

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: General Services

AGENDA DATE: TBD by Financial Services - August 7, 2007

CONTACT PERSON/PHONE: Jeff Belles, 621-6821 ; Terrence Freiburg, Purchasing Mgr., ext. 4313

DISTRICT (S) AFFECTED: All

SUBJECT: Award bid 2007-198, 12 Yard Dump Trucks, to Southwest Sterling of El Paso. The award is as follows:

10 each:

Item 1, Dump Truck,	\$107,439 each
Option 1, Auxiliary Hydraulics	\$6,283
Option 2, Salt Spreader	\$4,222
Option 3, Snow plow mount,	\$4,716
Option 4, Gravel Pan,	\$395
Option 10, Mercedes Engine	-\$1,000
Option 11, Yellow exterior paint	\$525
Total cost per truck	\$122,580
Total purchase price for ten trucks	\$1,225,800

Trade in vehicles, T1 – T10 \$42,750.

Total award amount \$1,183,050

BACKGROUND / DISCUSSION: Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action.

See attached bid tabulations. Southwest Sterling was the lowest responsive bidder.

PRIOR COUNCIL ACTION: Has the Council previously considered this item or a closely related one?

Yes, City Council has awarded numerous vehicle purchases.

AMOUNT AND SOURCE OF FUNDING: How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

27264-14200500-508006-PSTM06PW555, Storm 2006 Funds

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: Jeffrey A Belles July 24, 2007



(Example: if RCA is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

07 JUL 30 PM 2:52
CITY CLERK DEPT.

PROJECT FORM

DATE: July 26, 2007

PROJECT: Dump Trucks, 12-Yard
SOLICITATION NO: 2007-198 DEPARTMENT: General Services
BUDGET NO: 27264-14200500-508006-PSTM06PW555
FUNDING SOURCE: Storm 2006 Funds
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Southwest Sterling Inc., dba Southwest Truck Sales
El Paso, Texas
Item(s): 1, O-1, O-2, O-3, O-4, O-10, O-11, and T-1 through T-10
Total Award: \$1,225,800.00
-\$42,750.00 Less Trade-in Allowance
\$1,183,050.00

The award of Solicitation No. 2007-198, Dump Trucks, 12-Yard, to Southwest Sterling Inc., dba Southwest Truck Sales for a total amount of \$1,183,050.00

This is a fixed-price, single (one-time) purchase. Vendor offers an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount was offered.

The General Services and Financial Services Departments recommend award as indicated to the lowest responsive, responsible Bidder.

BIDS SOLICITED 20 (9 local)
BIDS RECEIVED 03
"NO BID" RECEIVED 0

TOTAL RECOMMENDED AWARD: \$1,183,050.00

COUNCIL APPROVED [X] REJECTED [] MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: August 7, 2007

Terrence Freiburg
Purchasing Manager

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CITY CLERK DEPT.

		QTY	Stewart & Stevenson Freightliner	Southwest Sterling Sterling LT9500	Westside Trucks Mack GU713
Item 1.	Truck	10	\$108,357.00	\$107,439.00	\$110,700.00
Option 1	Auxiliary Hydraulics	10	\$6,283.00	\$6,283.00	\$6,283.00
Option 2	salt spreader	10	\$4,222.00	\$4,222.00	\$4,222.00
Option 3	snow plow mount	10	\$4,716.00	\$4,716.00	\$4,716.00
Option 4	gravel pan	10	\$395.00	\$395.00	\$395.00
Option 5	3 year transmission	0	\$1,200.00	\$0.00	\$0.00
Option 6	4 year transmission	0	\$0.00	\$0.00	\$0.00
Option 7	5 year transmission	0	\$0.00	\$1,860.00	\$0.00
Option 8	3 year engine	0	\$0.00	\$0.00	\$0.00
Option 9	5 year engine	0	\$0.00	\$0.00	\$1,435.00
Option 10	other engine brand	10	\$0.00	-\$1,000.00	\$0.00
Option 11	yellow exterior	10	\$1,220.00	\$525.00	\$0.00
	Sub Total		\$1,251,930.00	\$1,225,800.00	\$1,263,160.00
Trade ins					
	32-0191	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-0192	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2111	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2112	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2113	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2114	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2115	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2116	1	\$7,000.00	\$4,750.00	\$7,000.00
	32-2118	1	\$7,000.00	\$4,750.00	\$7,000.00
	Sub Total		\$63,000.00	\$42,750.00	\$63,000.00
	Grand Total		\$1,188,930.00	\$1,183,050.00	\$1,200,160.00

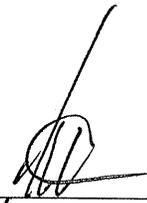
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RECEIVED
 07 JUL 30 PM 5:00

