

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** POLICE

**AGENDA DATE:** July 31, 2012

**CONTACT PERSON/PHONE:** ROBERT E. FEIDNER, ASSISTANT CHIEF (915) 564-7000  
BRUCE D. COLLINS, PURCHASING MANAGER, (915) 541-4313

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order to Advance Security Contractors, a contractor under Cooperative Education Service Center Region 19 Contract # 09-6356, for the purchase and installation of the CCTV Security System upgrade to include all software, hardware, electronic components and cameras. Cost of equipment and installation is \$79,775.35.

**BACKGROUND / DISCUSSION:**

El Paso Police Homeland Security Unit is currently working on upgrading the CCTV security system at all Police Regional Commands in order to replace outdated, obsolete and broken cameras with new digital/audio cameras. This upgrade will enhance the security capabilities and is also part of the Enterprise Solution that City IT has deemed to be utilized for the City of El Paso.

**SELECTION SUMMARY:**

El Paso Police Department has previously used Advance Security Contractors, Inc. after City Council approved previous HIRSH Access Control system under Region 19 Contract #09-6356

**PRIOR COUNCIL ACTION:**

On January 25, 2011, City Council approved a Purchase Order to Advance Security Contractors, Inc. under Region 19 Contract #09-6356 (HIRSCH Access Control System for \$237,546.99). On January 24, 2012, City Council approved (HIRSCH Access Control and CCTV Security System for \$73,737.65)

**AMOUNT AND SOURCE OF FUNDING:**

This purchase will be funded out of a Homeland Security Grant SHSP-LEAPS FY2010 with the following accounts 502225-22150024-07192-(2010-22-T0-8-15) in the amount of \$79,775.35.

**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_  
Name Signature Date

**COUNCIL PROJECT FORM  
(COOPERATIVE CONTRACT)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda (under **PURCHASING REQUESTS, ETC.**) for the Council Meeting of **JULY 31, 2012**.

Request that the Purchasing Manager for Financial Services, Purchasing Division be authorized to issue a Purchase Order(s) to Advanced Security Contractors, Inc., a contractor under Education Center Service Region 19 Purchasing Cooperative Contract # 09-6356 (Electronic Surveillance & Locking Systems), for the upgrade of CCTV security systems at all Police Regional Command Centers,. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Education Service Center Region 19 Cooperative Purchasing Program was approved by Mayor and City Council on March 4, 2008.

|                         |   |
|-------------------------|---|
| Department:             | Police Department                                     |
| Award to:               | Advanced Security Contractors, Inc.<br>El Paso, Texas |
| Total Estimated Amount: | \$ 79,775.35  |
| Account No.:            | 22150024-502225-07192-(2010-22-TO-8-15)               |
| Funding Source:         | Homeland Security Grant SHSP-LEAPS FY2010             |
| District(s):            | All   |
| Reference No.:          | 2012-299  |

This is a Cooperative, unit price contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

*Dedicated to Outstanding Customer Service for a Better Community*

**SERVICE SOLUTIONS SUCCESS**



To: Bruce D. Collins, Purchasing Manager

From: Police Chief Greg Allen

\_\_\_\_\_  
Authorized Signature

Date: June 11, 2012

Re: Police Department CCTV/ Hirsch access control security system upgrade

Mayor  
John F. Cook

City Council

District 1  
Ann Morgan Lilly

District 2  
Susie Byrd

District 3  
Emma Acosta

District 4  
Carl L. Robinson

District 5  
Dr. Michiel R. Noe

District 6  
Eddie Holguin Jr.

District 7  
Steve Ortega

District 8  
Cortney Carlisle Niland

City Manager  
Joyce A. Wilson

Chief of Police  
Gregory K. Allen

**1. Is there an urgent need for the product/service? In other words, is time of the essence?**

Yes, this purchase will be made using grant funding that is time sensitive and must be completed by specific dates or the monies will be lost. This purchase will be made to upgrade and enhance the current broken, obsolete and outdated CCTV portion of the Hirsch access control system with the replacement and upgrade to new digital/audio cameras at Mission Valley Regional Command, Pebble Hills Regional Command, Central Regional Command, Northeast Regional Command, and Westside Regional Command Centers. The outdated and obsolete DVR at MVRC will also be replaced with a new DVR with enough memory. Mission Valley Regional Command keeps crashing due to the lack of memory in the existing DVR. This data is used in internal investigations and assists the Department with security measures. The equipment is outdated and obsolete thus no longer able to keep up with the data being received.

**2. Does the purchase through the Program promote the standardization of equipment?**

Yes, the Hirsch access control and the i3DVR/SRX Pro CCTV security system is currently used by the Police Department, City Hall, Property Office and the 911 Center. The upgrade of the DVR, digital/audio cameras are all standardized to support the CCTV security system/Hirsch access control system. This is the Enterprise Solution that City IT has deemed to utilize for the City Of El Paso.

**3. Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?**

Yes, Advanced Security Contractors, Inc. is located in the City Of El Paso at 135 Rio West El Paso, Texas 79932.

**4. Do the available vendors have prior work experience and/or familiarity with the City?**

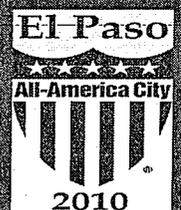
Yes, Advanced Security Contractors, Inc. installed and currently maintains the Hirsch access control and the i3DVR/SRX Pro CCTV security system for the Police Department.

**5. Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?**

Yes, City IT has used Advanced Security Contractors, Inc. in the past and has found the company to be reliable, reasonable and timely with charges and work performance. The purchase is also being made under the vendors Region 19 Contract # 09-6356.



911 N. Raynor  
El Paso, Texas 79903  
(915) 564-7000 – www.eppd.org



**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Electronic Surveillance & Locking Systems- ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 09-6356  
**RFP OPENING DATE:** February 6, 2009  
**CONTRACT TERM:** Date of award until March 31, 2011 with the option to extend in 24 month increments not to exceed 72 months in the aggregate  
**(Extended by ESC Region 19 until March 31, 2013 on March 7, 2011)**  
**FUNDING SOURCE:** ESC Region 19 School Zone  
**RFP's ISSUED:** 14  
**RESPONSES:** 4  
**ADVERTISEMENT DATES:** January 18<sup>th</sup> & 25<sup>th</sup>, 2009  
**BOARD MEETING DATE:** May 14, 2009

**RECOMMENDED FOR AWARD:** Advanced Security Contractors, Inc. (HUB)  
CFI Security Inc.  
SD Technologies (HUB pending as of 3/17/09)

**TOTAL (estimated)** **\$1,000,000.00 (annually)**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to procure materials, maintenance, and repair for both electronic surveillance systems and locking systems. Vendors that would not provide required references or other required documentation were not considered for award. A proposal from Learn Safe, a division of MDI, Inc. was not considered because the vendor did not have anyone living and working in El Paso, which will be an important part of servicing accounts locally.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Purchasing

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Purchasing

Nancy Alvarado  
ESC Region 19 Purchasing

Martin Camacho  
ESC Region 19 Purchasing

Bob Moseley  
ESC Region 19 Facilities

Ed Nicholas  
ESC Region 19 Head Start Facilities