

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** International Bridges  
**AGENDA DATE:** June 26, 2012  
**CONTACT PERSON/PHONE:** SAID LARBI-CHERIF, P.E., INTERNATIONAL BRIDGES DEPT., 533-7428  
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313  
**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Department of International Bridges recommends award to the following bidder for solicitation 2012-193 Single Space Parking Meters for an estimated 5 years total of \$1,708,080.00.

**CONTRACTOR:** IPS Group Inc.  
**BASE BID 1 - PARTS:** \$721,080.00  
**BASE BID 2 - VEHICLE SENSORS:** \$142,800.00  
**BASE BID 3 - TRAINING:** \$0.00 INCLUDED  
**BASE BID 4 - ANNUAL FEES:** \$168,840.00 - ANNUAL  
\$844,200.00 - 60 MONTHS TOTAL  
**GRAND TOTAL YEAR 1:** \$1,032,720.00  
**GRAND TOTAL 5 YEARS:** \$1,708,080.00

**BACKGROUND / DISCUSSION:**

Department of International Bridges has reviewed solicitation 2012-193 and recommends the contract be awarded to IPS Group, Inc. for all items for an estimated annual of \$168,840.00; IPS Group, Inc.; as the lowest bidder, most responsive and responsible bidder meeting specifications for the items awarded.

This bid will allow the City to upgrade the parking meter technology and expand the meter program to the Hospitals area on North Oregon. The upgrade will allow the City to improve customer service by allowing multiple types of payment: debit, credit and cash, and the potential to add new services such as Pay-by-Cell and the implementation of progressive and variable rates. The upgrade also includes the acquisition of in-ground sensors that will provide real-time data about meter occupancy and will greatly help in the implementation of variable or progressive rates to better manage metered parking spaces.

**SELECTION SUMMARY:**

Solicitation was advertised on 04/03/12 and 04/10/12. The postcards were mailed out on 04/03/12. The solicitation was posted on City website on 04/03/12. The email (Purmail) notification was sent out on 04/03/12. A total of 3 bidders including 0 local vendors were solicited. A total of 3 bids were received. No bids were received from local vendors.

**PRIOR COUNCIL ACTION:**

On December 6, 2011, City Council approved the Loading Zones, Parking and Special Issues Final Report and the Pro-Forma for the Parking meters Upgrade.

**AMOUNT AND SOURCE OF FUNDING:**

Source of Funding: Internal Financing through the Bridges Enterprise Fund

The upgrade and expansion of the parking meter program will allow the City to continue to generate revenue while providing greater convenience to the public and greater ease of maintenance and enforcement.

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

Name

Signature

Date

**COUNCIL PROJECT FORM  
(REQUIREMENTS OR BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **June 26, 2012**

Discussion and action on the award of Solicitation No. 2012-193 Single Space Parking Meters to IPS, Group, Inc. for an initial term estimated award of \$1,708,080.00.

Department:	International Bridges
Award to:	IPS Group, Inc. San Diego, CA
Item(s):	All
Initial Term:	5 years
Option to Extend:	None
Payment Terms:	N30
Annual Estimated Award:	\$1,032,720.00 First Year, then \$168,840 each for Yrs. 2, 3, 4 & 5.
Initial Term Estimated Award:	\$1,708,080.00 5 Years
Total Estimated Award:	\$1,708,080.00 5 years
Account No.:	Internal Financing through the Bridges Enterprise Fund
Funding Source:	Internal Financing through the Bridges Enterprise Fund

District(s): All

This is a low bid, service contract.

That the City Council authorizes the City Manager to execute any and all documents related to this transaction, and make any necessary budget transfers necessary to implement this project. The costs will be capitalized and payment budgeted annually from parking meter revenues over a period not to exceed the life of the assets.