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCK, 12-YARD				BID # 2007-198				
BID DATE: JUNE 20, 2007				DEPARTMENT: STREET				
			SOUTHWEST STERLING INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX		STEWART & STEVENSON TRUCK HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX		WESTSIDE TRUCKS, LLC VINTON, TX	
ITEM	EST. QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)	UNIT PRICE	TOTAL PRICE (UNIT PRICE X QTY.)
1.	UP TO 10	DUMP TRUCK, 12-YARD, AS SPECIFIED	\$107,439.00 (EACH)	\$1,074,390.00 (FOR QTY 10)	\$108,357.00	\$1,083,570.00	\$110,700.00	\$1,107,000.00
MANUFACTURER			2008 STERLING - HEIL BODY		FREIGHTLINER - HEIL DUMP HPT 12.5/15 YD.		MACK	
MODEL NUMBER			LT 9500		M-2 112		GU713	
OPTIONAL ITEMS (SUBJECT TO THE AVAILABILITY OF FUNDS):								
ITEM NO.	DESCRIPTION OF ITEM		AMOUNT		AMOUNT		AMOUNT	
O1.	AUXILIARY HYDRAULICS (SEE SPECIFICATIONS)		\$6,283.00		\$6,283.00		\$6,283.00	
O2.	HYDRAULIC SALT/SAND SPREADER, REMOVABLE, REAR OF BED (SEE SPECIFICATIONS)		\$4,222.00		\$4,222.00		\$4,222.00	
O3.	SNOW PLOW MOUNT WITH HYDRAULICS (SEE SPECIFICATIONS)		\$4,716.00		\$4,716.00		\$4,716.00	
O4.	12" REMOVABLE GRAVEL PAN		\$395.00		\$395.00		\$395.00	

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 CITY CLERK DEPT.

APPROVED BY: 
 DATE: 7/30/07

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCK, 12-YARD
 BID DATE: JUNE 20, 2007

BID # 2007-198
 DEPARTMENT: STREET

	SOUTHWEST STERLING INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX	STEWART & STEVENSON TRUCK HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	WESTSIDE TRUCKS, LLC VINTON, TX	
OPTIONAL ITEMS (SUBJECT TO THE AVAILABILITY OF FUNDS) (CONTINUED):				
ITEM NO.	DESCRIPTION OF ITEM	AMOUNT	AMOUNT	AMOUNT
O5.	THREE (3) YEAR EXTENDED TRANSMISSION WARRANTY	N/A	\$1,200.00 (STD. 2 YR/200,000)	N/A
O6.	FOUR (4) YEAR EXTENDED TRANSMISSION WARRANTY	N/A	N/A	N/A
O7.	FIVE (5) YEAR EXTENDED TRANSMISSION WARRANTY	\$1,860.00	N/A	N/A
O8.	THREE (3) YEAR EXTENDED ENGINE WARRANTY	SEE FOLLOWING PAGE		INCLUDED
O9.	FIVE (5) YEAR EXTENDED ENGINE WARRANTY	SEE FOLLOWING PAGE		\$1,435.00
O10.	EQUIVALENT SIZE ENGINE OTHER THAN A CUMMINS/CAT ENGINE BRAND: _____	<\$1,000.00> DEDUCT ENGINE BRAND: <u>MERCEDES</u>	INCLUDED ENGINE BRAND: <u>MBE-4000, 370 H.P.</u> 1,450 LB. TORQUE@1100 RPM	INCLUDED ENGINE BRAND: <u>MAK</u>
O11.	YELLOW EXTERIOR PAINT, DUPONT #24316AM, OR EQUAL	\$525.00	\$1,220.00	INCLUDED

APPROVED BY:

DATE: 7/30/07

CITY CLERK DEPT.
 07 JUL 30 AM 11:06

CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCK, 12-YARD

BID # 2007-198

BID DATE: JUNE 20, 2007

DEPARTMENT: STREET

		SOUTHWEST STERLING INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX	STEWART & STEVENSON TRUCK HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	WESTSIDE TRUCKS, LLC VINTON, TX
TRADE-IN ALLOWANCE				
ITEM NO.	CITY ID/DESCRIPTION/VIN#	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
T-1	City ID: 32-0191 Description: 1995 GMC, Topkick, 209,653 miles, Cat 3126 Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1GDT7H4J7SJ501342	\$4,750.00	\$7,000.00	\$7,000.00
T-2	City ID: 32-0192 Description: 1995 GMC, Topkick, 194,600 Miles, Cat 3126 Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1GDT7H4J1SJ501157	\$4,750.00	\$7,000.00	\$7,000.00
T-3	City ID: 32-2111 Description: 1996 Ford, F900, 202,063 Miles Cummins C8.3L Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1FDYL90E1TVA08234	\$4,750.00	\$7,000.00	\$7,000.00
T-4	City ID: 32-2112 Description: 1996 Ford, F900, 164,270 Miles, Cummins C8.3L Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1FDYL90E3TVA08235	\$4,750.00	\$7,000.00	\$7,000.00
T-5	City ID: 32-2113 Description: 1996 Ford, F900, 135,976 Miles, Cummins C8.3L Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1FDYL90E6TVA09380	\$4,750.00	\$7,000.00	\$7,000.00

APPROVED BY: 

DATE: 7/30/07

2007-198 DUMP TRUCK - 12-YARD - STREET DEPARTMENT

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CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCK, 12-YARD
BID DATE: JUNE 20, 2007

