

DATE: 7/30/2008

TO: City Clerk

FROM: Representative Rachel Quintana

ADDRESS 2 Civic Center Plaza, El Paso, Texas 79901 TELEPHONE 915-541-4701

Please place the following item on the (Check one): CONSENT XXX REGULAR _____

Agenda for the Council Meeting of August 5, 2008

Item should read as follows: Appointment of Dan Chavez to the International Bridge Commission by Representative Rachel Quintana, District 5.

SPECIAL INSTRUCTIONS: _____

BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM

NAME OF BOARD/COMMITTEE/COMMISSION: International Bridge Commission

NOMINATED BY: Representative Rachel Quintana DISTRICT: 5

NAME OF APPOINTEE Dan Chavez
(Please verify correct spelling of name)

BUSINESS ADDRESS: 1790 N. Lee Trevino Suite 209

CITY: El Paso ST: TX ZIP: 79936 PHONE: 915-598-7553

HOME ADDRESS: n/a

CITY: El Paso ST: TX ZIP: _____ PHONE: _____

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: Victor Aguirre

EXPIRATION DATE OF INCUMBENT: 06/13/2008

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: X
RESIGNED _____
REMOVED _____

DATE OF APPOINTMENT: 08/05/2008

EXPIRATION DATE OF NEW APPOINTEE: 08/05/2010

PLEASE CHECK ONE OF THE FOLLOWING: 1st TERM: X
2nd TERM: _____
UNEXPIRED TERM: _____



Email Information

Primary Email:

Phone	Phone Number	Extension	Preferred Contact Times
Work	(915) 598-7553		9am- 5pm M-F
Mobile			9am-5pm M-F

Biography

US Army Infantry 1975-1978. Penny Company 1980-1988, Merchandise Manager trained in El Paso. Opened store in Alamogordo, N.M., White Sands Mall. Transferred to upgrade store in Durango, Colorado in 1982. Transferred as men's clothing buyer to California. During my 8th year career went through extensive, buying and management training with Penny Company. In 1988 was recruited by Westwood Lighting Company and employed as an executive in charge of exports into Mexico and opening outlet stores in the United States. During my career with Westwood Lighting, I traveled all throughout Mexico and the United States. I learned to work on trade Regulation Imposed by Mexico; on imports worked with Mexico Secretary of Commerce in Mexico City to satisfy Regulation requirements imposed on import. In 1990, I opened my own Business, Dan Chavez Sales. My company consults global retailers and manufactures. Successful business owner for 15 years. The company also sells home textiles and house wares to global retailers. Dan Chavez Sales manages global distributors sells to companies like Wal-Mart, Sears, Penny, Target, Ace Hardware and many other foreign stores in Mexico, South and Central America. Also work with and consult US Manufactures on tariffs and cultural diversities and assure manufactures all regulations are met prior to exporting product. Consult global retailers on merchandising concepts and recommend a merchandise mix. As president of Dan Chavez Sales, I consult Latin American companies on acquiring an effective Target productivity. Also consult Latin America, companies on recommended sales per square foot, expected gross profit and product cycle plus elasticities. Also consult Global Business on expected currency exchange rates plus hedging techniques to secure value of money on pending payments. Dan Chavez Sales consults Global and U.S. Companies on effective payment method: letter of credit, bank guarantee, and net30. Also consult U.S. Business on available market share and tax structure in Latin America. Consult U.S. Companies on Capital inflow and outflows, and conversion opportunities. Presently I teach Micro and Macro Economics at EPCC in El Paso, Texas and University of Phoenix in Santa Teresa, New Mexico. Have taught Economics at the University level for 5 years. Presently member of East Side Civic Association member for 4 years. Presently Chairman of El Paso Republican National Hispanic Assembly Chairman 2 years. Presently member of El Paso Airport Board. Member of Cobac, Association to help place individuals with disabilities into work force.

Education: BA-Economics, MBA-Global Management, and twenty- four Graduate hours in Economic courses and University of Texas at El Paso.