

**CITY OF EL PASO, TEXAS  
REQUEST FOR COUNCIL ACTION (RCA)**

**DEPARTMENT:** Museums and Cultural Affairs

**AGENDA DATE:** 8/15/2006

**CONTACT PERSON/PHONE:** Terrence Freiburg, Purchasing Manager, X-4313

**DISTRICT(S) AFFECTED:** 8

**SUBJECT:**

**APPROVE** a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request to award best value procurement solicitation No. 2006-011 - Museum Exhibits for El Paso Museum of History (Fabrication and Installation) to Split Rock Studios. This is a fixed-price, single (one-time) purchase for the fabrication and installation of Museum Exhibits for the El Paso Museum of History for the items and amounts indicated in the attached memo that are fully funded. Bidder agrees to hold prices firm for an additional one hundred eighty days after award. It is further requested that the City Manager be authorized to approve budget transfers as necessary and the Department issue Release Notices to the Contractor for additional items not included in the fixed price portion of this award in an estimated amount not to exceed \$124,385 as the funding becomes available through fund raising efforts. Additionally, it is requested that the City Manager be authorized to approve increases to the contract for ancillary work based on the hourly rates and the minimum markup on materials submitted by the Bidder in his offer in an estimated amount not to exceed \$70,000.

**BACKGROUND / DISCUSSION:**

**Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?**

Award of this bid will begin the fabrication of new permanent exhibits as designed by Storyline Studio for the new El Paso Museum of History located downtown.

City manager authorization to approve budget transfers and increases for the contract for additional work based on the hourly rates and minimum markup on materials submitted by the Bidder is requested because the El Paso Museum of History is engaged in ongoing fundraising activities to fund exhibit programs related to this project. This will allow the City Manager to approve the fabrication of additional exhibit elements as raised funds become available.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

April 26, 2005 – council awarded RFP 2005-112R professional services for the El Paso Museum of History to Storyline Studio. This award was for creation of an exhibit master plan and exhibit design. Exhibit design to be fabricated under a separate bid.

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

PHI05001-26283-31130565-508016 \$ 50,000.00

PHI05001-26283-31130565-508050 \$ 55,000.00

PHI05001-60502-31250204-508016 \$ 570,194.00

**FUNDING SOURCE:** 2000 Quality of Life Bonds and 2002 Certificates of Obligation

**BOARD / COMMISSION ACTION:**  
**Enter appropriate comments or N/A**

n/a

**\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\***

**LEGAL:** (if required) \_\_\_\_\_ **FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_  
(Example: if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:**

**CITY MANAGER:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

DATE: July 26, 2006

TO: Municipal Clerk

FROM: Terrence Freiburg  
Purchasing Manager, ext. 4308

THRU: Aurora Wells  
Bid Clerk ext. 4038

Please place the following item on the **REGULAR** agenda for the Council Meeting of **AUGUST 8, 2006**.

Discussion and action on the award of Museum Exhibits for El Paso Museum of History (Solicitation No. 2006-111) to Split Rock Studios for an estimated total award of \$869,579.00.

Solicitation No. 2006-111    Museum Exhibits for El Paso Museum of History  
(Fabrication and Installation)

Award to:                            Split Rock Studios  
    Arden Hills, MN

Item(s):                             A to Z Gallery Group: Items AZ1.0, AZ2.0, AZ2.1, AZ3.1, AZ3.2,  
    AZ3.4, AZ3.5, AZ3.6, AZ4.0, and AZ5.0 (\$173,248.00)

    Changing Pass A Group: Items CPA1.0, CPA2.0, CPA3.0,  
    CPA4.0, CPA5.0, CPA5.1, CPA6.0, CPA6.1, CPA8.0, CPA9.0,  
    CPA10.0, CPA Deduct 1, and CPA Deduct 3 (\$170,742.00)

    Changing Pass B Group: Items CPB1.0, CPB2.0, CPB3.0,  
    CPB4.0, CPB5.0, CPB6.0, CPB7.0, CPB 8.0, CPB9.0, CPB10.0,  
    CPB11.0, CPB13.0, CPB14.0, and CPB15.0 (\$98,695.00)

    Changing Pass C Group: Items CPC1.0, CPC2.0, CPC5.0,  
    CPC6.0, CPC7.0, CPC8.0, CPC9.0, CPC10.0, and CPC11.0  
    (\$169,475.00)

    Changing Pass D Group: Items CPD1.0, CPD2.0, CPD2.1,  
    CPD3.0, CPD4.0, and CPD Deduct 1 (\$63,034.00)

Amount:                             \$675,194.00 (Fixed Price - Exhibits)

Estimated Additional Amt.:    \$194,385.00 (Additional Exhibits and Ancillary Work)

Total Award:                       \$869,579.00 Estimated

Department:                       Museums and Cultural Affairs

Funds Available:                   PHIO5001-26283-31130565-508016    \$50,000.00  
    PHIO5001-26283-31130565-508050    \$55,000.00  
    PHIO5001-60502-31250204-508016    \$570,194.00

Funding Source:                   2000 Quality of Life Bonds and 2002 Certificates of Obligation

Total Award: \$869,579.00 Estimated  
District(s): 8

The Museum and Cultural Affairs and Financial Services Departments recommend award to the Bidder offering the Best Value Bid.

This is a fixed-price, single (one-time) purchase for the fabrication and installation of Museum Exhibits for the El Paso Museum of History for the items and amounts indicated above that are fully funded. Bidder agrees to hold prices firm for an additional one hundred eighty (180) days after award. It is further requested that the City Manager be authorized to approve budget transfers as necessary and the department issue Release Notices to the Contractor for additional items not included in the fixed price portion of this award in an estimated amount not to exceed \$124,385.00 as the funding becomes available through fund raising efforts. Additionally, it is requested that the City Manager be authorized to approve increases to the contract for ancillary work based on the hourly rates and the minimum markup on materials submitted by the Bidder in his offer in an estimated amount not to exceed \$70,000.00. No prompt payment discount was offered.

Contact person: Barbara Crumley, Procurement Analyst at 541-4315.

**PROJECT FORM**

DATE: July 24, 2006

PROJECT: Museum Exhibits for El Paso Museum of History (Fabrication and Installation)  
SOLICITATION NO: 2006-111 DEPARTMENT: Museums and Cultural Affairs  
BUDGET NO: PHI05001-26283-31130565-508016 \$50,000.00  
PHI05001-26283-31130565-508050 \$55,000.00  
PHI05001-60502-31250204-508016 \$570,194.00  
FUNDING SOURCE: 2000 Quality of Life Bonds and 2002 Certificates of Obligation

REPRESENTATIVE DISTRICT(S): 8

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RECOMMENDATION:

Vendor: Split Rock Studios  
Arden Hills, MN

Item(s): A to Z Gallery Group: Items AZ1.0, AZ2.0, AZ2.1, AZ3.1, Z3.2, AZ3.4, AZ3.5, AZ3.6, AZ4.0, and AZ5.0 (\$173,248.00)

Changing Pass A Group: Items CPA1.0, CPA2.0, CPA3.0, CPA4.0, CPA5.0, CPA5.1, CPA6.0, CPA6.1, CPA8.0, CPA9.0, CPA10.0, CPA Deduct 1, and CPA Deduct 3 (\$170,742.00)

Changing Pass B Group: Items CPB1.0, CPB2.0, CPB3.0, CPB4.0, CPB5.0, CPB6.0, CPB7.0, CPB 8.0, CPB9.0, CPB10.0, CPB11.0, CPB13.0, CPB14.0, and CPB15.0 (\$98,695.00)

Changing Pass C Group: Items CPC1.0, CPC2.0, CPC5.0, CPC6.0, CPC7.0, CPC8.0, CPC9.0, CPC10.0, and CPC11.0 (\$169,475.00)

Changing Pass D Group: Items CPD1.0, CPD2.0, CPD2.1, CPD3.0, CPD4.0, and CPD Deduct 1 (\$63,034.00)

Amount: \$675,194.00 (Fixed Price - Exhibits)

Estimated Additional Amount: \$194,385.00 (Additional Exhibits and Ancillary Work)

Total Award: \$869,579.00 Estimated

The Museum and Cultural Affairs and Financial Services Departments recommend award to the Bidder offering the Best Value Bid.

