

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Information Technology

**AGENDA DATE:** July 26, 2011

**CONTACT PERSON NAME/PHONE:** Miguel Gamino, IT Director, 915-541-4746  
Bruce D. Collins, Purchasing Manager at 915-541-4308

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

That the Purchasing Manager be authorized to issue a Purchase Order (s) to GSA Schedule GS-35F-0511T for a Riverbed Cascade Appliance to EC America Inc. and GSA Schedule GS-35F-0697N for implementation services to install and configure the Cascade appliance to NetDirect Systems, LLC.

**Estimated Amount:**

Riverbed Cascade Appliance	\$240,767.74 to EC America Inc.
Implementation Services	\$58,500.00 to NetDirect Systems, LLC

Total Amount: \$299,267.74

**BACKGROUND / DISCUSSION:**

Information Technology is recommending the award of the above to EC America Inc. and NetDirect Systems, LLC. This appliance will allow IT to monitor the network infrastructure and allow us to become proactive in certain decision making.

**PRIOR COUNCIL ACTION:**

No

**AMOUNT AND SOURCE OF FUNDING:**

Department: Information Technology  
Amount: \$299,267.74  
Funds Available: Dept # 14400500 Acct # 508010, Fund # 27051, Project# PCP12IT01  
Funds Source: Certificate of Obligations FY 12-13 CIP Plan

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**BOARD / COMMISSION ACTION:**

N/A

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\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_

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**To:** Bruce Collins, Purchasing Manager, (915)541-4308

**From:** Miguel A. Gamino Jr., IT Director, (915)541-4746

**Date:** July 11, 2011

**Re:** General Administration Services GSA Schedule GS-35F-0697N and GSA Schedule GS-35F-0511T

The Information Technology Department recommends purchasing the Riverbed Cascade Appliance under GSA Schedule GS-35F-0511T for an estimated cost \$240,767.74 to EC America Inc. and utilizing implementation services under GSA Schedule GS-35F-0697N for an estimated cost \$58,500.00 to Net Direct Systems, LLC.

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

Yes, this appliance will help us monitor our network infrastructure and become proactive in certain decision making.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

No, EC America Inc. and NetDirect Systems LLC are not local business; however they are part of the GSA Schedule GS-35F-0511T and GS-35F-0697N.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

Yes, NetDirect Systems LLC have provided services to the City of El Paso for the past year.

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Yes, these items and service are to be obtained from competitively bid solicitations wherein prices were compared with similar equipment and services.

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John F. Cook

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(915) 541-4011

