

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Transportation

**AGENDA DATE:** July 26, 2011

**CONTACT PERSON NAME AND PHONE NUMBER:** Daryl W. Cole, Director, 621-6750  
Bruce D. Collins, Purchasing Manager, 541-4313

**DISTRICT(S) AFFECTED:** ALL

**SUBJECT:**

Award Bid Solicitation No. 2011-267 Aluminum Sign Blanks

**BACKGROUND / DISCUSSION:**

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Vulcan, Inc.**, for items 1 through 10, for an estimated annual amount of **\$53,926.70**, as the lowest bidder, most responsive and responsible bidder meeting specifications. Contract is for a term of **24 months (2 years)**. Total contract amount **\$107,853.40**.

We have reviewed the above-subject bid and we recommend that the contract be awarded to **Mandel Metals, Inc.**, for items 11, for an estimated annual amount of **\$60,250.00**, as the lowest bidder, most responsive and responsible bidder meeting specifications. Contract is for a term of **24 months (2 years)**. Total contract amount **\$120,500.00**.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Funding source(s) is/are:

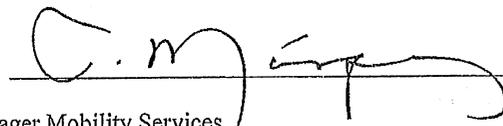
32010287 – 503122 – 01101 – 32000 Signs & Markings

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



Cc: Jane Shang, Deputy City Manager Mobility Services



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: June 15, 2011  
Project Name: Aluminum Sign Blanks (Re-Bid)

Solicitation #: 2011-267  
Department: Transportation

				CARLTON INDUSTRIES, L.P. LA GRANGE, TX		MANDEL METALS, INC. FRANKLIN PARK, IL		PATHMARK TRAFFIC PRODUCTS OF TEXAS INC. SAN MARCUS, TX		VULCAN INC. FOLEY, AL	
ITEM NO.	ANN. EST. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1,000	EACH	30" OCTAGON ALUMINUM SIGN BLANK	\$23.11	\$23,110.00	\$13.97	\$13,970.00	\$14.98	\$14,980.00	\$13.43	\$13,430.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		30 OCT		30341		5052 - H38	
2.	300	EACH	36" OCTAGON ALUMINUM SIGN BLANK	\$33.19	\$9,957.00	\$20.11	\$6,033.00	\$21.59	\$6,477.00	\$19.47	\$5,841.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		36 OCT		30346		5052 - H38	
3.	25	EACH	48" OCTAGON ALUMINUM SIGN BLANK	\$57.05	\$1,426.25	\$35.75	\$893.75	\$43.00	\$1,075.00	\$34.90	\$872.50
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		48 OCT		30346 - 48		5052 - H38	
4.	20	EACH	36" CIRCLE ALUMINUM SIGN BLANK	\$34.15	\$683.00	\$22.42	\$448.40	\$22.98	\$459.60	\$19.27	\$385.40
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		36 CIR		30331- 36CIR		5052 - H38	
5.	20	EACH	36" EQUILATERAL TRIANGLE	\$18.37	\$367.40	\$14.81	\$296.20	\$27.00	\$540.00	\$10.09	\$201.80
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		36 TRI		N/A - CUSTOM		5052 - H38	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

DATE:

6/28/11



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: June 15, 2011  
Project Name: Aluminum Sign Blanks (Re-Bid)

