

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: INFORMATION TECHNOLOGY

AGENDA DATE: August 10, 2010

CONTACT PERSON NAME/PHONE: ART ARMAS 541-4288/TERRENCE FREIBURG 541-4188

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Innovative PBX Services, Inc. a State Department of Information Resources (DIR) contractor under Contract Number DIR-SDD-667 for structured cabling services for various City Departments in the estimated amount of \$200,000. The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by the Mayor and City Council on February 27, 2007.

BACKGROUND / DISCUSSION:

The Information Technology Department is installing cabling at various locations throughout the City as requested or the need arises. The City of El Paso has the general authority to access the contracts of other governmental agencies available through local, regional, and State cooperative purchasing programs. The City of El Paso can use those contracts that offer the best fit and overall value based on the City's specific needs and requirements.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes, Participation in this program has been approved by City Council on February 27, 2007.

AMOUNT AND SOURCE OF FUNDING:

\$200,000; Funding is available from various City Departments and funding sources.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

Information copy to appropriate Deputy City Manager

PROJECT FORM

PROJECT: Structured Cabling Services DATE: August 2, 2010
SOLICITATION NO: DIR Contract DIR-SDD-667 DEPARTMENT: Purchasing
BUDGET NO: Various
FUNDING SOURCE: Various
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor: Innovative PBX Services, Inc., El Paso, Texas
Item: N/A
Amount: \$200,000

Request that the Purchasing Manager, Financial Services, Purchasing Division be authorized to issue a Purchase Order to Innovative PBX Services, Inc. a State Department of Information Resources (DIR) contractor under Contract Number DIR-SDD-667 for structured cabling services for various City Departments in the estimated amount of \$200,000.

Participation by the City of El Paso in the Department of Information Resources (DIR) Program was approved by City Council on February 27, 2007.

COUNCIL APPROVED [] REJECTED [] MUNICIPAL CLERK _____

APPROVED: COUNCIL MEETING DATE: August 10, 2010

Handwritten signature of Terrence Freiburg
Terrence Freiburg
Purchasing Manager
Information Technology

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



To: Terrence Freiburg, Purchasing Manager, IT

From: Art Armas, Director,
Information Technology Department _____
Authorized Signature

Date: August 10, 2010

Re: Texas Department of Information Resources, Contract DIR-SDD-667

The Information Technology Department recommends authorizing Purchase Order(s) for structured cabling service and installation for various City Departments as requested or the need arises.

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*
Yes, currently there are numerous projects citywide that require either new cabling or replacement cabling.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes, the City of El Paso is standardizing a Category 6-plenum rated copper cable (i.e. Siemon, Panduit, Systimax or Commscope).

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

Yes, local business is supported. Innovative PBX Services, Inc. (IPS) is a local business.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. IPS has been a vendor used for cabling and network support.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. Price reasonableness has been established because the cooperative purchasing agency used a competitive bidding process in the awarding of this bid.

The participation by the City of El Paso in the Texas Department of Information Resources was approved by Mayor and City Council on February 27, 2007. The standard factors used to determine the use of a Cooperative Purchasing program were approved by City Council on June 24,

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

El Paso



2010

Two Civic Center Plaza
El Paso, TX 79901
(915) 541-0000

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Innovative PBX Services, Inc.

URL [Vendor Website](#)
Vendor ID 1742759423300
HUB Type Black/Male

DIR Contract Number DIR-SDD-667
Contract Term End Date 3/31/2011
Contract Exp Date 3/31/2012

Innovative PBX Services, Inc.

Contact David Young
Phone (915) 779-3834
Fax (915) 351-0296

DIR
Contact Joan Scott
Phone (512) 475-3290
Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the Innovative PBX Services, Inc. website or contact David Young at (915) 779-3834.
2. Generate a purchase order, made payable to Innovative PBX Services, Inc.. You must reference Contract Number **DIR-SDD-667** on your purchase order.
3. Fax your purchase order and quote form to Innovative PBX Services, Inc. at (915) 351-0296.
4. Or send by mail to the Vendor address.

Contract Overview

[Get Adobe Reader](#)

Contract: [DIR-SDD-667](#)

Standard Terms and Conditions PDF - 163 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 81 KB | Updated 06/10/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 461 KB | Updated 06/10/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Available Brands

Innovative PBX Services

Available Products & Services

[Cabling Services](#)
[Networking Equipment](#)

[No thanks, return to search](#)

Additional Contract Information

[Amendment 1](#) (59 KB)

Reseller Vendor Contacts

There are no resellers associated with this contract

[Capitol Complex Directory](#)
[Statewide Search](#)
[Sponsored Sites](#)
[Planned Procurement Schedule](#)

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Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 MAP
 512.475.4700