BID # 2007-198
DEPARTMENT: STREET

		SOUTHWEST STERLING INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX	STEWART & STEVENSON TRUCK HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	WESTSIDE TRUCKS, LLC VINTON, TX
TRADE-IN ALLOWANCE (CONTINUED):				
ITEM NO.	CITY ID/DESCRIPTION/VIN#	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
T-6	City ID: 32-2114 Description: 1996 Ford, F900, 196,780 Miles, Cummins C8.3L Engine; Allison MT653 Transmission, Hendrickson Walking Beam Suspension VIN #: 1FDYL90E8TVA09381	\$4,750.00	\$7,000.00	\$7,000.00
T-7	City ID: 32-2115 Description: 1996 Ford F900 234,286 Miles, Cummins C8.3L Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1FDYL90E7TVA09615	\$4,750.00	\$7,000.00	\$7,000.00
T-9	City ID: 32-2116 Description: 1996 Ford, F900, 132,543 Miles, Cummins C8.3L Engine; Allison MT653 Transmission; Hendrickson Walking Beam Suspension VIN #: 1FDYL90EXTVA08233	\$4,750.00	\$7,000.00	\$7,000.00
T-10	City ID: 32-2118 Description: 1996 Ford, F900, 73,380 Miles, Cummins C8.3L Engine; Allison MT653 Transmission, Hendrickson Walking Beam Suspension VIN #: 1FDYL90E2TVA08467	\$4,750.00	\$7,000.00	\$7,000.00
TOTAL (ITEMS T-1 THROUGH T10):		\$42,750.00	\$63,000.00	\$63,000.00

APPROVED BY: 

DATE: 7/30/07

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CITY OF EL PASO BID TABULATION

BID ITEM: DUMP TRUCK, 12-YARD

BID # 2007-198

BID DATE: JUNE 20, 2007

DEPARTMENT: STREET

	SOUTHWEST STERLING INC. DBA SOUTHWEST TRUCK SALES EL PASO, TX	STEWART & STEVENSON TRUCK HOLDINGS, LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO EL PASO, TX	WESTSIDE TRUCKS, LLC VINTON, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. THREE HUNDRED AND SIXTY FIVE (365) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input checked="" type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	120 CONSECUTIVE CALENDAR DAYS	120 CONSECUTIVE CALENDAR DAYS	150 CONSECUTIVE CALENDAR DAYS
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			
BIDS SOLICITED: 20	BIDS RECEIVED: 3	LOCAL BIDS: 9	NO BIDS: 0

APPROVED BY:

DATE: 7/30/07

CITY CLERK DEPT.
 07 JUL 33 AM 11:06

MHC KENWORTH/STERLING
10901 GATEWAY WEST BLVD
EL PASO TX 79935

ATTN: BYRON SCHRUNK
ALBUQUERQUE FREIGHTLINER, LP
12901 US HIGHWAY 66
WEST FRONTAGE ROAD
ALBUQUERQUE, NM 87121

dallas peterbilt
ATTN: RANDY BRADLEY
515 N. LOOP 12
IRVING, TX 75061

RUSH TRUCK CENTERS
ATTN: ROBERT LONG
12253 GATEWAY WEST
EL PASO, TX 79936

ST JOHNS TRUCK SALES
8435 NORTH CRAWFORD STREET
PORTLAND, OR 97203

BORDER
INTERNATIONALTRUCKS
ATTN: GARY WARREN
12283 ROJAS DR
EL PASO TX 79936

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD
EL PASO TX 79935

EL PASO FREIGHTLINER
ATTN STEVE HUMMEL
1367 HORIZON BLVD
EL PASO TX 79928-4835

AMERICAN EQUIPMENT &
TRAILER
PO BOX 32-180
AMARILLO TX 79120

ATTN: DOUGLAS CRUMP
BRUCKNER TRUCK SALES
1200 NE LOOP 820
FORT WORTH, TX 76106

ATTN: TERRY CARRELL
BRUCKNER TRUCK SALES
2441 EAST I-20
ODESSA, TX 79766

ANDERSON R L
INTERNATIONAL
617 N BELL ST
SAN ANGELO TX 76903

VANTAGE TRAILERS INC.
29335 HIGHWAY 90
KATY, TX 77494
ATTN: SONJA

ATTN: BILL SUTTON
STEWART & STEVENSON
POWER, INC.
1213 N. ZARAGOSA ROAD
EL PASO, TX 79907

TEXAS KENWORTH DBA
SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD
EL PASO TX 79935

ATTN JAY HENDRIX
FREIGHTLINER OF AUSTIN
1701 SMITH RD
AUSTIN TX 78721

CASA FORD
ATTN: RICK KENLY
5815 MONTANA AVE
EL PASO, TX 79925

ATTN BOB LAKE
LONE STAR TRUCK
6200 N LOOP EAST
HOUSTON TX 77026

GRANDE TRUCK CENTER
4562 IH-10 EAST
SAN ANTONIO, TX 78220

ON THE BORDER FREIGHTLINER OF
EP
1367 N. HORIZON BLVLD
EL PASO, TX 79928

CITY CLERK DEPT.
07 JUL 30 PM 2:52