Solicitation #: 2011-267  
Department: Transportation

				CARLTON INDUSTRIES, L.P. LA GRANGE, TX		MANDEL METALS, INC. FRANKLIN PARK, IL		PATHMARK TRAFFIC PRODUCTS OF TEXAS INC. SAN MARCUS, TX		VULCAN INC. FOLEY, AL	
ITEM NO.	ANN. EST. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
6.	300	EACH	36" X 36" PENTAGON ALUMINUM SIGN BLANK	\$34.15	\$10,245.00	\$20.57	\$6,171.00	\$19.59	\$5,877.00	\$19.04	\$5,712.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
PART NUMBER				NONE STATED		36 PENT		30331-36		5052 - H38	
7.	400	EACH	30" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$12.41	\$4,964.00	\$7.61	\$3,044.00	\$8.27	\$3,308.00	\$6.55	\$2,620.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
STOCK NUMBER				NONE STATED		9 X 30 EXT		30324 - 9/30E		5052 - H38	
8.	400	EACH	36" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$14.73	\$5,892.00	\$9.14	\$3,656.00	\$9.88	\$3,952.00	\$7.85	\$3,140.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
STOCK NUMBER				NONE STATED		9 X 36 EXT		30324 - 9/36E		5052 - H38	
9.	1,000	EACH	42" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$17.05	\$17,050.00	\$10.67	\$10,670.00	\$11.49	\$11,490.00	\$9.22	\$9,220.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
STOCK NUMBER				NONE STATED		9 X 42 EXT		30324 - 9/42E		5052 - H38	
10.	1,200	EACH	48" X 9" EXTRUDED ALUMINUM SIGN BLANK	\$19.37	\$23,244.00	\$12.17	\$14,604.00	\$12.89	\$15,468.00	\$10.42	\$12,504.00
MANUFACTURER				NONE STATED		US STANDARD SIGN		VULCAN		VULCAN	
STOCK NUMBER				NONE STATED		9 X 48 EXT		30324 - 9/48E		5052 - H38	

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APPROVED BY: M. L.

DATE: 6/22/11



## CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: June 15, 2011  
Project Name: Aluminum Sign Blanks (Re-Bid)

Solicitation #: 2011-267  
Department: Transportation

				CARLTON INDUSTRIES, L.P. LA GRANGE, TX		MANDEL METALS, INC. FRANKLIN PARK, IL		PATHMARK TRAFFIC PRODUCTS OF TEXAS INC. SAN MARCUS, TX		VULCAN INC. FOLEY, AL	
ITEM NO.	ANN. EST. QTY.	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
11.	25,000	SQ FT	ALUMINUM SIGN BLANKS (CUT TO SIZE AND HOLES PUNCHED)		NO BID	\$2.41	\$60,250.00	\$2.89	\$72,250.00	\$4.77	\$119,250.00
										(BIDDER'S TOTAL PRICE: \$59,625.00)	
MANUFACTURER						US STANDARD SIGN		VULCAN		VULCAN	
STOCK NUMBER						SQ FT		NONE STATED		5052 - H38	
TOTAL EXTENDED PRICE:				\$96,938.65		\$120,036.35		\$135,876.60		\$173,176.70 (BIDDER'S TOTAL EXTENDED PRICE: \$113,551.70)	
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>											
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.											
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:											
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:				<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
NO OPTION OFFERED				<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	

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APPROVED BY: M.C.

DATE: 6/22/11



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	CARLTON INDUSTRIES, L.P. LA GRANGE, TX	MANDEL METALS, INC. FRANKLIN PARK, IL	PATHMARK TRAFFIC PRODUCTS OF TEXAS INC. SAN MARCUS, TX	VULCAN INC. FOLEY, AL
<b>PAYMENT TERMS:</b>	NET - 30 DAYS			
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days	30	30	30	30
<small>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</small>				
<b>BIDS SOLICITED: 38</b>	<b>BIDS RECEIVED: 4</b>		<b>BIDS LOCAL: 5</b>	<b>NO BIDS: 1</b>