The Financial Services - Purchasing Division and International Bridges recommend Award as indicated to IPS Group, Inc., the lowest responsive, responsible bidder, and that Duncan Parking Technologies, Inc. be disqualified as non-responsive.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: May 2, 2012

Project Name: Single Space Parking Meters

Solicitation #: 2012-193

Department: International Bridges

PART 1: PARTS				DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA		IPS GROUP INC. SAN DIEGO, CA		PARKMOBILE USA INC. ATLANTA, GA			
ITEM NO.	EST. QTY.	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	1,400	SINGLE SPACE ELECTRONIC METER MECHANISM WITH CREDIT CARD CAPABILITY, INCLUDING 12-MONTH WARRANTY	EA	\$495.00	\$693,000.00	\$495.00*	\$693,000.00*	NO BID	NO BID	\$0.00	\$0.00
2.	1,400	SHIPPING OF SINGLE SPACE MECHANISMS	EA	\$5.00	\$7,000.00	INCLUDED	ITEM #1	NO BID	NO BID	\$0.00	\$0.00
3.	300	COMPLETE TOP WITH WINDOWS DOME TO FIT MECHANISMS AND EXISTING HOUSINGS	EA	DOME RETAINER INCLUDED W/ MECH		\$69.00*	\$20,700.00*	NO BID	NO BID	\$0.00	\$0.00
4.	10	SET OF SPARE COMPONENTS TO INCLUDE 10 COMPLETE METER MECHANISM, 10 COIN VALIDATORS, 10 TOP DOMES OR COVERS, 10 TOP DOME OR COVER WINDOWS, 10 COIN ENTRY SLOTS, 10 KEYPADS, 10 VALIDATORS, 10 BATTERY PACKS	SETS	\$495.00	\$4,950.00	\$738.00	\$7,380.00	NO BID	NO BID	\$0.00	\$0.00
<b>PART 1: TOTAL</b>				\$704,950.00 FIVE YEAR WARRANTY TOTAL FOR LIBERTY MECHANISMS: \$343,000.00		\$721,080.00 *NOTE: COMPLETE TOP WITH WINDOWS DOME TO FIT MECHANISMS AND EXISTING HOUSINGS ARE INCLUDED IN ITEM #1 PRICING. ITEM #3 PRICING IS FOR SPARE		NO BID		\$0.00	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: Virginia Velez

DATE: 5/10/12



# CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: May 2, 2012

Project Name: Single Space Parking Meters

Solicitation #: 2012-193

Department: International Bridges

PART 2: VEHICLE SENSORS				DUNCAN PARKING TECHNOLOGIES INC CARLSBAD, CA		IPS GROUP INC. SAN DIEGO, CA		PARKMOBILE USA INC. ATLANTA, GA			
OPTION ITEM	EST. ANNUALLY	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	420	VEHICLE SENSOR MOUNTED INSIDE METER HOUSING, INSTALLED, WITH 24 MONTH-WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	NO BID		NO BID		NO BID	NO BID	\$0.00	\$0.00
2.	420	VEHICLE SENSOR MOUNTED ON METER POLE, INSTALLED, WITH 24 MONTH-WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	\$290.00 PER SENSOR 20.00 PER SENSOR FOR 2ND YR. WARRANTY	\$121,800.00 \$8,400.00	NO BID		NO BID	NO BID	\$0.00	\$0.00
3.	420	VEHICLE SENSOR INSTALLED BELOW SURFACE IN PAVEMENT WITH 24 MONTH WARRANTY AND TRAINING FOR DEPARTMENT'S STAFF	EA	NO BID		\$340.00	\$142,800.00	NO BID	NO BID	\$0.00	\$0.00
<b>PART 2: TOTAL FOR OPTION # <u>2</u></b>				\$130,200.00		\$142,800.00		NO BID		\$0.00	
VENDORS SHALL SELECT ONLY ONE OF THE THREE OPTIONS (OPTION THAT IS BEING PROPOSED AS THE BEST OPTION FOR THE CITY)				FIVE YEAR WARRANTY TOTAL FOR OPTION 2: \$33,600.00		VENDOR ENTERED TOTAL FOR OPTION #3					
PART 3: TRAINING											
ITEM NO.	EST. HOURS	CLASS-ITEM	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1.	32 HRS	ON-SITE TRAINING (4 PERSONNEL TRAINING) (4 X 8 HRS)	FEE	\$6,000.00 (FLAT RATE)	\$6,000.00 (FLAT RATE)	INCLUDED*	INCLUDED*	NO BID	NO BID	\$0.00	\$0.00
<b>PART 3: TOTAL</b>				\$6,000.00		INCLUDED*		NO BID		\$0.00	

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APPROVED BY: Y.V.

DATE: 5/10/12





Crown Technology  
P.O. Box 789  
Woodbury, Georgia 30293

Centerline Supply, Ltd  
530 Jesse St.  
Grand Prairie, TX 75051

Dobco  
1001 Nebula Road  
P.O. Box 888  
Manchester, Georgia 31816