This is a fixed-price, single (one-time) purchase for the fabrication and installation of Museum Exhibits for the El Paso Museum of History for the items and amounts indicated above that are fully funded. Bidder agrees to hold prices firm for an additional one hundred eighty (180) days after award. It is further requested that the City Manager be authorized to approve budget transfers as necessary and the Department issue Release Notices to the Contractor for additional items not included in the fixed price portion of this award in an estimated amount not to exceed \$124,385.00 as the funding becomes available through fund raising efforts. Additionally, it is requested that the City Manager be authorized to approve increases to the contract for ancillary work based on the hourly rates and the minimum markup on materials submitted by the Bidder in his offer in an estimated amount not to exceed \$70,000.00. No prompt payment discount was offered.

BIDS SOLICITED	<u>14</u>	(00 local)
BIDS RECEIVED	<u>09</u>	
"NO BID" RECEIVED	<u>00</u>	

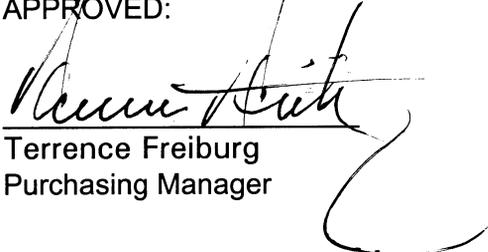
CURRENT TAXES PAID	_____
OUT-OF-TOWN	_____

TOTAL ESTIMATED RECOMMENDED AWARD: \$869,579.00

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 COUNCIL APPROVED  REJECTED  MUNICIPAL CLERK \_\_\_\_\_  
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APPROVED:

COUNCIL MEETING DATE: August 8, 2006

  
 \_\_\_\_\_  
 Terrence Freiburg  
 Purchasing Manager

To: Barbara Crumley, Financial Services  
From: Jennifer Nielsen, El Paso Museum of History  
CC: Yolanda Alameda, Director, Museums and Cultural Affairs; Deborah Hamlyn, Deputy City Manager, Quality of Life Services; Lidia Carranco, MCAD; Nicole Arnold, OMB; Michelle LePage  
Date: August 4, 2006  
Re: Recommendation to award bid

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The selection committee for bid solicitation 2006-111 (fabrication of El Paso Museum of History exhibits) has met and decided on the recommendation of a bidder. **The recommended bidder is Split Rock Studios and total amount is \$ 675,194**

This is a fixed-price, single (one-time) purchase for the fabrication and installation of Museum Exhibits for the El Paso Museum of History for the items and amounts indicated below are fully funded. Bidder agrees to hold prices firm for an additional one hundred eighty days after award. It is further requested that the City Manager be authorized to approve budget transfers as necessary and the Department issue Release Notices to the Contractor for additional items not included in the fixed price portion of this award in an estimated amount not to exceed \$124,385 as the funding becomes available through fund raising efforts. Additionally, it is requested that the City Manager be authorized to approve increases to the contract for ancillary work based on the hourly rates and the minimum markup on materials submitted by the Bidder in his offer in an estimated amount not to exceed \$70,000.

We recommend awarding the following items, quantities, and dollar values:

### **A TO Z GALLERY**

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
AZ 1.0	Lump Sum	A TO Z INTRODUCTION	\$ 3,899.00
AZ 2.0	Lump Sum	A TO Z WALL	\$ 40,369.00
AZ 2.1	Lump Sum	A TO Z WALL UNIT INSERTS	\$ 25,509.00
AZ 3.1	Lump Sum	A TO Z PLATFORM & SQR BOX	\$32,773.00
AZ 3.2	Lump Sum	A TO Z DISPLAY CASES	\$ 13,889.00
AZ 3.4	Lump Sum	A TO Z GRAPHIS STANDS	\$ 12,856.00

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
AZ 3.5	Lump Sum	A TO Z GRILLS & DISPLAY CASE PEDESTALS	\$____18,709.00____
AZ 3.6	Lump Sum	A TO Z READER RAILS	\$____8,262.00____
AZ 4.0	Lump Sum	A TO Z KID'S EXHIBIT	\$____9,441.00____
AZ 5.0	Lump Sum	INTRO THEATER NICHE CASES	\$____7,541.00____
<b>TOTAL AZ</b>			<b>\$____173,248____</b>

**CHANGING PASS A**

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
CP A1.0	Lump Sum	GEOGRAPHY	\$__22,981____
CP A2.0	Lump Sum	NATIVE PEOPLES	\$__16,103____
CP A3.0	Lump Sum	TRADE AND EXPANSION	\$__51,789____
CP A4.0	Lump Sum	TRADE AND EXP. GOODS	\$__7,059____
CP A5.0	Lump Sum	AG AND WATER	\$__14,409____
CP A5.1	Lump Sum	AG AND WATER DISPLAY CASE	\$__8,407____
CP A6.0	Lump Sum	TRADE AND EXPANSION AV	\$__14,793____
CP A6.1	Lump Sum	TRADE & EXPANSION DISPLAY CASE	\$__8,060____
CP A8.0	Lump Sum	MISSIONS	\$__31,051____
CP A9.0	Lump Sum	COMMUNITY BUILDING BLOCKS	\$__20,575____
CP A10.0	Lump Sum	DISPLAY CASE	\$__7,332____

**ALTERNATE DEDUCTIVE ITEMS TAKEN - CHANGING PASS A**

CP A DEDUCT 1	Lump Sum	DEDUCT PRICE FOR ELIMINATING THE OXEN FROM CP A3.0	<\$__26,082____>
CP A DEDUCT 3	Lump Sum	DEDUCT PRICE FOR ELIMINATING AV INTERACTIVE IN CP A6.0	<\$__5,735____>
<b>TOTAL CPA</b>			<b>\$__170,742____</b>

**CHANGING PASS B**

<b>ITEM</b>	<b>UOM</b>	<b>DESCRIPTION OF ITEM</b>	<b>PRICE</b>
CP B1.0	Lump Sum	MEXICAN WAR OF INDEPENDENCE	\$ 7,680
CP B2.0	Lump Sum	THE PEOPLES WALL	\$ 8,752
CP B3.0	Lump Sum	VOICE PANELS	\$ 9,419
CP B4.0	Lump Sum	BATTLE MARKER	\$ 4,817
CP B5.0	Lump Sum	BATTLE MARKER	\$ 5,016
CP B6.0	Lump Sum	BATTLE MARKER	\$ 5,016
CP B7.0	Lump Sum	BATTLE MARKER	\$ 5,016
CP B8.0	Lump Sum	SHIFTING BORDERS	\$ 1,644
CP B9.0	Lump Sum	SHIFTING BORDERS	\$ 1,644
CP B10.0	Lump Sum	SHIFTING BORDERS	\$ 1,644
CP B11.0	Lump Sum	SHIFTING BORDERS	\$ 1,644
CP B13.0	Lump Sum	GROWING CIVIC IDENTITY	\$ 19,264
CP B14.0	Lump Sum	COMMERCE & OVERLAND TRAILS	\$ 10,686
CP B15.0	Lump Sum	DAILY LIFE IN EARLY 1800'S	\$ 16,453
		<b>TOTAL CPB</b>	<b>\$ 98,695</b>