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APPROVED BY: *M.C.*

DATE: 6/22/11

ARSA INDUSTRIES INC.  
ATTN: MIGUEL RESENDEZ OR BIDS  
900 ROSA AVE  
EL PASO, TX 79905

ARCHITECTURAL BRONZE &  
ALUMINUM  
3638 W OAKTON ST  
SKOKIE, IL 60076

APACHE BARRICADE & SIGNS  
ATTN: LUIS G. CERVANTES  
11560 PELLICANO  
EL PASO, TX 79936

A-1 WELDING  
ATTN: BLANCA TERRAZAS  
1278 McCOMBS  
EL PASO, TX 79924

AMERICAN TRAFFIC SAFETY  
MATERIALS  
1177 PARK AVENUE, SUITE 5  
ORANGE PARK, FL 32073

ART SIGNS CORPORATION  
1604 BASSETT AVE  
EL PASO, TX 79901

CUSTOM PRODUCTS CORP.  
P. O. BOX 54091  
120 FLOWOOD DRIVE  
JACKSON, MS 39288-4091

CO-JEN ENTERPRISES  
ATTN: OSCAR ALARCON  
745 TIRO CT  
SOCORRO, TX 79927

CARLTON INDUSTRIES, L.P.  
P.O. BOX 280  
LA GRANGE, TX 78945

CONTROL TECHNOLOGIES OF  
TEXAS  
ATTN: DEREK S. TOWNSEND  
30618 WM JUERGENS DR  
TOMBALL, TX 77375

DYNA ENGINEERING LTD.  
#2 - 930 TUPPER AVE.  
COQUITLAM BC V3K 1A5

HALL SIGNS  
4495 WEST VERNAL PIKE  
BLOOMINGTON, IN 47404

HI-TECH SIGNALS INC.  
ATTN: ROBERT L. LEWELLYN  
P O BOX 24071  
FT WORTH, TX 76124

IMPERIAL POLES  
ATTN: DAVID STRASSER  
P O BOX 13211  
EL PASO, TX 79913

KENTRON TRAFFIC PRODUCTS,  
INC.  
18403 HUFFSMITH KOHRVILLE RD  
TOMBALL, TX 77375

LYLE SIGNS, INC.  
ATTN: NICOLE PERRY  
3294 BURY DR  
EDEN PRAIRE, MN 55346

MD SOLUTIONS INC.  
555 METRO PLACE NORTH STE 641  
DUBLIN, OH 43017

NUCOA METAL INDUSTRIES  
ATTN: TERRI PEOPLE  
3429 N RUMGE ST  
FRANKLIN PARK, IL 60131

NEWMAN SIGNS INC  
ATTN: KURT BARKUS  
1606 6<sup>TH</sup> AVE. SW  
JAMESTOWN, ND 58401

OSBURN ASSOCIATES, INC.  
11931 STATE ROUTE 93 N  
LOGAN, OH 43138

PRIME VENDOR INC.  
LAURIE MELNICK  
4608 CEDAR AVENUE SUITE 106  
WILMINGTON, NC 28403

PARADIGM TRAFFIC SYSTEMS, INC.  
ATTN: JENIFER WARNACK  
P O BOX 14509  
FT WORTH, TX 76117-4509

PATHMARK TRAFFIC PRODUCTS  
ATTN: TERESA RIVES  
P O BOX 1066  
SAN MARCOS, TX 78667

PELCO PRODUCTS INC.  
ATTN: STEVE PARDUHN  
320 SW 18<sup>TH</sup> ST  
EDMOND, OK 73013-3628

R2 CONTRACTORS SPECIALTY INC.  
ATTN: RALPH B. GONZALES  
2500 LAKESIDE DR  
P O BOX 16015  
LAS CRUCES, NM 88004

ROADRUNNER TRAFFIC SUPPLY INC.  
P O BOX 122837  
FT WORTH, TX 76121

ROCAL INC.  
P O BOX 640  
24 S MAIN ST  
FRANKFORT, OH 45628

IGNOTECH INC.  
0600 AVENUE SECANT  
NJOU, QUEBEC H1J 1S5, CANADA

SIGNAL SALES CORP  
ATTN: STUART ZIEFF  
130 SHORE RD #218  
PORT WASHINGTON, NY 11050

SAFEWAY SIGN COMPANY  
9875 YUCCA ROAD  
ADELANTO, CA 92301

TRAFFIC SUPPLY INC.  
ATTN: WANDA HENRY  
00 FARM RD 3013 W  
SAGLE LAKE, TX 77488

TEXAS POLE COMPANY  
3932 OLD DENNIS RD  
WEATHERFORD, TX 76087

TEXAS HIGHWAY PRODUCTS  
ATTN: DAROLD CHERRY  
P O BOX 928  
ROUND ROCK, TX 78680

TRAFFIC SIGNAL EQUIPMENT  
P O BOX 8360  
NORTH WORTH, TX 76112

TRAFFIC ENGINEERING & CONTROLS  
ATTN: KEVIN BYRNE  
4193 FM 811  
CENTERVILLE, TX 75833

VALMONT INDUSTRIES, INC.  
WEST HIGHWAY 275  
P O BOX 358  
VALLEY, NE 68064

VULCAN ALUMINUM  
P. O. BOX 1850  
MOBILE, AL 36536-1850

US STANDARD SIGN  
11400 ADDISON ST.  
FRANKLIN PARK, IL 60131