLVD. W
EL PASO, TX 79936

HOY FOX AUTOMOTIVE GROUP
7230 VISCOUNT BLVD.
EL PASO, TX 79925

RUDOLPH AUTOMOTIVE GROUP
ATTN: MIKE RUFFIN
5625 S. DESERT
EL PASO, TX 79932

CASA FORD
ATTN: RICK KENLEY
5815 MONTANA AVENUE
EL PASO, TX 79925

MACK MASSEY MOTORS
950 CROCKETT STREET
EL PASO, TX 79922

BRAVO CHEVROLET
CADILLAC HUMMER
6555 MONTANA AVENUE
EL PASO, TX 79925

TRAVIS CRAWFORD BUICK
6800 MONTANA AVENUE
EL PASO, TX 79925

DRIVEWAY DODGE
8434 GATEWAY BLVD. E
EL PASO, TX 79907

EL PASO HONDA
1490 LEE TREVINO
EL PASO, TX 79936

EXPRESSWAY FORD
5550 N. DESERT BLVD.
EL PASO, TX 79912

ASMAR TRUCK EQUIPMENT
7713 ALAMEDA AVENUE
EL PASO, TX 79915

ENTERPRISE RENT-A-CAR
ATTN: JENNIFER JENNINGS
4115 N. MESA
EL PASO, TX 79902

FABCO INDUSTRIES INC.
8406 SPRAGUE ROAD
ODESSA, TX 79764

JACK KEY MOTORS
1840 N. MAIN
LAS CRUCES, NM 88001

BRAVO CHEVROLET
1601 S. MAIN ST.
LAS CRUCES, NM 88005

SISBARRO BUICK, PONTIAC
425 W. BOUTZ ROAD
LAS CRUCES, NM 88005

BORMAN MOTOR COMPANY
470 W. BOUTZ
LAS CRUCES, NM 88005

VISION FORD LINCOLN-MERCURY
1500 S. WHITE SANDS BLVD.
ALAMOGORDO, NM 88310