**CHANGING PASS C**

<b>ITEM</b>	<b>UOM</b>	<b>DESCRIPTION OF ITEM</b>	<b>PRICE</b>
CP C1.0	Lump Sum	THE RAILROAD ARRIVES	\$ 23,389
CP C2.0	Lump Sum	ALL ABOARD!	\$ 32,178
CP C5.0	Lump Sum	DAILY LIFE IN RAILROAD ERA	\$ 15,239
CP C6.0	Lump Sum	THE RISE OF INDUSTRY	\$ 13,711
CP C7.0	Lump Sum	LABOR AT THE BORDER	\$ 6,103
CP C8.0	Lump Sum	ECONOMIC GROWTH	\$ 12,520
CP C9.0	Lump Sum	NEW IMMIGRATION	\$ 23,854

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
CP C10.0	Lump Sum	EL PASO POP QUIZ	\$ 25,345
CP C11.0	Lump Sum	MEXICAN REVOLUTION	\$ 17,136
<b>TOTAL CPC</b>			<b>\$ 169,475</b>

**CHANGING PASS D**

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
CP D1.0	Lump Sum	INTRODUCTION	\$ 9,265
CP D2.0	Lump Sum	CURRENTS THROUGH TIME 1	\$ 14,864
CP D2.1	Lump Sum	DISPLAY CASE PARTS (INCLUDE PRICE FOR ALL ITEMS IN SCHEDULE AT TOP OF DRAWING PAGE CP D2.1)	\$ 13,040
CP D3.0	Lump Sum	CURRENTS THROUGH TIME 2	\$ 14,895
CP D4.0	Lump Sum	LIVING MAP	\$ 56,071

**ALTERNATE DEDUCTIVE ITEMS TAKEN- CHANGING PASS D**

ITEM	UOM	DESCRIPTION OF ITEM	PRICE
CP D DEDUCT 1	Lump Sum	DEDUCT PRICE FOR ELIMINATING MODEL AND REPLACING IT WITH A DIGITAL GRAPHIC IN CP D4.0	<\$ 45,101 >
<b>TOTAL CPD</b>			<b>\$ 63,034</b>

**TOTAL BID AWARD** **\$ 675,194**

**Recommended Options**

The committee recommends accepting Split Rock Studio's option of holding pricing firm for an additional 180 days.

The committee also recommends accepting Split Rock Studio's options on hourly pricing for ancillary as indicated below:

**For additional work, not included in original Scope of Work or indicated in these Specifications and/or Drawings, upon written instruction from the City or the City's designated representative, the following hourly rates and maximum markup on materials cost shall prevail.**

Trades and hourly rates (i.e., Fabricator, Installer, etc.) are indicated below that may be required for any ancillary work, as described above.

ITEM	UOM	TRADE	HOURLY RATE
A-1	Per Hour	___Project Manager_____	\$__ 81.00_____ / hr.
A-2	Per Hour	___Exhibit fabricator/carpenter_____	\$__ 75.00_____ / hr.
3A-3	Per Hour	___Exhibit fabricator/artist_____	\$__ 75.00_____ / hr.
A-4	Per Hour	___Exhibit fabricator/painter_____	\$__ 75.00_____ / hr.
A-5	Per Hour	___Graphic production specialist__	\$__ 75.00_____ / hr.
A-6	Per Hour	___Construction CAD detailer_____	\$__ 75.00_____ / hr.
A-7	Per Hour	___Fabrication Shop Supervisor ___	\$__ 75.00_____ / hr.
A-8	Per Hour	___Estimator_____	\$__ 81.00_____ / hr.
A-9	Per Hour	___Exhibit fabricator/installation__	\$__ 75.00_____ / hr.
A-10	Percent	<b>Percent markup above cost for materials used outside of the original contract scope</b>	___ 40 _____ % (Maximum markup)

**Reason for award**

This recommendation to award is being made on the basis of a best value bid. The committee felt that Split Rock Studio presented the best price in conjunction with 5 additional criteria: experience in comparable projects; quality and experience of personnel assigned to project; option to hold pricing firm for additional time; proposed project schedule; reasonableness of hourly rates for items not in contract.

**Identify benefiting District(s) or indicate "all"**

8

**Funding Source and Accounting Information and Requisition Number**

PHI05001-26283-31130565-508016 \$ 50,000.00  
 PHI05001-26283-31130565-508050 \$ 55,000.00  
 PHI05001-60502-31250204-508016 \$ 570,194.00  
 FUNDING SOURCE: 2000 Quality of Life Bonds and 2002 Certificates of Obligation  
 Requisition number 2006003222

To: Joyce Wilson, City Manager

Through: Deborah Hamlyn, Deputy City Manager, Quality of Life Services

From: Jennifer Nielsen, El Paso Museum of History and Yolanda Alameda, Director,  
Museums and Cultural Affairs

Date: August 4, 2006

Re: EPMH exhibit fabrication /Contracts over \$500,000 – District 8

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The El Paso Museum of History of the Museums and Cultural Affairs Department is ready to proceed with the award of contract to **Split Rock Studios** of exhibit fabrication services for the new El Paso Museum of History building. Total amount is **\$ 675,194**.

Split Rock Studios is the recommended bidder based on a best value bid. The El Paso Museum of History and Purchasing recommend the award of this contract.

This is a fixed-price, single (one-time) purchase for the fabrication and installation of Museum exhibits. Due to ongoing fundraising efforts by the EPMH, it is being requested that City Manager be authorized to approve budget transfers as necessary and the Department issue Release Notices to the Contractor for additional items not included in the fixed price portion of this award (not to exceed \$124,385), and approve increases to the contract for ancillary work (not to exceed \$70,000) as funds become available through these efforts.

This item is being placed on the agenda for Council Action at the August 8, 2006 meeting.

Please contact me if you have any questions or need additional information at 532-1707 x22.

Attached are supporting documents.

**MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY  
SOLICITATION NO. 2006-111  
BEST VALUE PROCUREMENT EVALUATION**

	1220 EXHIBITS	ART GUILD, INC.	DERSE MUSEUM GROUP	DESIGN CRAFTSMEN, LLC	EXPOGRAPHIQ
Criteria #1: Price (includes prompt payment discount, where applicable) (50 points max)	\$981,707.23 36.52	NON-RESPONSIVE BID N/A	\$1,201,220.00 29.85	\$942,274.08 38.05	\$1,122,043.59 31.95
Criteria #2: Demonstrated experience in comparable projects (20 points max)	15.00	N/A	20.00	20.00	20.00
Criteria #3: Quality and experience of assigned personnel to job (10 points max)	10.00	N/A	9.00	10.00	10.00
Criteria #4: Options offered by Bidder to hold pricing firm for additional time periods (10 points max)	120.00 6.66	N/A	180.00 10.00	180.00 10.00	180.00 10.00
Criteria #5: Offeror's proposed schedule (5 points max)	5.00	N/A	5.00	5.00	5.00
Criteria #6: Reasonableness of hourly rates for items not in Contract (5 points max)	1.84	N/A	3.54	3.62	2.81
<b>TOTAL POINTS EARNED</b>	<b>75.02</b>	<b>N/A</b>	<b>77.39</b>	<b>86.66</b>	<b>79.76</b>

**MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY  
SOLICITATION NO. 2006-111  
BEST VALUE PROCUREMENT EVALUATION**

	FORMATIONS, INC.	GENERAL GRAPHICS EXHIBITS	SOUTHERN CUSTOM EXHIBITS OF ALABAMA	SPLIT ROCK STUDIOS	
Criteria #1: Price (includes prompt payment discount, where applicable) (50 points max)	\$1,090,865.00 32.87	\$1,134,326.00 31.61	\$717,047.00 50.00	\$799,579.00 44.84	
Criteria #2: Demonstrated experience in comparable projects (20 points max)	17.00	20.00	17.00	20.00	
Criteria #3: Quality and experience of assigned personnel to job (10 points max)	10.00	10.00	10.00	10.00	
Criteria #4: Options offered by Bidder to hold pricing firm for additional time periods (10 points max)	180.00 10.00	180.00 10.00	0.00 0.00	180.00 10.00	
Criteria #5: Offeror's proposed schedule (5 points max)	5.00	5.00	5.00	5.00	
Criteria #6: Reasonableness of hourly rates for items not in Contract (5 points max)	2.83	2.57	5.00	1.81	
<b>TOTAL POINTS EARNED</b>	<b>77.70</b>	<b>79.18</b>	<b>87.00</b>	<b>91.64</b>	<b>0.00</b>

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
			1220 EXHIBITS NASHVILLE, TN	ART GUILD, INC. THOROFARE, NJ	DERSE MUSEUM GROUP MILWAUKEE, WI	DESIGN CRAFTSMEN, LLC MIDLAND, MI
PRICE SCHEDULE: A TO Z GALLERY						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
AZ 1.0	LUMP SUM	A TO Z INTRODUCTION	\$12,155.90	\$8,719.00	\$2,450.00	\$7,729.00
AZ 2.0	LUMP SUM	A TO Z WALL	\$23,812.94	\$26,794.00	\$51,590.00	\$18,117.00
AZ 2.1	LUMP SUM	A TO Z WALL UNIT INSERTS	\$55,414.69	\$47,278.00	\$52,540.00	\$24,453.00
AZ 3.1	LUMP SUM	A TO Z PLATFORM & SQR BOX	\$39,953.25	\$42,543.00	\$41,360.00	\$32,134.00
AZ 3.2	LUMP SUM	A TO Z DISPLAY CASES	\$40,620.97	\$30,437.00	\$15,330.00	\$37,043.00
AZ 3.4	LUMP SUM	A TO Z GRAPHICS STAND	\$57,901.82	\$33,887.00	\$21,110.00	\$23,927.00
AZ 3.5	LUMP SUM	A TO Z GRILLS & DISPLAY CASE PEDESTALS	\$28,456.03	\$43,506.00	\$16,380.00	\$30,402.00
AZ 3.6	LUMP SUM	A TO Z READER RAILS	\$17,707.80	\$34,074.00	\$32,530.00	\$17,097.00
AZ 4.0	LUMP SUM	A TO Z KID'S EXHIBIT	\$6,688.52	\$19,962.00	\$15,670.00	\$10,786.00
AZ 5.0	LUMP SUM	INTRO THEATER NICHE CASES	\$14,764.01	\$12,559.00	\$5,720.00	\$9,798.00
TOTAL			\$297,475.93	\$299,759.00	\$254,680.00	\$211,486.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: B. Crumley  
 DATE: 5/30/06







# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
PRICE SCHEDULE: CHANGING PASS C			1220 EXHIBITS NASHVILLE, TN	ART GUILD, INC. THOROFARE, NJ	DERSE MUSEUM GROUP MILWAUKEE, WI	DESIGN CRAFTSMEN, LLC MIDLAND, MI
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C1.0	LUMP SUM	THE RAILROAD ARRIVES	\$23,966.30	\$37,187.00	\$31,950.00	\$17,457.00
CP C2.0	LUMP SUM	ALL ABOARD!	\$26,370.67	\$39,318.00	\$48,760.00	\$42,560.00
CP C3.0	LUMP SUM	KEEPING TIME	\$15,571.45	\$27,938.00	\$13,610.00	\$30,159.00
CP C4.0	LUMP SUM	A MODERN RAIL TOWN	\$16,366.90	\$12,091.00	\$11,660.00	\$11,575.00
CP C5.0	LUMP SUM	DAILY LIFE IN RAILROAD ERA	\$12,050.38	\$29,081.00	\$22,510.00	\$16,029.00
CP C6.0	LUMP SUM	THE RISE OF INDUSTRY	\$10,633.54	\$25,335.00	\$19,570.00	\$14,164.00
CP C7.0	LUMP SUM	LABOR AT THE BORDER	\$7,365.52	\$8,124.00	\$10,520.00	\$4,664.00
CP C8.0	LUMP SUM	ECONOMIC GROWTH	\$10,633.54	\$25,335.00	\$19,570.00	\$14,164.00
CP C9.0	LUMP SUM	NEW IMMIGRATION	\$41,902.30	\$48,168.00	\$31,660.00	\$30,276.00
CP C10.0	LUMP SUM	EL PASO POP QUIZ	\$35,058.98	\$55,582.00	\$35,030.00	\$40,080.00
CP C11.0	LUMP SUM	MEXICAN REVOLUTION	\$30,455.61	\$35,463.00	\$39,450.00	\$29,153.00
CP C12.0	LUMP SUM	TAPESTRY OF CULTURES	\$21,083.22	\$54,158.00	\$44,320.00	\$20,566.00
<b>TOTAL</b>			<b>\$251,458.41</b>	<b>\$397,780.00</b>	<b>\$328,610.00</b>	<b>\$270,847.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: By  
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)  
 BID DATE: MAY 24, 2006

BID # 2006-111

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

			1220 EXHIBITS NASHVILLE, TN	ART GUILD, INC. THOROFARE, NJ	DERSE MUSEUM GROUP MILWAUKEE, WI	DESIGN CRAFTSMEN, LLC MIDLAND, MI
<b>ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS C</b>						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING 2 COMPUTER INTERACTIVE STATIONS IN CP C10.0	<\$9,848.33>	<\$5,365.00>	<\$7,070.00>	<\$6,742.00>
<b>PRICE SCHEDULE: CHANGING PASS D</b>						
CP D1.0	LUMP SUM	INTRODUCTION	\$7,174.20	\$10,687.00	\$10,710.00	\$8,539.00
CP D2.0	LUMP SUM	CURRENTS THROUGH TIME 1	\$11,139.58	\$27,674.00	\$17,770.00	\$17,197.00
CP D2.1	LUMP SUM	DISPLAY CASE PARTS (INCLUDE PRICE FOR ALL ITEMS IN SCHEDULE AT TOP OF DRAWING PAGE CP D2.1)	\$28,935.58	\$41,305.00	\$45,830.00	\$29,385.00
CP D3.0	LUMP SUM	CURRENTS THROUGH TIME 2	\$11,139.58	\$27,681.00	\$17,770.00	\$17,197.00
CP D4.0	LUMP SUM	LIVING MAP	\$44,674.22	\$37,750.00	\$36,040.00	\$44,836.00
<b>TOTAL</b>			<b>\$103,063.16</b>	<b>\$145,097.00</b>	<b>\$128,120.00</b>	<b>\$117,154.00</b>
<b>ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS D</b>						
CP D DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING MODEL AND REPLACING IT WITH A DIGITAL GRAPHIC IN CP D4.0	<\$27,984.40>	<\$20,290.00>	<\$18,600.00>	<\$28,975.00>
<b>GRAND TOTAL: (A TO Z GALLERY, CHANGING PASS A, B, C AND D) (DOES NOT INCLUDE ALTERNATE DEDUCTIVE ITEMS.)</b>			<b>\$981,707.23</b>	<b>\$1,043,066.00</b>	<b>\$1,201,220.00</b>	<b>\$951,792.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_/s/\_\_\_\_\_

