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**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: General Services - Fleet Division

AGENDA DATE: July 27, 2010

CONTACT PERSON/PHONE: Stuart Ed – Director, General Services - Fleet Division (915) 621-6822
Carmen Arrieta-Candelaria – Chief Financial Officer (915) 541-4293

DISTRICT(S) AFFECTED: All

SUBJECT:

Approve purchase order to RJ Border Management, LLC dba Border International Trucks for the purchase of (1) Vocational (Rolloff) Truck with all items:

- One (1) – Vocational (Rolloff) Truck - \$109,861
- O-1 – Aluminum Wheels on All Axels - \$3,000
- O-2 – Extended Cab - \$2,500
- O-3 – Five (5) Year Extended Warranty on Engine - Included
- O-4 – Five (5) Year Extended Warranty on Transmission - \$1,800

Total purchase is for \$117,161.00.

BACKGROUND / DISCUSSION:

The General Services - Fleet Division is recommending the award of the above bid. Border Management, LLC dba Border International Trucks was the lowest responsive, responsible bidder. The city currently owns a fleet of similar trucks that operate in the same capacity, therefore, this would allow the City to maintain vehicle consistency. The approval of this purchase would allow the Environmental Services Department to provide a more reliable trash collection schedule for the citizens of El Paso and in addition, the purchase of this vehicle would lower the operating cost of the fleet. Local business is being supported.

PRIOR COUNCIL ACTION:

Yes. The previous bid, 2008-155 was awarded in 2008.

AMOUNT AND SOURCE OF FUNDING:

Department:	General Services - Fleet Division
Amount:	\$117,161.00
Funds Available:	34010289-508029-40499-PSWM0010
Funds Source:	Environmental Services Department, Capital Budget

BOARD / COMMISSION ACTION:

N/A.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should also sign)

Information copy to appropriate Deputy City Manager

EX

PROJECT FORM

DATE: June 23, 2010

PROJECT: Vocational Truck (Rolloff Truck)
SOLICITATION NO: 2010-224
DEPARTMENT: General Services – Fleet Division
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: RJ Border Management LLC
dba Border International Trucks
El Paso, TX
Item: All Items
Amount: \$117,161.00

The General Services and Financial Services Departments recommend award to the lowest responsive, responsible Bidder.

This is a fixed-price, single (one-time) purchase type contract. No option to purchase additional quantities is offered. No prompt payment discount is offered.

BIDS SOLICITED: 7 (4 local)
BIDS RECEIVED: 4
"NO BID" RECEIVED: 1

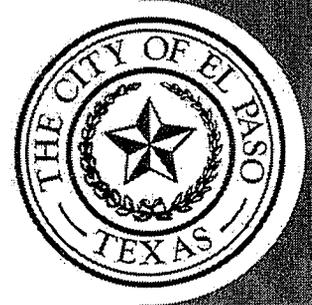
TOTAL RECOMMENDED AWARD: \$117,161.00
One-Time Purchase Amount

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: July 27, 2010

Carmen Arrieta-Candelaria
Chief Financial Officer
Financial Services Department, Purchasing Division



To: Carmen Arrieta-Candelaria, CFO
From: Stuart Ed, General Services Director
Date: July 12, 2010
Re: Vocational Truck – Maintenance Cost / Price Analysis

This memo provides additional backup information regarding the purchase of the Vocational Truck currently scheduled for the agenda on the 27th of July. This purchase is for the Environmental Services Department through General Services.

Below is a very brief cost-benefit analysis analyzing maintenance expenses on the existing vehicles that will be replaced if council approves this item:

1. The proposed refuse truck to be replaced was originally purchased in 2000. Useful life for the vehicle is 7 years depending on the equipments' use. This vehicle was used to service all areas of the City of El Paso helping with the collection of trash from Citizens. This purchase would allow us to maintain our current vehicle replacement schedule.
2. Original cost of the proposed vehicle for replacement was approximately \$210,000. Total maintenance costs for this unit have been \$351,593 life-to-date so more than half of the original costs have been spent in maintenance during the vehicles' lifetime.
3. The increasing age of the vehicle has proven to be detrimental. The availability and reliability of this vehicle is becoming unpredictable to the user department as the vehicle was only available for use 54% of the time due to unscheduled breakdowns. As the unit ages, the breakdowns will become more and more frequent and will reach a point to where the user department will not be able to fulfill their mission.
4. Price for a new replacement vehicle totals \$117,161.00 each. The total purchase price includes a full warranty of the vehicle that covers parts and service on major components for the next 5 yrs or unlimited miles. This essentially will provide a worry free vehicle for the next 5 years and the city will only incur routine expenses such as on fuel and preventative maintenance.
5. Fleet Services performed an analysis of the prices comparing the current price of the vehicles against the Bureau of Labor Statistics, Consumer Price Index. It was determined that the price was reasonable as the current price is lower than what the Consumer Price Index indicates by a difference of 20%.

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susannah M. Byrd

District 3
Emma Acosta

District 4
Carl Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

**General Services
Director**
Stuart C. Ed

GENERAL SERVICES DEPARTMENT

CITY OF EL PASO BID TABULATION

BID ITEM: VOCATIONAL TRUCK (ROLLOFF TRUCK)			BID # 2010-224					
BID DATE: JUNE 2, 2010			DEPARTMENT: GENERAL SERVICES - FLEET					
			RJ BORDER MANAGEMENT, LLC DBA: BORDER INTERNATIONAL TRUCKS EL PASO, TX		RUSH TRUCK CENTERS OF TEXAS, LP DBA RUSH TRUCK CENTER, EL PASO EL PASO, TX		STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	1 EACH	25-YARD ROLLOFF TRUCK	\$109,861.00	\$109,861.00	\$158,000.00	\$158,000.00	\$129,127.00	\$129,127.00
MANUFACTURER			2011 INTERNATIONAL MODEL 7400 SBA 6X4 CHASSIS WITH AMREP MODEL AMRO-H-22 ROLL-OFF BODY		PETERBILT		FREIGHTLINER / GALBREATH	
MODEL NUMBER					365		M2-112 / U5-OR-174	
OPTIONAL ITEMS FOR ITEM 1 ABOVE (SUBJECT TO AVAILABILITY OF FUNDS):								
O-1.		ALUMINUM WHEELS ON ALL AXLES	\$3,000.00		\$3,200.00		\$1,900.00	
O-2.		EXTENDED CAB	\$2,500.00		NOT AVAILABLE		\$4,177.00	
O-3.		FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE	INC		\$2,500.00		\$2,000.00 GOLD COVERAGE INC. TURBO & INJECTORS	
O-4.		FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION	\$1,800.00		\$1,250.00 (3 YEAR MAX)		\$825.00 5 YR/UNLM	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. THREE HUNDRED SIXTY-FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NO OPTION OFFERED.</p>			YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		(180 DAYS) YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
			<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	

APPROVED BY: *Z. Pena*

DATE: 6/7/2010

CITY OF EL PASO BID TABULATION

BID ITEM: VOCATIONAL TRUCK (ROLLOFF TRUCK)		BID # 2010-224	
BID DATE: JUNE 2, 2010		DEPARTMENT: GENERAL SERVICES - FLEET	
	STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX (ALTERNATE BID)		
PAYMENT TERMS:	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	120		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 7	BIDS RECEIVED: 4	LOCAL BIDS: 4	NO BIDS: 1

APPROVED BY: JR
 DATE: 6/7/10

FABCO Industries, Inc.
PO Box 1551
Odessa, TX 79760

Equipment Southwest Inc.
ATTN: David Schoemer
P. O. Box 170565
Irving, TX 75017-0565

Clark Truck Equipment Co. Inc.
P. O. Box 3483
Albuquerque, NM 87190-3483

Truck Enterprises, Inc.
13675 Gateway Blvd. West
El Paso, TX 79926

Border International Trucks
Attn: I. Williams
12283 Rojas Drive
El Paso, TX 79936

Sierra Machinery
939 Hawkins Blvd.
El Paso, TX 79915

MHC Kenworth/Ford - El Paso
10901 Gateway West
El Paso, TX 79935