

EX

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services – Facilities Division

AGENDA DATE: July 13, 2010

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services Dept - Facilities Division (915) 621-6822
Carmen Arrieta-Candelaria – Chief Financial Officer (915) 541-4293

DISTRICT(S) AFFECTED: All

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Award the following solicitation: 2010-026 – Trane HVAC System Units, Proprietary Parts and Service
To: Trane US, Inc. – El Paso, TX
Estimated Annual Expenditures: \$160,000 – Parts - \$112,000 – Service - \$48,000
Total Estimated Expenditures: \$480,000.00 for three (3) years

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The General Services Department – Facilities Division is recommending the award of the above bid to Trane US, Inc. who was the sole responsive, responsible bidder. There are currently over 80 buildings owned by the City that use Trane HVAC systems. These systems at some point in time will require maintenance, replacement and/or upgrades as well as requiring installation. If approved, this award will allow for purchase of these items and services and will allow for consistent, safe and efficient operation of these units while maintaining maximum reliability.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes. The previous contract, 2009-030, was awarded on 12/1/2008.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Department: General Services – Facilities Division
Amount: \$480,000
Funds Available: 31010325-502226-01101-31010 or 31010325-503200-01101-31010
Funds Source: General Services, Buildings/Facilities, General Fund

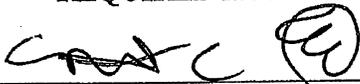
BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

EX

PROJECT FORM

DATE: JUNE 21, 2010

PROJECT: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE
SOLICITATION NO: 2010-026
DEPARTMENT: GENERAL SERVICES / FACILITIES DIVISION
FUNDING SOURCE: GENERAL FUND
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Trane US, Inc.
El Paso, Texas
Item: All
Amount: \$160,000.00 annually

General Services and Financial Services Departments recommend award to the sole responsive and responsible bidder, Trane US, Inc.

This is a thirty-six (36) month requirements type contract. Vendor offers the City the option to extend the term of the contract at the same unit price for an additional two (2) year period if the option is exercised prior to the expiration of the original term of the contract. No prompt payment discount is offered.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

BIDS SOLICITED- 14 (13 local)
BIDS RECEIVED- 1
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$480,000.00
Estimated total expenditures

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: July 13, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer, 541-4293
Financial Services Department, Purchasing Division

cc: BID FILE

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE BID # 2010-026
 BID DATE: MAY 12, 2010 DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

	TRANE US INC. EL PASO, TX		
PART A: PRICE LIST PRICING			
ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR	
1.	TRANE HVAC SYSTEMS PROPRIETARY PARTS	NET <input type="checkbox"/> OR - <u>20-55%</u> DISCOUNT <input checked="" type="checkbox"/> OR + ____ % MARKUP <input type="checkbox"/>	
TRANE HVAC SYSTEMS (NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)			
List Number _____ Dated _____		<u>N/A</u> <u>NONE STATED</u>	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER		<input checked="" type="checkbox"/>	
DISTRIBUTOR		<input type="checkbox"/>	
JOBBER		<input type="checkbox"/>	
DEALER		<input type="checkbox"/>	
RETAILER		<input type="checkbox"/>	
3RD PARTY SOFTWARE		<input type="checkbox"/>	
OTHER _____		<input type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

	TRANE US INC. EL PASO, TX		
PART A: PRICE LIST PRICING			
ITEM NO.	DESCRIPTION	PRICE ADJUSTMENT FACTOR	
1.	TRANE HVAC SYSTEMS COMPLETE UNIT, UNITARY PRICING UP TO 15 TON	NET <input type="checkbox"/> OR - <u>20-60%</u> DISCOUNT <input checked="" type="checkbox"/> OR + ____ % MARKUP <input type="checkbox"/>	
<u>TRANE HVAC SYSTEMS</u> (NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)			
List Number _____ Dated _____		<u>N/A</u> <u>NONE STATED</u>	
FROM PRICE LIST FOR MARKETING LEVEL:			
WHOLESALER		<input checked="" type="checkbox"/>	
DISTRIBUTOR		<input type="checkbox"/>	
JOBBER		<input type="checkbox"/>	
DEALER		<input type="checkbox"/>	
RETAILER		<input type="checkbox"/>	
3RD PARTY SOFTWARE		<input type="checkbox"/>	
OTHER _____		<input type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