DATE: \_05/30/06\_\_\_\_\_

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)</b>		<b>BID # 2006-111</b>		
<b>BID DATE: MAY 24, 2006</b>		<b>DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS</b>		
	<b>1220 EXHIBITS NASHVILLE, TN</b>	<b>ART GUILD, INC. THOROFARE, NJ</b>	<b>DERSE MUSEUM GROUP MILWAUKEE, WI</b>	<b>DESIGN CRAFTSMEN, LLC MIDLAND, MI</b>
<p>THE CITY OF EL PASO WILL AWARD ONE CONTRACT AS A RESULT OF THIS SOLICITATION. IT IS REQUESTED THAT PRICES BE HELD FIRM FOR NINETY (90) DAYS AFTER RECEIPT OF OFFERS, AS STATED ON COVER PAGE ENTITLED, SOLICITATION OF OFFERS.</p> <p>THE CITY OF EL PASO MAY DESIRE TO SELECT ONLY SOME ITEMS FOR INITIAL AWARD AND MAY HAVE FUNDING BECOME AVAILABLE FOR ADDITIONAL ITEMS AFTER THE 90 DAY PERIOD. IT IS REQUESTED THAT BIDDERS CONSIDER CHECKING THE BOXES AUTHORIZING THE CITY OF EL PASO FURTHER TIME PERIODS TO PURCHASE FUTURE EXHIBITS THROUGH <u>RELEASE NOTICES</u> ISSUED BY THE CITY IN ACCORDANCE WITH THE OPTIONAL PERIODS CHECKED BELOW.</p> <p>PLEASE CHECK THE APPROPRIATE BOXES BELOW:</p> <p>BIDDER AGREES TO HOLD PRICING FIRM ON ALL BID ITEMS FOR THE FOLLOWING PERIODS:</p> <p>A. ONE HUNDRED TWENTY [120] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE HUNDRED FIFTY [150] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>				
	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Bo  
 DATE: 5/30/06

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)

BID # 2006-111

BID DATE: MAY 24, 2006

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

			1220 EXHIBITS NASHVILLE, TN	ART GUILD, INC. THOROFARE, NJ	DERSE MUSEUM GROUP MILWAUKEE, WI	DESIGN CRAFTSMEN, LLC MIDLAND, MI
<u>HOURLY PRICING FOR ANCILLARY WORK:</u>			TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE
ITEM	UOM	TRADE				
A-1	TRADE PER HOUR		CARPENTER \$48.00/HR.	PROJECT MANAGER \$81.00/HR.	CABINETMAKER \$81.00/HR.	PROJECT DIRECTOR \$95.00/HR.
A-2	TRADE PER HOUR		ELECTRICIAN \$48.00/HR.	GRAPHIC DESIGN \$76.00/HR.	CARPENTER \$81.00/HR.	PROJECT MANAGEMENT \$75.00/HR.
A-3	TRADE PER HOUR		PAINTER \$48.00/HR.	DRAFTING \$71.00/HR.	DRAFTSMAN \$84.00/HR.	ESTIMATING \$75.00/HR.
A-4	TRADE PER HOUR		METAL WORKER \$48.00/HR.	CARPENTER \$68.00/HR.	METALWORKER \$81.00/HR.	ENGINEERING \$70.00/HR.
A-5	TRADE PER HOUR		SILKSCREENER \$48.00/HR.	PAINTER \$68.00/HR.	EXHIBIT MECHANIC \$81.00/HR.	AV AND EM \$75.00/HR.
A-6	TRADE PER HOUR		PHOTO TECH \$60.00/HR.	GRAPHIC TECHNICIAN \$68.00/HR.	EXHIBIT ELECTRICIAN \$81.00/HR.	SHOP \$65.00/HR.
A-7	TRADE PER HOUR		INSTALLER \$48.00/HR.	ADMIN. ASSISTANT \$55.00/HR.	PAINTER \$81.00/HR.	GRAPHICS \$55.00/HR.
A-8	TRADE PER HOUR		TECHNICAL/SHOP DRAWINGS \$60.00/HR.	WAREHOUSE \$55.00/HR.	GRAPHICS PRODUCTION \$84.00/HR.	DIGITAL TECH \$65.00/HR.
A-9	TRADE PER HOUR		PROJECT MANAGER \$60.00/HR.	\$ _____ /HR.	WAREHOUSEMAN \$71.00/HR.	INSTALLATION \$90.00/HR.
A-10	TRADE PER HOUR		\$ _____ /HR.	INSTALLATION LABOR \$75.00/HR.	PROJECT MANAGER \$95.00/HR.	\$ _____ /HR.
A-11	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.
A-12	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.
A-13	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)

BID # 2006-111

BID DATE: MAY 24, 2006

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

			1220 EXHIBITS NASHVILLE, TN	ART GUILD, INC. THOROFARE, NJ	DERSE MUSEUM GROUP MILWAUKEE, WI	DESIGN CRAFTSMEN, LLC MIDLAND, MI
<u>HOURLY PRICING FOR ANCILLARY WORK:</u>			TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE
ITEM	UOM	TRADE				
A-14	TRADE PER HOUR		\$ _____/HR.	\$ _____/HR.	\$ _____/HR.	\$ _____/HR.
A-15	TRADE PER HOUR		\$ _____/HR.	\$ _____/HR.	\$ _____/HR.	\$ _____/HR.
A-16	PERCENT	PERCENT MARKUP ABOVE COST FOR MATERIALS USED OUTSIDE OF THE ORIGINAL CONTRACT SCOPE.	56.25% (MAXIMUM MARKUP)	20% (MAXIMUM MARKUP)	15.0% (MAXIMUM MARKUP)	15% (MAXIMUM MARKUP)
<b>PAYMENT TERMS:</b>			NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS
<b>BID BOND:</b>			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_\_\_

DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT



# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
PRICE SCHEDULE: CHANGING PASS A			EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP A1.0	LUMP SUM	GEOGRAPHY	\$26,320.46	\$43,439.00	\$23,831.00	\$13,544.00
CP A2.0	LUMP SUM	NATIVE PEOPLES	\$21,180.32	\$18,367.00	\$18,710.00	\$17,206.00
CP A3.0	LUMP SUM	TRADE AND EXPANSION	\$48,067.99	\$2,095.00	\$57,451.00	\$31,133.00
CP A4.0	LUMP SUM	TRADE AND EXP. GOODS	\$6,732.05	\$8,891.00	\$8,601.00	\$8,281.00
CP A5.0	LUMP SUM	AG AND WATER	\$14,209.63	\$40,298.00	\$18,474.00	\$8,579.00
CP A5.1	LUMP SUM	AG AND WATER DISPLAY CASE	\$8,210.69	\$10,777.00	\$7,433.00	\$5,946.00
CP A6.0	LUMP SUM	TRADE AND EXPANSION AV	\$17,336.22	\$11,803.00	\$15,790.00	\$26,103.00
CP A6.1	LUMP SUM	TRADE AND EXPANSION DISPLAY CASE	\$8,150.22	\$7,128.00	\$8,491.00	\$6,811.00
CP A8.0	LUMP SUM	MISSIONS	\$35,526.70	\$42,008.00	\$39,207.00	\$23,372.00
CP A9.0	LUMP SUM	COMMUNITY BUILDING BLOCKS	\$25,513.86	\$15,495.00	\$14,759.00	\$17,457.00
CP A10.0	LUMP SUM	DISPLAY CASE	\$8,150.22	\$7,129.00	\$8,645.00	\$6,811.00
<b>TOTAL</b>			<b>\$219,398.36</b>	<b>\$207,430.00</b>	<b>\$221,392.00</b>	<b>\$165,243.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT





# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
PRICE SCHEDULE: CHANGING PASS C			EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C1.0	LUMP SUM	THE RAILROAD ARRIVES	\$23,648.05	\$31,446.00	\$43,283.00	\$30,413.00
CP C2.0	LUMP SUM	ALL ABOARD!	\$44,979.98	\$42,415.00	\$45,305.00	\$33,625.00
CP C3.0	LUMP SUM	KEEPING TIME	\$31,235.75	\$23,673.00	\$32,392.00	\$22,775.00
CP C4.0	LUMP SUM	A MODERN RAIL TOWN	\$20,467.04	\$16,411.00	\$10,332.00	\$11,438.00
CP C5.0	LUMP SUM	DAILY LIFE IN RAILROAD ERA	\$22,036.18	\$22,462.00	\$21,040.00	\$28,201.00
CP C6.0	LUMP SUM	THE RISE OF INDUSTRY	\$20,837.75	\$20,761.00	\$18,112.00	\$22,209.00
CP C7.0	LUMP SUM	LABOR AT THE BORDER	\$8,070.84	\$7,759.00	\$10,267.00	\$21,137.00
CP C8.0	LUMP SUM	ECONOMIC GROWTH	\$20,733.47	\$20,755.00	\$18,112.00	\$22,209.00
CP C9.0	LUMP SUM	NEW IMMIGRATION	\$36,034.31	\$42,590.00	\$35,604.00	\$29,591.00
CP C10.0	LUMP SUM	EL PASO POP QUIZ	\$49,593.69	\$47,638.00	\$57,526.00	\$40,387.00
CP C11.0	LUMP SUM	MEXICAN REVOLUTION	\$32,532.07	\$35,093.00	\$27,988.00	\$15,362.00
CP C12.0	LUMP SUM	TAPESTRY OF CULTURES	\$37,902.12	\$29,277.00	\$34,267.00	\$16,311.00
<b>TOTAL</b>			<b>\$348,071.25</b>	<b>\$340,280.00</b>	<b>\$354,228.00</b> <small>(BIDDER'S TOTAL: \$354,226.00)</small>	<b>\$293,658.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
			EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
<b>ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS C</b>						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING 2 COMPUTER INTERACTIVE STATIONS IN CP C10.0	<\$8,000.00>	<\$13,526.00>	<\$10,998.00>	<\$12,000.00>
<b>PRICE SCHEDULE: CHANGING PASS D</b>						
CP D1.0	LUMP SUM	INTRODUCTION	\$8,270.90	\$9,055.00	\$8,503.00	\$8,043.00
CP D2.0	LUMP SUM	CURRENTS THROUGH TIME 1	\$20,535.34	\$23,167.00	\$20,040.00	\$21,405.00
CP D2.1	LUMP SUM	DISPLAY CASE PARTS (INCLUDE PRICE FOR ALL ITEMS IN SCHEDULE AT TOP OF DRAWING PAGE CP D2.1)	\$28,954.61	\$29,203.00	\$19,381.00	\$11,606.00
CP D3.0	LUMP SUM	CURRENTS THROUGH TIME 2	\$20,438.58	\$23,167.00	\$20,040.00	\$21,413.00
CP D4.0	LUMP SUM	LIVING MAP	\$42,724.72	\$36,540.00	\$37,100.00	\$14,702.00
<b>TOTAL</b>			<b>\$120,924.15</b>	<b>\$121,132.00</b>	<b>\$105,064.00</b>	<b>\$77,169.00</b>
			(BIDDER'S TOTAL:\$120,924.16)	(BIDDER'S TOTAL:\$121,133.00)	(BIDDER'S TOTAL:\$105,065.00)	
<b>ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS D</b>						
CP D DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING MODEL AND REPLACING IT WITH A DIGITAL GRAPHIC IN CP D4.0	<\$33,000.00>	<\$23,973.00>	<\$27,674.00>	<\$7,900.00>
<b>GRAND TOTAL: (A TO Z GALLERY, CHANGING PASS A, B, C AND D) (DOES NOT INCLUDE ALTERNATE DEDUCTIVE ITEMS.)</b>			<b>\$1,122,043.59</b>	<b>\$1,090,865.00</b>	<b>\$1,134,326.00</b>	<b>\$717,047.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:     /s/    

DATE: 05/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION) BID DATE: MAY 24, 2006		BID # 2006-111 DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS		
	EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
<p>THE CITY OF EL PASO WILL AWARD ONE CONTRACT AS A RESULT OF THIS SOLICITATION. IT IS REQUESTED THAT PRICES BE HELD FIRM FOR NINETY (90) DAYS AFTER RECEIPT OF OFFERS, AS STATED ON COVER PAGE ENTITLED, SOLICITATION OF OFFERS.</p> <p>THE CITY OF EL PASO MAY DESIRE TO SELECT ONLY SOME ITEMS FOR INITIAL AWARD AND MAY HAVE FUNDING BECOME AVAILABLE FOR ADDITIONAL ITEMS AFTER THE 90 DAY PERIOD. IT IS REQUESTED THAT BIDDERS CONSIDER CHECKING THE BOXES AUTHORIZING THE CITY OF EL PASO FURTHER TIME PERIODS TO PURCHASE FUTURE EXHIBITS THROUGH <u>RELEASE NOTICES</u> ISSUED BY THE CITY IN ACCORDANCE WITH THE OPTIONAL PERIODS CHECKED BELOW.</p> <p>PLEASE CHECK THE APPROPRIATE BOXES BELOW:</p> <p>BIDDER AGREES TO HOLD PRICING FIRM ON ALL BID ITEMS FOR THE FOLLOWING PERIODS:</p> <p>A. ONE HUNDRED TWENTY [120] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE HUNDRED FIFTY [150] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/>

NOTE: LATER RELEASE OF ITEMS MAY AFFECT OVERALL DELIVERY/INSTALLATION OF THOSE ITEMS.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
 DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
 MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)

BID # 2006-111

BID DATE: MAY 24, 2006

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

HOURLY PRICING FOR ANCILLARY WORK:			EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
ITEM	UOM	TRADE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE
A-1	TRADE PER HOUR		CARPENTER \$55.00/HR.	FABRICATOR \$50.00/HR.	LOCAL ELECTRICAL \$70.00/HR.	EXHIBIT SPECIALIST \$25.00/HR.
A-2	TRADE PER HOUR		PAINTER \$50.00/HR.	INSTALLER \$50.00/HR.	LOCAL DATA \$75.00/HR.	EXHIBIT BUILDER \$20.00/HR.
A-3	TRADE PER HOUR		DISPLAY \$55.00/HR.	ARTIFACT MOUNTER \$50.00/HR.	LOCAL CARPENTER \$55.00/HR.	EXHIBIT FABRICATOR \$15.00/HR.
A-4	TRADE PER HOUR		SIGNMAKER \$50.00/HR.	GRAPHIC ARTIST \$50.00/HR.	LOCAL PAINT \$45.00/HR.	ELECTRICIAN \$20.00/HR.
A-5	TRADE PER HOUR		PROJECT MANAGER \$75.00/HR.	WELDER \$50.00/HR.	LOCAL SHEETROCK \$45.00/HR.	ELECTRONIC TECHNICIAN \$25.00/HR.
A-6	TRADE PER HOUR		SHOP DRAWINGS \$55.00/HR.	PAINTER \$50.00/HR.	LOCAL LABORER \$22.00/HR.	APPRENTICE \$14.00/HR.
A-7	TRADE PER HOUR		ON-SITE ELECTRICIAN \$35.00/HR.	MODEL BUILDERS \$50.00/HR.	\$ _____ /HR.	GRAPHIC SUPERVISOR \$25.00/HR.
A-8	TRADE PER HOUR		INSTALLERS \$35.00/HR.	PROJECT MANAGEMENT \$50.00/HR.	GGE FABRICATION \$85.00/HR.	GRAPHIC SPECIALIST \$18.00/HR.
A-9	TRADE PER HOUR		SITE SUPERVISOR \$50.00/HR.	CAD OPERATORS \$50.00/HR.	GGE ELECTRICAL \$85.00/HR.	WELDER \$16.00/HR.
A-10	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	GGE PAINT \$85.00/HR.	EXHIBIT DESIGNER \$20.00/HR.
A-11	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	GGE (BBI) A.V. \$85.00/HR.	GRAPHIC LAYOUT \$14.00/HR.
A-12	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	CABINET MAKER \$17.00/HR.
A-13	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	PAINTER \$17.00/HR.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
			EXPOGRAPHIQ GATINEAU, QUEBEC CANADA	FORMATIONS, INC. PORTLAND, OR	GENERAL GRAPHICS EXHIBITS SAN FRANCISCO, CA	SOUTHERN CUSTOM EXHIBITS OF ALABAMA, INC. ANNISTON, AL
HOURLY PRICING FOR ANCILLARY WORK:			TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE
ITEM	UOM	TRADE				
A-14	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	DETAILER \$18.00/HR.
A-15	TRADE PER HOUR		\$ _____ /HR.	\$ _____ /HR.	\$ _____ /HR.	MODEL MAKER \$30.00/HR.
A-16	PERCENT	PERCENT MARKUP ABOVE COST FOR MATERIALS USED OUTSIDE OF THE ORIGINAL CONTRACT SCOPE.	25% (MAXIMUM MARKUP)	25% (MAXIMUM MARKUP)	25% (MAXIMUM MARKUP)	20% (MAXIMUM MARKUP)
PAYMENT TERMS:			NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BID BOND:			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	CASHIER'S CHECK	CASHIER'S CHECK	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: BC  
DATE: 5/30/06

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)				BID # 2006-111		
BID DATE: MAY 24, 2006				DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS		
PRICE SCHEDULE: A TO Z GALLERY				SPLIT ROCK STUDIOS ARDEN HILLS, MN		
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
AZ 1.0	LUMP SUM	A TO Z INTRODUCTION	\$3,899.00			
AZ 2.0	LUMP SUM	A TO Z WALL	\$40,369.00			
AZ 2.1	LUMP SUM	A TO Z WALL UNIT INSERTS	\$25,509.00			
AZ 3.1	LUMP SUM	A TO Z PLATFORM & SQR BOX	\$32,773.00			
AZ 3.2	LUMP SUM	A TO Z DISPLAY CASES	\$13,889.00			
AZ 3.4	LUMP SUM	A TO Z GRAPHICS STAND	\$12,856.00			
AZ 3.5	LUMP SUM	A TO Z GRILLS & DISPLAY CASE PEDESTALS	\$18,709.00			
AZ 3.6	LUMP SUM	A TO Z READER RAILS	\$8,262.00			
AZ 4.0	LUMP SUM	A TO Z KID'S EXHIBIT	\$9,441.00			
AZ 5.0	LUMP SUM	INTRO THEATER NICHE CASES	\$7,541.00			
<b>TOTAL</b>			<b>\$173,248.00</b> (BIDDER'S TOTAL:\$173,247.00)			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
 DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
 MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)			BID # 2006-111			
BID DATE: MAY 24, 2006			DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS			
			SPLIT ROCK STUDIOS ARDEN HILLS, MN			
<b>PRICE SCHEDULE: CHANGING PASS A</b>						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP A1.0	LUMP SUM	GEOGRAPHY	\$22,981.00			
CP A2.0	LUMP SUM	NATIVE PEOPLES	\$16,103.00			
CP A3.0	LUMP SUM	TRADE AND EXPANSION	\$51,789.00			
CP A4.0	LUMP SUM	TRADE AND EXP. GOODS	\$7,059.00			
CP A5.0	LUMP SUM	AG AND WATER	\$14,409.00			
CP A5.1	LUMP SUM	AG AND WATER DISPLAY CASE	\$8,407.00			
CP A6.0	LUMP SUM	TRADE AND EXPANSION AV	\$14,793.00			
CP A6.1	LUMP SUM	TRADE AND EXPANSION DISPLAY CASE	\$8,060.00			
CP A8.0	LUMP SUM	MISSIONS	\$31,051.00			
CP A9.0	LUMP SUM	COMMUNITY BUILDING BLOCKS	\$20,575.00			
CP A10.0	LUMP SUM	DISPLAY CASE	\$7,332.00			
<b>TOTAL</b>			<b>\$202,559.00</b>			
			(BIDDER'S TOTAL:\$202,558.00)			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

DATE: 5/30/06

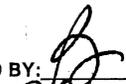
2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION) BID # 2006-111  
 BID DATE: MAY 24, 2006 DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS A			SPLIT ROCK STUDIOS ARDEN HILLS, MN			
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP A DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING THE OXEN FROM CP A3.0	<\$26,082.00>			
CP A DEDUCT 2	LUMP SUM	DEDUCT PRICE FOR ELIMINATING THE FIBER OPTIC UNIT FROM CP A5.0	<\$4,074.00>			
CP A DEDUCT 3	LUMP SUM	DEDUCT PRICE FOR ELIMINATING AV INTERACTIVE IN CP A6.0	<\$5,735.00>			
PRICE SCHEDULE: CHANGING PASS B						
CP B1.0	LUMP SUM	MEXICAN WAR OF INDEPENDENCE	\$7,680.00			
CP B2.0	LUMP SUM	THE PEOPLES WALL	\$8,752.00			
CP B3.0	LUMP SUM	VOICE PANELS	\$9,419.00			
CP B4.0	LUMP SUM	BATTLE MARKER	\$4,817.00			
CP B5.0	LUMP SUM	BATTLE MARKER	\$5,016.00			
CP B6.0	LUMP SUM	BATTLE MARKER	\$5,016.00			
CP B7.0	LUMP SUM	BATTLE MARKER	\$5,016.00			
CP B8.0	LUMP SUM	SHIFTING BORDERS	\$1,644.00			
CP B9.0	LUMP SUM	SHIFTING BORDERS	\$1,644.00			
CP B10.0	LUMP SUM	SHIFTING BORDERS	\$1,644.00			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