	TRANE US INC. EL PASO, TX		
BIDDER SUBMITTED TWO (2) ELECTRONIC COPIES (OR HARD COPIES IN THE EVENT THAT AN ELECTRONIC VERSION IS NOT AVAILABLE) OF EACH MANUFACTURER'S PRICE LIST(S) ON WHICH THEY BASE THEIR BID.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
PART B: SERVICE LABOR RATES:			
HVAC & REFRIGERATION MECHANICS			
PREVAILING WAGE RATE \$22.00/HOUR	/HOUR		
REGULAR	\$79.00		
AFTER HOUR/HOLIDAY	\$118.50 \$158.00		
ITEM NO.	PART C: SAMPLE PRICING EVALUATION		
1.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER BIDDER PART NUMBER PRICE LIST COST (Before Discount or Mark-up) CITY'S COST (After Discount, Mark-up or Net) SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B) TOTAL COST (City's Cost + One (1) Hour Labor)	TRANE COM8288 COMPRESSOR; CSHC-075R-0*00/CSHC-075R-0*0C, 7.5 TON, 208/230/60/3, BRAZE SWEAT, MINERAL OIL (OIL00042) SAME \$3,112.97 \$1,400.84 \$79.00 \$1,479.84	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

		TRANE US INC. EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING EVALUATION			
2.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE DHY1307 DRIER; LIQUID LINE, SOLID CORE, .630DS INLET, .500DS OUTLET X 6.28LG		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$27.57		
	CITY'S COST (After Discount, Mark-up or Net)	\$12.41		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$91.41		
3.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE CTR1161 CONTRACTOR; 40 FLA 3 POLE COIL VAC 24, 50 RES AMP, 40 FLA @ 600V		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$53.14		
	CITY'S COST (After Discount, Mark-up or Net)	\$23.91		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$102.91		
4.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE MOT3771 MOTOR; 1HP, 208-230/60/1, 1125RPM, CCW, TEAOM, 48, BB, 25MFD AT 440VAC		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$543.03		
	CITY'S COST (After Discount, Mark-up or Net)	\$244.36		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$323.36		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

		TRANE US INC. EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING EVALUATION			
5.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE CPT0088 CAPACITOR; RUN, 10MFD, 440V, OVAL, W/O RESISTOR		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$15.04		
	CITY'S COST (After Discount, Mark-up or Net)	\$6.77		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$85.77		
6.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE MTR0842 METER; FLUKE-333, DIGITAL CLAMP, 400 AMP AC		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$301.90		
	CITY'S COST (After Discount, Mark-up or Net)	\$135.86		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$214.86		
7.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE TOL2325 TOOL; KLEIN 647, 7-PIECE CUSHION-GRIP NUT DRIVER SET, 6 IN. SHANKS		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$98.61		
	CITY'S COST (After Discount, Mark-up or Net)	\$44.37		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$123.37		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

		TRANE US INC. EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING EVALUATION			
8.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE OIL0015 OIL, COMPRESSOR, 300 SUS, 1 GAL CONTAINER		
	BIDDER PART NUMBER	SAME		
	PRICE LIST COST (Before Discount or Mark-up)	\$62.00		
	CITY'S COST (After Discount, Mark-up or Net)	\$27.90		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$106.90		
9.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE COMPLETE UNIT 5 TON, 11.0 EER		
	BIDDER PART NUMBER	YSC060E3		
	PRICE LIST COST (Before Discount or Mark-up)	\$8,042.00		
	CITY'S COST (After Discount, Mark-up or Net)	\$3,217.00		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$3,296.00		
10.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE COMPLETE UNIT 8 TON, 11.0 EER		
	BIDDER PART NUMBER	YSC0102E3		
	PRICE LIST COST (Before Discount or Mark-up)	\$12,852.00		
	CITY'S COST (After Discount, Mark-up or Net)	\$5,141.00		
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00		
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$5,220.00		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.C.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE

BID # 2010-026

BID DATE: MAY 12, 2010

DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE

	TRANE US INC. EL PASO, TX		
ITEM NO.	PART C: SAMPLE PRICING EVALUATION		
11.	DESCRIPTION / PRICE LIST / CATALOG / MANUFACTURER PART NUMBER	TRANE COMPLETE UNIT 15 TON, 11.0 EER	
	BIDDER PART NUMBER	YCD180E3	
	PRICE LIST COST (Before Discount or Mark-up)	\$19,721.00	
	CITY'S COST (After Discount, Mark-up or Net)	\$7,888.00	
	SHOP BILLING RATE (Assume One (1) Hour Regular From Section A, Part B)	\$79.00	
	TOTAL COST (City's Cost + One (1) Hour Labor)	\$7,967.00	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT. <input type="checkbox"/></p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT. <input checked="" type="checkbox"/></p> <p>NO OPTION OFFERED. <input type="checkbox"/></p>			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: M.L.

DATE: 6/15/10

CITY OF EL PASO BID TABULATION

BID ITEM: TRANE HVAC SYSTEM UNITS, PROPRIETARY PARTS AND SERVICE		BID # 2010-026	
BID DATE: MAY 12, 2010		DEPARTMENT: GENERAL SERVICES - BUILDING MAINTENANCE	
	TRANE US INC. EL PASO, TX		
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
BIDDER'S PROMISED DELIVERY: Within ___ hours for TRANE proprietary parts; and	IF PART IS IN STOCK REQUIRED DELIVERY WILL BE MET. ON NON STOCK ITEMS DELIVERY WILL VARY DEPENDING ON AVAILABILITY.		
Within ___ hours for TRANE complete unit; and			
Within ___ hours or overnight after receipt of verbal order in cases of emergency			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 14	BIDS RECEIVED: 1	BIDS LOCAL: 13	NO BIDS: 0

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: AL
DATE: 6/15/10

A-AMERICAN REFRIGERATION
5408 DAILEY
EL PASO, TEXAS 79905

ALLIED PLUMBING HEATING & AIR
CONDITIONING
7171 ALAMEDA AVE
EL PASO, TEXAS 79915

ARCTIC BREEZE
7254 DONIPHAN DR.
P.O. BOX 627
CANUTILLO, TEXAS 79835

A M REFRIGERATION SERVICE
4418 TETONS DR.
EL PASO, TEXAS 79904

CARRIER COMMERCIAL SERVICE
1731 MYRTLE AVE.
EL PASO, TEXAS 79901

DOMINGUEZ SHEET METAL
WORKS
3128 ALAMEDA AVE
EL PASO, TEXAS 79905

DOSHER REFRIGERATION
4508 TETONS DR.
EL PASO, TEXAS 79904

GRAY HEATING & AIR CONDITIONING
4584 RIPLEY DR. # 8
P.O. BOX 13243
EL PASO, TEXAS 79901

GARICK ELECTRICAL &
MECHANICAL
6108 YAQUI WAY SUITE E
EL PASO, TEXAS 79925

KINGS AIRE
1035 KESSLER DR.
EL PASO, TEXAS 79907

TRANE US, INC.
1405 VANDERBILT DR.
EL PASO, TEXAS 79935

BARRETT HEATING & COOLING
10060 RAILROAD DR.
EL PASO, TEXAS 79924-4339

SUN CITY AIR CONDITIONING
REFRIGERATION CO. INC.
7250 COPPERQUEEN DR.
EL PASO, TEXAS 79915

JOHNSON CONTROLS, INC.
ATTN: ALICIA PLUMLEY
1500 BASSETT STREET
EL PASO, TX 79901