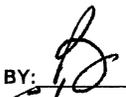
APPROVED BY:   
 DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
 MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)				BID # 2006-111		
BID DATE: MAY 24, 2006				DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS		
				SPLIT ROCK STUDIOS ARDEN HILLS, MN		
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP B11.0	LUMP SUM	SHIFTING BORDERS	\$1,644.00			
CP B13.0	LUMP SUM	GROWING CIVIC IDENTITY	\$19,264.00			
CP B14.0	LUMP SUM	COMMERCE AND OVERLAND TRAILS	\$10,686.00			
CP B15.0	LUMP SUM	DAILY LIFE IN EARLY 1800'S	\$16,453.00			
TOTAL			\$98,695.00 (BIDDER'S TOTAL:\$98,694.00)			
ALTERNATE DEDUCTIVE ITEMS: CHANGING PASS B						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP B DEDUCT 1	LUMP SUM	PRICE PER VOICE PANEL, IF CP B3.0 ELIMINATED	<\$469.00>			
CP B DEDUCT 2	LUMP SUM	DEDUCT PRICE FOR ELIMINATING "ROLODEX" CARD INTERACTIVE IN CP B14.0	<\$6,067.00>			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)				BID # 2006-111		
BID DATE: MAY 24, 2006				DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS		
				SPLIT ROCK STUDIOS ARDEN HILLS, MN		
<b>PRICE SCHEDULE: CHANGING PASS C</b>						
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C1.0	LUMP SUM	THE RAILROAD ARRIVES	\$23,389.00			
CP C2.0	LUMP SUM	ALL ABOARD!	\$32,178.00			
CP C3.0	LUMP SUM	KEEPING TIME	\$22,970.00			
CP C4.0	LUMP SUM	A MODERN RAIL TOWN	\$6,592.00			
CP C5.0	LUMP SUM	DAILY LIFE IN RAILROAD ERA	\$15,239.00			
CP C6.0	LUMP SUM	THE RISE OF INDUSTRY	\$13,711.00			
CP C7.0	LUMP SUM	LABOR AT THE BORDER	\$6,103.00			
CP C8.0	LUMP SUM	ECONOMIC GROWTH	\$12,520.00			
CP C9.0	LUMP SUM	NEW IMMIGRATION	\$23,854.00			
CP C10.0	LUMP SUM	EL PASO POP QUIZ	\$25,345.00			
CP C11.0	LUMP SUM	MEXICAN REVOLUTION	\$17,136.00			
CP C12.0	LUMP SUM	TAPESTRY OF CULTURES	\$17,905.00			
<b>TOTAL</b>			<b>\$216,942.00</b>			
			(BIDDER'S TOTAL:\$216,943.00)			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_\_\_

DATE: \_\_\_\_\_

5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT

# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)  
 BID DATE: MAY 24, 2006

BID # 2006-111

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS C			SPLIT ROCK STUDIOS ARDEN HILLS, MN			
ITEM	UOM	DESCRIPTION OF ITEM	PRICE	PRICE	PRICE	PRICE
CP C DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING 2 COMPUTER INTERACTIVE STATIONS IN CP C10.0	<\$7,970.00>			
<b>PRICE SCHEDULE: CHANGING PASS D</b>						
CP D1.0	LUMP SUM	INTRODUCTION	\$9,265.00			
CP D2.0	LUMP SUM	CURRENTS THROUGH TIME 1	\$14,864.00			
CP D2.1	LUMP SUM	DISPLAY CASE PARTS (INCLUDE PRICE FOR ALL ITEMS IN SCHEDULE AT TOP OF DRAWING PAGE CP D2.1)	\$13,040.00			
CP D3.0	LUMP SUM	CURRENTS THROUGH TIME 2	\$14,895.00			
CP D4.0	LUMP SUM	LIVING MAP	\$56,071.00			
<b>TOTAL</b>			<b>\$108,135.00</b>			
<b>ALTERNATE DEDUCTIVE ITEMS - CHANGING PASS D</b>						
CP D DEDUCT 1	LUMP SUM	DEDUCT PRICE FOR ELIMINATING MODEL AND REPLACING IT WITH A DIGITAL GRAPHIC IN CP D4.0	<\$45,101.00>			
<b>GRAND TOTAL: (A TO Z GALLERY, CHANGING PASS A, B, C AND D) (DOES NOT INCLUDE ALTERNATE DEDUCTIVE ITEMS.)</b>			<b>\$799,579.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:            /s/           

DATE: 05/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
 MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT



# CITY OF EL PASO BID TABULATION

BID ITEM: MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY (FABRICATION AND INSTALLATION)

BID # 2006-111

BID DATE: MAY 24, 2006

DEPARTMENT: MUSEUMS AND CULTURAL AFFAIRS

HOURLY PRICING FOR ANCILLARY WORK:			SPLIT ROCK STUDIOS ARDEN HILLS, MN			
ITEM	UOM	TRADE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE	TRADE AND HOURLY RATE
A-1	TRADE PER HOUR		PROJECT MANAGER \$81.00/HR.			
A-2	TRADE PER HOUR		EXHIBIT FABRICATOR/ CARPENTER \$75.00/HR.			
A-3	TRADE PER HOUR		EXHIBIT FABRICATOR/ ARTIST \$75.00/HR.			
A-4	TRADE PER HOUR		EXHIBIT FABRICATOR/ PAINTER \$75.00/HR.			
A-5	TRADE PER HOUR		GRAPHIC PRODUCTION SPECIALIST \$75.00/HR.			
A-6	TRADE PER HOUR		CONSTRUCTION CAD DETAILER \$75.00/HR.			
A-7	TRADE PER HOUR		FABRICATION SHOP SUPERVISOR \$75.00/HR.			
A-8	TRADE PER HOUR		ESTIMATOR \$81.00/HR.			
A-9	TRADE PER HOUR		EXHIBIT FABRICATOR/ INSTALLATION \$75.00/HR.			
A-10	TRADE PER HOUR		\$ /HR.			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:   
DATE: 5/30/06

2006-111 MUSEUM EXHIBITS FOR EL PASO MUSEUM OF HISTORY -  
MUSEUMS AND CULTURAL AFFAIRS DEPARTMENT



Art Guild, Inc.  
Attn: George Mayer  
300 Wolf Drive  
Thorofare, NJ 08086

General Graphics Exhibits  
Attn: Bill Nieser  
695 Minnesota St.  
San Francisco, CA 94107-3026

Superior Exhibits and Design, Inc  
Attn: Robert Hasse  
777 Lunt Ave  
Elk Grove Village, IL 60007

Maltbie, Inc.  
Attn: Charles M. Maltbie  
708 Fellowship Rd.  
Mt. Laurel, NJ 08054

Expographiq  
Attn: Rachelle Fournier  
65 Adrien Robert  
Gatineau, Quebec Canada JBY 3S3

Pacific Studios  
Attn: Marc Burns  
5311 Shilshole Ave. NW  
Seattle, WA 98107

Explus Incorporated  
9791 Westheimer, Ste. 522  
Houston, TX 77042

PPI  
Attn: Steve Green  
11601 SE Foster Rd.  
Portland, OR 97266

The Nassal Company  
Attn: Jill Gerry  
415 West Kaley St.  
Orlando, FL 32806

1220 EXHIBITS, INC.  
ATTN: LINDSAY NICHOLAS  
3801 VULCAN DRIVE  
NASHVILLE, TN 37211

GEOGRAPH INDUSTRIES, INC.  
ATTN: MIKE FREUDIGER  
475 INDUSTRIAL DRIVE  
HARRISON, OH 45030

SPLIT ROCK STUDIOS  
ATTN: LISA FRIEDLANDER  
2071 GATEWAY BLVD.  
ST. PAUL, MN 55112

CONSTRUCTION REPORTER  
ATTN: JENNY  
1609 2<sup>ND</sup> ST. NORTHWEST  
ALBUQUERQUE, NM 87102

Estimator Museum Services  
Guy Giglio  
Art Guild Inc  
300 Wolf Drive  
Thorofare, NJ 08086